

**ASSOCIATED STUDENTS  
UCLA**

**FINANCIAL STATEMENTS  
SERVICES AND ENTERPRISES  
April (04/01/12 - 04/28/12)**

**Prepared  
May 14, 2012**

# **ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES**

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**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES  
INCOME AND LOSS SUMMARY - APRIL 2012 (\$000's)  
DIVISIONS AT CONTRIBUTION LEVEL**

APRIL (04/01/12 - 04/28/12)										FY 10-11		FISCAL YEAR 2011-2012										FY 10-11	
CURRENT MONTH										**		YTD 9 MONTHS (07/31/11 - 04/28/12)										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%	\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%		
				\$	%	\$	%									\$	%	\$	%				
5,091		5,468		(377)	(6.9%)	1,543	43.5%	3,548		<b>GROSS INCOME</b>												3,548	
1,421		1,422		(1)	(0.1%)	65	4.8%	1,356		UCLA Store												1,356	
319		399		(80)	(20.1%)	(59)	(15.6%)	378		UCLA Restaurants												378	
137		122		15	12.3%	23	20.2%	114		Services Division												114	
										UCLA Student Union													
<b>6,968</b>		<b>7,411</b>		<b>(443)</b>	<b>(6.0%)</b>	<b>1,572</b>	<b>29.1%</b>	<b>5,396</b>		<b>TOTAL</b>												<b>5,396</b>	
1,658	32.6%	1,668	30.5%	(10)	2.1	503	0.0	1,155	32.6%	<b>GROSS MARGIN</b>												1,155	32.6%
1,005	70.7%	1,006	70.7%	(1)	0.0	51	0.3	954	70.4%	UCLA Store												954	70.4%
318	99.7%	398	99.7%	(80)	0.0	(60)	(0.3)	378	100.0%	UCLA Restaurants												378	100.0%
69	50.4%	58	47.5%	11	2.9	14	2.2	55	48.2%	Services Division												55	48.2%
										UCLA Student Union													
<b>3,050</b>	<b>43.8%</b>	<b>3,130</b>	<b>42.2%</b>	<b>(80)</b>	<b>1.6</b>	<b>508</b>	<b>(3.3)</b>	<b>2,542</b>	<b>47.1%</b>	<b>TOTAL</b>												<b>2,542</b>	<b>47.1%</b>
543	10.7%	563	10.3%	20	(0.4)	(25)	3.9	518	14.6%	<b>WAGES &amp; BENEFITS</b>												518	14.6%
591	41.6%	592	41.6%	1	0.0	(53)	(1.9)	538	39.7%	UCLA Store												538	39.7%
45	14.1%	57	14.3%	12	0.2	3	(1.4)	48	12.7%	UCLA Restaurants												48	12.7%
70	51.1%	65	53.3%	(5)	2.2	(4)	6.8	66	57.9%	Services Division												66	57.9%
										UCLA Student Union													
<b>1,249</b>	<b>17.9%</b>	<b>1,277</b>	<b>17.2%</b>	<b>28</b>	<b>(0.7)</b>	<b>(79)</b>	<b>3.8</b>	<b>1,170</b>	<b>21.7%</b>	<b>TOTAL</b>												<b>1,170</b>	<b>21.7%</b>
139	2.7%	141	2.6%	2	(0.1)	(12)	0.9	127	3.6%	<b>OTHER CONTROLLABLES *</b>												127	3.6%
138	9.7%	127	8.9%	(11)	(0.8)	(7)	0.0	131	9.7%	UCLA Store												131	9.7%
63	19.7%	85	21.3%	22	1.6	11	(0.1)	74	19.6%	UCLA Restaurants												74	19.6%
67	48.9%	59	48.4%	(8)	(0.5)	(15)	(3.3)	52	45.6%	Services Division												52	45.6%
										UCLA Student Union													
<b>407</b>	<b>5.8%</b>	<b>412</b>	<b>5.6%</b>	<b>5</b>	<b>(0.2)</b>	<b>(23)</b>	<b>1.3</b>	<b>384</b>	<b>7.1%</b>	<b>TOTAL</b>												<b>384</b>	<b>7.1%</b>
976	19.2%	964	17.6%	12	1.6	466	4.8	510	14.4%	<b>CONTRIBUTION</b>												510	14.4%
276	19.4%	287	20.2%	(11)	(0.8)	(10)	(1.7)	286	21.1%	UCLA Store												286	21.1%
211	66.1%	256	64.2%	(45)	1.9	(45)	(1.6)	256	67.7%	UCLA Restaurants												256	67.7%
(68)	(49.6%)	(67)	(54.9%)	(1)	5.3	(5)	5.7	(63)	(55.3%)	Services Division												(63)	(55.3%)
										UCLA Student Union													
<b>1,395</b>	<b>20.0%</b>	<b>1,440</b>	<b>19.4%</b>	<b>(45)</b>	<b>0.6</b>	<b>406</b>	<b>1.7</b>	<b>989</b>	<b>18.3%</b>	<b>TOTAL</b>												<b>989</b>	<b>18.3%</b>
493	7.1%	496	6.7%	3	(0.4)	(15)	1.8	478	8.9%	<b>ALLOCATED EXPENSES</b>												478	8.9%
166	2.4%	177	2.4%	11	0.0	(4)	0.6	162	3.0%	Admin&Support Services												162	3.0%
81	1.2%	76	1.0%	(5)	(0.2)	5	0.4	86	1.6%	Maintenance Division												86	1.6%
220	3.2%	221	3.0%	1	(0.2)	(26)	0.4	194	3.6%	Utilities												194	3.6%
										Depreciation													
<b>960</b>	<b>13.8%</b>	<b>970</b>	<b>13.1%</b>	<b>10</b>	<b>(0.7)</b>	<b>(40)</b>	<b>3.2</b>	<b>920</b>	<b>17.0%</b>	<b>TOTAL</b>												<b>920</b>	<b>17.0%</b>
435	6.2%	470	6.3%	(35)	(0.1)	366	4.9	69	1.3%	<b>NET INCOME (LOSS) FROM OPERATIONS</b>												69	1.3%
5	0.1%	0	0.0%	5	0.1	8	0.2	(3)	(0.1%)	<b>OTHER INC/(EXP)</b>												(3)	(0.1%)
18	0.3%	17	0.2%	1	0.1	(3)	(0.1)	21	0.4%	Non-Recurrent Inc/(Exp)												21	0.4%
(56)	(0.8%)	(56)	(0.8%)	0	0.0	3	0.3	(59)	(1.1%)	Interest Income												(59)	(1.1%)
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%	Interest (Expense)												0	0.0%
186	2.7%	186	2.5%	0	0.2	1	(0.7)	185	3.4%	Income Taxes												185	3.4%
										Student Union Fee Income													
<b>153</b>	<b>2.2%</b>	<b>147</b>	<b>2.0%</b>	<b>6</b>	<b>0.2</b>	<b>9</b>	<b>(0.5)</b>	<b>144</b>	<b>2.7%</b>	<b>TOTAL</b>												<b>144</b>	<b>2.7%</b>
<b>588</b>	<b>8.4%</b>	<b>617</b>	<b>8.3%</b>	<b>(29)</b>	<b>0.1</b>	<b>375</b>	<b>4.5</b>	<b>213</b>	<b>3.9%</b>	<b>NET INCOME (LOSS)</b>												<b>213</b>	<b>3.9%</b>
38,714		41,289		(2,575)	(6.2%)	(1,138)	(2.9%)	39,852		<b>FISCAL YEAR 2011-2012</b>												39,852	
10,581		10,500		81	0.8%	400	3.9%	10,181		YTD 9 MONTHS (07/31/11 - 04/28/12)												10,181	
2,494		2,731		(237)	(8.7%)	(26)	(1.0%)	2,520		ACTUAL												2,520	
1,112		1,071		41	3.8%	42	3.9%	1,070		BUDGET												1,070	
										VARIANCE													
										ACT/BUD													
										ACT/LY ACT													
<b>52,901</b>		<b>55,591</b>		<b>(2,690)</b>	<b>(4.8%)</b>	<b>(722)</b>	<b>(1.3%)</b>	<b>53,623</b>		<b>TOTAL</b>												<b>53,623</b>	
11,660	30.1%	12,174	29.5%	(514)	0.6	(188)	0.4	11,848	29.7%	<b>GROSS MARGIN</b>												11,848	29.7%
7,401	69.9%	7,428	70.7%	(27)	(0.8)	184	(1.0)	7,217	70.9%	UCLA Store												7,217	70.9%
2,490	99.8%	2,727	99.9%	(237)	(0.1)	(27)	(0.1)	2,517	99.9%	UCLA Restaurants												2,517	99.9%
548	49.3%	538	50.2%	10	(0.9)	12	(0.8)	536	50.1%	Services Division												536	50.1%
										UCLA Student Union													
<b>22,099</b>	<b>41.8%</b>	<b>22,867</b>	<b>41.1%</b>	<b>(768)</b>	<b>0.7</b>	<b>(19)</b>	<b>0.6</b>	<b>22,118</b>	<b>41.2%</b>	<b>TOTAL</b>												<b>22,118</b>	<b>41.2%</b>
4,810	12.4%	4,965	12.0%	155	(0.4)	(139)	(0.7)	4,671	11.7%	<b>WAGES &amp; BENEFITS</b>												4,671	11.7%
5,043	47.7%	5,098	48.6%	55	0.9	(382)	(1.9)	4,661	45.8%	UCLA Store												4,661	45.8%
408	16.4%	480	17.6%	72	1.2	(16)	(0.8)	392	15.6%	UCLA Restaurants												392	15.6%
576	51.8%	575	53.7%	(1)	1.9	(36)	(1.3)	540	50.5%	Services Division												540	50.5%
										UCLA Student Union													
<b>10,837</b>	<b>20.5%</b>	<b>11,118</b>	<b>20.0%</b>	<b>281</b>	<b>(0.5)</b>	<b>(573)</b>	<b>(1.4)</b>	<b>10,264</b>	<b>19.1%</b>	<b>TOTAL</b>												<b>10,264</b>	<b>19.1%</b>
1,632	4.2%	1,656	4.0%	24	(0.2)	9	(0.1)	1,641	4.1%	<b>OTHER CONTROLLABLES *</b>												1,641	4.1%
1,102	10.4%	1,015	9.7%	(87)	(0.7)	2	0.4	1,104	10.8%	UCLA Store												1,104	10.8%
775	31.1%	831	30.4%	56	(0.7)	12	0.1	787	31.2%	UCLA Restaurants												787	31.2%
489	44.0%	474	44.3%	(15)	0.3	(9)	0.9	480	44.9%	Services Division												480	44.9%
										UCLA Student Union													
<b>3,998</b>	<b>7.6%</b>	<b>3,976</b>	<b>7.2%</b>	<b>(22)</b>	<b>(0.4)</b>	<b>14</b>	<b>(0.1)</b>	<b>4,012</b>	<b>7.5%</b>	<b>TOTAL</b>												<b>4,012</b>	<b>7.5%</b>
5,218	13.5%	5,554	13.5%	(336)	0.0	(317)	(0.4)	5,535	13.9%	<b>CONTRIBUTION</b>												5,535	13.9%
1,256	11.9%	1,315	12.5%	(59)	(0.6)	(196)	(2.4)	1,452	14.3%	UCLA Store												1,452	14.3%
1,307	52.4%	1,416	51.8%	(109)	0.6	(31)	(0.7)	1,338	53.1%	UCLA Restaurants												1,338	53.1%
(516)	(46.4%)	(511)	(47.7%)	(5)	1.3	(32)	(1.2)	(484)	(45.2%)	Services Division												(484)	(45.2%)
										UCLA Student Union													
<b>7,265</b>	<b>13.7%</b>	<b>7,774</b>	<b>14.0%</b>	<b>(509)</b>	<b>(0.3)</b>	<b>(576)</b>	<b>(0.9)</b>	<b>7,841</b>	<b>14.6%</b>	<b>TOTAL</b>												<b>7,841</b>	<b>14.6%</b>
4,396	8.3%	4,426	8.0%	30	(0.3)	(184)	(0.4)	4,212	7.9%	<b>ALLOCATED EXPENSES</b>												4,212	7.9%
1,491	2.8%	1,569	2.8%	78	0.0	(22)	(0.1)	1,469	2.7%	Admin&Support Services												1,469	2.7%
664	1.3%	679	1.2%	15	(0.1)	8	0.0	672	1.3%	Maintenance Division												672	1.3%
1,844	3.5%	1,988	3.6%	144	0.1	(49)	(0.2)	1,795	3.3%	Utilities												1,795	3.3%
										Depreciation													
<b>8,395</b>	<b>15.9%</b>	<b>8,662</b>	<b>15.6%</b>	<b>267</b>	<b>(0.3)</b>	<b>(247)</b>	<b>(0.7)</b>	<b>8,148</b>	<b>15.2%</b>	<b>TOTAL</b>												<b>8,148</b>	<b>15.2%</b>
(1,130)	(2.1%)	(888)	(1.6%)	(242)	(0.5)	(823)	(1.5)	(307)	(0.6%)	<b>NET INCOME (LOSS) FROM OPERATIONS</b>												(307)	(0.6%)
44	0.1%	0	0.0%	44	0.1	(12)	0.0	56	0.1%	<b>OTHER INC/(EXP)</b>												56	0.1%
179	0.3%	155	0.3%	24	0.0	(59)	(0.1)	238	0.4%	Non-Recurrent Inc/(Exp)												238	0.4%
(508)	(1.0%)	(508)	(0.9%)	0	(0.1)	24	0.0	(532)	(1.0%)	Interest Income												(532)	(1.0%)
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%	Interest (Expense)												0	0.0%
1,670	3.2%	1,670	3.0%	0	0.2	6	0.1	1,664	3.1%	Income Taxes												1,664	3.1%
										Student Union Fee Income													
<b>1,385</b>	<b>2.6%</b>	<b>1,317</b>	<b>2.</b>																				



ASUCLA  
P/L Reconciliation  
Apr-12

<i>Financial Analysis</i>	\$000's
	Apr-12
<b>Budgeted Net Income/(Loss)</b>	<b>617</b>
<b>UCLA Store</b>	
<b>Gross Margin:</b>	
Bearwear gross margin below plan due mostly to sales discounts for Bruin Day which was not included in the budget	(7)
FastTrack gross income \$17K below plan as sales of nonessential items such as sportswear continue to be negatively impacted	(7)
Graduation Center gross income \$29K above plan due mainly to timing: the Yearbook Portrait season has been extended and students are ordering their regalia packages at the same time of taking their senior portraits	19
Campus Photo Studio gross income \$17K above plan due to the extension of the Yearbook Portrait season	15
Computer Store gross income \$257K below plan due to reduced sales to departments and individual customers despite some positive impact from introduction of the new iPad	(22)
New Text gross income \$156K below plan due to continued downward trend	(58)
Used Text gross income \$141K above plan due to better availability of used textbooks and fewer new editions for the quarter	43
APS gross margin above plan due mainly to commission from unplanned online electronic course readers, a new service added this year	43
Luvall Books gross income \$83K below plan due to less than expected new text sales	(16)
Luvall Market gross income \$20K below plan due to aggressive budget in supplies and a shift of sales to other north campus eateries	(11)
Other, positive controllables mainly career wages, employee benefits and bank card expense	13
Total Contribution	12
<b>UCLA Restaurants</b>	
<b>Gross Margin:</b>	
Panda Express gross income above plan because the loss of sales to the newly opened CSSC was not as large as anticipated	9
Northern Lights gross income \$8K below plan due to sales lost to other coffee areas opened in northern campus	(7)
No Campus Student Ctr gross income \$23K below plan due to not fully realizing planned increase for facility and menu renovations	(13)
Café Synapse gross income \$12K below plan due to delay in starting new sales programs budgeted in this year	(10)
YRL gross income \$15K above plan due to better sales in first year of operation than anticipated	10
Cooperage gross income \$15K above plan because the loss of sales to the newly opened CSSC was not as large as anticipated	10
Taco Bell gross income \$6K below plan due to higher than anticipated sales lost to CSSC	(6)
Catering gross income \$46K above plan due to increased events, especially Athletics, and higher other income from additional servers, linen and plates	31
Concessions gross income \$25K below plan due to second coffee cart not opened yet, lower sales in existing coffee cart than planned, and track event budgeted in April which actually occurred in May	(17)
Other, mainly negative controllables including bank card expense and career wages	(18)
Total Contribution	(11)
<b>Services</b>	
<b>Gross Margin:</b>	
Licensing domestic income below plan due to lower performance than expected	(35)
Licensing foreign income below plan due to a six month delay in launching the program in India	(47)
Photography gross margin above plan due to an increase in non-Athletics income related to two shoots for Theatre Film and Television and several unplanned jobs for Anderson School and Law School, partially offset by fewer shoots for Athletics	4
Total Wages lower than plan, mainly career	8
Other, positive controllables mainly in Trademarks and Licensing	25
Total Contribution	(45)
<b>UCLA Student Union</b>	
<b>Gross Margin:</b>	
Student Union Ops gross income \$16K above plan mostly due to UCLA's New Admit Presentations	14
Recreation & Games gross income below plan: budget was based on prior year performance	(2)
Other, negative controllables mainly student event expense and waiver pool	(13)
Total Contribution	(1)
<b>Allocated Expenses and Other</b>	
A&SS lower than plan	3
Maintenance lower than plan due to an unscheduled Food Service capital project, and taking over the pm drain cleaning from UCLA Facilities has reduced repairs & maintenance	11
Utilities higher than plan mainly in electricity due to high consumption, also Energy services has been contacted for a possible error in the meter reads	(5)
Other, mainly non-recurring	7
Total	16
<b>Actual Net Income/(Loss)</b>	<b>588</b>

**ASUCLA**  
**P/L Reconciliation**  
**Year-To-Date Through April 2012**

<i>Financial Analysis</i>	<b>\$000's</b>
<b>Budgeted Net Income/(Loss)</b>	<b>429</b>
<b>UCLA Store</b>	
<b>Gross Margin:</b>	
Bearwear gross income \$299K below plan due to reduced fan enthusiasm in addition to the relocation of Pauley Pavilion events during the remodel	(210)
Computer store gross income \$1.5M below plan due mostly to lower department and individual sales	(101)
New Text gross income \$359K below plan due to less requisitions and titles requested in comparison to last year; also students shopping elsewhere	(125)
Used Text gross income \$326K above plan due to better availability of used titles	82
APS gross margin above plan due to unplanned commission income for online electronic course readers offset slightly by regular sales lower than planned	41
Luvalle Books gross income \$194K below plan due to undergraduate and F/EMBA sales moved to Ackerman and fewer law titles requested	(63)
Luvalle Essentials/Market gross income \$86K below plan due to a very difficult retail climate and aggressive sales plan	(52)
Kinross and South Campus Stores' gross income \$185K below plan due to the delay in opening	(79)
Total Wages lower than plan	54
Other, mainly positive controllables including employee benefits and bank card expense	117
Total Contribution	(336)
<b>UCLA Restaurants</b>	
<b>Gross Margin:</b>	
Rubios gross income above plan due primarily to delayed opening of CSSC	20
Panda Express gross income above plan due to increased enrollment and delayed opening of CSSC	83
No Campus Student Center gross sales \$69K below plan due to aggressive budget this fiscal year; ytd sales actually higher than prior year	(61)
Court Science Stu Ctr., Subway and Yoshinoya gross income \$481K below plan due to construction issues delaying opening from September to late February	(351)
Café Synapse gross income \$65K below plan due mostly to delay in starting new sales programs	(49)
YRL gross income \$100K above plan due to higher than anticipated sales for first year in operation	68
KH Coffeehouse gross income \$72K above plan due to increased enrollment and delayed opening of CSSC	43
Cooperage gross income \$144K above plan due to increased enrollment and delayed opening of CSSC	75
Taco Bell gross income \$31K above plan due to increased enrollment and delayed opening of CSSC	20
Catering gross income \$366K above plan due to athletics training table growth and multiple new client events throughout the year	219
Concessions gross income \$148K below plan due to delay in opening second coffee cart in addition to lower sales than planned at Wooden Center athletics events	(98)
Total Wages lower than plan, primarily student wages	13
Other, mainly negative controllables including bank card expense, laundry, and repairs and maintenance, with some positive offsets in areas such as employee benefits, advertising, and paper	(41)
Total Contribution	(59)
<b>Services</b>	
<b>Gross Margin:</b>	
Licensing domestic income below plan due to a slowdown in nationwide sales	(124)
Licensing foreign income below plan mostly due to a six month delay in launching the program in India	(53)
Leased Ops income below plan mainly due to delay in opening of CSSC until the end of February when utilities charges and ATM rents started	(46)
Photography income below plan due mainly to some cancelled events	(14)
Total Wages lower than plan, mainly career	47
Other, positive controllables mainly employee benefits, payment to UCLA, and domestic agency fee	81
Total Contribution	(109)
<b>UCLA Student Union</b>	
<b>Gross Margin:</b>	
Student Union Ops gross income \$50K above plan due to increased social business, strong parents weekend and UCLA's New Admit presentations	29
Recreation and Games gross income below plan due to sales much lower than prior year, which budget was based on	(21)
Other, negative controllables	(13)
Total Contribution	(5)
<b>Allocated Expenses and Other</b>	
A&SS lower than plan mainly wages and employee benefits	30
Maintenance lower than plan due to positive employee benefits and more time spent on capital projects thus less labor and materials spent on repairs and maintenance, in addition to bringing pm drain cleaning service in-house	78
Utilities lower than plan due to the delay in opening CSSC, with a partial offset in April electricity (higher consumption and possible meter read error)	15
Depreciation lower than plan due to timing of capitals in addition to the CSSC delayed opening until February	144
Other, mainly positive interest income from higher amounts of invested cash, and positive non-recurring	68
Total	335
<b>Actual Net Income/(Loss)</b>	<b>255</b>

**ASSOCIATED STUDENTS UCLA  
SERVICES AND ENTERPRISES  
BALANCE SHEETS  
(\$000)**

**ASSETS**

CURRENT ASSETS:

Cash and short term investments	\$9,733	\$9,241	\$10,888
Accounts receivable	3,575	3,361	3,154
Less: Allowance for doubtful accounts	(82)	(72)	(81)
Accounts receivable, net	3,493	3,289	3,074
Student fees receivable	648	463	246
Inventories	7,112	8,293	6,644
Prepaid expenses and other current assets	163	180	233
Total current assets	21,150	21,465	21,085

LONG TERM ASSETS

Property, equipment and improvements	64,186	64,083	63,237
Less: Accumulated depreciation	(35,831)	(35,611)	(34,082)
Total Long Term Assets	28,355	28,473	29,155

**TOTAL ASSETS**

**49,505                      49,938                      50,240**

**LIABILITIES AND RETAINED EARNINGS**

CURRENT LIABILITIES:

Accounts payable	\$4,038	\$5,670	\$5,491
Wages and payroll taxes payable	2,422	2,352	2,630
Sales Tax Payable & Other Liabilities	1,166	690	851
Interest payable	308	252	143
Deferred Income	268	295	176
Funds Held for Others	202	164	101
Current portion of long term debt	673	673	673
Total current liabilities	9,077	10,096	10,065

LONG TERM DEBT:

AU expansion loan	13,452	13,452	13,452
Total long term debt	13,452	13,452	13,452

**TOTAL LIABILITIES**

**22,529                      23,548                      23,518**

RETAINED EARNINGS:

Beginning Balance	26,722	26,722	26,034
Year-to-date net income/(loss)	255	(332)	688

Ending Balance

26,977                      26,390                      26,722

**TOTAL LIABILITIES AND RETAINED EARNINGS**

**49,505                      49,938                      50,240**

**ASSOCIATED STUDENTS UCLA  
SERVICES AND ENTERPRISES  
STATEMENTS OF CASH FLOWS**  
April 2012  
(\$000's)

**CASH FLOWS FROM OPERATING ACTIVITIES:**

	Current Month	Year to Date	Prior Year to Date
Net income/(loss)	\$588	\$255	\$1,119
Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:			
Depreciation - PP&E	218	\$1,842	1,795
Depreciation - textbook rental equipment	0	\$0	0
Loss (Gain) on disposals of fixed assets	0	\$0	13
(Increase)/decrease in current assets:			
Accounts receivable	(205)	(\$419)	(440)
Student fees receivable	(186)	(\$406)	(406)
Inventories	1,180	(\$468)	1,182
Prepaid expenses and other current assets	17	\$71	71
Increase/(decrease) in current liabilities:			
Accounts payable	(1,633)	(\$1,453)	(288)
Sales Tax Payable & Other Liabilities	475	\$315	203
Wages and payroll taxes payable	69	(\$208)	(184)
Interest payable	56	\$162	174
Deferred Income	(27)	\$91	49
Funds held for Others	38	\$101	98
Net cash provided/(used) by operating activities	<b>\$592</b>	<b>(\$115)</b>	<b>\$3,386</b>

**CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:**

Purchase of textbook rental equipment	0	\$0	3
Purchase of property, equipment and improvements	(101)	(\$1,041)	(484)
Net cash used in investing activities	<b>(\$100)</b>	<b>(\$1,040)</b>	<b>(\$481)</b>

**CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:**

Principal payments on AU expansion loan	0	\$0	0
Net cash provided/(used) by financing activities	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>

**NET INCREASE/(DECREASE) IN CASH AND S/T INVMT**

**CASH AND SHORT TERM INVESTMENTS, Beginning**

**CASH AND SHORT TERM INVESTMENTS, Ending**

	<b>\$492</b>	<b>(\$1,155)</b>	<b>\$2,906</b>
	<b>\$9,241</b>	<b>10,888</b>	<b>\$10,097</b>
	<b>\$9,733</b>	<b>\$9,733</b>	<b>\$13,003</b>

**ASSOCIATED STUDENTS UCLA  
SERVICES AND ENTERPRISES  
CASH RESERVE COMPUTATION**

**April 2012**

(\$000's)

<b>CASH AND SHORT TERM INVESTMENTS</b>	9,733
Less: Committed Capital Projects	
Court of Sciences Student Center	(119)
AGB Drape Replacement & Sound Paneling	(150)
Ackerman Remodel	(2,000)
HTS Renovation	(150)
Pauley Pavillion Remodel	(650)
Store POS	(150)
AU & KH HVAC Systeem Upgrade	(155)
Subtotal	<u>(3,374)</u>
Adjustment for Cash Overdraft Entry	<u>(949)</u>
Uncommitted Cash	5,410
<b>BOARD REQUIRED CASH RESERVE (EXC. COMM CAPITAL)</b>	<u>5,401</u>
<b>RESERVE SURPLUS (DEFICIT)</b>	<u><u>9</u></u>

ASUCLA SERVICES AND ENTERPRISES  
Capital Expenditures - Current Year Projects (\$000's)  
FY 2011-2012 April 2012

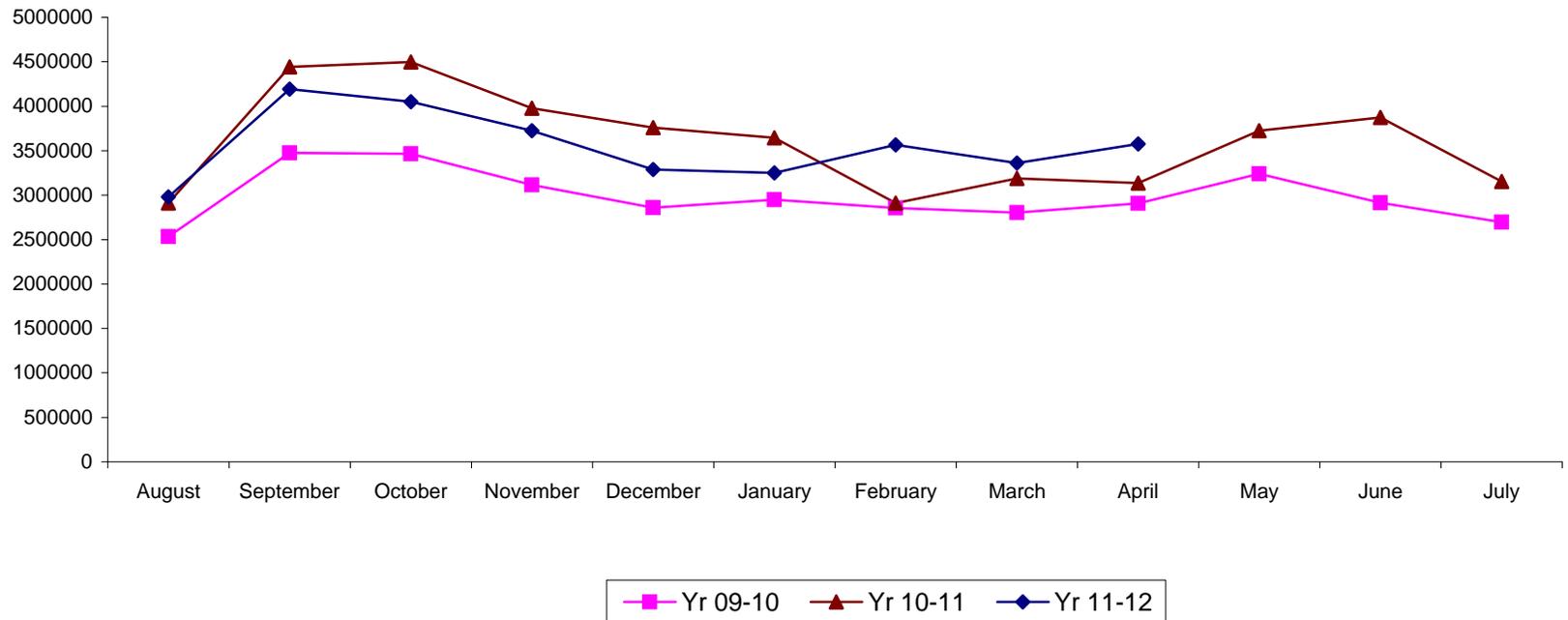
PROJECT NAME	BUDGET	PROJECTED						Status
		Payments	PO's	Total	Remaining Balance	Pending	Over (Under)	
<b>Store/Services</b>								
2011-S001 Store General Replacement	50.0	26.7	10.9	37.6	12.4		0.0	In Progress
2011-S002 Ackerman B & A Level Remodel	2,000.0	0.0	0.0	0.0	0.0	2,000.0	0.0	Pending
2011-S003 Informal Photo-Photo Equipment	10.0	0.0	9.8	9.8	0.0		(0.2)	Completed Awaiting Invoice
2011-S004 HTS Renovation	150.0	0.0	0.0	0.0	0.0	150.0	0.0	Pending
2011-S032 AU Space / Store Redesign Study	0.0	300.0	0.0	300.0	0.0		300.0	Completed
2011-S033 Text book Multi Store Fulfillment Modification	0.0	0.0	12.3	12.3	2.7		15.0	In Progress
2011-S034 Kinross Grad Student Center	0.0	27.8	0.0	27.8	0.0		27.8	Completed
<b>Total Store/Services</b>	<b>2,210.0</b>	<b>354.5</b>	<b>33.0</b>	<b>387.5</b>	<b>15.1</b>	<b>2,150.0</b>	<b>342.6</b>	
<b>Food Service</b>								
2011-F005 FS Miscellaneous and Unanticipated	50.0	35.7	9.6	45.3	4.7		0.0	In Progress
2011-F006 FS Patio Furniture Upgrade	40.0	40.6	3.9	44.5	0.0		4.5	Completed
2011-F007 TFC Dining Room Upgrade	75.0	0.0	0.0	0.0	0.0	75.0	0.0	Pending
2011-F008 KCH Dining Room Finish Replacement	45.0	0.0	0.0	0.0	0.0	45.0	0.0	Pending
2011-F009 Pauley Pavilion Remodel	650.0	0.0	0.0	0.0	0.0	650.0	0.0	Pending
2011-F010 LVC Patio Awning	15.0	3.7	0.0	3.7	11.3		0.0	In Progress
2011-F011 LVC Office Carpet	10.0	0.0	3.8	3.8	6.2		0.0	In Progress
2011-F012 LVC Freezer	10.0	0.0	9.8	9.8	0.0		(0.2)	Completed Awaiting Invoice
2011-F013 LV New Lockers	5.0	0.0	0.0	0.0	0.0	5.0	0.0	Pending
2011-F014 Dining Room furniture	20.0	0.0	0.0	0.0	0.0	20.0	0.0	Pending
2011-F015 NC New Lockers	5.0	0.0	0.0	0.0	0.0	5.0	0.0	Pending
2011-F016 Space Saving Shelving	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2011-F017 New Candy Storage	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2011-F018 Synapse Menu Renovation Equipment Upgrades	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2011-F031 FS Training Table	0.0	21.9	0.0	21.9	0.0		21.9	Completed
<b>Total Food Services</b>	<b>970.0</b>	<b>101.9</b>	<b>27.1</b>	<b>129.0</b>	<b>22.2</b>	<b>845.0</b>	<b>26.2</b>	
<b>Technology</b>								
2011-T019 Network Infrastructure Upgrade	20.0	2.5	2.8	5.3	14.7		0.0	In Progress
2011-T020 Printer Replacement	10.0	6.5	3.3	9.8	0.2		0.0	In Progress
2011-T021 Store POS	150.0	0.0	0.0	0.0	0.0	150.0	0.0	Pending
2011-T022 Marketing Oversized HP Design Jet Printer	30.0	17.4	2.0	19.4	0.0		(10.6)	Completed Awaiting Invoice
<b>Total Technology</b>	<b>210.0</b>	<b>26.4</b>	<b>8.1</b>	<b>34.5</b>	<b>14.9</b>	<b>150.0</b>	<b>(10.6)</b>	
<b>Others</b>								
2011-O023 Custodial Replacements	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2011-O024 Global Viewpoint Globe	10.0	0.0	0.0	0.0	0.0		(10.0)	Cancel
2011-O025 Sound Barrier Reinforcement 2nd Fl Lng/AGB	25.0	0.0	0.0	0.0	0.0	25.0	0.0	Pending
2011-O026 Fac. Misc. Remodels	25.0	3.1	0.6	3.7	21.3		0.0	In Progress
2011-O027 KH Meeting Room Carpet	45.0	0.0	0.0	0.0	0.0	45.0	0.0	Pending
2011-O028 Finance Misc. Replacements	15.0	22.6	5.3	27.9	0.0		12.9	Completed Awaiting Invoice
2011-O029 MCO Equipment	10.0	14.8	0.0	14.8	0.0		4.8	Completed
2011-O030 EAS AU B-Level	55.0	0.0	0.0	0.0	0.0	55.0	0.0	Pending
2011-O035 AU & KH HVAC System Upgrade	0.0	0.0	154.0	154.0	1.0		155.0	In Progress
2011-S036 AU A-Level Student Lockers	0.0	0.0	3.2	3.2	3.3		6.5	Pending
<b>Total Others</b>	<b>200.0</b>	<b>40.5</b>	<b>163.1</b>	<b>203.6</b>	<b>25.6</b>	<b>140.0</b>	<b>169.2</b>	
<b>Total Current Year Projects</b>	<b>3,590.0</b>	<b>523.3</b>	<b>231.3</b>	<b>754.6</b>	<b>77.8</b>	<b>3,285.0</b>	<b>527.4</b>	

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES  
ACCOUNTS RECEIVABLE AGING REPORT

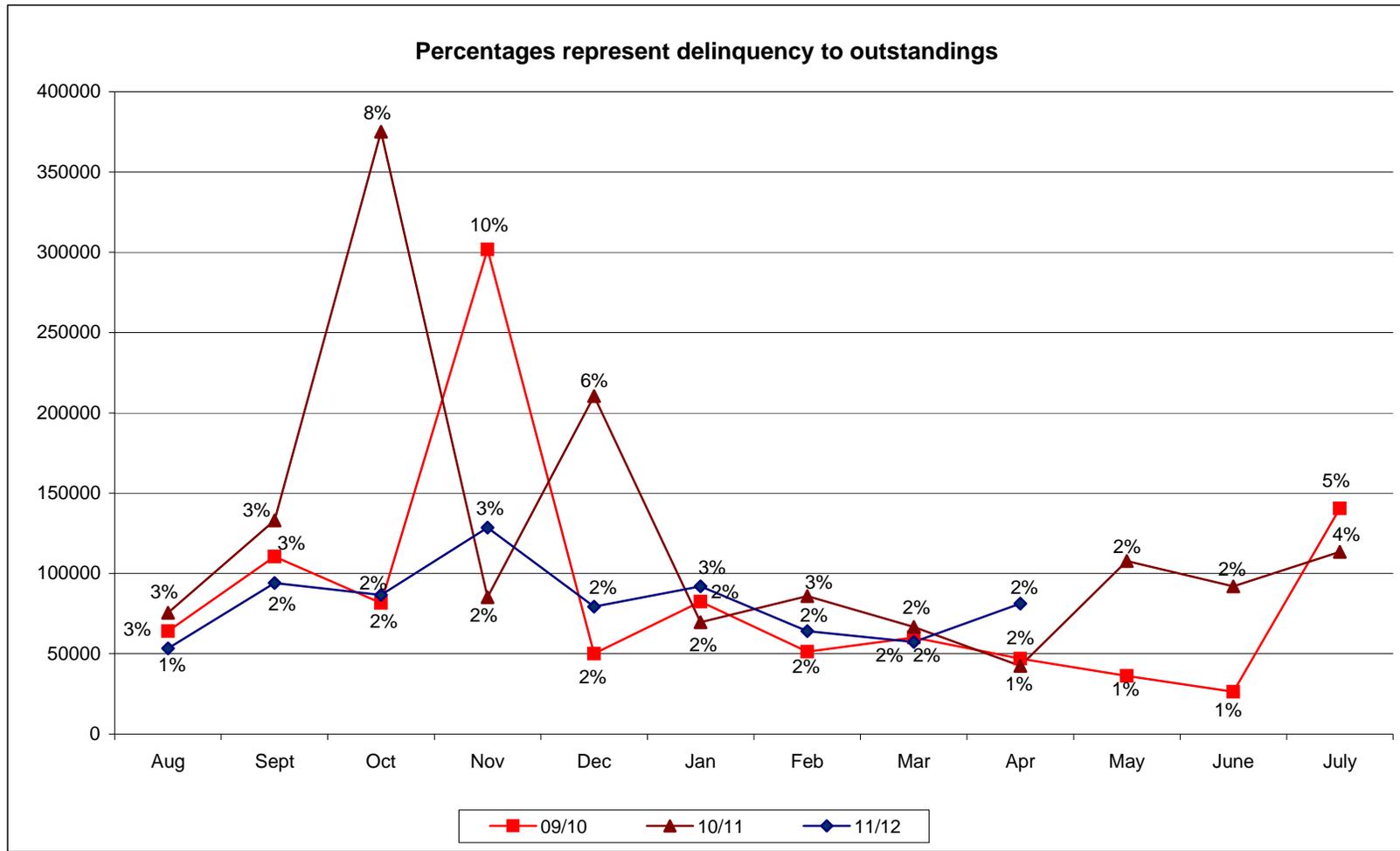
4/28/2012	April	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$913,483	30%	\$339,697	84%	\$29,838	68%	\$6,867	38%	\$2,850	27%	\$4,573	49%	\$1,297,308	36%
ASUCLA PUBLICATIONS		\$113,028	4%	\$577	0%	\$1,254	3%	\$0	0%	\$0	0%	\$0	0%	\$114,859	3%
ASUCLA USA/GSA		\$61,562	2%	\$1,782	0%	\$369	1%	\$89	1%	\$0	0%	\$0	0%	\$63,802	2%
DUE FROM VENDORS		\$367,587	12%	\$39,614	10%	\$1,227	3%	\$6,247	36%	\$4,165	40%	\$4,191	45%	\$423,031	12%
DENTAL KITS		\$107,663	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$107,663	3%
OTHER		\$1,525,056	49%	\$23,814	6%	\$11,058	25%	\$4,367	25%	\$3,505	33%	\$593	6%	\$1,568,393	44%
<b>TOTAL CURRENT MONTH</b>		<b>\$3,088,379</b>	<b>100%</b>	<b>\$405,484</b>	<b>100%</b>	<b>\$43,746</b>	<b>100%</b>	<b>\$17,570</b>	<b>100%</b>	<b>\$10,520</b>	<b>100%</b>	<b>\$9,357</b>	<b>100%</b>	<b>\$3,575,056</b>	<b>100%</b>
		87%		11%		1%		1%		0%		0%		100%	
3/31/2012	March	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$888,614	28%	\$168,511	81%	\$21,306	59%	\$5,570	43%	\$6,062	51%	(\$6,586)	235%	\$1,083,477	33%
ASUCLA PUBLICATIONS		\$181,164	6%	\$1,254	1%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$182,418	5%
ASUCLA USA/GSA		\$244,752	8%	\$433	0%	\$222	1%	\$0	0%	\$0	0%	\$0	0%	\$245,407	7%
DUE FROM VENDORS		\$452,505	15%	(\$1,955)	-1%	\$7,354	21%	\$3,710	29%	\$2,473	21%	\$3,335	-119%	\$467,422	14%
DENTAL KITS		\$202,734	7%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$202,734	6%
OTHER		\$1,124,930	36%	\$40,451	19%	\$6,658	19%	\$3,615	28%	\$3,257	28%	\$439	-16%	\$1,179,350	35%
<b>TOTAL CURRENT MONTH</b>		<b>\$3,094,699</b>	<b>100%</b>	<b>\$208,694</b>	<b>100%</b>	<b>\$35,540</b>	<b>100%</b>	<b>\$12,895</b>	<b>100%</b>	<b>\$11,792</b>	<b>100%</b>	<b>(\$2,812)</b>	<b>100%</b>	<b>\$3,360,808</b>	<b>100%</b>
		93%		6%		1%		0.5%		0.5%		0%		100%	
2/25/2012	February	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$620,223	20%	\$210,991	68%	\$10,812	36%	\$11,372	51%	(\$5,437)	-1737%	\$8,223	68%	\$856,184	24%
ASUCLA PUBLICATIONS		\$112,932	4%	\$1,018	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$113,950	3%
ASUCLA USA/GSA		\$198,392	6%	\$5,801	2%	\$228	1%	\$80	0%	\$0	0%	\$0	0%	\$204,501	6%
DUE FROM VENDORS		\$745,798	23%	\$8,088	3%	\$12,040	41%	\$5,338	24%	\$3,559	1137%	\$2,794	23%	\$777,617	22%
DENTAL KITS		\$263,161	8%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$263,161	7%
OTHER		\$1,251,331	39%	\$82,310	27%	\$6,386	22%	\$5,460	25%	\$2,191	700%	\$1,103	9%	\$1,348,781	38%
<b>TOTAL CURRENT MONTH</b>		<b>\$3,191,837</b>	<b>100%</b>	<b>\$308,208</b>	<b>100%</b>	<b>\$29,466</b>	<b>100%</b>	<b>\$22,250</b>	<b>100%</b>	<b>\$313</b>	<b>100%</b>	<b>\$12,120</b>	<b>100%</b>	<b>\$3,564,194</b>	<b>100%</b>
		89%		9%		1%		1%		0%		0%		100%	

## Total Aged Accounts Receivable Balances

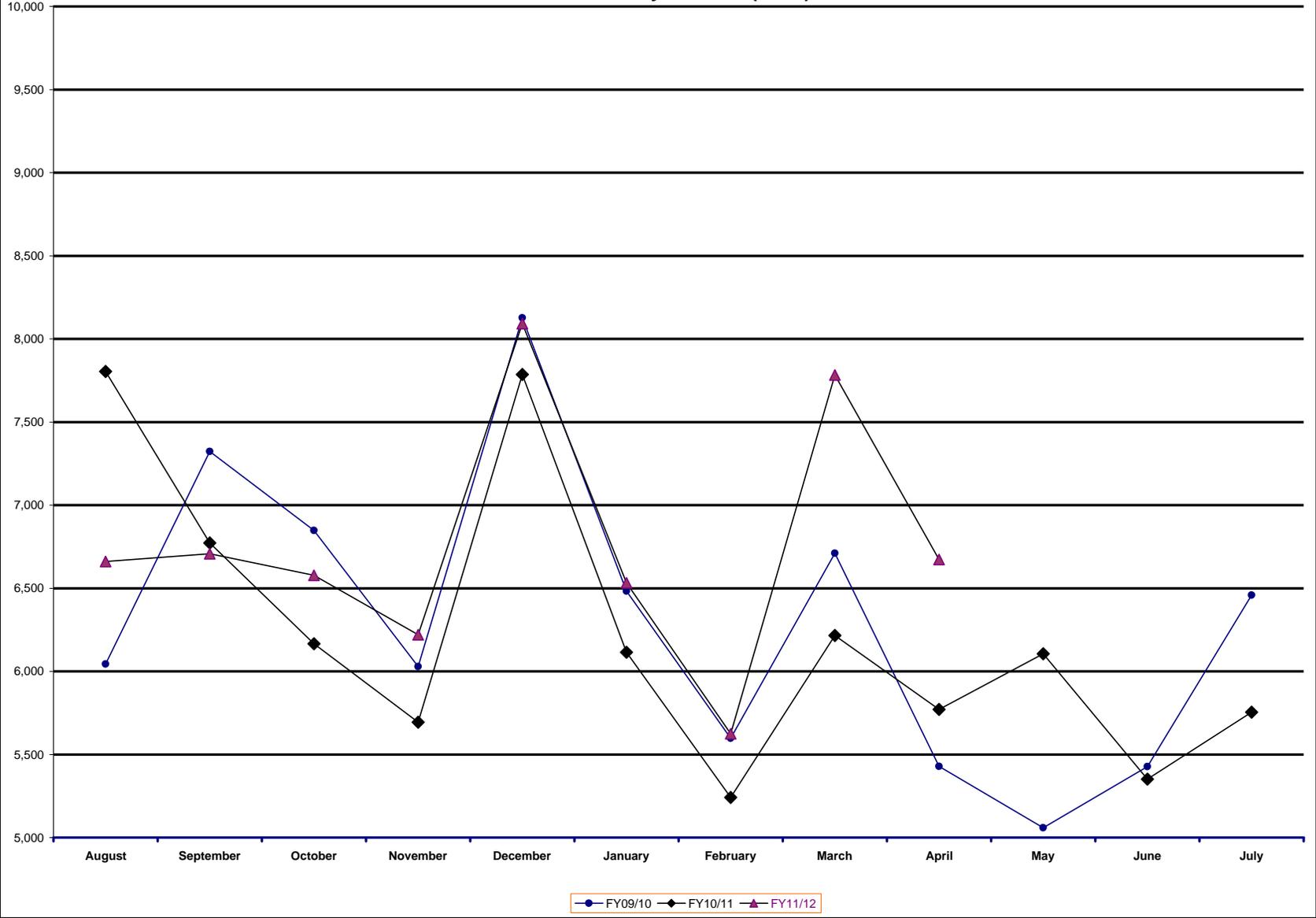
12 Month History  
August 09 through April 12



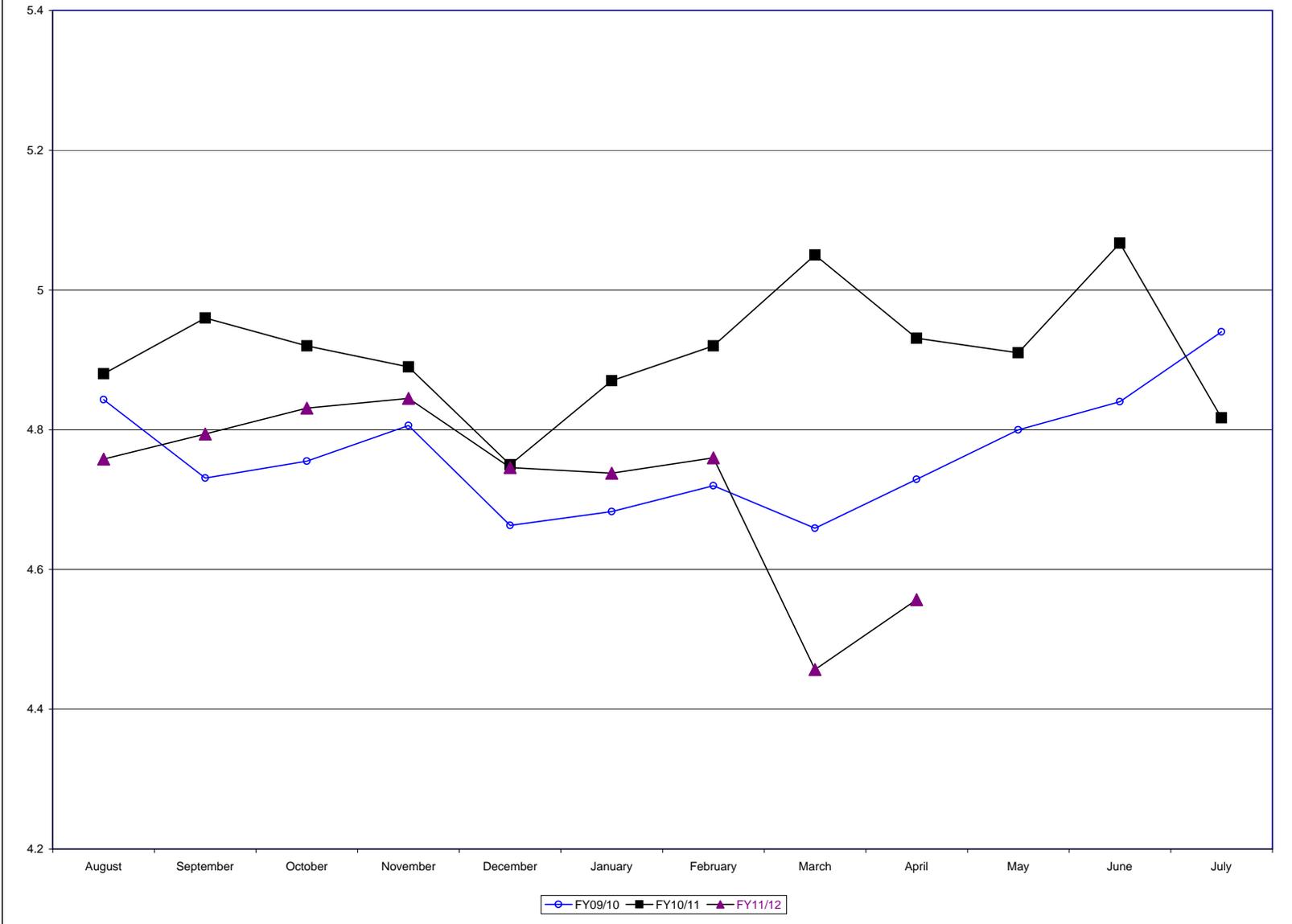
### Aged Accounts Receivable Balances >60 Days Past Due



**Associated Students UCLA  
Store Inventory At Cost (\$000)**



### Associated Students UCLA Store Inventory Turns\*



\*This value measures how quickly inventory is sold. It is defined as cost of sales for the trailing 12 months divided by month end inventory.

UCLA STORE  
INCOME STATEMENT

APR. 09(04/01/12-04/28/12)			FISCAL YEAR 11-12			FISCAL YEAR 10-11	
CURRENT MONTH			YTD 9 MO(07/31/11-04/28/12)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
1,943,413	1,967,497	<24,084>	9,183,516	9,356,791	<173,275>	413,015	9,266,182
118,636	126,850	<8,214>	1,036,104	1,019,649	16,455	119,151	983,161
949,826	920,700	29,126	6,773,884	7,078,031	<304,147>	950,645	7,015,314
1,406,445	1,694,400	<287,955>	13,477,086	15,157,900	<1,680,814>	1,574,821	14,226,577
317,728	420,551	<102,823>	2,692,048	2,973,705	<281,657>	209,235	2,901,200
41,030	42,000	<970>	733,071	757,000	<23,929>	44,589	727,201
226,835	243,300	<16,465>	4,008,714	4,296,900	<288,186>	155,430	3,975,600
5,003,913	5,415,298	<411,385>	37,904,423	40,639,976	<2,735,553>	3,466,886	39,095,234
3,410,935	3,778,130	367,195	26,887,945	28,954,734	2,066,789	2,378,593	27,834,351
9,666	7,930	<1,736>	45,869	38,730	<7,139>	2,887	47,741
1,813	2,030	217	15,153	16,310	1,157	1,893	14,596
3,141	3,290	149	27,289	28,035	746	3,169	27,380
4,145	4,710	565	37,175	39,710	2,535	4,335	38,739
1,984	2,270	286	16,139	15,800	<339>	1,401	17,096
152	150	<2>	2,728	2,640	<88>	161	2,680
1,550	1,590	40	21,732	18,850	<2,882>	973	21,467
22,450	21,970	<480>	166,085	160,075	<6,010>	14,819	169,699
3,433,385	3,800,100	366,715	27,054,030	29,114,809	2,060,779	2,393,412	28,004,050
68.2	69.8	1.6	70.9	71.3	0.3	68.6	71.2
1,570,527	1,615,198	<44,671>	10,850,393	11,525,167	<674,774>	1,073,474	11,091,184
31.8	30.2	1.6	29.1	28.8	0.3	31.4	28.8
0.5	0.4	<0.0>	0.4	0.4	<0.1>	0.4	0.4
31.4	29.8	1.6	28.6	28.4	0.3	31.0	28.4
26.6	26.0	0.6	25.3	25.1	0.2	22.6	24.7
35.1	32.6	2.4	31.8	30.7	1.1	27.3	30.8
53.2	52.7	0.5	50.9	51.7	<0.9>	51.5	51.9
22.3	20.8	1.6	19.8	19.0	0.8	19.5	19.4
30.8	29.5	1.2	28.3	29.5	<1.2>	35.0	28.0
52.4	54.4	<2.0>	51.7	53.4	<1.7>	51.1	52.5
32.8	32.1	0.7	23.3	24.1	<0.8>	35.2	22.6
87,155	52,989	34,166	809,132	649,113	160,019	81,395	756,734
1,657,683	1,668,187	<10,504>	11,659,525	12,174,280	<514,755>	1,154,869	11,847,918
266,748	280,686	13,938	2,471,989	2,502,186	30,197	273,269	2,459,587
2,635	0	<2,635>	4,344	0	<4,344>	0	0
144,577	146,357	1,780	1,211,651	1,265,536	53,885	130,392	1,195,122
413,960	427,043	13,083	3,687,984	3,767,722	79,738	403,661	3,654,709
8.3	7.9	<0.4>	9.7	9.3	<0.5>	11.6	9.4
128,854	136,319	7,465	1,122,019	1,196,931	74,912	114,100	1,016,457
9,604	6,270	<3,334>	87,880	76,617	<11,263>	6,060	82,657
15,037	14,353	<684>	127,879	128,581	702	13,906	127,189
80	135	55	1,021	1,215	194	80	1,179
19	22	3	190	205	15	30	258
1,047	4,325	3,278	18,364	20,055	1,691	588	14,958
0	0	0	2,075	2,598	523	0	2,610
3,812	5,325	1,513	46,390	41,940	<4,450>	3,456	40,499
21,642	15,850	<5,792>	239,136	200,715	<38,421>	19,775	203,229
853	1,075	222	8,326	9,675	1,349	789	7,153
0	0	0	681	0	<681>	0	171
252	0	<252>	431	0	<431>	0	28
<0>	0	0	<17>	0	17	0	<5>
0	0	0	177	272	95	0	272
6,093	6,745	652	148,347	157,503	9,156	5,249	149,218
<115>	<2,400>	<2,285>	<61,166>	<58,206>	2,960	<2,277>	<58,799>
146	85	<61>	242,406	235,765	<6,641>	65	228,963
2,618	2,645	27	25,739	20,130	<5,609>	3,717	25,374
0	0	0	175	0	<175>	0	170
0	0	0	28	0	<28>	0	0
75,901	82,801	6,900	589,057	665,937	76,880	70,437	638,451
1,004	0	<1,004>	11,257	0	<11,257>	1,175	18,259
38	0	<38>	3,535	0	<3,535>	244	7,875
0	250	250	0	2,250	2,250	0	3,349
0	0	0	4,171	2,320	<1,851>	309	429
86	0	<86>	1,608	1,600	<8>	0	2,324
0	0	0	900	0	<900>	0	0
207	150	<57>	2,200	4,600	2,400	1,709	17,093
0	0	0	4,554	5,145	591	0	9,690
676	200	<476>	37,864	35,400	<2,464>	353	32,553
140	140	<0>	41,741	41,720	<21>	140	33,464
0	0	0	<53>	0	53	0	0
0	0	0	0	9	9	0	0
202	2,650	2,448	47,024	59,566	12,542	1,057	52,762
268,196	276,940	8,744	2,753,937	2,852,543	98,606	240,961	2,657,830
682,155	703,983	21,828	6,441,921	6,620,265	178,344	644,621	6,312,539
975,527	964,204	11,323	5,217,604	5,554,015	<336,411>	510,248	5,535,379
28,164	23,977	<4,187>	232,148	227,260	<4,888>	25,290	217,344
147,685	158,823	11,138	1,291,618	1,375,105	83,487	136,846	1,289,522
68,630	65,911	<2,719>	545,001	567,210	22,209	52,717	517,017
34,985	35,666	681	298,008	308,021	10,013	32,613	298,585
87,242	94,085	6,843	847,656	836,927	<10,729>	79,598	818,513
65,637	70,137	4,500	590,321	623,832	33,512	63,870	583,714
29,266	27,679	<1,587>	240,447	245,757	5,310	30,990	243,169
68,641	70,434	1,793	628,466	633,906	5,440	69,872	652,151
530,250	546,712	16,462	4,673,665	4,818,018	144,353	491,796	4,620,015
445,277	417,492	27,785	543,939	735,997	<192,058>	18,452	915,364

UCLA RESTAURANTS  
INCOME STATEMENT

APR. 09(04/01/12-04/28/12)			FISCAL YEAR 11-12			FISCAL YEAR 10-11	
CURRENT MONTH			YTD 9 MO(07/31/11-04/28/12)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
153,821	161,133	<7,312>	1,203,914	1,150,082	53,832	179,851	1,232,682
223,259	260,408	<37,149>	1,670,853	1,794,792	<123,939>	251,034	1,754,622
144,308	158,557	<14,249>	658,709	1,155,120	<496,411>	48,954	425,214
252,121	243,158	8,963	1,962,251	1,853,857	108,394	240,573	1,728,256
253,232	246,030	7,202	2,100,137	1,852,189	247,948	304,044	2,155,858
203,791	192,560	11,231	1,575,720	1,444,524	131,196	166,981	1,587,821
1,230,531	1,261,846	<31,315>	9,171,583	9,250,564	<78,981>	1,191,437	8,884,453
416,081	416,296	215	3,180,010	3,072,183	<107,827>	401,901	2,964,404
33.8	33.0	<0.8>	34.7	33.2	<1.5>	33.7	33.4
814,450	845,550	<31,100>	5,991,573	6,178,381	<186,808>	789,536	5,920,049
66.2	67.0	<0.8>	65.3	66.8	<1.5>	66.3	66.6
66.9	68.1	<1.2>	66.6	67.7	<1.2>	66.5	66.8
66.4	66.1	0.3	64.2	66.1	<1.8>	64.6	64.9
65.5	67.9	<2.4>	65.4	67.6	<2.3>	67.7	68.6
69.7	69.0	0.8	69.8	69.4	0.4	69.7	70.5
64.9	66.6	<1.7>	65.0	66.3	<1.3>	65.6	65.7
63.4	65.0	<1.6>	60.7	63.9	<3.2>	63.5	65.4
190,567	160,271	30,296	1,409,191	1,249,312	159,879	164,677	1,296,568
1,005,018	1,005,821	<803>	7,400,764	7,427,693	<26,929>	954,213	7,216,617
270,469	258,573	<11,896>	2,411,280	2,377,835	<33,445>	248,133	2,221,146
1,838	0	<1,838>	16,699	400	<16,299>	1,703	11,075
207,826	219,796	11,970	1,618,299	1,681,678	63,379	187,755	1,546,007
<35,492>	<31,967>	3,525	<251,628>	<252,217>	<589>	<30,157>	<221,666>
444,642	446,402	1,760	3,794,650	3,807,696	13,047	407,435	3,556,562
36.1	35.4	<0.8>	41.4	41.2	<0.2>	34.2	40.0
146,136	145,998	<138>	1,248,548	1,290,239	41,691	130,311	1,104,805
2,592	1,875	<717>	17,800	16,220	<1,580>	2,740	18,631
4,730	5,016	286	41,288	44,194	2,906	4,729	41,859
1,500	1,500	0	11,508	12,900	1,392	1,000	7,384
58,785	60,840	2,055	442,442	456,443	14,001	59,028	436,857
4.8	4.8	0.0	4.8	4.9	0.1	5.0	4.9
3,016	3,635	619	30,998	30,919	<79>	3,816	25,536
0	0	0	7	0	<7>	0	0
<7,786>	<8,625>	<839>	<70,945>	<75,975>	<5,030>	<9,817>	<69,649>
2,902	2,760	<142>	27,721	23,190	<4,531>	3,994	29,229
7,005	4,294	<2,711>	60,749	38,835	<21,914>	5,310	44,874
28	1,422	1,394	12,455	18,212	5,757	77	15,897
1,257	2,395	1,138	60,015	78,990	18,975	2,337	70,447
0	100	100	0	900	900	0	108
2	83	81	38	591	553	30	170
6,952	4,866	<2,086>	64,757	38,967	<25,790>	8,343	54,186
36,074	24,070	<12,004>	243,832	173,334	<70,498>	26,478	169,905
2,011	2,369	358	15,105	17,283	2,178	2,314	16,533
1,602	572	<1,030>	6,831	4,117	<2,714>	1,036	5,176
0	0	0	203	0	<203>	0	144
436	0	<436>	3,180	500	<2,680>	420	784
180	350	170	4,308	3,150	<1,158>	1,846	5,833
0	0	0	870	1,500	630	0	1,278
600	0	<600>	600	0	<600>	0	2,063
0	0	0	0	250	250	0	0
16,330	19,070	2,740	128,269	130,230	1,961	17,171	226,288
284,353	272,590	<11,763>	2,350,580	2,304,989	<45,591>	261,164	2,208,339
728,995	718,992	<10,003>	6,145,230	6,112,685	<32,545>	668,598	5,764,901
276,023	286,829	<10,806>	1,255,534	1,315,008	<59,474>	285,615	1,451,716
30,252	25,064	<5,188>	239,253	229,015	<10,238>	25,526	211,243
41,223	41,305	82	397,377	390,711	<6,666>	52,301	378,128
19,157	17,141	<2,016>	168,027	161,231	<6,796>	20,148	153,310
9,766	9,275	<491>	91,788	87,653	<4,135>	12,465	87,882
24,352	24,468	116	260,097	235,318	<24,779>	30,421	237,897
55,332	59,039	3,707	497,638	525,614	27,976	53,842	492,067
24,671	23,334	<1,337>	202,697	207,172	4,475	26,123	204,989
99,991	93,208	<6,783>	722,362	838,872	116,510	70,663	638,114
304,744	292,834	<11,910>	2,579,239	2,675,586	96,347	291,489	2,403,630
<28,722>	<6,005>	<22,717>	<1,323,705>	<1,360,578>	36,873	<5,875>	<951,914>
397,629	397,706	<77>	2,862,976	2,979,737	<116,761>	368,071	2,785,246
130,085	118,619	11,466	864,505	895,491	<30,986>	101,140	797,947
267,544	279,087	<11,543>	1,998,471	2,084,246	<85,775>	266,931	1,987,299
4.84	4.72	0.12	4.73	4.62	0.10	4.34	4.30
6.13	5.73	0.40	6.02	5.69	0.33	5.96	5.87
4.21	4.29	<0.08>	4.17	4.17	0.00	4.18	4.14
30,444	30,851	407	255,547	258,957	3,410	28,848	249,521
40.42	40.90	<0.48>	35.89	35.72	0.17	41.30	35.61

SERVICES DIVISION  
INCOME STATEMENT

APR. 09(04/01/12-04/28/12)			FISCAL YEAR 11-12			FISCAL YEAR 10-11	
CURRENT MONTH			YTD 9 MO(07/31/11-04/28/12)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
21,376	17,763	3,613	125,610	139,299	<13,689>	18,610	140,171
21,376	17,763	3,613	125,610	139,299	<13,689>	18,610	140,171
221	700	479	4,071	4,196	125	113	3,404
21,156	17,063	4,093	121,539	135,103	<13,564>	18,497	136,767
99.0	96.1	2.9	96.8	97.0	<0.2>	99.4	97.6
99.0	96.1	2.9	96.8	97.0	<0.2>	99.4	97.6
212,122	294,675	<82,553>	1,641,433	1,818,025	<176,592>	279,139	1,681,928
85,094	86,242	<1,148>	727,360	773,649	<46,289>	80,023	698,340
297,216	380,917	<83,701>	2,368,793	2,591,674	<222,881>	359,162	2,380,268
318,372	397,980	<79,608>	2,490,331	2,726,777	<236,446>	377,658	2,517,035
30,082	38,171	8,089	278,986	326,437	47,451	29,246	263,222
0	0	0	0	0	0	5,220	15,660
899	994	95	7,337	6,806	<531>	513	4,548
30,981	39,165	8,184	286,322	333,243	46,921	34,979	283,430
144.9	220.5	75.6	228.0	239.2	11.3	188.0	202.2
13,849	17,393	3,544	121,651	146,567	24,916	12,780	108,150
406	950	544	8,065	8,261	196	2,436	7,658
706	600	<106>	6,475	5,391	<1,084>	737	6,678
1,173	105	<1,068>	1,906	945	<961>	18	758
<3,000>	0	3,000	14,668	17,500	2,832	0	15,561
<10,000>	0	10,000	<2,011>	8,000	10,011	0	9,612
0	250	250	0	289	289	0	39
<1,987>	2,760	4,747	17,878	25,440	7,562	358	26,354
0	208	208	1,757	1,477	<280>	0	1,065
2,083	3,777	1,694	21,922	30,518	8,596	800	34,270
214	1,150	936	8,300	10,350	2,050	0	14,334
0	0	0	0	0	0	0	5,000
0	3,500	3,500	35,391	31,500	<3,891>	0	34,457
39,869	39,033	<836>	102,338	103,670	1,332	50,883	117,102
5,230	8,500	3,270	115,131	129,300	14,169	5,907	113,036
208	0	<208>	208	0	<208>	0	0
27,805	24,575	<3,230>	443,269	458,158	14,889	13,000	401,150
76,555	102,801	26,246	896,947	977,366	80,419	86,919	895,225
107,535	141,966	34,431	1,183,270	1,310,609	127,339	121,898	1,178,655
210,836	256,014	<45,178>	1,307,062	1,416,168	<109,106>	255,760	1,338,380
2,108	2,199	91	18,051	20,169	2,118	2,191	16,860
8,946	11,221	2,275	87,827	94,656	6,829	14,136	88,388
4,295	4,805	510	38,781	40,391	1,610	5,613	36,811
2,189	2,600	411	20,954	21,963	1,009	3,472	21,321
5,459	6,860	1,401	59,697	59,067	<630>	8,474	57,262
11,643	12,421	778	104,712	110,583	5,871	11,329	103,538
5,191	4,910	<281>	42,651	43,593	942	5,497	43,133
5,849	5,277	<572>	48,323	47,493	<830>	5,272	47,871
45,680	50,293	4,613	420,996	437,915	16,919	55,984	415,184
165,157	205,721	<40,564>	886,065	978,253	<92,188>	199,776	923,196

**UCLA STUDENT UNION  
INCOME STATEMENT**

APR. 09(04/01/12-04/28/12)			FISCAL YEAR 11-12			FISCAL YEAR 10-11	
CURRENT MONTH			YTD 9 MO(07/31/11-04/28/12)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
38,993	22,525	16,468	352,972	285,215	67,757	31,842	296,632
2,901	3,347	<446>	18,833	30,326	<11,493>	3,231	28,021
59,341	59,066	275	483,246	473,196	10,050	56,225	474,143
101,234	84,938	16,296	855,050	788,737	66,313	91,297	798,796
58,511	58,062	<449>	474,222	465,150	<9,072>	54,885	463,557
8,804	6,115	<2,689>	88,843	67,413	<21,430>	4,402	69,595
70	100	30	594	575	<19>	19	517
67,386	64,277	<3,109>	563,659	533,138	<30,521>	59,306	533,669
66.6	75.7	9.1	65.9	67.6	1.7	65.0	66.8
33,849	20,661	13,188	291,391	255,599	35,792	31,991	265,127
33.4	24.3	9.1	34.1	32.4	1.7	35.0	33.2
77.4	72.9	4.6	74.8	76.4	<1.5>	86.2	76.5
97.6	97.0	0.6	96.9	98.1	<1.3>	99.4	98.2
1.4	1.7	<0.3>	1.9	1.7	0.2	2.4	2.2
22,812	22,800	12	150,398	167,893	<17,495>	9,032	157,724
2,300	3,675	<1,375>	21,924	30,937	<9,013>	4,393	30,894
10,389	10,398	<9>	84,514	83,302	1,212	9,531	82,575
35,501	36,873	<1,372>	256,835	282,132	<25,297>	22,957	271,192
69,350	57,534	11,816	548,226	537,731	10,495	54,948	536,319
29,756	29,682	<74>	261,691	264,694	3,003	28,881	258,161
25,499	21,665	<3,834>	191,019	187,621	<3,398>	22,986	172,070
55,256	51,347	<3,909>	452,710	452,315	<395>	51,867	430,231
54.6	60.5	5.9	53.0	57.4	4.4	56.8	53.9
14,883	13,918	<965>	122,792	122,613	<179>	14,151	109,695
1,395	857	<538>	7,433	7,160	<273>	1,209	7,352
3,355	3,453	98	30,397	31,061	664	3,373	31,043
0	1,100	1,100	0	2,350	426	0	1,708
7	0	<7>	4,582	4,162	<420>	0	4,554
0	0	0	6,401	5,495	<906>	60	5,609
18	0	<18>	5,334	4,211	<1,123>	0	4,807
546	614	68	21,618	18,526	<3,092>	608	19,599
17,789	13,163	<4,626>	101,050	94,975	<6,075>	6,270	102,563
0	0	0	200	0	<200>	0	0
230	240	10	5,205	2,875	<2,330>	225	17,071
0	70	70	105	990	885	110	1,005
0	30	30	880	507	<373>	0	394
0	0	0	1,267	1,200	<67>	0	103
0	265	265	2,448	1,564	<884>	29	867
549	476	<73>	7,748	4,254	<3,494>	425	3,828
858	889	31	12,419	10,620	<1,799>	522	12,728
1,100	1,083	<17>	10,983	9,747	<1,236>	1,083	9,600
1,596	1,512	<84>	11,949	12,010	61	1,488	11,905
0	35	35	<27>	283	310	0	0
1,380	2,205	825	13,780	18,562	4,782	2,730	19,036
0	0	0	2,638	2,450	<188>	0	2,512
15,417	15,417	0	138,750	138,753	3	15,417	138,750
22,962	18,000	<4,962>	101,618	102,500	882	18,231	85,073
82,083	73,327	<8,756>	611,494	596,868	<14,626>	65,931	589,802
137,339	124,674	<12,665>	1,064,204	1,049,183	<15,021>	117,798	1,020,033
<67,989>	<67,140>	<849>	<515,978>	<511,452>	<4,526>	<62,851>	<483,714>
3,759	2,883	<876>	28,511	27,260	<1,251>	3,250	25,594
3,840	3,429	<411>	40,859	38,921	<1,938>	4,275	38,315
1,843	1,468	<375>	17,839	16,590	<1,249>	1,697	15,996
940	794	<146>	9,749	9,009	<740>	1,050	9,133
2,343	2,096	<247>	27,697	24,247	<3,450>	2,563	25,076
34,590	36,911	2,321	311,086	328,610	17,524	33,658	307,605
15,422	14,587	<835>	126,712	129,509	2,797	16,330	128,142
16,730	17,382	652	159,000	156,438	<2,562>	16,808	158,619
79,467	79,550	83	721,453	730,584	9,131	79,631	708,480
<147,457>	<146,690>	<767>	<1,237,431>	<1,242,036>	4,605	<142,482>	<1,192,194>

ADMINISTRATIVE AND SUPPORT SERVICES  
EXPENSE STATEMENT

APR. 09(04/01/12-04/28/12)			FISCAL YEAR 11-12			FISCAL YEAR 10-11	
CURRENT MONTH			YTD 9 MO(07/31/11-04/28/12)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
287,661	298,062	10,401	2,632,492	2,658,423	25,931	295,043	2,604,838
1,394	300	<1,094>	2,611	2,700	89	1,129	31,823
35,626	36,507	881	283,436	303,188	19,752	33,449	284,929
324,682	334,869	10,187	2,918,539	2,964,311	45,772	329,621	2,921,589
4.7	4.5	<0.1>	5.5	5.3	<0.2>	6.1	5.5
0	1,000	1,000	11,667	9,000	<2,667>	0	9,558
0	833	833	861	7,497	6,636	0	4,000
123,180	126,178	2,998	1,075,634	1,101,413	25,779	108,983	968,750
5,576	7,517	1,941	66,447	70,476	4,029	6,526	63,508
9,552	10,175	623	85,085	90,607	5,522	9,287	85,562
606	1,138	532	8,216	10,168	1,952	1,086	9,725
4,265	298	<3,967>	25,115	3,150	<21,965>	473	1,238
0	40	40	0	360	360	0	283
6,506	230	<6,276>	13,762	14,605	843	654	11,797
0	52	52	0	156	156	0	0
0	114	114	741	912	171	0	342
196	280	84	1,260	3,185	1,925	0	3,500
9	620	611	4,068	5,580	1,512	261	4,065
0	0	0	0	0	0	6	6
0	0	0	0	0	0	425	425
246	250	4	2,869	2,250	<619>	211	2,034
<1,512>	<5,119>	<3,607>	<26,751>	<46,064>	<19,313>	<5,606>	<49,716>
0	50	50	896	450	<446>	170	424
380	2,450	2,070	21,889	21,705	<184>	2,344	21,024
1,200	1,200	0	15,059	10,800	<4,259>	6,999	17,690
1,850	1,850	0	16,566	16,780	214	1,850	17,493
4,392	8,862	4,470	40,042	52,579	12,537	10,633	55,210
15,979	10,244	<5,735>	89,634	92,196	2,562	8,798	78,358
138	5	<133>	437	340	<97>	89	397
10,588	10,588	0	85,170	85,170	0	12,970	97,848
0	80	80	<21>	720	741	40	44
18,338	13,042	<5,296>	165,042	117,378	<47,664>	11,341	102,069
2,602	3,858	1,257	25,293	33,430	8,137	2,646	27,080
814	838	24	7,325	7,392	67	814	8,410
9,828	9,828	0	88,821	88,704	<117>	9,828	88,703
630	0	<630>	5,310	3,800	<1,510>	720	3,606
9,167	9,375	208	82,913	84,375	1,462	9,375	84,375
0	0	0	6,000	6,000	0	0	3,250
0	0	0	0	0	0	0	143
9,589	10,000	411	91,175	90,000	<1,175>	11,167	81,724
0	0	0	10,000	0	<10,000>	1,036	15,036
3,956	5,992	2,036	31,319	46,110	14,791	3,912	35,124
4,600	4,600	0	34,653	41,400	6,748	4,333	37,794
7,417	7,417	0	66,750	66,753	3	7,417	66,750
15,498	13,516	<1,982>	139,082	121,644	<17,438>	11,850	106,650
2,335	500	<1,835>	20,572	21,200	628	1,285	21,787
267,922	257,901	<10,021>	2,312,901	2,282,221	<30,680>	241,924	2,086,068
592,604	592,770	166	5,231,440	5,246,532	15,092	571,545	5,007,658
14,130	15,084	954	127,077	134,293	7,216	13,749	125,655
6,300	5,959	<341>	51,761	52,905	1,144	6,671	52,347
13,719	17,470	3,751	146,359	157,230	10,871	16,380	154,422
34,149	38,513	4,364	325,197	344,428	19,231	36,800	332,424
626,753	631,283	4,530	5,556,636	5,590,960	34,324	608,345	5,340,082
<527,178>	<534,072>	<6,894>	<4,720,939>	<4,770,726>	<49,787>	<514,645>	<4,544,199>
<28,583>	<28,583>	0	<221,597>	<221,597>	0	<27,555>	<213,245>
<3,872>	<3,872>	0	<32,099>	<32,099>	0	<3,690>	<31,270>
<67,120>	<64,756>	2,364	<582,002>	<566,538>	15,464	<62,455>	<551,368>
<626,753>	<631,283>	<4,530>	<5,556,637>	<5,590,960>	<34,323>	<608,345>	<5,340,082>
<0>	0	0	<1>	0	1	<0>	<0>

MAINTENANCE DIVISION  
EXPENSE STATEMENT

APR. 09(04/01/12-04/28/12)			FISCAL YEAR 11-12			FISCAL YEAR 10-11	
CURRENT MONTH			YTD 9 MO(07/31/11-04/28/12)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
95,280	94,404	<876>	835,908	855,151	19,243	88,076	826,419
0	0	0	10,785	0	<10,785>	2,259	13,245
0	0	0	<10,192>	0	10,192	0	0
<4,298>	<3,378>	920	<41,023>	<31,792>	9,231	<4,146>	<39,547>
<7,101>	<3,000>	4,101	<42,603>	<27,000>	15,603	<1,120>	<38,178>
83,882	88,026	4,144	752,875	796,359	43,484	85,069	761,939
54,947	56,775	1,828	471,470	500,114	28,644	47,476	437,950
133	165	32	1,813	1,810	<3>	132	2,082
814	991	177	7,323	8,996	1,674	833	8,505
0	30	30	1,861	270	<1,591>	0	0
4,694	4,544	<150>	40,613	39,240	<1,373>	4,824	39,779
3,236	4,348	1,112	44,054	42,410	<1,644>	4,139	42,803
1,416	839	<577>	11,460	8,124	<3,336>	1,005	8,674
1,549	1,687	138	6,515	8,226	1,711	562	7,258
10,889	15,600	4,711	142,211	140,400	<1,811>	12,085	147,167
2,787	2,925	138	26,044	26,325	281	2,775	24,665
0	100	100	947	900	<47>	0	94
147	210	63	2,475	1,890	<585>	1,030	2,354
764	250	<514>	1,231	2,250	1,019	0	1,873
3,772	2,650	<1,122>	21,896	24,350	2,454	2,495	17,578
7,954	8,428	474	64,020	66,547	2,527	8,646	64,726
3,242	3,219	<23>	26,719	28,689	1,971	2,802	27,840
1,289	955	<334>	6,589	8,595	2,006	2,759	9,739
97,629	103,716	6,087	877,241	909,136	31,895	91,564	843,088
181,512	191,742	10,230	1,630,116	1,705,495	75,379	176,633	1,605,028
15,240	17,078	1,838	139,447	153,702	14,255	14,802	143,383
15,240	17,078	1,838	139,447	153,702	14,255	14,802	143,383
196,752	208,820	12,068	1,769,563	1,859,197	89,634	191,435	1,748,410
<167,202>	<178,508>	<11,306>	<1,503,757>	<1,588,640>	<84,884>	<162,699>	<1,486,924>
<6,059>	<6,059>	0	<54,526>	<54,526>	0	<5,883>	<52,941>
<2,296>	<2,296>	0	<20,664>	<20,664>	0	<2,229>	<20,061>
<7,065>	<6,873>	192	<63,539>	<61,074>	2,465	<6,875>	<62,829>
<14,130>	<15,084>	<954>	<127,077>	<134,293>	<7,216>	<13,749>	<125,655>
<196,752>	<208,820>	<12,068>	<1,769,563>	<1,859,197>	<89,635>	<191,435>	<1,748,410>
0	0	<0>	1	0	<1>	<0>	0

UTILITIES  
EXPENSE STATEMENT

APR. 09(04/01/12-04/28/12)			
CURRENT MONTH			
ACTUAL	BUDGET	VARIANCE	
8,970	10,644	1,674	Chiller Water
64,194	53,525	<10,669>	Elec-Non Air Cond.
5,697	8,060	2,363	Water-Non Air Cond.
6,709	7,648	939	Steam-Non Air Cond.
2,054	3,195	1,141	Gas
87,624	83,072	<4,552>	TOTAL OTHER CONTROL.
87,624	83,072	<4,552>	TOTAL CONTROLLABLE EXP
<74,550>	<70,510>	4,040	Allocated-Svs and Ent
<2,628>	<2,628>	0	Allocated-USAC
<996>	<996>	0	Allocated-GSA
<3,150>	<2,979>	171	Allocated-Comm Board
<6,300>	<5,959>	341	Allocated-A & SS
<87,624>	<83,072>	4,552	TOTAL OTHER
0	0	0	TOTAL EXPENSE

FISCAL YEAR 11-12			FISCAL YEAR 10-11	
YTD 9 MO(07/31/11-04/28/12)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	MONTH	YTD
97,646	102,679	5,033	9,112	98,288
488,944	475,654	<13,290>	64,372	495,593
56,508	62,630	6,122	7,607	55,352
61,758	67,838	6,080	9,751	66,040
17,912	29,203	11,291	2,314	20,569
722,768	738,004	15,236	93,156	735,842
722,768	738,004	15,236	93,156	735,842
<612,508>	<626,031>	<13,523>	<78,940>	<619,433>
<23,652>	<23,652>	0	<3,053>	<27,477>
<8,965>	<8,964>	1	<1,157>	<10,413>
<25,882>	<26,452>	<570>	<3,335>	<26,172>
<51,761>	<52,905>	<1,144>	<6,671>	<52,347>
<722,768>	<738,004>	<15,236>	<93,156>	<735,842>
0	0	0	0	0