

**ASSOCIATED STUDENTS  
UCLA**

**FINANCIAL STATEMENTS  
SERVICES AND ENTERPRISES**

**April (03/30/14 - 04/26/14)**

**Prepared  
May 12, 2014**

# **ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES**

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**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES  
INCOME AND LOSS SUMMARY - APRIL 2014 (\$000's)  
DIVISIONS AT CONTRIBUTION LEVEL**

APRIL (03/30/14 - 04/26/14)										FY 12-13									
CURRENT MONTH										**									
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT											
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%										
				\$	%	\$	%												
4,509		5,043		(534)	(10.6%)	(123)	(2.7%)	4,632											
1,433		1,476		(43)	(2.9%)	(67)	(4.5%)	1,500											
311		348		(37)	(10.6%)	(33)	(9.6%)	344											
119		120		(1)	(0.8%)	(17)	(12.5%)	136											
<b>6,372</b>		<b>6,987</b>		<b>(615)</b>	<b>(8.8%)</b>	<b>(240)</b>	<b>(3.6%)</b>	<b>6,612</b>											
1,448	32.1%	1,681	33.3%	(233)	(1.2)	(1)	0.8	1,449	31.3%										
993	69.3%	1,045	70.8%	(52)	(1.5)	(62)	(1.0)	1,055	70.3%										
311	100.0%	348	100.0%	(37)	0.0	(33)	0.0	344	100.0%										
52	43.7%	55	45.8%	(3)	(2.1)	(10)	(1.9)	62	45.6%										
<b>2,804</b>	<b>44.0%</b>	<b>3,129</b>	<b>44.8%</b>	<b>(325)</b>	<b>(0.8)</b>	<b>(106)</b>	<b>0.0</b>	<b>2,910</b>	<b>44.0%</b>										
527	11.7%	563	11.2%	36	(0.5)	(8)	(0.5)	519	11.2%										
585	40.8%	630	42.7%	45	1.9	15	(0.8)	600	40.0%										
48	15.4%	50	14.4%	2	(1.0)	(2)	(2.0)	46	13.4%										
65	54.6%	67	55.8%	2	1.2	1	(6.1)	66	48.5%										
<b>1,225</b>	<b>19.2%</b>	<b>1,310</b>	<b>18.7%</b>	<b>85</b>	<b>(0.5)</b>	<b>6</b>	<b>(0.6)</b>	<b>1,231</b>	<b>18.6%</b>										
171	3.8%	153	3.0%	(18)	(0.8)	(20)	(0.5)	151	3.3%										
156	10.9%	136	9.2%	(20)	(1.7)	9	0.1	165	11.0%										
65	20.9%	91	26.1%	26	5.2	9	0.6	74	21.5%										
45	37.8%	54	45.0%	9	7.2	8	1.2	53	39.0%										
<b>437</b>	<b>6.9%</b>	<b>434</b>	<b>6.2%</b>	<b>(3)</b>	<b>(0.7)</b>	<b>6</b>	<b>(0.2)</b>	<b>443</b>	<b>6.7%</b>										
750	16.6%	964	19.1%	(214)	(2.5)	(28)	(0.2)	778	16.8%										
253	17.7%	280	19.0%	(27)	(1.3)	(37)	(1.6)	290	19.3%										
197	63.3%	207	59.5%	(10)	3.8	(27)	(1.8)	224	65.1%										
(57)	(47.9%)	(65)	(54.2%)	8	6.3	0	(6.0)	(57)	(41.9%)										
<b>1,143</b>	<b>17.9%</b>	<b>1,386</b>	<b>19.8%</b>	<b>(243)</b>	<b>(1.9)</b>	<b>(92)</b>	<b>(0.8)</b>	<b>1,235</b>	<b>18.7%</b>										
542	8.5%	539	7.7%	(3)	(0.8)	(52)	(1.1)	490	7.4%										
196	3.1%	185	2.6%	(11)	(0.5)	(31)	(0.6)	165	2.5%										
101	1.6%	94	1.3%	(7)	(0.3)	(12)	(0.3)	89	1.3%										
217	3.4%	233	3.3%	16	(0.1)	0	(0.1)	217	3.3%										
<b>1,056</b>	<b>16.6%</b>	<b>1,051</b>	<b>15.0%</b>	<b>(5)</b>	<b>(1.6)</b>	<b>(95)</b>	<b>(2.1)</b>	<b>961</b>	<b>14.5%</b>										
<b>87</b>	<b>1.4%</b>	<b>335</b>	<b>4.8%</b>	<b>(248)</b>	<b>(3.4)</b>	<b>(187)</b>	<b>(2.7)</b>	<b>274</b>	<b>4.1%</b>										
9	0.1%	0	0.0%	9	0.1	9	0.1	0	0.0%										
13	0.2%	16	0.2%	(3)	0.0	(1)	0.0	14	0.2%										
(47)	(0.7%)	(46)	(0.7%)	(1)	0.0	7	0.1	(54)	(0.8%)										
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%										
211	3.3%	211	3.0%	0	0.3	9	0.2	202	3.1%										
<b>186</b>	<b>2.9%</b>	<b>181</b>	<b>2.6%</b>	<b>5</b>	<b>0.3</b>	<b>24</b>	<b>0.4</b>	<b>162</b>	<b>2.5%</b>										
<b>273</b>	<b>4.3%</b>	<b>516</b>	<b>7.4%</b>	<b>(243)</b>	<b>(3.1)</b>	<b>(163)</b>	<b>(2.3)</b>	<b>436</b>	<b>6.6%</b>										
<b>GROSS INCOME</b>																			
UCLA Store										35,922	38,776	(2,854)	(7.4%)	(2,441)	(6.4%)	38,363			
UCLA Restaurants										11,673	11,849	(176)	(1.5%)	(100)	(0.8%)	11,773			
Services Division										2,679	2,897	(218)	(7.5%)	(68)	(2.5%)	2,747			
UCLA Student Union										1,119	1,077	42	3.9%	(36)	(3.1%)	1,155			
<b>TOTAL</b>										<b>51,393</b>	<b>54,599</b>	<b>(3,206)</b>	<b>(5.9%)</b>	<b>(2,645)</b>	<b>(4.9%)</b>	<b>54,038</b>			
<b>GROSS MARGIN</b>																			
UCLA Store										11,244	31.3%	12,129	31.3%	(885)	0.0	(442)	0.8	11,686	30.5%
UCLA Restaurants										8,240	70.6%	8,398	70.9%	(158)	(0.3)	(61)	0.1	8,301	70.5%
Services Division										2,676	99.9%	2,893	99.9%	(217)	0.0	(65)	0.1	2,741	99.8%
UCLA Student Union										549	49.1%	518	48.1%	31	1.0	(29)	(0.9)	578	50.0%
<b>TOTAL</b>										<b>22,709</b>	<b>44.2%</b>	<b>23,938</b>	<b>43.8%</b>	<b>(1,229)</b>	<b>0.4</b>	<b>(597)</b>	<b>1.1</b>	<b>23,306</b>	<b>43.1%</b>
<b>WAGES &amp; BENEFITS</b>																			
UCLA Store										4,760	13.3%	4,993	12.9%	233	(0.4)	(22)	(0.9)	4,738	12.4%
UCLA Restaurants										5,362	45.9%	5,570	47.0%	208	1.1	(37)	(0.7)	5,325	45.2%
Services Division										444	16.6%	442	15.3%	(2)	(1.3)	(26)	(1.4)	418	15.2%
UCLA Student Union										570	50.9%	592	55.0%	22	4.1	8	(0.9)	578	50.0%
<b>TOTAL</b>										<b>11,136</b>	<b>21.7%</b>	<b>11,597</b>	<b>21.2%</b>	<b>461</b>	<b>(0.5)</b>	<b>(77)</b>	<b>(1.2)</b>	<b>11,059</b>	<b>20.5%</b>
<b>OTHER CONTROLLABLES *</b>																			
UCLA Store										1,838	5.1%	1,781	4.6%	(57)	(0.5)	(31)	(0.4)	1,807	4.7%
UCLA Restaurants										1,295	11.1%	1,274	10.8%	(21)	(0.3)	47	0.3	1,342	11.4%
Services Division										880	32.8%	998	34.4%	118	1.6	10	(0.4)	890	32.4%
UCLA Student Union										419	37.4%	450	41.8%	31	4.4	77	5.5	496	42.9%
<b>TOTAL</b>										<b>4,432</b>	<b>8.6%</b>	<b>4,503</b>	<b>8.2%</b>	<b>71</b>	<b>(0.4)</b>	<b>103</b>	<b>(0.2)</b>	<b>4,535</b>	<b>8.4%</b>
<b>CONTRIBUTION</b>																			
UCLA Store										4,645	12.9%	5,355	13.8%	(710)	(0.9)	(496)	(0.5)	5,141	13.4%
UCLA Restaurants										1,584	13.6%	1,554	13.1%	30	0.5	(50)	(0.3)	1,634	13.9%
Services Division										1,351	50.4%	1,453	50.2%	(102)	0.2	(82)	(1.8)	1,433	52.2%
UCLA Student Union										(439)	(39.2%)	(524)	(48.7%)	85	9.5	56	3.7	(495)	(42.9%)
<b>TOTAL</b>										<b>7,141</b>	<b>13.9%</b>	<b>7,838</b>	<b>14.4%</b>	<b>(697)</b>	<b>(0.5)</b>	<b>(572)</b>	<b>(0.4)</b>	<b>7,713</b>	<b>14.3%</b>
<b>ALLOCATED EXPENSES</b>																			
Admin&Support Services										4,675	9.1%	4,828	8.8%	153	(0.3)	(187)	(0.8)	4,488	8.3%
Maintenance Division										1,668	3.2%	1,688	3.1%	20	(0.1)	(125)	(0.3)	1,543	2.9%
Utilities										895	1.7%	838	1.5%	(57)	(0.2)	(108)	(0.2)	787	1.5%
Depreciation										1,961	3.8%	2,097	3.8%	136	0.0	43	(0.1)	2,004	3.7%
<b>TOTAL</b>										<b>9,199</b>	<b>17.9%</b>	<b>9,451</b>	<b>17.3%</b>	<b>252</b>	<b>(0.6)</b>	<b>(377)</b>	<b>(1.6)</b>	<b>8,822</b>	<b>16.3%</b>
<b>NET INCOME (LOSS) FROM OPERATIONS</b>										<b>(2,058)</b>	<b>(4.0%)</b>	<b>(1,613)</b>	<b>(3.0%)</b>	<b>(445)</b>	<b>(1.0)</b>	<b>(949)</b>	<b>(1.9)</b>	<b>(1,109)</b>	<b>(2.1%)</b>
<b>OTHER INC/(EXP)</b>																			
Non-Recurrent Inc/(Exp)										120	0.2%	0	0.0%	120	0.2	79	0.1	41	0.1%
Interest Income										142	0.3%	156	0.3%	(14)	0.0	(26)	0.0	168	0.3%
Interest (Expense)										(422)	(0.8%)	(418)	(0.8%)	(4)	0.0	60	0.1	(482)	(0.9%)
Income Taxes										0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%
Student Union Fee Income										1,900	3.7%	1,900	3.5%	0	0.2	78	0.3	1,822	3.4%
<b>TOTAL</b>										<b>1,740</b>	<b>3.4%</b>	<b>1,638</b>	<b>3.0%</b>	<b>102</b>	<b>0.4</b>	<b>191</b>	<b>0.5</b>	<b>1,549</b>	<b>2.9%</b>
<b>NET INCOME (LOSS)</b>										<b>(318)</b>	<b>(0.6%)</b>	<b>25</b>	<b>0.0%</b>	<b>(343)</b>	<b>(0.6)</b>	<b>(758)</b>	<b>(1.4)</b>	<b>440</b>	<b>0.8%</b>

\* Without Benefits

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES  
INCOME AND LOSS SUMMARY - APRIL 2014 (\$000's)  
DIVISIONS FULLY ALLOCATED**

APRIL (03/30/14 - 04/26/14)										FY 12-13											
CURRENT MONTH										**											
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT													
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%												
				\$	%	\$	%														
4,509		5,043		(534)	(10.6%)	(123)	(2.7%)	4,632													
1,433		1,476		(43)	(2.9%)	(67)	(4.5%)	1,500													
311		348		(37)	(10.6%)	(33)	(9.6%)	344													
119		120		(1)	(0.8%)	(17)	(12.5%)	136													
<b>6,372</b>		<b>6,987</b>		<b>(615)</b>	<b>(8.8%)</b>	<b>(240)</b>	<b>(3.6%)</b>	<b>6,612</b>													
1,448	32.1%	1,681	33.3%	(233)		(1)	0.8	1,449	31.3%												
993	69.3%	1,045	70.8%	(52)	(1.5)	(62)	(1.0)	1,055	70.3%												
311	100.0%	348	100.0%	(37)	0.0	(33)	0.0	344	100.0%												
52	43.7%	55	45.8%	(3)	(2.1)	(10)	(1.9)	62	45.6%												
<b>2,804</b>	<b>44.0%</b>	<b>3,129</b>	<b>44.8%</b>	<b>(325)</b>	<b>(0.8)</b>	<b>(106)</b>	<b>0.0</b>	<b>2,910</b>	<b>44.0%</b>												
698	15.5%	716	14.2%	18	(1.3)	(27)	(1.0)	671	14.5%												
740	51.6%	766	51.9%	26	0.3	25	(0.6)	765	51.0%												
114	36.7%	141	40.5%	27	3.8	6	(1.8)	120	34.9%												
109	91.6%	121	100.8%	12	9.2	10	(4.1)	119	87.5%												
<b>1,661</b>	<b>26.1%</b>	<b>1,744</b>	<b>25.0%</b>	<b>83</b>	<b>(1.1)</b>	<b>14</b>	<b>(0.8)</b>	<b>1,675</b>	<b>25.3%</b>												
750	16.6%	964	19.1%	(214)	(2.5)	(28)	(0.2)	778	16.8%												
253	17.7%	280	19.0%	(27)	(1.3)	(37)	(1.6)	290	19.3%												
197	63.3%	207	59.5%	(10)	3.8	(27)	(1.8)	224	65.1%												
(57)	(47.9%)	(65)	(54.2%)	8	6.3	0	(6.0)	(57)	(41.9%)												
<b>1,143</b>	<b>17.9%</b>	<b>1,386</b>	<b>19.8%</b>	<b>(243)</b>	<b>(1.9)</b>	<b>(92)</b>	<b>(0.8)</b>	<b>1,235</b>	<b>18.7%</b>												
570	12.6%	569	11.3%	(1)	(1.3)	(53)	(1.4)	517	11.2%												
346	24.1%	336	22.8%	(10)	(1.3)	(32)	(3.2)	314	20.9%												
53	17.0%	63	18.1%	10	1.1	(4)	(2.8)	49	14.2%												
87	73.1%	83	69.2%	(4)	(3.9)	(6)	(13.5)	81	59.6%												
<b>1,056</b>	<b>16.6%</b>	<b>1,051</b>	<b>15.0%</b>	<b>(5)</b>	<b>(1.6)</b>	<b>(95)</b>	<b>(2.1)</b>	<b>961</b>	<b>14.5%</b>												
180	2.8%	394	5.6%	(214)	(2.8)	(81)	(1.1)	261	3.9%												
(93)	(1.5%)	(56)	(0.8%)	(37)	(0.7)	(69)	(1.1)	(24)	(0.4%)												
144	2.3%	145	2.1%	(1)	0.2	(31)	(0.3)	175	2.6%												
(144)	(2.3%)	(148)	(2.1%)	4	(0.2)	(6)	(0.2)	(138)	(2.1%)												
<b>87</b>	<b>1.4%</b>	<b>335</b>	<b>4.8%</b>	<b>(248)</b>	<b>(3.4)</b>	<b>(187)</b>	<b>(2.7)</b>	<b>274</b>	<b>4.1%</b>												
9	0.1%	0	0.0%	9	0.1	9	0.1	0	0.0%												
13	0.2%	0	0.2%	(3)	0.0	(1)	0.0	14	0.2%												
(47)	(0.7%)	(46)	(0.7%)	(1)	0.0	7	0.1	(54)	(0.8%)												
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%												
211	3.3%	211	3.0%	0	0.3	9	0.2	202	3.1%												
<b>186</b>	<b>2.9%</b>	<b>181</b>	<b>2.6%</b>	<b>5</b>	<b>0.3</b>	<b>24</b>	<b>0.4</b>	<b>162</b>	<b>2.5%</b>												
<b>273</b>	<b>4.3%</b>	<b>516</b>	<b>7.4%</b>	<b>(243)</b>	<b>(3.1)</b>	<b>(163)</b>	<b>(2.3)</b>	<b>436</b>	<b>6.6%</b>												
<b>GROSS INCOME</b>																					
UCLA Store										35,922	38,776	(2,854)	(7.4%)	(2,441)	(6.4%)	38,363					
UCLA Restaurants										11,673	11,849	(176)	(1.5%)	(100)	(0.8%)	11,773					
Services Division										2,679	2,897	(218)	(7.5%)	(68)	(2.5%)	2,747					
UCLA Student Union										1,119	1,077	42	3.9%	(36)	(3.1%)	1,155					
<b>TOTAL</b>										<b>51,393</b>	<b>54,599</b>	<b>(3,206)</b>	<b>(5.9%)</b>	<b>(2,645)</b>	<b>(4.9%)</b>	<b>54,038</b>					
<b>GROSS MARGIN</b>																					
UCLA Store										11,244	31.3%	12,129	31.3%	(885)	Pts.	0.0	(442)	Pts.	0.8	11,686	30.5%
UCLA Restaurants										8,240	70.6%	8,398	70.9%	(158)	(0.3)	(61)	0.1	8,301	70.5%		
Services Division										2,676	99.9%	2,893	99.9%	(217)	0.0	(65)	0.1	2,741	99.8%		
UCLA Student Union										549	49.1%	518	48.1%	31	1.0	(29)	(0.9)	578	50.0%		
<b>TOTAL</b>										<b>22,709</b>	<b>44.2%</b>	<b>23,938</b>	<b>43.8%</b>	<b>(1,229)</b>	<b>0.4</b>	<b>(597)</b>	<b>1.1</b>	<b>23,306</b>	<b>43.1%</b>		
<b>TOTAL CONTROLLABLES</b>																					
UCLA Store										6,598	18.4%	6,774	17.5%	176	(0.9)	(53)	(1.3)	6,545	17.1%		
UCLA Restaurants										6,656	57.0%	6,844	57.8%	188	0.8	11	(0.4)	6,667	56.6%		
Services Division										1,325	49.5%	1,440	49.7%	115	0.2	(17)	(1.9)	1,308	47.6%		
UCLA Student Union										989	88.4%	1,041	96.7%	52	8.3	85	4.6	1,074	93.0%		
<b>TOTAL</b>										<b>15,568</b>	<b>30.3%</b>	<b>16,099</b>	<b>29.5%</b>	<b>531</b>	<b>(0.8)</b>	<b>26</b>	<b>(1.4)</b>	<b>15,594</b>	<b>28.9%</b>		
<b>CONTRIBUTION</b>																					
UCLA Store										4,645	12.9%	5,355	13.8%	(710)	(0.9)	(496)	(0.5)	5,141	13.4%		
UCLA Restaurants										1,584	13.6%	1,554	13.1%	30	0.5	(50)	(0.3)	1,634	13.9%		
Services Division										1,351	50.4%	1,453	50.2%	(102)	0.2	(82)	(1.8)	1,433	52.2%		
UCLA Student Union										(439)	(39.2%)	(524)	(48.7%)	85	9.5	56	3.7	(495)	(42.9%)		
<b>TOTAL</b>										<b>7,141</b>	<b>13.9%</b>	<b>7,838</b>	<b>14.4%</b>	<b>(697)</b>	<b>(0.5)</b>	<b>(572)</b>	<b>(0.4)</b>	<b>7,713</b>	<b>14.3%</b>		
<b>ALLOCATED EXPENSES</b>																					
UCLA Store										4,876	13.6%	5,001	12.9%	125	(0.7)	(164)	(1.3)	4,712	12.3%		
UCLA Restaurants										3,064	26.2%	3,101	26.2%	37	0.0	(157)	(1.5)	2,907	24.7%		
Services Division										483	18.0%	584	20.2%	101	2.2	(34)	(1.7)	449	16.3%		
UCLA Student Union										776	69.3%	765	71.0%	(11)	1.7	(22)	(4.0)	754	65.3%		
<b>TOTAL</b>										<b>9,199</b>	<b>17.9%</b>	<b>9,451</b>	<b>17.3%</b>	<b>252</b>	<b>(0.6)</b>	<b>(377)</b>	<b>(1.6)</b>	<b>8,822</b>	<b>16.3%</b>		
<b>NET INCOME (LOSS) FROM OPERATIONS</b>																					
UCLA Store										(231)	(0.4%)	355	0.7%	(586)	(1.1)	(660)	(1.2)	429	0.8%		
UCLA Restaurants										(1,480)	(2.9%)	(1,548)	(2.8%)	68	(0.1)	(207)	(0.5)	(1,273)	(2.4%)		
Services Division										869	1.7%	869	1.6%	0	0.1	(115)	(0.1)	984	1.8%		
UCLA Student Union										(1,216)	(2.4%)	(1,289)	(2.4%)	73	0.0	33	(0.1)	(1,249)	(2.3%)		
<b>TOTAL</b>										<b>(2,058)</b>	<b>(4.0%)</b>	<b>(1,613)</b>	<b>(3.0%)</b>	<b>(445)</b>	<b>(1.0)</b>	<b>(949)</b>	<b>(1.9)</b>	<b>(1,109)</b>	<b>(2.1%)</b>		
<b>OTHER INC/(EXP)</b>																					
Non-Recurrent Inc/(Exp)										120	0.2%	0	0.0%	120	0.2	79	0.1	41	0.1%		
Interest Income										142	0.3%	156	0.3%	(14)	0.0	(26)	0.0	168	0.3%		
Interest (Expense)										(422)	(0.8%)	(418)	(0.8%)	(4)	0.0	60	0.1	(482)	(0.9%)		
Income Taxes										0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%		
Student Union Fee Income										1,900	3.7%	1,900	3.5%	0	0.2	78	0.3	1,822	3.4%		
<b>TOTAL</b>										<b>1,740</b>	<b>3.4%</b>	<b>1,638</b>	<b>3.0%</b>	<b>102</b>	<b>0.4</b>	<b>191</b>	<b>0.5</b>	<b>1,549</b>	<b>2.9%</b>		
<b>NET INCOME (LOSS)</b>										<b>(318)</b>	<b>(0.6%)</b>	<b>25</b>	<b>0.0%</b>	<b>(343)</b>	<b>(0.6)</b>	<b>(758)</b>	<b>(1.4)</b>	<b>440</b>	<b>0.8%</b>		

**P/L Reconciliation  
Apr-14**

<i>Financial Analysis</i>		<b>\$000's</b>
		<b>Apr-14</b>
<b>Budgeted Net Income/(Loss)</b>		<b>516</b>
<b>UCLA Store</b>		
<b>Gross Margin:</b>		
Bearwear gross income \$67K above plan due to a shift in other schools Spring Breaks with the Easter Holiday moving to late April	30	
Graduation ETC gross income \$18K below plan due to timing as graduating seniors wait to place orders for regalia	(14)	
Market gross income \$25K below plan due to external construction and drop in sales of health and beauty from Target	(11)	
Essentials gross income \$11K below plan due to external construction and drop in sales of office supplies from Target	(6)	
New Text gross income \$65K below plan due to competition, sharing, and student usage	(50)	
Used Text gross income \$146K below plan due to competition, sharing, and lower availability	(66)	
Course Reader Solutions gross income \$147K below plan due to continued declined in printed sales as more convert to digital format	(66)	
Computer Store gross income \$97K below plan due to continued decline in Apple sales, tablet sales lower than last year	(20)	
Luvall Books gross income \$71K below plan due to competition, sharing, and student usage	(26)	
Total Wages lower than plan	19	
Other	(4)	
Total Contribution		(214)
<b>UCLA Restaurants</b>		
<b>Gross Margin:</b>		
Wetzel's/RX gross income \$5K below plan due to some customer traffic and/or purchasing patterns shifting (these sales seem to be trending low in the last few months)	(5)	
Greenhouse gross income \$20K above plan due to cannibalization for Wolfgang Puck opening not as severe as anticipated.		
Increased traffic on 1st floor has helped sales in most areas in that location	11	
Northern Lights gross income \$6K below plan due to aggressive budget for new program last year, improvement is over last year	(5)	
No Campus Student Ctr gross income \$20K below plan due to aggressive budget for new sales program started last Spring, construction around Campbell hall impeding some foot traffic and sales are starting to drop off from growth we saw first half of year	(15)	
Café Synapse gross income \$9K below plan due to slight negative variance each day	(6)	
Luvall Food Servery gross income \$16K below plan due to new sales programs not started and continued erosion of northern campus customer demographics	(13)	
Taco Bell gross income \$6K below plan due to lower sales trends throughout all A-Level food areas in part due to Engineering and Lot 6 construction. Additionally, increased traffic to 1st floor areas diverting customers away from A-Level	(5)	
Terasaki Café gross margin below plan due to lower sales and higher cost of sales %	(5)	
Catering gross margin below plan due to reduced sales and higher food costs resulting from more Athletics training table than planned	(8)	
Total Wages lower than plan	28	
Other	(4)	
Total Contribution		(27)
<b>Services</b>		
<b>Gross Margin:</b>		
Licensing domestic income below plan due to loss of key category licensees as well as struggling sales overall (not timing related)	(16)	
Licensing foreign income below plan due to the delay in launching a new program in Latin America	(28)	
Leased Ops income above plan mostly due to unbudgeted renewal of a space agreement with the UCLA Events Office	3	
Photography income above plan due to the timing of several events at the Law School and increased shoots for Anderson School	4	
Other, positive controllable mainly in Licensing	27	
		(10)
<b>UCLA Student Union</b>		
<b>Gross Margin:</b>		
Student Union Ops gross income \$2K below plan due to less large activations	(1)	
Post Office gross margin below plan due to higher cost of sales	(1)	
Other, positive controllable mainly student union event expense	10	
Total Contribution		8
<b>Allocated Expenses and Other</b>		
A&SS higher than plan	(3)	
Utilities higher than plan due to higher gas rates, higher electricity consumption and a new steam meter in Ackerman	(7)	
Maintenance higher than plan mostly repairs & maintenance and capitalized wages	(11)	
Depreciation lower than plan due to timing of capitals	16	
Other, mostly positive non-recurring	5	
Total		0
<b>Actual Net Income/(Loss)</b>		<b>273</b>

ASUCLA  
P/L Reconciliation  
Year-To-Date Through April 2014

<i>Financial Analysis</i>	<b>\$000's</b>
<b>Budgeted Net Income/(Loss)</b>	<b>25</b>
<b>UCLA Store</b>	
<b>Gross Margin:</b>	
Bearwear gross income \$33K below plan due mostly to reduced foot traffic during basketball games, aggressive sales plan as compared to prior year actuals with the football victory over USC, and reduced sales in fleece, umbrellas and outerwear due to warm/dry weather	(40)
Fastrack gross income \$59K below plan due to change in product mix to accommodate Computer Store remodel which was done after the budget was completed	(33)
Graduation ETC gross income \$37K below plan due to the timing as graduating seniors wait to place orders for regalia	(29)
The Market gross income \$192K below plan resulting from continued impact of diminished foot traffic due to Luskin Conference Center construction, and sales decline in Health/Beauty products	(74)
Essentials gross income \$60K below plan due to declining sales in office supplies and batteries due to Target offering lower prices and lower sales in calendars	(32)
E-Commerce gross income \$116K above plan due to positive impact from football and the Score Big promotions, and successful LA Midnight limited edition jersey sales and e-mails	63
Computer Store gross income \$1.2M below plan due to continued downward sales trend in individual CPU sales, tablet sales at lower average price points, and impact from customer response to remodeling	(165)
New Text gross income \$306K below plan due to continued downward sales trend in textbook sales and lower web sales resulting in lower postage income	(171)
Used Text gross income \$398K below plan due to continued stock shortage, competition, student usage and peer to peer selling	(168)
Course Reader Solutions gross income \$201K below plan due to shifting to digital format	(54)
Luvall Books gross income \$455K below plan due to competition, Law school textbooks lower than anticipated and shift in rental income due to program change	(110)
Luvall General MDSE gross income \$31K below plan due to sales decline in supplies and the Anderson School did not renew an apparel web promotion	(39)
HSS General MDSE gross income \$50K below plan mostly due to continued cannibalization from the Court of Science store	(20)
Total Wages lower than plan	76
Other, positive controllables mostly employee benefits and bank card expense (some offsets in advertising, professional services and repairs and maintenance)	86
Total Contribution	(710)
<b>UCLA Restaurants</b>	
<b>Gross Margin:</b>	
Wolfgang Puck gross income above plan due to first year operation, sales much higher than anticipated	32
Wetzels/RX gross income \$39K below plan due to remodeling sales program was deferred, and some customer traffic and/or purchasing patterns shifting	(36)
No Campus Student Ctr gross income \$57K below plan due to aggressive budget for new sales program started last Spring and the negative traffic impact from construction around Campbell Hall	(51)
Café Synapse gross income \$49K below plan due to continued drop in sales and a few departments have moved out of the building	(34)
Luvall Food Servery gross income \$130K below plan due to new sales program has not started yet, and erosion of northern campus customer demographics	(97)
Jimmy's gross income \$34K below plan due to ongoing declining coffeehouse sales trend, and particularly soft Winter quarter	(21)
Cooperage gross income \$75K below plan due to Engineering and Lot 6 construction impacting pedestrian traffic patterns	(49)
Tsunami gross income \$19K below plan due to Engineering and Lot 6 construction impacting pedestrian traffic patterns	(19)
Taco Bell gross income \$52K below plan due to Engineering and Lot 6 construction impacting pedestrian traffic patterns	(43)
Catering gross income \$246K above plan due to more Athletics training table, 4 day Bhai Conference, 2 weddings and the UCLA Graduated Student Picnic	175
Total Wages lower than plan	78
Other, positive controllables mostly employee benefits and commission expense, (some offsets in repairs & maintenance and bank card expense)	95
Total Contribution	30
<b>Services</b>	
<b>Gross Margin:</b>	
Licensing foreign income below plan due to the demise of the program in Korea, not imposing a minimum guarantee in Sweden upon extension of the bag license and the delay in launching a new program in Latin America	(114)
Licensing domestic income below plan due to lower overall performance	(101)
Photography gross income \$13K below plan due to aggressive budget and less shoots overall	(8)
Total Wages higher than plan	(5)
Other, positive controllables mainly in Licensing	126
Total Contribution	(102)
<b>UCLA Student Union</b>	
<b>Gross Margin:</b>	
Student Union Ops gross income \$45K above plan due to new off-campus client events (Invisible Children), University new Tour Presentation, Univision Town Hall, other corporate promotions events and the UCLA Orientation program increasing spending, (partially offset by move of Dance Marathon to Pauley)	36
Total Wages lower than plan	15
Other, positive controllables mainly student event expenses	34
Total Contribution	85
<b>Allocated Expenses and Other</b>	
A&SS lower than plan mostly in total wages, employee benefits and insurance expense	153
Maintenance lower than plan due mostly to higher capital wages (store remodel not in budget), less labor and materials were purchased for work orders, and the budget for career wages and employee benefits was too high	20
Utilities higher than plan due to higher consumption mostly in chiller water, higher steam due to a new meter in Ackerman installed after the budget was completed, and higher electricity as areas continue to exceed budget which was based on historical data	(57)
Depreciation lower than plan due to timing of capitals and reduced expenditures	136
Other, mostly positive non-recurring	102
Total	354
<b>Actual Net Income/(Loss)</b>	<b>(318)</b>

**ASSOCIATED STUDENTS UCLA  
SERVICES AND ENTERPRISES  
BALANCE SHEETS  
(\$000)**

**ASSETS**

**CURRENT ASSETS:**

Cash and cash equivalents  
Accounts receivable  
    Less: Allowance for doubtful accounts  
Accounts receivable, net  
Student fees receivable  
Inventories  
Prepaid expenses and other current assets  
    Total current assets

**LONG TERM ASSETS**

Long Term Note Receivable  
Property, equipment and improvements  
    Less: Accumulated depreciation  
    Total Long Term Assets

**TOTAL ASSETS**

**LIABILITIES AND RETAINED EARNINGS**

**CURRENT LIABILITIES:**

Accounts payable  
Wages and payroll taxes payable  
Sales Tax Payable & Other Liabilities  
Interest payable  
Deferred Income  
Funds Held for Others  
Current portion of long term debt  
    Total current liabilities

**LONG TERM DEBT:**

AU expansion loan  
    Total long term debt

**TOTAL LIABILITIES**

**RETAINED EARNINGS:**

Beginning Balance  
Year-to-date net income/(loss)

Ending Balance

**TOTAL LIABILITIES AND RETAINED EARNINGS**

	<b>Current Month</b> April 2014	<b>Prior Month</b> March 2014	<b>Prior Year</b> July 2013
	\$11,739	\$10,020	\$11,541
	3,482	3,756	3,369
	(168)	(156)	(131)
	3,314	3,600	3,239
	628	417	389
	5,733	6,635	6,379
	168	167	243
	<b>21,582</b>	<b>20,837</b>	<b>21,791</b>
	\$200	\$0	\$0
	66,792	66,751	65,205
	(40,829)	(40,612)	(38,869)
	26,162	26,139	26,336
	<b>47,744</b>	<b>46,976</b>	<b>48,128</b>
	\$4,492	\$4,546	\$4,921
	2,857	2,776	3,085
	1,150	705	837
	256	209	146
	320	357	182
	169	156	139
	708	708	708
	9,952	9,458	10,018
	11,591	11,591	11,591
	11,591	11,591	11,591
	21,543	21,049	21,609
	26,518	26,518	26,459
	(318)	(592)	59
	26,201	25,927	26,518
	<b>47,744</b>	<b>46,976</b>	<b>48,128</b>

**ASSOCIATED STUDENTS UCLA  
SERVICES AND ENTERPRISES  
STATEMENTS OF CASH FLOWS**  
April 2014  
(\$000's)

**CASH FLOWS FROM OPERATING ACTIVITIES:**

Net income/(loss)	\$273	(\$318)	\$440
Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:			
Depreciation - PP&E	217	1,961	2,004
Depreciation - textbook rental equipment	0	0	0
Loss (Gain) on disposals of fixed assets	0	0	0
(Gain) Loss on long-term debt refinancing	0	0	0
(Increase)/decrease in current assets:	0	0	0
Accounts receivable	286	(75)	(203)
Student fees receivable	(211)	(238)	(368)
Inventories	902	646	936
Prepaid expenses and other current assets	(2)	75	150
Increase/(decrease) in current liabilities:			0
Accounts payable	(54)	(432)	(2,278)
Sales Tax payable & other liabilities	446	316	382
Wages and payroll taxes payable	80	(228)	182
Interest payable	47	111	159
Deferred Income	(37)	137	74
Funds held for others	13	30	108
Other Current Liabilities (Current Portion of LT Debt)	0	0	0

Net cash provided/(used) by operating activities

**CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:**

Long Term Note Receivable	(200)	(\$200)	0
Purchase of textbook rental equipment	0	\$0	0
Purchase of property, equipment and improvements	(40)	(1,586)	(831)

Net cash used in investing activities

**CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:**

Principal payments on AU expansion loan	0	0	0
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Net cash provided/(used) by financing activities

**NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS**

**CASH AND CASH EQUIVALENTS, Beginning**

**CASH AND CASH EQUIVALENTS, Ending**

Current Month	Year to Date	Prior Year to Date
\$273	(\$318)	\$440
217	1,961	2,004
0	0	0
0	0	0
0	0	0
0	0	0
286	(75)	(203)
(211)	(238)	(368)
902	646	936
(2)	75	150
		0
(54)	(432)	(2,278)
446	316	382
80	(228)	182
47	111	159
(37)	137	74
13	30	108
0	0	0
<b>\$1,960</b>	<b>\$1,984</b>	<b>\$1,584</b>
(200)	(\$200)	0
0	\$0	0
(40)	(1,586)	(831)
<b>(\$240)</b>	<b>(\$1,786)</b>	<b>(\$831)</b>
0	0	0
<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>\$1,720</b>	<b>\$198</b>	<b>\$753</b>
<b>\$10,020</b>	<b>11,541</b>	<b>10,251</b>
<b>\$11,739</b>	<b>\$11,739</b>	<b>\$11,004</b>

**ASSOCIATED STUDENTS UCLA  
SERVICES AND ENTERPRISES  
CASH RESERVE COMPUTATION**  
**April 2014**  
(\$000's)

<b>CASH AND CASH EQUIVALENTS</b>	11,739
Less: Committed Capital Projects	
Ackerman B & A Level Remodel	(1,833)
Store POS	(150)
Student Service Center	(300)
Subtotal	(2,283)
Adjustment for Cash Overdraft Entry	(1,021)
Uncommitted Cash	8,435
<b>BOARD REQUIRED CASH RESERVE (EXC. COMM CAPITAL)</b>	<b>8,727</b>
<b>RESERVE SURPLUS (DEFICIT)</b>	<b>(292)</b>

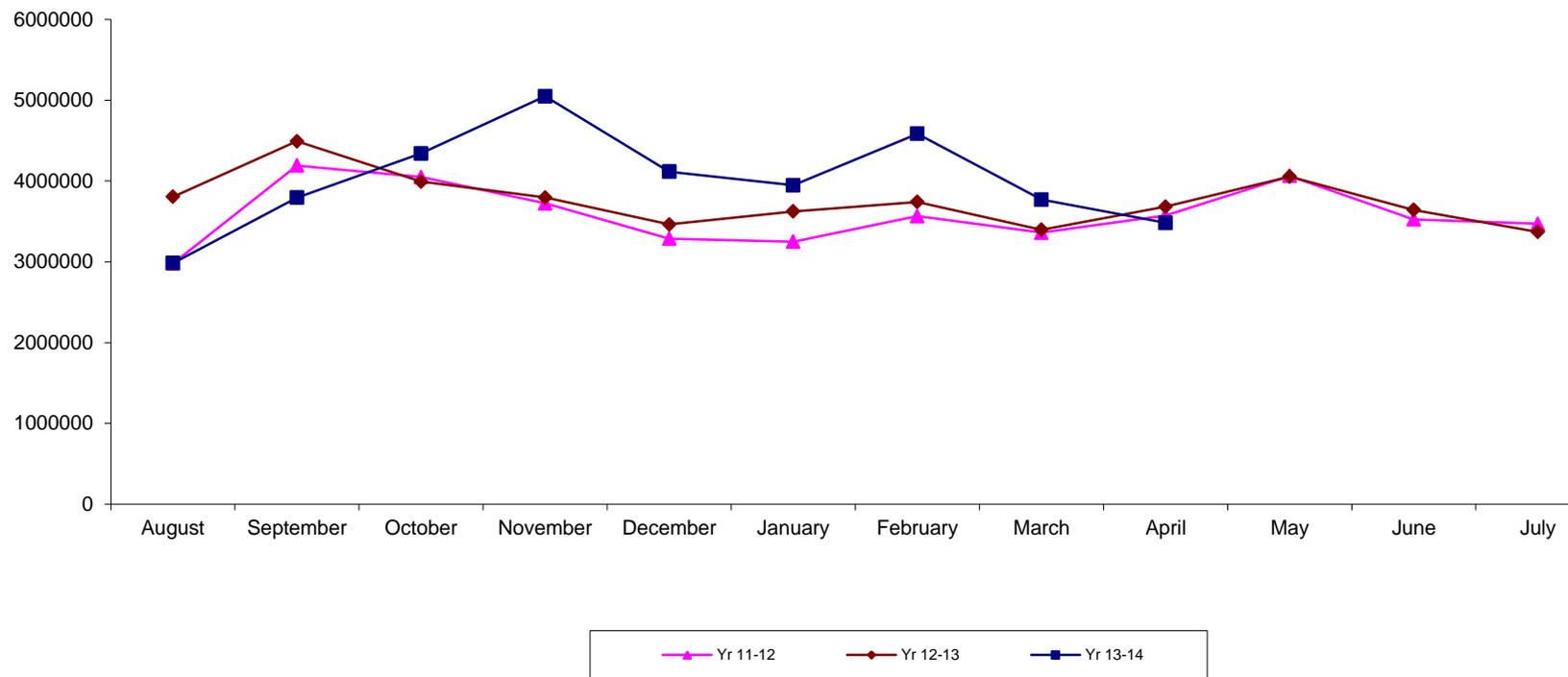
ASUCLA SERVICES AND ENTERPRISES  
Capital Expenditures - Current Year Projects (\$000's)  
FY 2013-2014 April 2014

PROJECT NAME	BUDGET	PROJECTED						Status
		Payments	PO's	Total	Remaining Balance	Pending	Over (Under)	
<b>Store/Services</b>								
2013-S001 Store General Replacement	50.0	32.4	1.1	33.5	16.5		0.0	In Progress
2013-S002 Informal Photo Equipment	6.0	0.0	0.0	0.0	0.0	6.0	0.0	Pending
2013-S003 HSS Remodel	50.0	49.9	9.5	59.4	0.0		9.4	Completed Awaiting Invoice
2013-S004 Hilltop Shop Remodel	50.0	19.5	1.8	21.3	28.7		0.0	In Progress
2013-S005 Concession Kiosks Replacement	25.0	12.1	13.3	25.4	0.0		0.4	Completed Awaiting Invoice
2013-S006 LuValle Store Renovation	30.0	4.6	23.3	27.9	2.1		0.0	In Progress
2013-S007 NC Shop Renovation	25.0	0.0	5.9	5.9	19.1		0.0	In Progress
2013-S044 Essential Fixture Replacement	0.0	32.2	0.0	32.2	0.0		32.2	Completed
2013-S045 Market-Cards Reconfiguration	0.0	24.0	0.0	24.0	6.0		30.0	Pending
<b>Total Store/Services</b>	<b>236.0</b>	<b>174.7</b>	<b>54.9</b>	<b>229.6</b>	<b>72.4</b>	<b>6.0</b>	<b>72.0</b>	
<b>Food Service</b>								
2013-F008 FS Miscellaneous and Unanticipated	50.0	8.4	8.2	16.6	33.4		0.0	In Progress
2013-F009 Patio Furniture Upgrade	20.0	0.0	0.0	0.0	0.0		(20.0)	Cancel
2013-F010 Commissary Dish Room Remodel	75.0	0.0	0.0	0.0	0.0		(75.0)	Cancel
2013-F011 Commissary Ice Machine	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2013-F012 Commissary Kitchen Equipment	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2013-F013 KCH Dining Room Finish Replacement	50.0	0.0	23.0	23.0	0.0		(27.0)	Cancel
2013-F014 Infrastructure & Equipment-Drake Concessions	20.0	0.0	0.0	0.0	0.0		(20.0)	Cancel
2013-F015 Cooperage Ice Machine	10.0	0.0	0.0	0.0	0.0		(10.0)	Cancel
2013-F016 Relaxation Image Renovation	10.0	0.0	1.8	1.8	8.2		0.0	In Progress
2013-F017 Wetzels Upgrade	6.0	0.0	0.0	0.0	0.0	6.0	0.0	Pending
2013-F018 Greenhouse Refrigeration	10.0	0.0	0.0	0.0	0.0		(10.0)	Cancel
2013-F019 Lu Valle Refrigerator	10.0	0.0	4.2	4.2	5.8		0.0	In Progress
2013-F020 Relocate Tsunami	75.0	0.0	0.0	0.0	0.0	75.0	0.0	Pending
2013-F041 Food Carts	0.0	15.1	12.1	27.2	2.8		30.0	In Progress
<b>Total Food Services</b>	<b>356.0</b>	<b>23.5</b>	<b>49.3</b>	<b>72.8</b>	<b>50.2</b>	<b>101.0</b>	<b>(132.0)</b>	
<b>Technology</b>								
2013-T021 Network Infrastructure Upgrade	20.0	20.5	0.0	20.5	0.0		0.5	Completed
2013-T022 Printer Replacement	10.0	3.5	10.8	14.3	0.0		4.3	Completed Awaiting Invoice
2013-T023 VM server/SAN replacement	90.0	0.0	0.0	0.0	0.0	90.0	0.0	Pending
2013-T024 AU Expansion of UCLA Wireless Network	8.0	1.1	6.0	7.1	0.9		0.0	In Progress
2013-T025 Catering Software	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2013-T026 Marketing Hardware Upgrade	20.0	0.0	0.0	0.0	0.0		(20.0)	Cancel
2013-T027 Marketing Software Upgrade	7.5	5.5	0.0	5.5	0.0		(2.0)	Completed
2013-T028 Marketing Color Laser Printer	6.0	0.0	0.0	0.0	0.0		(6.0)	Cancel
<b>Total Technology</b>	<b>171.5</b>	<b>30.6</b>	<b>16.8</b>	<b>47.4</b>	<b>0.9</b>	<b>100.0</b>	<b>(23.2)</b>	
<b>Others</b>								
2013-O029 Game Center Technical Upgrades	12.0	3.8	0.6	4.4	7.6		0.0	In Progress
2013-O030 SUO General Replacement	15.0	0.0	7.7	7.7	7.3		0.0	In Progress
2013-O031 Custodial Replacements	10.0	19.0	0.0	19.0	0.0		9.0	Completed
2013-O032 KH Patio Outdoor Lounge	40.0	0.0	0.0	0.0	0.0		(40.0)	Cancel
2013-O033 SUO Digital Ad Screen Expansion	12.0	0.0	0.0	0.0	0.0	12.0	0.0	Pending
2013-O034 AGB/BRR Trash Cans	7.2	0.0	9.1	9.1	0.0		1.9	Completed Awaiting Invoice
2013-O035 Student Service Center	300.0	0.0	39.3	39.3	260.7		0.0	In Progress
2013-O036 Fac. Misc. Remodels	25.0	15.0	1.1	16.1	8.9		0.0	In Progress
2013-O037 Lu Valle Roof Membrane	75.0	2.3	37.6	39.9	35.1		0.0	In Progress
2013-O038 Energy/Utilities Efficiency Project	75.0	29.7	1.0	30.7	44.3		0.0	In Progress
2013-O039 Finance Misc. Replacements	15.0	0.6	0.0	0.6	14.4		0.0	In Progress
2013-O040 General Replacements	50.0	0.0	0.0	0.0	0.0		(50.0)	Cancel
2013-O042 Daily Bruin Flooring	0.0	0.0	48.4	48.4	0.0		48.4	Completed Awaiting Invoice
2013-O043 Black Experience Mural	0.0	26.3	0.0	26.3	0.0		26.3	In Progress
2013-S046 Students Affairs Office	0.0	1.7	5.5	7.2	57.8		65.0	In Progress
2013-S047 KH Sleeping Chairs	0.0	0.0	15.7	15.7	0.0		15.7	Completed Awaiting Invoice
<b>Total Others</b>	<b>636.2</b>	<b>98.4</b>	<b>166.0</b>	<b>264.4</b>	<b>436.1</b>	<b>12.0</b>	<b>76.3</b>	
<b>Total Current Year Projects</b>	<b>1,399.7</b>	<b>327.2</b>	<b>287.0</b>	<b>614.2</b>	<b>559.6</b>	<b>219.0</b>	<b>(6.9)</b>	

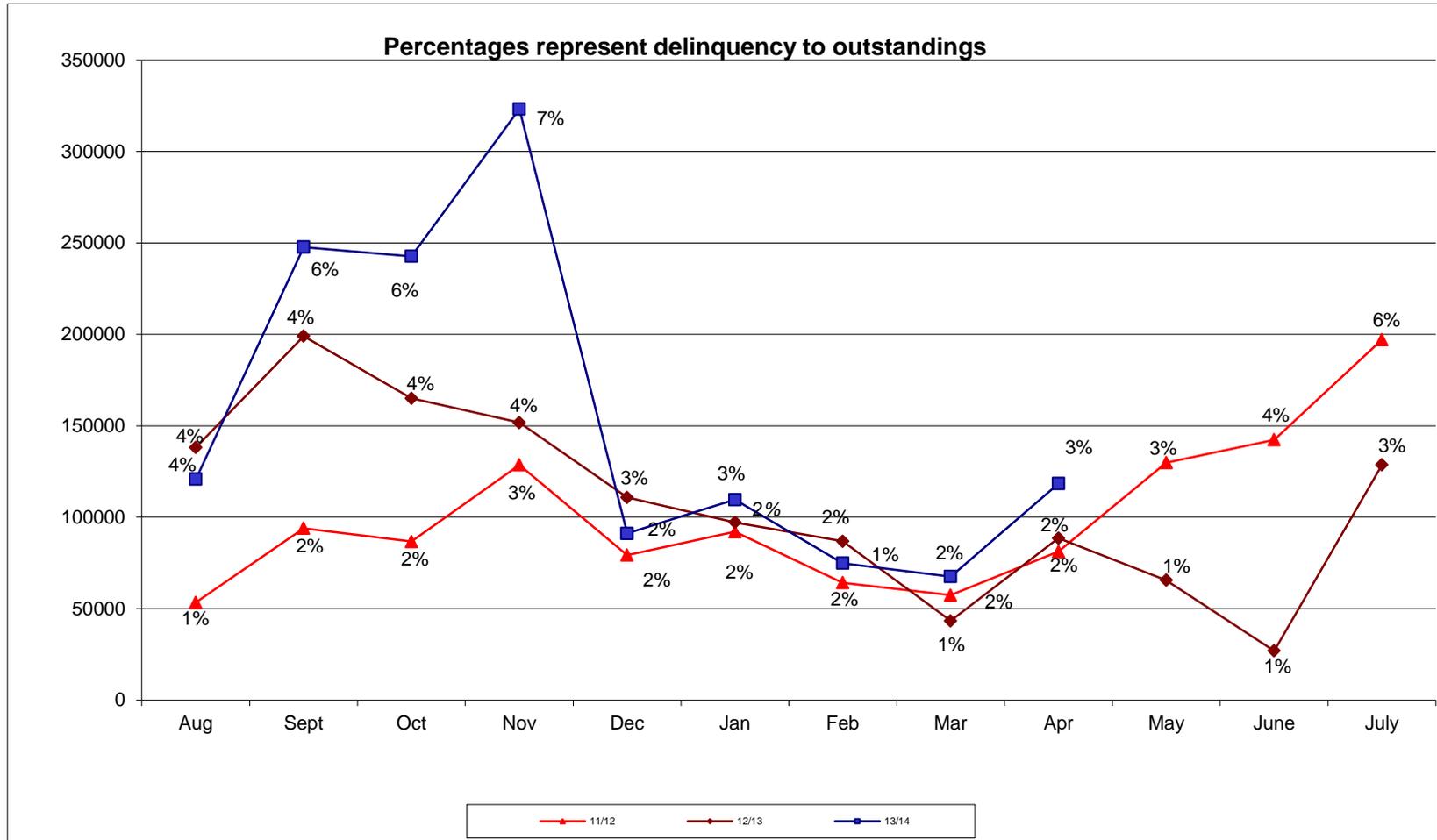
ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES  
ACCOUNTS RECEIVABLE AGING REPORT

4/26/2014	Apr	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$677,436	21%	\$32,773	20%	\$5,553	7%	\$1,546	9%	\$2,144	31%	\$2,122	16%	\$721,574	21%
ASUCLA PUBLICATIONS		\$88,602	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$88,602	3%
ASUCLA USA/GSA		\$105,788	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$105,788	3%
DUE FROM VENDORS		\$345,129	11%	\$21,304	14%	\$1,298	2%	\$5,473	30%	\$3,649	53%	\$8,353	61%	\$385,206	10%
DENTAL KITS		\$91,958	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$91,958	3%
OTHER		\$1,897,126	59%	\$103,577	66%	\$73,003	91%	\$10,979	61%	\$1,079	16%	\$3,204	23%	\$2,088,968	60%
<b>TOTAL CURRENT MONTH</b>		<b>\$3,206,039</b>	<b>100%</b>	<b>\$157,654</b>	<b>100%</b>	<b>\$79,854</b>	<b>100%</b>	<b>\$17,998</b>	<b>100%</b>	<b>\$6,872</b>	<b>100%</b>	<b>\$13,679</b>	<b>100%</b>	<b>\$3,482,096</b>	<b>100%</b>
		92%		5%		2%		1%		0%		0%		100%	
3/29/2014	Mar	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$712,072	20%	\$10,052	9%	\$3,218	12%	\$2,144	14%	\$1,963	29%	\$3,769	16%	\$733,218	20%
ASUCLA PUBLICATIONS		\$288,411	8%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$288,411	8%
ASUCLA USA/GSA		\$119,559	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$119,559	3%
DUE FROM VENDORS		\$527,902	15%	\$2,763	2%	\$11,559	43%	(\$1,397)	-8%	(\$932)	-14%	\$8,680	63%	\$548,575	14%
DENTAL KITS		\$174,835	5%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$174,835	5%
OTHER		\$1,756,571	49%	\$96,312	61%	\$12,137	45%	\$14,165	95%	\$1,017	15%	\$11,239	82%	\$1,891,441	50%
<b>TOTAL CURRENT MONTH</b>		<b>\$3,579,350</b>	<b>100%</b>	<b>\$109,127</b>	<b>100%</b>	<b>\$26,914</b>	<b>100%</b>	<b>\$14,912</b>	<b>100%</b>	<b>\$2,048</b>	<b>100%</b>	<b>\$23,688</b>	<b>100%</b>	<b>\$3,756,039</b>	<b>100%</b>
		95%		3%		1%		0%		0%		1%		100%	
2/22/2014	Feb	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$764,439	24%	\$138,852	75%	\$5,642	7%	\$10,766	74%	\$106	2%	\$4,550	29%	\$924,355	20%
ASUCLA PUBLICATIONS		\$265,427	8%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$265,427	6%
ASUCLA USA/GSA		\$83,723	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$83,723	2%
DUE FROM VENDORS		\$1,246,389	39%	(\$4,750)	-3%	(\$2,644)	-3%	\$2,620	15%	\$1,747	25%	\$8,451	62%	\$1,251,813	8%
DENTAL KITS		\$217,340	7%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$217,340	5%
OTHER		\$1,745,972	59%	\$53,316	34%	\$30,773	39%	\$1,165	6%	\$8,567	125%	\$3,108	23%	\$1,842,901	40%
<b>TOTAL CURRENT MONTH</b>		<b>\$4,323,290</b>	<b>100%</b>	<b>\$187,418</b>	<b>100%</b>	<b>\$33,771</b>	<b>100%</b>	<b>\$14,551</b>	<b>100%</b>	<b>\$10,420</b>	<b>100%</b>	<b>\$16,109</b>	<b>100%</b>	<b>\$4,585,559</b>	<b>100%</b>
		94%		4%		1%		0%		0%		0%		100%	

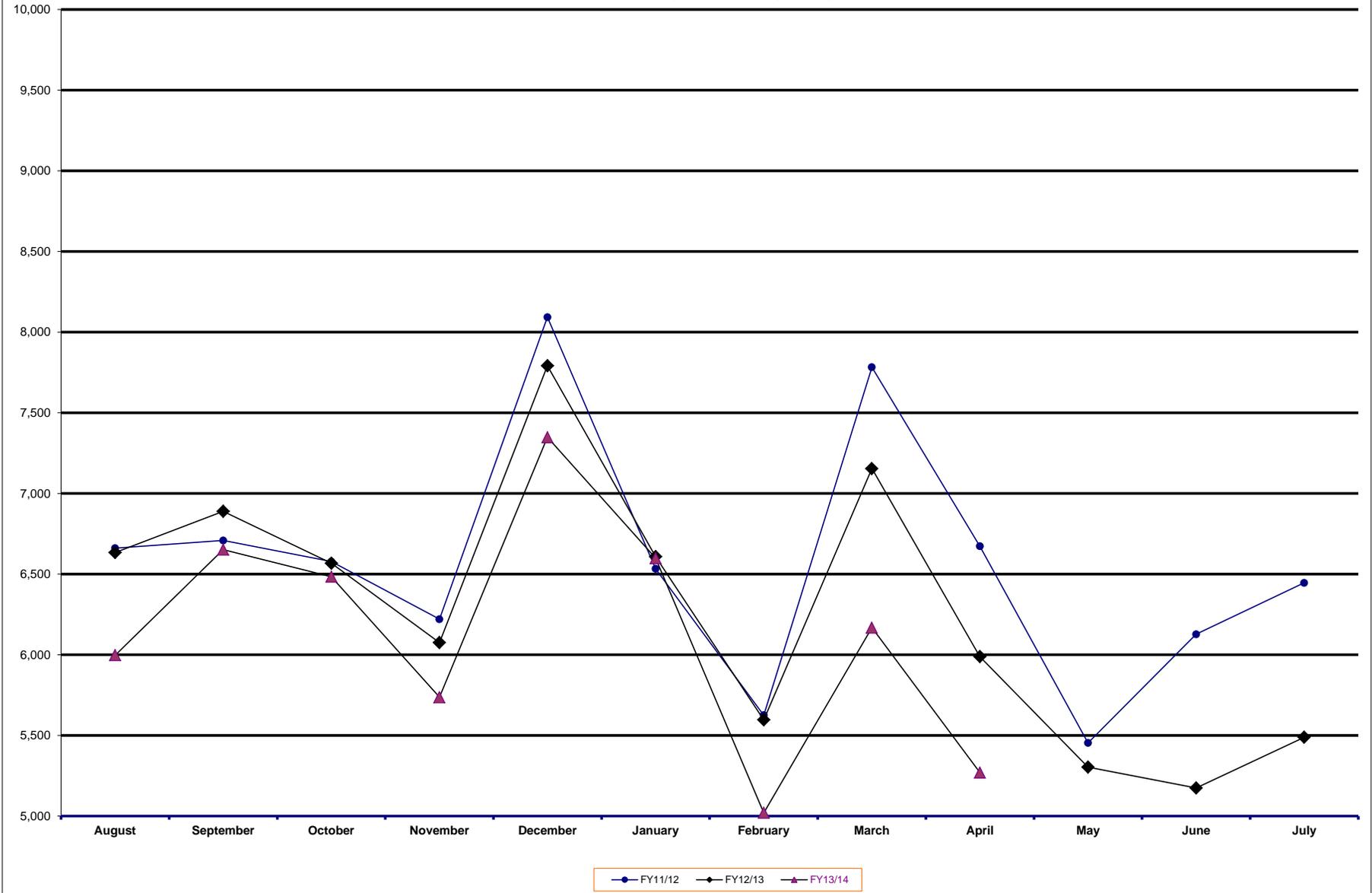
### Total Aged Accounts Receivable Balances 12 Month History August 11 through Apr 14



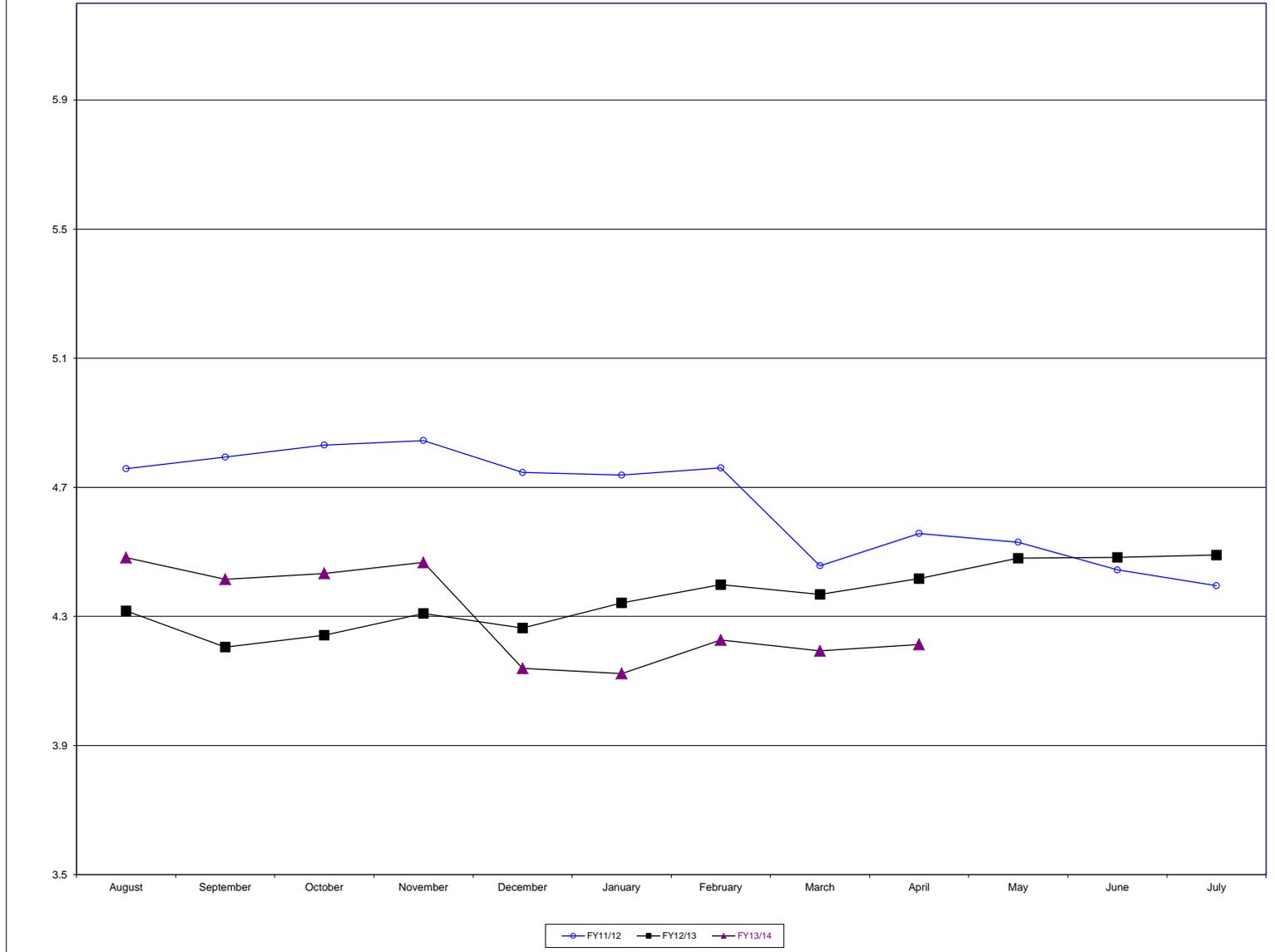
### Aged Accounts Receivable Balances >60 Days Past Due



### Associated Students UCLA Store Inventory At Cost (\$000)



### Associated Students UCLA Store Inventory Turns\*



\*This value measures how quickly inventory is sold. It is defined as cost of sales for the trailing 12 months divided by month end inventory.

UCLA STORE  
INCOME STATEMENT

APR. 09(03/30/14-04/26/14)			FISCAL YEAR 13-14			FISCAL YEAR 12-13	
CURRENT MONTH			YTD 9 MO(07/28/13-04/26/14)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
2,367,234	2,831,912	<464,678>	16,375,743	18,587,267	<2,211,524>	2,578,764	18,511,087
1,373,832	1,367,534	6,298	10,089,177	10,484,812	<395,635>	1,335,538	10,483,834
108,804	113,300	<4,496>	802,892	846,300	<43,408>	108,022	812,559
281,611	344,445	<62,834>	2,384,207	2,836,094	<451,887>	288,919	2,636,853
69,300	67,000	2,300	1,273,089	1,172,000	101,089	55,561	1,136,736
211,314	219,544	<8,230>	4,138,713	4,090,287	48,426	189,547	4,090,766
4,412,095	4,943,735	<531,640>	35,063,822	38,016,760	<2,952,938>	4,556,352	37,671,835
3,041,360	3,342,363	301,003	24,522,111	26,495,732	1,973,621	3,161,495	26,510,215
11,091	11,170	79	69,963	69,200	<763>	12,392	77,079
5,116	5,170	54	42,040	43,320	1,280	4,952	43,603
522	540	18	3,807	3,990	183	516	3,839
1,747	1,760	13	14,368	14,340	<28>	1,833	15,642
260	240	<20>	4,775	4,180	<595>	214	4,300
1,299	1,270	<29>	21,590	16,740	<4,850>	1,404	22,561
20,035	20,150	115	156,543	151,770	<4,773>	21,310	167,024
3,061,395	3,362,513	301,118	24,678,653	26,647,502	1,968,849	3,182,805	26,677,240
68.9	67.6	<1.3>	69.9	69.7	<0.3>	69.4	70.4
1,350,700	1,581,222	<230,522>	10,385,169	11,369,258	<984,089>	1,373,546	10,994,595
31.1	32.4	<1.3>	30.1	30.3	<0.3>	30.6	29.6
0.5	0.4	<0.0>	0.5	0.4	<0.1>	0.5	0.4
30.6	32.0	<1.4>	29.6	29.9	<0.3>	30.2	29.2
17.7	22.1	<4.4>	17.3	18.6	<1.3>	18.7	17.8
50.3	50.9	<0.7>	48.9	49.2	<0.3>	50.7	48.6
38.6	39.6	<1.0>	39.2	39.7	<0.5>	38.8	39.5
30.2	30.8	<0.7>	28.7	28.7	0.0	28.9	27.6
52.8	50.3	2.5	50.2	50.4	<0.2>	51.9	50.2
36.5	33.9	2.6	23.8	24.7	<0.9>	32.3	23.9
97,210	99,337	<2,127>	858,568	759,381	99,187	75,700	691,420
1,447,910	1,680,559	<232,649>	11,243,737	12,128,639	<884,902>	1,449,247	11,686,016
255,658	262,578	6,920	2,317,522	2,392,104	74,582	252,905	2,347,083
0	4,935	4,935	0	26,242	26,242	1,135	7,356
138,131	145,549	7,418	1,270,198	1,245,128	<25,070>	142,423	1,217,664
393,789	413,062	19,273	3,587,720	3,663,474	75,754	396,462	3,572,103
8.9	8.4	<0.6>	10.2	9.6	<0.6>	8.7	9.5
132,771	150,182	17,411	1,172,593	1,329,051	156,458	122,956	1,165,596
7,689	5,485	<2,204>	93,286	79,608	<13,678>	5,044	87,429
12,709	14,498	1,789	119,787	128,039	8,252	13,624	125,176
80	110	30	720	990	270	80	812
17	40	23	233	360	127	20	351
3,013	1,320	<1,693>	25,847	20,117	<5,730>	1,283	19,499
0	0	0	1,900	2,100	200	0	2,100
2,169	3,750	1,581	43,623	48,780	5,157	3,030	46,009
26,198	21,065	<5,133>	267,104	263,490	<3,614>	25,134	263,969
923	900	<23>	8,009	8,200	191	900	8,105
29	0	<29>	200	0	<200>	27	25
0	0	0	248	0	<248>	0	733
15,246	9,295	<5,951>	210,143	174,962	<35,181>	6,668	170,618
<952>	<350>	602	<81,512>	<60,706>	20,806	<2,230>	<56,613>
56	55	<1>	262,795	260,495	<2,300>	36	248,272
257	3,990	3,733	44,476	30,885	<13,591>	738	37,687
0	0	0	0	0	0	0	<19>
80,390	84,241	3,851	569,462	619,901	50,439	77,922	592,158
2,640	0	<2,640>	14,405	0	<14,405>	<1,368>	5,619
0	0	0	3,283	0	<3,283>	1	7,238
0	0	0	536	0	<536>	274	374
502	0	<502>	2,200	0	<2,200>	0	1,150
102	0	<102>	2,300	1,300	<1,000>	0	1,446
0	0	0	300	300	0	0	300
15,697	6,600	<9,097>	91,628	59,100	<32,528>	18,494	59,968
0	0	0	1,672	700	<972>	0	8,628
421	0	<421>	38,849	37,100	<1,749>	0	38,362
140	140	<0>	34,893	33,428	<1,465>	0	38,932
0	0	0	0	0	0	0	53
0	1	1	0	14	14	0	0
3,940	2,065	<1,875>	81,569	72,076	<9,493>	1,676	98,655
304,037	303,387	<650>	3,010,552	3,110,290	99,738	274,308	2,972,632
697,827	716,449	18,622	6,598,271	6,773,764	175,493	670,770	6,544,735
750,083	964,110	<214,027>	4,645,466	5,354,875	<709,409>	778,476	5,141,281
32,808	27,633	<5,175>	257,917	250,928	<6,989>	23,328	230,709
154,046	166,696	12,650	1,329,140	1,416,270	87,130	148,527	1,310,536
76,911	68,982	<7,929>	580,424	588,363	7,939	59,705	544,150
31,066	36,790	5,724	263,674	314,420	50,746	34,787	292,180
93,697	99,627	6,230	857,157	894,502	37,345	87,030	823,738
75,860	69,494	<6,366>	655,331	631,692	<23,639>	65,330	609,971
36,559	32,320	<4,239>	324,121	288,739	<35,382>	32,186	284,858
68,142	68,324	182	608,703	614,916	6,213	66,271	615,651
569,090	570,166	1,076	4,876,467	4,999,830	123,363	517,164	4,711,793
180,993	393,944	<212,951>	<231,001>	355,045	<586,046>	261,313	429,488

UCLA RESTAURANTS  
INCOME STATEMENT

APR. 09(03/30/14-04/26/14)			FISCAL YEAR 13-14			FISCAL YEAR 12-13	
CURRENT MONTH			YTD 9 MO(07/28/13-04/26/14)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
170,011	155,550	14,461	1,207,469	1,209,277	<1,808>	173,231	1,228,139
209,330	236,727	<27,397>	1,566,624	1,650,109	<83,485>	217,265	1,500,116
145,841	142,266	3,575	1,147,478	1,155,873	<8,395>	149,138	1,147,612
246,756	267,979	<21,223>	1,902,464	2,085,312	<182,848>	259,766	1,996,358
281,945	304,337	<22,392>	2,096,730	2,261,626	<164,896>	264,550	2,011,826
166,241	169,078	<2,837>	1,982,871	1,850,032	132,839	233,780	2,187,663
1,220,123	1,275,937	<55,814>	9,903,636	10,212,229	<308,593>	1,297,730	10,071,715
440,014	430,828	<9,186>	3,433,375	3,450,931	17,556	445,359	3,471,703
36.1	33.8	<2.3>	34.7	33.8	<0.9>	34.3	34.5
780,109	845,109	<65,000>	6,470,261	6,761,298	<291,037>	852,371	6,600,012
63.9	66.2	<2.3>	65.3	66.2	<0.9>	65.7	65.5
67.3	69.1	<1.9>	67.5	68.9	<1.5>	66.5	67.3
64.7	66.1	<1.4>	64.9	66.2	<1.3>	63.6	63.0
63.7	66.0	<2.3>	64.8	65.6	<0.8>	65.5	64.8
68.0	68.9	<0.9>	69.0	69.1	<0.1>	69.1	68.9
63.8	64.7	<0.9>	64.0	64.6	<0.6>	64.4	64.6
56.6	62.9	<6.3>	63.6	63.8	<0.2>	65.3	64.7
212,866	200,320	12,546	1,769,742	1,636,332	133,410	202,588	1,701,439
992,975	1,045,429	<52,454>	8,240,003	8,397,630	<157,627>	1,054,959	8,301,450
269,885	280,349	10,464	2,529,520	2,592,165	62,645	263,682	2,490,881
115	512	397	6,010	8,096	2,086	8,230	24,254
204,742	221,608	16,866	1,792,882	1,801,619	8,737	224,768	1,790,719
<38,087>	<37,917>	170	<312,146>	<307,415>	4,731	<36,909>	<297,629>
436,655	464,552	27,897	4,016,266	4,094,465	78,199	459,770	4,008,225
35.8	36.4	0.6	40.6	40.1	<0.5>	35.4	39.8
147,853	164,958	17,105	1,345,608	1,475,715	130,107	140,305	1,316,854
1,356	1,870	514	15,289	15,085	<204>	2,047	15,849
3,906	4,484	578	38,240	39,036	796	4,102	37,280
1,195	1,250	55	11,408	16,950	5,542	1,158	12,189
61,367	61,212	<155>	466,586	478,335	11,749	63,163	468,894
5.0	4.8	<0.2>	4.7	4.7	<0.0>	4.9	4.7
9,467	4,406	<5,061>	47,537	38,762	<8,775>	4,771	43,248
<9,629>	<9,600>	29	<92,759>	<83,700>	9,059	<8,958>	<82,803>
3,507	2,563	<944>	29,969	23,476	<6,493>	5,356	33,373
4,613	5,271	658	46,081	46,729	648	5,997	55,725
1,701	955	<746>	15,563	13,378	<2,185>	1,869	17,017
974	2,610	1,636	47,101	64,400	17,299	3,776	61,269
0	100	100	0	900	900	0	1,401
2	47	45	37	366	329	3	45
12,997	5,121	<7,876>	104,994	49,278	<55,716>	9,067	88,152
45,847	34,889	<10,958>	303,792	284,099	<19,693>	40,536	276,514
2,045	1,923	<122>	15,088	14,713	<375>	2,134	15,063
615	1,001	386	15,849	8,214	<7,635>	1,909	8,629
0	0	0	126	0	<126>	0	6
0	0	0	2,419	1,500	<919>	45	13,771
0	425	425	2,303	3,585	1,282	86	1,773
0	0	0	381	1,000	620	0	10,261
0	0	0	600	0	<600>	0	600
0	0	0	1,074	1,500	426	3,271	9,553
15,771	17,496	1,725	222,826	256,269	33,443	24,915	254,438
303,587	300,981	<2,606>	2,640,112	2,749,590	109,478	305,553	2,659,099
740,242	765,533	25,291	6,656,378	6,844,055	187,677	765,324	6,667,323
252,733	279,896	<27,163>	1,583,625	1,553,575	30,050	289,635	1,634,127
36,379	31,077	<5,302>	289,029	279,812	<9,217>	27,053	258,920
48,954	48,797	<157>	462,936	468,646	5,710	48,108	438,552
24,441	20,193	<4,248>	200,437	194,348	<6,089>	19,338	182,604
9,872	10,770	898	91,979	103,898	11,919	11,267	96,883
29,776	29,252	<524>	296,988	292,185	<4,803>	28,189	273,708
63,950	59,956	<3,994>	552,442	544,991	<7,451>	55,072	514,202
30,819	27,884	<2,935>	273,233	249,108	<24,125>	27,133	240,136
102,040	107,584	5,544	896,486	968,256	71,770	97,651	902,372
346,232	335,513	<10,719>	3,063,530	3,101,244	37,714	313,811	2,907,377
<93,499>	<55,617>	<37,882>	<1,479,905>	<1,547,669>	67,764	<24,176>	<1,273,250>
384,978	407,780	<22,802>	3,007,998	3,172,612	<164,614>	405,894	3,111,047
135,511	137,773	<2,262>	1,060,931	1,073,299	<12,368>	133,502	1,046,408
249,467	270,007	<20,540>	1,947,067	2,099,313	<152,246>	272,392	2,064,639
5.42	5.10	0.32	5.40	5.15	0.25	5.01	5.05
7.07	6.48	0.59	6.12	5.73	0.39	6.16	6.22
4.53	4.40	0.13	4.57	4.50	0.08	4.44	4.45
29,582	30,337	755	263,341	263,311	<30>	31,524	264,936
41.25	42.06	<0.81>	37.61	38.78	<1.18>	41.17	38.02

SERVICES DIVISION  
INCOME STATEMENT

APR. 09(03/30/14-04/26/14)			FISCAL YEAR 13-14			FISCAL YEAR 12-13	
CURRENT MONTH			YTD 9 MO(07/28/13-04/26/14)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
22,633	18,319	4,314	131,589	140,360	<8,771>	18,862	137,866
22,633	18,319	4,314	131,589	140,360	<8,771>	18,862	137,866
470	633	163	2,924	4,149	1,225	343	5,791
22,163	17,686	4,477	128,665	136,211	<7,546>	18,519	132,075
97.9	96.5	1.4	97.8	97.0	0.7	98.2	95.8
97.9	96.5	1.4	97.8	97.0	0.7	98.2	95.8
195,777	240,175	<44,398>	1,724,193	1,938,592	<214,399>	229,851	1,817,269
92,984	89,951	3,033	823,344	817,836	5,508	95,524	791,474
288,762	330,126	<41,364>	2,547,538	2,756,428	<208,890>	325,374	2,608,743
310,925	347,812	<36,887>	2,676,202	2,892,639	<216,437>	343,893	2,740,818
31,392	32,054	662	292,745	285,582	<7,163>	30,590	281,295
0	0	0	0	0	0	829	829
1,470	1,938	468	14,268	16,190	1,922	773	6,594
32,863	33,992	1,129	307,014	301,772	<5,242>	32,192	288,718
145.2	185.6	40.4	233.3	215.0	<18.3>	170.7	209.4
15,395	15,790	395	137,331	140,574	3,243	13,425	129,561
1,282	950	<332>	5,623	8,153	2,530	1,373	7,843
657	741	84	5,896	6,560	664	662	6,005
58	105	47	824	945	121	161	815
0	0	0	9,251	15,500	6,249	737	11,756
0	0	0	6,000	8,000	2,000	0	8,000
0	250	250	0	250	250	0	0
1,437	4,000	2,563	26,897	36,600	9,703	458	20,129
0	214	214	1,098	1,582	484	207	4,943
2,083	3,033	950	27,721	21,241	<6,480>	2,083	21,972
0	1,150	1,150	5,446	10,350	4,904	0	2,300
610	4,150	3,540	25,459	37,350	11,891	7,637	30,107
34,220	41,721	7,501	193,236	224,519	31,283	38,438	183,215
5,327	7,800	2,473	112,160	128,900	16,740	5,455	121,229
0	0	0	0	0	0	0	128
19,794	26,624	6,830	460,860	497,713	36,853	16,769	471,251
80,863	106,528	25,665	1,017,801	1,138,237	120,436	87,404	1,019,252
113,726	140,520	26,794	1,324,815	1,440,009	115,194	119,596	1,307,970
197,199	207,292	<10,093>	1,351,387	1,452,630	<101,243>	224,297	1,432,848
2,738	2,274	<464>	22,113	20,701	<1,412>	1,894	18,646
10,303	11,166	863	100,601	107,952	7,351	10,698	94,947
5,311	4,766	<545>	45,133	46,175	1,042	4,437	40,865
2,145	2,542	397	20,595	24,700	4,105	2,585	21,816
6,470	6,904	434	66,380	69,725	3,345	6,468	61,293
13,456	19,397	5,941	116,244	176,315	60,071	11,588	108,198
6,485	9,021	2,536	57,493	80,587	23,094	5,709	50,529
6,240	6,431	191	54,074	57,879	3,805	5,785	52,732
53,149	62,501	9,352	482,635	584,034	101,399	49,164	449,026
144,051	144,791	<740>	868,752	868,596	156	175,133	983,822

UCLA STUDENT UNION  
INCOME STATEMENT

APR. 09(03/30/14-04/26/14)			FISCAL YEAR 13-14			FISCAL YEAR 12-13	
CURRENT MONTH			YTD 9 MO(07/28/13-04/26/14)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
30,092	25,425	4,667	373,619	312,160	61,459	34,559	358,115
5	178	<173>	1,696	1,286	410	2,779	20,753
62,222	60,347	1,875	498,769	500,046	<1,277>	66,019	508,620
92,319	85,950	6,369	874,084	813,492	60,592	103,357	887,488
62,460	59,019	<3,441>	490,045	489,046	<999>	64,855	500,016
4,871	5,959	1,088	79,161	70,100	<9,061>	9,157	75,486
0	0	0	25	0	<25>	55	618
67,331	64,978	<2,353>	569,230	559,146	<10,084>	74,066	576,120
72.9	75.6	2.7	65.1	68.7	3.6	71.7	64.9
24,988	20,972	4,016	304,853	254,346	50,507	29,291	311,368
27.1	24.4	2.7	34.9	31.3	3.6	28.3	35.1
83.8	76.6	7.3	78.8	77.5	1.3	73.5	78.9
100.0	100.0	0.0	98.5	100.0	<1.5>	98.0	97.0
<0.4>	2.2	<2.6>	1.8	2.2	<0.5>	1.8	1.7
14,978	21,809	<6,831>	142,421	158,970	<16,549>	18,147	158,629
1,000	2,025	<1,025>	13,132	16,256	<3,124>	2,541	17,081
11,076	10,623	453	88,896	88,029	867	11,705	91,391
27,054	34,457	<7,403>	244,449	263,255	<18,806>	32,393	267,101
52,042	55,429	<3,387>	549,302	517,601	31,701	61,683	578,469
31,254	31,003	<251>	280,519	279,019	<1,500>	30,097	267,992
16,991	18,895	1,904	147,040	163,474	16,434	21,464	178,063
48,245	49,898	1,653	427,560	442,493	14,933	51,561	446,054
52.3	58.1	5.8	48.9	54.4	5.5	49.9	50.3
16,338	16,849	511	142,384	149,136	6,752	14,394	131,881
1,133	853	<280>	13,160	9,851	<3,309>	752	11,197
3,023	3,370	347	28,574	29,740	1,166	3,580	29,540
1,160	1,100	<60>	1,848	2,250	402	0	1,844
0	0	0	5,329	4,562	<767>	0	5,444
0	0	0	5,393	5,495	102	231	5,745
281	0	<281>	2,887	5,208	2,321	0	3,896
1,666	614	<1,052>	23,531	18,826	<4,705>	1,108	22,689
8,574	10,044	1,470	74,317	88,112	13,795	11,826	102,700
<12>	240	252	1,986	2,475	489	<168>	3,166
0	0	0	0	0	0	0	20
0	30	30	0	507	507	0	608
0	0	0	838	600	<238>	0	563
235	255	20	1,232	1,119	<113>	0	828
490	601	111	4,281	5,379	1,098	18	4,290
1,949	712	<1,237>	11,099	9,989	<1,110>	2,316	23,602
0	0	0	0	0	0	1,466	13,192
1,657	1,418	<239>	11,559	11,751	192	1,726	12,595
<792>	36	828	53	299	247	155	153
600	1,215	615	7,731	9,753	2,022	1,583	10,945
0	0	0	2,908	2,625	<283>	0	2,769
15,417	15,417	0	138,750	138,753	3	15,417	138,750
9,407	18,000	8,593	83,198	102,500	19,302	12,626	101,099
61,127	70,754	9,627	561,056	598,930	37,874	67,030	627,517
109,371	120,652	11,281	988,616	1,041,423	52,807	118,591	1,073,572
<57,330>	<65,223>	7,893	<439,314>	<523,822>	84,508	<56,907>	<495,102>
4,020	3,338	<682>	30,776	30,303	<473>	3,035	28,774
3,950	3,858	<92>	43,412	41,152	<2,260>	4,219	42,233
2,036	1,647	<389>	19,279	17,638	<1,641>	1,750	18,134
822	878	56	8,894	9,426	532	1,019	9,616
2,480	2,386	<94>	28,884	26,590	<2,294>	2,551	27,048
39,977	36,572	<3,405>	345,347	332,437	<12,910>	34,427	321,441
19,266	17,009	<2,257>	170,805	151,954	<18,851>	16,962	150,115
14,495	17,290	2,795	128,864	155,610	26,746	16,907	156,843
87,047	82,978	<4,069>	776,261	765,110	<11,151>	80,870	754,204
<144,376>	<148,201>	3,825	<1,215,576>	<1,288,932>	73,356	<137,777>	<1,249,306>

ADMINISTRATIVE AND SUPPORT SERVICES  
EXPENSE STATEMENT

APR. 09(03/30/14-04/26/14)			FISCAL YEAR 13-14			FISCAL YEAR 12-13	
CURRENT MONTH			YTD 9 MO(07/28/13-04/26/14)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
284,777	290,304	5,527	2,626,275	2,665,599	39,324	286,473	2,608,356
4,710	300	<4,410>	32,267	14,700	<17,567>	0	1,257
32,228	31,083	<1,145>	257,932	264,799	6,867	31,406	263,871
321,714	321,687	<27>	2,916,474	2,945,098	28,624	317,879	2,873,484
5.1	4.6	<0.5>	5.7	5.4	<0.3>	4.8	5.3
0	0	0	11,682	10,200	<1,482>	0	9,770
2,000	0	<2,000>	6,000	4,000	<2,000>	0	4,000
127,783	140,826	13,043	1,158,697	1,270,422	111,725	121,280	1,148,745
7,165	7,772	607	88,628	71,813	<16,815>	6,337	75,453
8,407	9,852	1,445	76,486	88,011	11,525	8,750	80,828
529	1,119	590	8,376	9,903	1,527	996	8,515
3,690	2,150	<1,540>	16,008	21,245	5,237	83	15,239
0	20	20	0	180	180	0	0
4,954	236	<4,718>	12,251	7,589	<4,662>	80	17,022
0	52	52	0	52	52	0	0
576	0	<576>	576	0	<576>	0	0
1,740	855	<885>	4,989	7,695	2,706	0	4,463
536	430	<106>	3,427	4,015	588	120	2,425
294	620	326	1,268	4,860	3,592	28	1,974
0	0	0	0	0	0	0	14
246	300	54	2,438	2,700	262	246	2,395
643	<1,000>	<1,643>	629	<9,000>	<9,629>	<104>	<6,194>
0	50	50	783	450	<333>	376	1,651
2,712	2,658	<54>	24,781	23,922	<859>	2,561	23,210
1,000	1,000	0	9,465	9,000	<465>	3,440	8,318
2,100	2,100	0	19,025	18,900	<125>	2,572	19,152
8,152	9,849	1,697	47,720	53,208	5,488	4,852	45,242
15,000	0	<15,000>	20,760	0	<20,760>	0	0
11,560	10,320	<1,240>	91,928	92,880	952	9,549	89,123
0	42	42	477	561	84	82	779
12,509	12,509	0	88,674	88,674	0	10,906	84,725
3	82	79	<7>	339	346	<11>	76
18,041	22,484	4,443	162,369	202,356	39,987	20,440	183,960
4,814	4,713	<101>	28,880	34,884	6,004	2,874	27,289
917	928	11	8,250	8,244	<6>	1,323	7,504
9,733	10,427	694	88,097	93,843	5,746	10,123	91,106
398	200	<198>	5,284	5,200	<84>	360	7,197
9,583	9,442	<141>	86,250	84,978	<1,272>	9,167	82,500
0	0	0	6,978	6,516	<462>	0	6,325
9,140	10,300	1,160	90,864	92,400	1,536	14,772	98,669
100	0	<100>	3,486	10,000	6,514	788	13,575
3,640	5,366	1,726	28,763	36,147	7,384	3,567	29,960
3,011	3,074	63	30,242	27,667	<2,575>	2,940	27,069
7,417	7,635	218	66,750	68,715	1,965	7,417	66,751
15,929	15,929	0	146,111	143,361	<2,750>	15,498	139,482
1,437	300	<1,137>	27,842	18,600	<9,242>	1,305	20,491
295,760	292,640	<3,120>	2,475,230	2,614,530	139,300	262,714	2,438,802
617,474	614,327	<3,147>	5,391,704	5,559,628	167,924	580,593	5,312,285
16,330	16,219	<111>	141,073	147,432	6,359	14,063	131,307
7,870	7,543	<327>	69,773	67,391	<2,382>	6,929	61,322
12,195	17,225	5,030	129,934	155,025	25,091	14,584	134,324
36,395	40,987	4,592	340,780	369,848	29,068	35,576	326,953
653,869	655,314	1,445	5,732,485	5,929,476	196,992	616,169	5,639,238
<578,227>	<579,877>	<1,650>	<5,015,750>	<5,197,729>	<181,979>	<525,988>	<4,815,351>
<30,561>	<30,561>	0	<238,844>	<238,844>	0	<29,844>	<232,025>
<3,831>	<3,831>	0	<31,742>	<31,742>	0	<3,831>	<31,742>
<41,250>	<41,046>	204	<446,149>	<461,160>	<15,011>	<56,506>	<560,120>
<653,869>	<655,315>	<1,446>	<5,732,484>	<5,929,475>	<196,991>	<616,169>	<5,639,238>
0	<1>	<1>	0	1	1	0	0



UTILITIES  
EXPENSE STATEMENT

APR. 09(03/30/14-04/26/14)			
CURRENT MONTH			
ACTUAL	BUDGET	VARIANCE	
13,271	13,021	<250>	Chiller Water
67,202	64,202	<3,000>	Elec-Non Air Cond.
12,218	11,978	<240>	Water-Non Air Cond.
11,723	9,510	<2,213>	Steam-Non Air Cond.
4,839	2,891	<1,948>	Gas
109,253	101,602	<7,651>	TOTAL OTHER CONTROL.
109,253	101,602	<7,651>	TOTAL CONTROLLABLE EXP
<93,130>	<86,235>	6,895	Allocated-Svs and Ent
<2,998>	<2,998>	0	Allocated-USAC
<1,320>	<1,320>	0	Allocated-GSA
<3,935>	<3,505>	430	Allocated-Comm Board
<7,870>	<7,543>	327	Allocated-A & SS
<109,253>	<101,601>	7,652	TOTAL OTHER
0	1	1	TOTAL EXPENSE

FISCAL YEAR 13-14			FISCAL YEAR 12-13	
YTD 9 MO(07/28/13-04/26/14)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	MONTH	YTD
158,023	135,618	<22,405>	8,970	139,630
594,175	576,557	<17,618>	64,517	563,072
77,022	92,373	15,351	10,286	81,653
111,542	80,409	<31,133>	8,908	46,561
28,414	23,011	<5,403>	3,344	19,491
969,176	907,968	<61,208>	96,025	850,407
969,176	907,968	<61,208>	96,025	850,407
<825,652>	<770,400>	55,252	<81,990>	<725,639>
<26,976>	<26,976>	0	<2,641>	<23,777>
<11,888>	<11,888>	0	<1,001>	<9,009>
<34,887>	<31,314>	3,573	<3,464>	<30,661>
<69,773>	<67,391>	2,382	<6,929>	<61,321>
<969,176>	<907,969>	61,207	<96,025>	<850,407>
<0>	<1>	<1>	0	0