

**ASSOCIATED STUDENTS
UCLA**

**FINANCIAL STATEMENTS
SERVICES AND ENTERPRISES
March (02/21/16 - 03/26/16)**

**Prepared
April 08, 2016**

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES

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**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - MARCH 2016 (\$000's)
DIVISIONS AT CONTRIBUTION LEVEL**

MARCH (02/21/16 - 03/26/16)										FY 14-15	
CURRENT MONTH										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%
				\$	%	\$	%				
3,028		3,188		(160)	(5.0%)	(110)	(3.5%)	3,138			
1,680		1,678		2	0.1%	0	0.0%	1,680			
240		306		(66)	(21.6%)	44	22.4%	196			
150		134		16	11.9%	12	8.7%	138			
5,098		5,306		(208)	(3.9%)	(54)	(1.0%)	5,152			
1,123	37.1%	1,133	35.5%	(10)				1,130	36.0%		
1,216	72.4%	1,187	70.7%	29	1.7	32	1.9	1,184	70.5%		
240	100.0%	306	100.0%	(66)	0.0	44	0.0	196	100.0%		
92	61.3%	69	51.5%	23	9.8	21	9.9	71	51.4%		
2,671	52.4%	2,695	50.8%	(24)	1.6	90	2.3	2,581	50.1%		
569	18.8%	595	18.7%	26	(0.1)	(15)	(1.1)	554	17.7%		
735	43.8%	737	43.9%	2	0.1	(46)	(2.8)	689	41.0%		
52	21.7%	55	18.0%	3	(3.7)	1	5.3	53	27.0%		
69	46.0%	70	52.2%	1	6.2	(8)	(1.8)	61	44.2%		
1,425	28.0%	1,457	27.5%	32	(0.5)	(68)	(1.7)	1,357	26.3%		
203	6.7%	199	6.2%	(4)	(0.5)	(1)	(0.3)	202	6.4%		
173	10.3%	177	10.5%	4	0.2	4	0.2	177	10.5%		
64	26.7%	89	29.1%	25	2.4	(2)	4.9	62	31.6%		
61	40.7%	51	38.1%	(10)	(2.6)	(13)	(5.9)	48	34.8%		
501	9.8%	516	9.7%	15	(0.1)	(12)	(0.3)	489	9.5%		
351	11.6%	340	10.7%	11	0.9	(22)	(0.3)	373	11.9%		
308	18.3%	273	16.3%	35	2.0	(11)	(0.7)	319	19.0%		
123	51.3%	162	52.9%	(39)	(1.6)	42	10.0	81	41.3%		
(38)	(25.3%)	(52)	(38.8%)	14	13.5	0	2.2	(38)	(27.5%)		
744	14.6%	723	13.6%	21	1.0	9	0.3	735	14.3%		
545	10.7%	555	10.5%	10	(0.2)	5	0.0	550	10.7%		
219	4.3%	218	4.1%	(1)	(0.2)	(8)	(0.2)	211	4.1%		
114	2.2%	97	1.8%	(17)	(0.4)	(31)	(0.6)	83	1.6%		
187	3.7%	211	4.0%	24	0.3	(1)	(0.1)	186	3.6%		
1,065	20.9%	1,081	20.4%	16	(0.5)	(35)	(0.9)	1,030	20.0%		
(321)	(6.3%)	(358)	(6.7%)	37	0.4	(26)	(0.6)	(295)	(5.7%)		
205	4.0%	0	0.0%	205	4.0	205	4.0	0	0.0%		
13	0.3%	12	0.2%	1	0.1	(1)	0.0	14	0.3%		
(37)	(0.7%)	(41)	(0.8%)	4	0.1	7	0.2	(44)	(0.9%)		
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%		
226	4.4%	223	4.2%	3	0.2	13	0.3	213	4.1%		
407	8.0%	194	3.7%	213	4.3	224	4.4	183	3.6%		
86	1.7%	(164)	(3.1%)	250	4.8	198	3.9	(112)	(2.2%)		
GROSS INCOME											
UCLA Store											
UCLA Restaurants											
Services Division											
UCLA Student Union											
TOTAL											
GROSS MARGIN											
UCLA Store											
UCLA Restaurants											
Services Division											
UCLA Student Union											
TOTAL											
WAGES & BENEFITS											
UCLA Store											
UCLA Restaurants											
Services Division											
UCLA Student Union											
TOTAL											
OTHER CONTROLLABLES											
UCLA Store											
UCLA Restaurants											
Services Division											
UCLA Student Union											
TOTAL											
CONTRIBUTION											
UCLA Store											
UCLA Restaurants											
Services Division											
UCLA Student Union											
TOTAL											
ALLOCATED EXPENSES											
Admin&Support Services											
Maintenance Division											
Utilities											
Depreciation											
TOTAL											
NET INCOME (LOSS)											
FROM OPERATIONS											
OTHER INC/(EXP)											
Non-Recurrent Inc/(Exp)											
Interest Income											
Interest (Expense)											
Income Taxes											
Student Union Fee Income											
TOTAL											
NET INCOME (LOSS)											

FISCAL YEAR 2015-2016										FY 14-15	
YTD 8 MONTHS (07/26/15 - 03/26/16)										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%
				\$	%	\$	%				
31,461		32,230		(769)	(2.4%)	(871)	(2.7%)	32,332			
11,015		11,121		(106)	(1.0%)	214	2.0%	10,801			
2,477		2,676		(199)	(7.4%)	(5)	(0.2%)	2,482			
850		957		(107)	(11.2%)	(91)	(9.7%)	941			
45,803		46,984		(1,181)	(2.5%)	(753)	(1.6%)	46,556			
10,299	32.7%	10,435	32.4%	(136)				10,389	32.1%		
7,908	71.8%	7,819	70.3%	89	1.5	351	1.8	7,557	70.0%		
2,475	99.9%	2,673	99.9%	(198)	0.0	(4)	0.0	2,479	99.9%		
466	54.8%	515	53.8%	(49)	1.0	(16)	3.6	482	51.2%		
21,148	46.2%	21,442	45.6%	(294)	0.6	241	1.3	20,907	44.9%		
4,392	14.0%	4,528	14.0%	136	0.0	(55)	(0.6)	4,337	13.4%		
5,169	46.9%	5,164	46.4%	(5)	(0.5)	(161)	(0.5)	5,008	46.4%		
427	17.2%	434	16.2%	7	(1.0)	(16)	(0.6)	411	16.6%		
501	58.9%	522	54.5%	21	(4.4)	(8)	(6.5)	493	52.4%		
10,489	22.9%	10,648	22.7%	159	(0.2)	(240)	(0.9)	10,249	22.0%		
1,686	5.4%	1,787	5.5%	101	0.1	107	0.1	1,793	5.5%		
1,166	10.6%	1,202	10.8%	36	0.2	13	0.3	1,179	10.9%		
848	34.2%	885	33.1%	37	(1.1)	(45)	(1.8)	803	32.4%		
374	44.0%	383	40.0%	9	(4.0)	3	(3.9)	377	40.1%		
4,074	8.9%	4,257	9.1%	183	0.2	78	0.0	4,152	8.9%		
4,221	13.4%	4,119	12.8%	102	0.6	(37)	0.2	4,258	13.2%		
1,572	14.3%	1,453	13.1%	119	1.2	203	1.6	1,369	12.7%		
1,200	48.4%	1,355	50.6%	(155)	(2.2)	(66)	(2.6)	1,266	51.0%		
(410)	(48.2%)	(390)	(40.8%)	(20)	(7.4)	(21)	(6.9)	(389)	(41.3%)		
6,583	14.4%	6,537	13.9%	46	0.5	79	0.4	6,504	14.0%		
4,329	9.5%	4,461	9.5%	132	0.0	70	(0.1)	4,399	9.4%		
1,786	3.9%	1,685	3.6%	(101)	(0.3)	(142)	(0.4)	1,644	3.5%		
739	1.6%	836	1.8%	97	0.2	59	0.1	798	1.7%		
1,540	3.4%	1,690	3.6%	150	0.2	59	0.0	1,599	3.4%		
8,394	18.3%	8,672	18.5%	278	0.2	46	(0.2)	8,440	18.1%		
(1,811)	(4.0%)	(2,135)	(4.5%)	324	0.5	125	0.2	(1,936)	(4.2%)		
253	0.6%	0	0.0%	253	0.6	190	0.5	63	0.1%		
109	0.2%	110	0.2%	(1)	0.0	(7)	0.0	116	0.2%		
(296)	(0.6%)	(330)	(0.7%)	34	0.1	58	0.2	(354)	(0.8%)		
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%		
1,810	4.0%	1,782	3.8%	28	0.2	105	0.3	1,705	3.7%		
1,876	4.1%	1,562	3.3%	314	0.8	346	0.8	1,530	3.3%		
65	0.1%	(573)	(1.2%)	638	1.3	471	1.0	(406)	(0.9%)		

ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - MARCH 2016 (\$000's)
DIVISIONS FULLY ALLOCATED

MARCH (02/21/16 - 03/26/16)										FY 14-15		
CURRENT MONTH										**		
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%	
				\$	%	\$	%					
3,028		3,188		(160)	(5.0%)	(110)	(3.5%)	3,138				GROSS INCOME
1,680		1,678		2	0.1%	0	0.0%	1,680				UCLA Store
240		306		(66)	(21.6%)	44	22.4%	196				UCLA Restaurants
150		134		16	11.9%	12	8.7%	138				Services Division
5,098		5,306		(208)	(3.9%)	(54)	(1.0%)	5,152				UCLA Student Union
												TOTAL
												GROSS MARGIN
1,123	37.1%	1,133	35.5%	(10)	Pts.	(7)	Pts.	1,130	36.0%			UCLA Store
1,216	72.4%	1,187	70.7%	29	1.7	32	1.9	1,184	70.5%			UCLA Restaurants
240	100.0%	306	100.0%	(66)	0.0	44	0.0	196	100.0%			Services Division
92	61.3%	69	51.5%	23	9.8	21	9.9	71	51.4%			UCLA Student Union
2,671	52.4%	2,695	50.8%	(24)	1.6	90	2.3	2,581	50.1%			TOTAL
												TOTAL CONTROLLABLES
772	25.5%	794	24.9%	22	(0.6)	(15)	(1.4)	757	24.1%			UCLA Store
908	54.0%	914	54.5%	6	0.5	(43)	(2.5)	865	51.5%			UCLA Restaurants
116	48.3%	144	47.1%	28	(1.2)	(1)	10.4	115	58.7%			Services Division
130	86.7%	120	89.6%	(10)	2.9	(21)	(7.7)	109	79.0%			UCLA Student Union
1,926	37.8%	1,972	37.2%	46	(0.6)	(80)	(2.0)	1,846	35.8%			TOTAL
												CONTRIBUTION
351	11.6%	340	10.7%	11	0.9	(22)	(0.3)	373	11.9%			UCLA Store
308	18.3%	273	16.3%	35	2.0	(11)	(0.7)	319	19.0%			UCLA Restaurants
123	51.3%	162	52.9%	(39)	(1.6)	42	10.0	81	41.3%			Services Division
(38)	(25.3%)	(52)	(38.8%)	14	13.5	0	2.2	(38)	(27.5%)			UCLA Student Union
744	14.6%	723	13.6%	21	1.0	9	0.3	735	14.3%			TOTAL
												ALLOCATED EXPENSES
510	16.8%	519	16.3%	9	(0.5)	0	(0.5)	510	16.3%			UCLA Store
405	24.1%	392	23.4%	(13)	(0.7)	(20)	(1.2)	385	22.9%			UCLA Restaurants
54	22.5%	81	26.5%	27	4.0	(7)	1.5	47	24.0%			Services Division
96	64.0%	89	66.4%	(7)	2.4	(8)	(0.2)	88	63.8%			UCLA Student Union
1,065	20.9%	1,081	20.4%	16	(0.5)	(35)	(0.9)	1,030	20.0%			TOTAL
												NET INCOME (LOSS)
												FROM OPERATIONS
(159)	(3.1%)	(180)	(3.4%)	21	0.3	(22)	(0.4)	(137)	(2.7%)			UCLA Store
(97)	(1.9%)	(118)	(2.2%)	21	0.3	(31)	(0.6)	(66)	(1.3%)			UCLA Restaurants
69	1.4%	81	1.5%	(12)	(0.1)	35	0.7	34	0.7%			Services Division
(134)	(2.6%)	(141)	(2.7%)	7	0.1	(8)	(0.2)	(126)	(2.4%)			UCLA Student Union
(321)	(6.3%)	(358)	(6.7%)	37	0.4	(26)	(0.6)	(295)	(5.7%)			TOTAL
												OTHER INC/(EXP)
205	4.0%	0	0.0%	205	4.0	205	4.0	0	0.0%			Non-Recurrent Inc/(Exp)
13	0.3%	12	0.2%	1	0.1	(1)	0.0	14	0.3%			Interest Income
(37)	(0.7%)	(41)	(0.8%)	4	0.1	7	0.2	(44)	(0.9%)			Interest (Expense)
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%			Income Taxes
226	4.4%	223	4.2%	3	0.2	13	0.3	213	4.1%			Student Union Fee Income
407	8.0%	194	3.7%	213	4.3	224	4.4	183	3.6%			TOTAL
86	1.7%	(164)	(3.1%)	250	4.8	198	3.9	(112)	(2.2%)			NET INCOME (LOSS)

ASUCLA
P/L Reconciliation
Mar-16

<i>Financial Analysis</i>	\$000's
	Mar-16
Budgeted Net Income/(Loss)	(\$164)
UCLA Store	
Gross Margin:	
Bearwear above plan as the Early Easter (as compared to last year) holiday brought better than expected spring break traffic to the store	23
Graduation ETC above plan due to timing from prior month web issues that caused a delay for graduate students ability to order	17
Market below plan as cool weather continues to negatively impact beverage sales	(6)
E-Commerce below plan due to early end to Men's Basketball season (reduced the momentum going into post season play for event specific merchandise)	(13)
Course Reader Solutions below plan due to lower than expected sales (some of this is timing for shift of departmental sales from March to February)	(12)
Bookzone below plan due to lower sales at the psychology conference, and an in-store Kareem event last year was not repeated	(11)
Computer Store below plan due to continued sluggish Apples sales, especially in iPads (new iPads did not start to ship until this month)	(10)
Total Wages below plan	11
Other, positive controllables mostly employee benefits and advertising	12
Total Contribution	11
UCLA Restaurants	
Gross Margin:	
Wetzels/RX below plan due to aggressive budget and continuing pattern of customer traffic decline in many Ackerman restaurants	(12)
Northern Lights above plan due to slight increase in customers and average check a bit higher than plan	4
No Campus Student CTR above plan due to higher than plan average check	15
CSSC below plan due to mostly to slow rebound of Southern Lights customers (re-opened on 2/18)	(9)
Café Synapse above plan: budget written to reflect a different model not in operation yet (sales were budgeted down for less food options)	11
Kerckhoff Coffeehouse above plan due to more customers traffic through this location than last year	4
Cooperage above plan due to strong sales from tours during Spring Break and Finals week	4
Kikka Sushi above plan as the new space continues to be much better than expected	4
Taco Bell above plan due to strong sales from tours during Spring Break	5
Catering below plan due to adjustments for prior month accruals and the loss of Football training table events	(37)
Concessions above plan due to timing as a large event was budgeted last month, strong attendance for Gymnastics and two unbudgeted women's basketball games	42
Total Wages higher than plan	(5)
Other, mostly positive controllables	9
Total Contribution	35
Services	
Gross Margin:	
Licensing Domestic below plan due to lower performance than expected in several key channels and adjustments for over estimation of performance	(52)
Leased Ops below plan due to mostly to the Chase renewal (less ATM's and reduced rates) and the delay of the Pharmacy	(14)
Other, positive controllables mostly Licensing	28
Total Contribution	(38)
UCLA Student Union	
Gross Margin:	
Student Union Ops. above plan due to more activities for admissions, other clients and student events	24
Other, negative controllables mainly student event expense (corresponds with higher student event income)	(10)
Total Contribution	14
Allocated Expenses and Other	
A&SS below plan	10
Utilities above plan: all of the meters were read later than usual, thus resulting in a higher consumption value than normally averaged	(17)
Depreciation lower than plan due to timing of capitals and reduced expenditures	24
Positive non-recurring income due to TGIF grant for solar panel expansion	205
Other, mostly positive student union fee and interest expense	6
Total	228
Actual Net Income/(Loss)	\$86

ASUCLA
P/L Reconciliation
Year-To-Date Through March 2016

<i>Financial Analysis</i>	\$000's
Budgeted Net Income/(Loss)	(\$573)
UCLA Store	
Gross Margin:	
Bearwear below plan due to reduced fan enthusiasm, lower sales than budgeted in November and December related to reduction in promotional events, and unseasonably warm weather negatively impacted the One Day sale in February	(156)
Fast Track above plan: positive results from sales of "Los Angeles" themed tourist merchandise during the Special Olympics and strong sales of backpacks and umbrellas	34
Campus Portrait Studio above plan due to sitting schedule for yearbooks was opened earlier than budgeted and increased efficiencies in the scheduling process	27
E-Commerce below plan due to lower than expected response to event driven merchandise and reduced sales related to Score Big promotions	(43)
New Text above plan due to shortfall in used book availability increases new text sales, generally strong new text sales and changes in procedures and pricing strategy	61
Used Text below plan due to lower availability of used books	(26)
Total Wages lower than plan, mostly career	68
Other, mostly positive controllables (freight out, payment to UCLA, employee benefits and advertising)	137
Total Contribution	102
UCLA Restaurants	
Gross Margin:	
Wetzels/RX below plan: customer traffic is unexpectedly down in most Ackerman restaurants	(64)
Greenhouse below plan: customer traffic is unexpectedly down in most Ackerman restaurants	(24)
Northern Lights above plan due to average check higher than plan and a slight increase in customers	21
No Campus Student Ctr above plan mostly due to average check higher than plan and a strong finals week	55
CSSC below plan due to closing of Southern Lights from a water leak	(78)
Café Synapse above plan: budget is written for a different operation model that has not yet been executed (sales budgeted down for less food options)	74
Luvall Food Servery below plan small decreased in customer from last year trends (budget planned for modest growth) and impact of cold weather and rain with	(18)
Kerckhoff Coffeehouse above plan due to higher than average check and some additional customers due to closure of Southern Lights	25
Kikka Sushi above plan due to sales in new location better than expected	28
Music Café above plan due to more customer traffic than last year	23
Catering below plan due to loss of Football training table events	(50)
Concessions above plan due to several unbudgeted events and conservative budget for Special Olympics	87
Total Wages higher than plan	(9)
Other, mostly positive controllables (paper, advertising, bank card expense)	49
Total Contribution	119
Services	
Gross Margin:	
Licensing International below plan due to mostly to poor performance in Europe and Australia	(94)
Licensing Domestic below plan due to lower performance than expected in several key channels and non-renewal of several licenses	(40)
Leased Ops below plan: delay of the Pharmacy and additional Enrollment Management office space, and the Chase renewal resulted in less ATM's and reduced rates	(42)
Photography below plan due to an aggressive budget (less on campus events)	(22)
Other, positive controllables mainly in Licensing	43
Total Contribution	(155)
UCLA Student Union	
Gross Margin:	
Student Union Ops below plan due to the loss of a primary summer client during the Special Olympics and fewer advertising income opportunities	(38)
AU Post Office below plan due to marketplace changes, mostly lower postage sales	(11)
Total Wages lower than plan	19
Other, positive controllables (mainly student union event fund)	10
Total Contribution	(20)
Allocated Expenses and Other	
A&SS below plan (total wages, insurance expense and various other)	132
Maintenance higher than plan mostly repairs and maintenance (leak in Southern Lights, Luvall roof, prevention of water leaks in Kerckhoff, elevator repairs)	(101)
Utilities lower than plan in all areas: positive results from changes in the HVAC timer software program and mechanical equipment upgrades	97
Depreciation lower than plan due to timing of capitals and reduced expenditures	150
Interest Expense below plan due to prior year refinancing of AU debt	34
Various positive non-recurrent income	253
Other, mostly positive student fee income	27
Total	592
Actual Net Income/(Loss)	\$65

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
BALANCE SHEETS
(\$000)**

	Current Month March 2016	Prior Month February 2016	Prior Year July 2015
ASSETS			
CURRENT ASSETS:			
Cash and cash equivalents	\$11,111	\$11,897	\$11,434
Accounts receivable	3,465	3,793	4,012
Less: Allowance for doubtful accounts	(312)	(304)	(263)
Accounts receivable, net	3,153	3,489	3,749
Student fees receivable	681	455	489
Inventories	6,929	6,085	5,893
Prepaid expenses and other current assets	217	203	278
Total current assets	22,091	22,129	21,843
LONG TERM ASSETS			
Long term note receivable	200	200	200
Property, equipment and improvements	68,805	68,864	68,112
Less: Accumulated depreciation	(45,296)	(45,110)	(43,761)
Total long term assets	23,709	23,954	24,551
TOTAL ASSETS	\$45,800	\$46,083	\$46,394
LIABILITIES AND RETAINED EARNINGS			
CURRENT LIABILITIES:			
Accounts payable	\$4,769	\$4,861	\$5,291
Wages and payroll taxes payable	2,987	2,962	3,324
Sales tax payable & other liabilities	612	902	767
Interest payable	167	131	139
Deferred income	513	575	235
Funds held for others	151	137	102
Current portion of long term debt	736	736	736
Total current liabilities	9,935	10,304	10,594
LONG TERM DEBT:			
AU expansion loan	9,595	9,595	9,595
Total long term debt	9,595	9,595	9,595
TOTAL LIABILITIES	19,530	19,899	20,189
RETAINED EARNINGS:			
Beginning Balance	26,205	26,205	25,924
Year-to-date net income/(loss)	65	(21)	281
Ending Balance	26,270	26,184	26,205
TOTAL LIABILITIES AND RETAINED EARNINGS	\$45,800	\$46,083	\$46,394

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
STATEMENTS OF CASH FLOWS
March 2016
(\$000's)**

CASH FLOWS FROM OPERATING ACTIVITIES:

Net income/(loss) \$86
 Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:
 Depreciation 187
 Loss (Gain) on disposals of fixed assets 0
(Increase)/decrease in current assets:
 Accounts receivable 336
 Student fees receivable (226)
 Inventories (844)
 Prepaid expenses and other current assets (14)
Increase/(decrease) in current liabilities:
 Accounts payable (93)
 Sales tax payable & other liabilities (290)
 Wages and payroll taxes payable 25
 Interest payable 36
 Deferred Income (62)
 Funds held for others 14

 Net cash provided/(used) by operating activities **(845)**

CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:

Purchase of property, equipment and improvements 59
 Net cash used in investing activities **59**

CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:

Principal payments on AU expansion loan 0
 Net cash provided/(used) by financing activities **0**

NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS

CASH AND CASH EQUIVALENTS, Beginning

CASH AND CASH EQUIVALENTS, Ending

	Current Month	Year to Date	Prior Year to Date
	\$86	\$65	(\$405)
	187	1,540	1,599
	0	2	0
	336	596	(619)
	(226)	(192)	(160)
	(844)	(1,036)	(1,281)
	(14)	61	114
	(93)	(521)	853
	(290)	(155)	(225)
	25	(337)	(179)
	36	28	85
	(62)	278	159
	14	49	13
	(845)	378	(46)
	59	(701)	(497)
	59	(701)	(497)
	0	0	0
	0	0	0
	(786)	(323)	(543)
	11,897	11,434	10,881
	\$11,111	\$11,111	\$10,338

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
CASH RESERVE COMPUTATION
March 2016
(\$000's)**

CASH AND CASH EQUIVALENTS	\$11,111
Less: Committed Capital Projects	
Ackerman A Level and First Floor Remodel	(2,875)
Student Service Center	(359)
KH Coffeehouse Patio Membrane	(186)
Subtotal	<u>(3,420)</u>
Adjustment for Cash Overdraft Entry	(751)
Uncommitted Cash	<u>6,940</u>
BOARD REQUIRED CASH RESERVE (EXC. COMM CAPITAL)	<u>10,613</u>
RESERVE SURPLUS (DEFICIT)	<u><u>(\$3,673)</u></u>

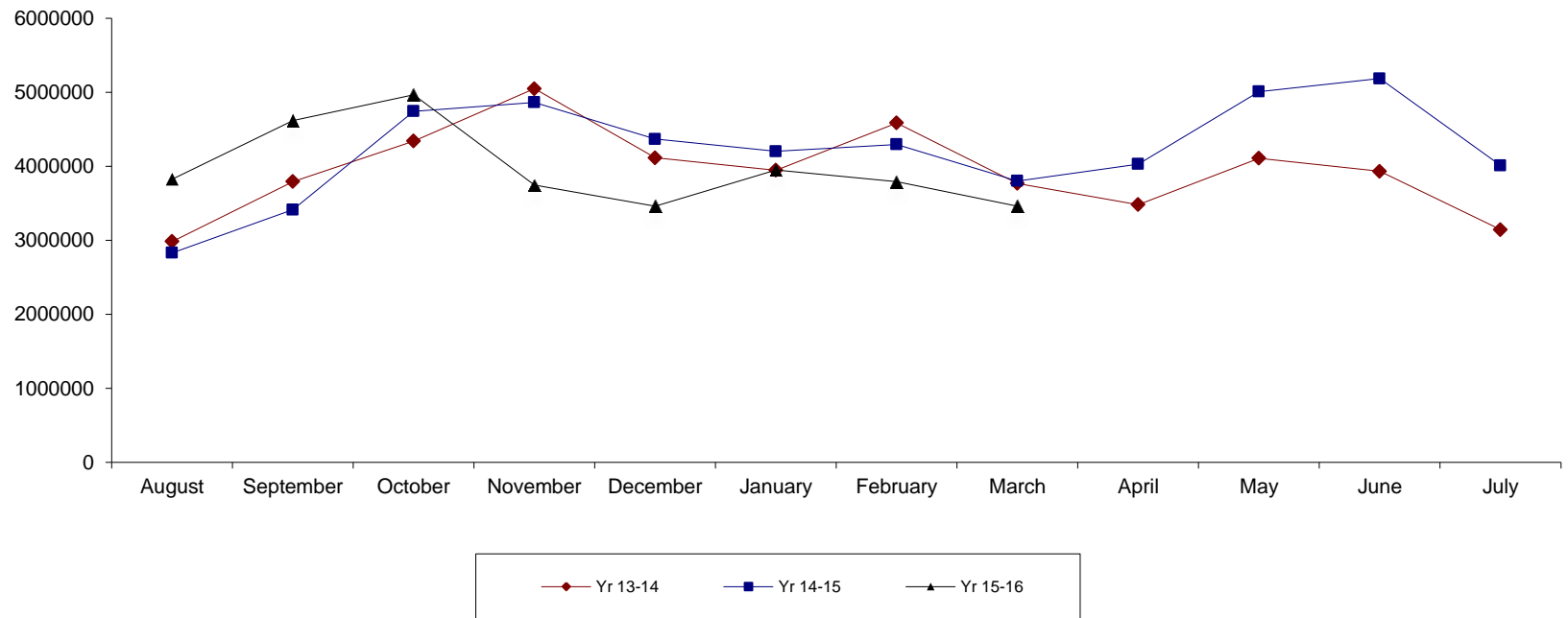
ASUCLA SERVICES AND ENTERPRISES
Capital Expenditures -Current Year Projects (\$000's)
FY 2015-2016 March 2016

PROJECT NAME	BUDGET	PROJECTED						Status
		Payments	PO's	Total	Remaining Balance	Pending	Over (Under)	
ASUCLA								
2015-001 A Level/1st Floor Remodel	1,000.0	95.0	30.3	125.3	874.7		0.0	In Progress
Total Store/Services	1,000.0	95.0	30.3	125.3	874.7	0.0	0.0	
Store/Services								
2015-002 Store General Replacement	50.0	3.9	0.7	4.6	45.4		0.0	In Progress
2015-003 Informal Photo-Equipment	5.0	0.0	0.0	0.0	0.0	5.0	0.0	Pending
2015-004 DC Carts	25.0	0.0	0.0	0.0	0.0	25.0	0.0	Pending
2015-005 DC Equipment - Tunnel	50.0	0.0	0.0	0.0	0.0	50.0	0.0	Pending
2015-006 DC Dock Retrofit - Tunnel	75.0	0.0	16.9	16.9	58.1		0.0	In Progress
2015-007 HTS Air Conditioning	75.0	0.0	0.0	0.0	0.0	75.0	0.0	Pending
2015-008 Wireless Store Expansion	50.0	0.0	0.0	0.0	0.0	50.0	0.0	Pending
2015-009 AU B-Level Update	175.0	0.0	0.0	0.0	0.0	175.0	0.0	Pending
Total Store/Services	505.0	3.9	17.6	21.5	103.5	380.0	0.0	
Food Service								
2015-010 FS Miscellaneous and Unanticipated	50.0	24.7	8.7	33.4	16.6		0.0	In Progress
2015-011 FS Patio Furniture Upgrade	20.0	19.9	0.0	19.9	0.0		(0.1)	Completed
2015-012 FS New trash/recycling/compost receptacles	75.0	12.8	2.8	15.6	59.4		0.0	In Progress
2015-013 LV New cash stands and re-lamination of counters	25.0	0.0	14.3	14.3	10.7		0.0	In Progress
2015-014 NC Convection Oven	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2015-015 Commissary Dish Machine	60.0	0.0	57.7	57.7	2.3		0.0	In Progress
Total Food Services	240.0	57.4	83.5	140.9	89.0	10.0	(0.1)	
Technology								
2015-016 Printer Replacement	2.0	0.0	0.0	0.0	0.0	2.0	0.0	Pending
2015-017 PC Replacement	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2015-018 Kronos Replacement.	150.0	0.0	0.0	0.0	0.0	150.0	0.0	Pending
2015-019 Network Infrastructure Upgrade	180.0	161.4	5.2	166.6	13.4		0.0	In Progress
2015-020 Marketing Hardware/software Upgrade	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
Total Technology	357.0	161.4	5.2	166.6	13.4	177.0	0.0	
Others								
2015-021 Fac. Misc. Remodels	40.0	6.5	10.8	17.3	22.7		0.0	In Progress
2015-022 KH 2nd Floor Lobby/Hallway Re-Flooring	30.0	0.0	0.0	0.0	0.0	30.0	0.0	Pending
2015-023 KH 3rd Floor Staircase/Landing Re-carpeting	20.0	0.0	0.0	0.0	0.0	20.0	0.0	Pending
2015-024 NC Restroom Improvement	60.0	0.0	0.0	0.0	0.0	60.0	0.0	Pending
2015-025 KH Men's Restroom	20.0	0.0	0.0	0.0	0.0	20.0	0.0	Pending
2015-026 LVC Patio Deck	30.0	0.0	0.0	0.0	0.0	30.0	0.0	Pending
2015-027 SUO Omni Locks	75.0	0.0	74.7	74.7	0.3		0.0	In Progress
2015-028 Custodial Replacements	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2015-029 Finance Misc. Replacements	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2015-030 Licensing Office Reconfiguration	75.0	0.0	0.0	0.0	0.0	75.0	0.0	Pending
2015-031 LP Security System	40.0	4.2	0.0	4.2	35.8		0.0	In Progress
2015-032 LP Electric cart	0.0	0.0	16.3	16.3	0.0		16.3	Completed Awaiting Invoice
Total Others	415.0	10.7	101.8	112.5	58.8	260.0	16.3	
Total Current Year Projects	2,517.0	328.4	238.4	566.8	1,139.4	827.0	16.2	

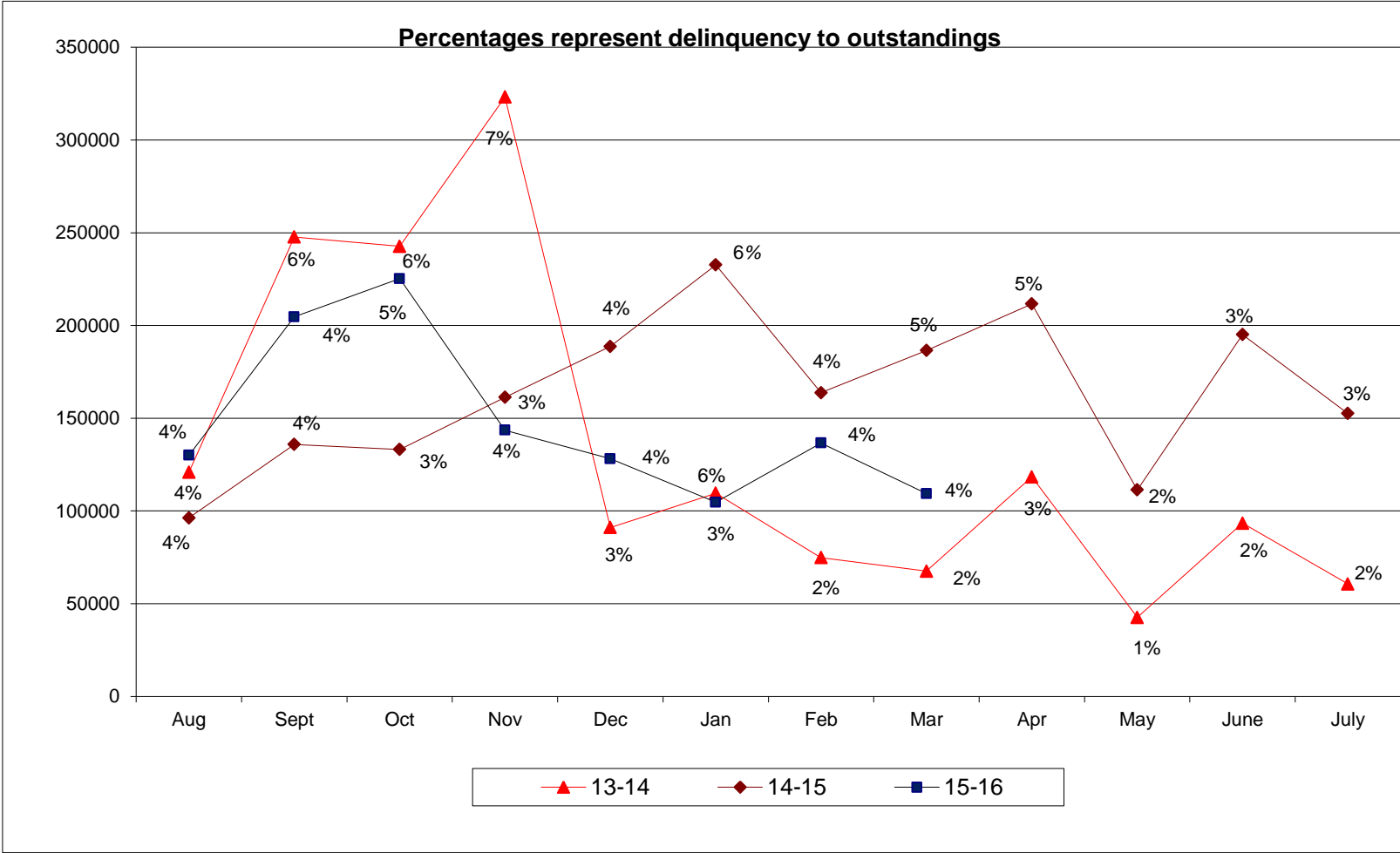
ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES
ACCOUNTS RECEIVABLE AGING REPORT

3/26/2016	Mar	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$567,228	18%	\$24,284	13%	\$5,625	24%	\$18,589	70%	\$4,398	14%	\$8,713	32%	\$628,837	18%
ASUCLA PUBLICATIONS		\$308,138	10%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$308,138	9%
ASUCLA USA/GSA		\$283,589	9%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$283,589	8%
DUE FROM VENDORS		\$303,231	10%	(\$2,919)	-2%	(\$363)	-2%	\$640	2%	\$27,207	87%	\$18,138	65%	\$345,934	10%
DENTAL KITS		\$162,273	5%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$162,273	5%
OTHER		\$1,539,109	48%	\$171,138	89%	\$18,539	78%	\$7,458	28%	(\$330)	-1%	\$732	3%	\$1,736,646	50%
TOTAL CURRENT MONTH		\$3,163,568	100%	\$192,503	100%	\$23,801	100%	\$26,687	100%	\$31,275	100%	\$27,583	100%	\$3,465,417	100%
		90%		6%		1%		1%		1%		1%		100%	
2/20/2016	Feb	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$523,275	15%	\$100,778	57%	\$37,831	74%	\$5,283	22%	\$127	0%	\$9,576	31%	\$676,870	18%
ASUCLA PUBLICATIONS		\$264,253	8%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$264,253	7%
ASUCLA USA/GSA		\$102,488	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$102,488	3%
DUE FROM VENDORS		\$423,395	12%	(\$3,319)	-2%	\$2,165	4%	\$13,038	55%	\$30,389	99%	\$20,259	66%	\$485,927	13%
DENTAL KITS		\$223,298	6%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$223,298	6%
OTHER		\$1,941,211	56%	\$80,625	45%	\$11,360	22%	\$5,460	23%	\$389	1%	\$784	3%	\$2,039,829	53%
TOTAL CURRENT MONTH		\$3,477,920	100%	\$178,084	100%	\$51,356	100%	\$23,781	100%	\$30,905	100%	\$30,619	100%	\$3,792,665	100%
		91%		5%		1%		1%		1%		1%		100%	
1/23/2016	Jan	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$439,200	12%	\$289,028	91%	\$5,667	184%	\$8,411	25%	\$2,003	6%	\$16,521	46%	\$760,830	19%
ASUCLA PUBLICATIONS		\$200,638	6%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$200,638	5%
ASUCLA USA/GSA		\$87,184	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$87,184	3%
DUE FROM VENDORS		\$203,487	6%	\$1,925	1%	(\$2,384)	-78%	\$22,502	66%	\$28,942	91%	\$19,296	54%	\$273,768	7%
DENTAL KITS		\$290,882	8%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$290,882	7%
OTHER		\$2,309,298	66%	\$24,510	8%	(\$209)	-6%	\$2,941	9%	\$982	3%	\$57	0%	\$2,337,579	59%
TOTAL CURRENT MONTH		\$3,530,689	100%	\$315,463	100%	\$3,074	100%	\$33,854	100%	\$31,927	100%	\$35,874	100%	\$3,950,881	100%
		89%		8%		0%		1%		1%		1%		100%	

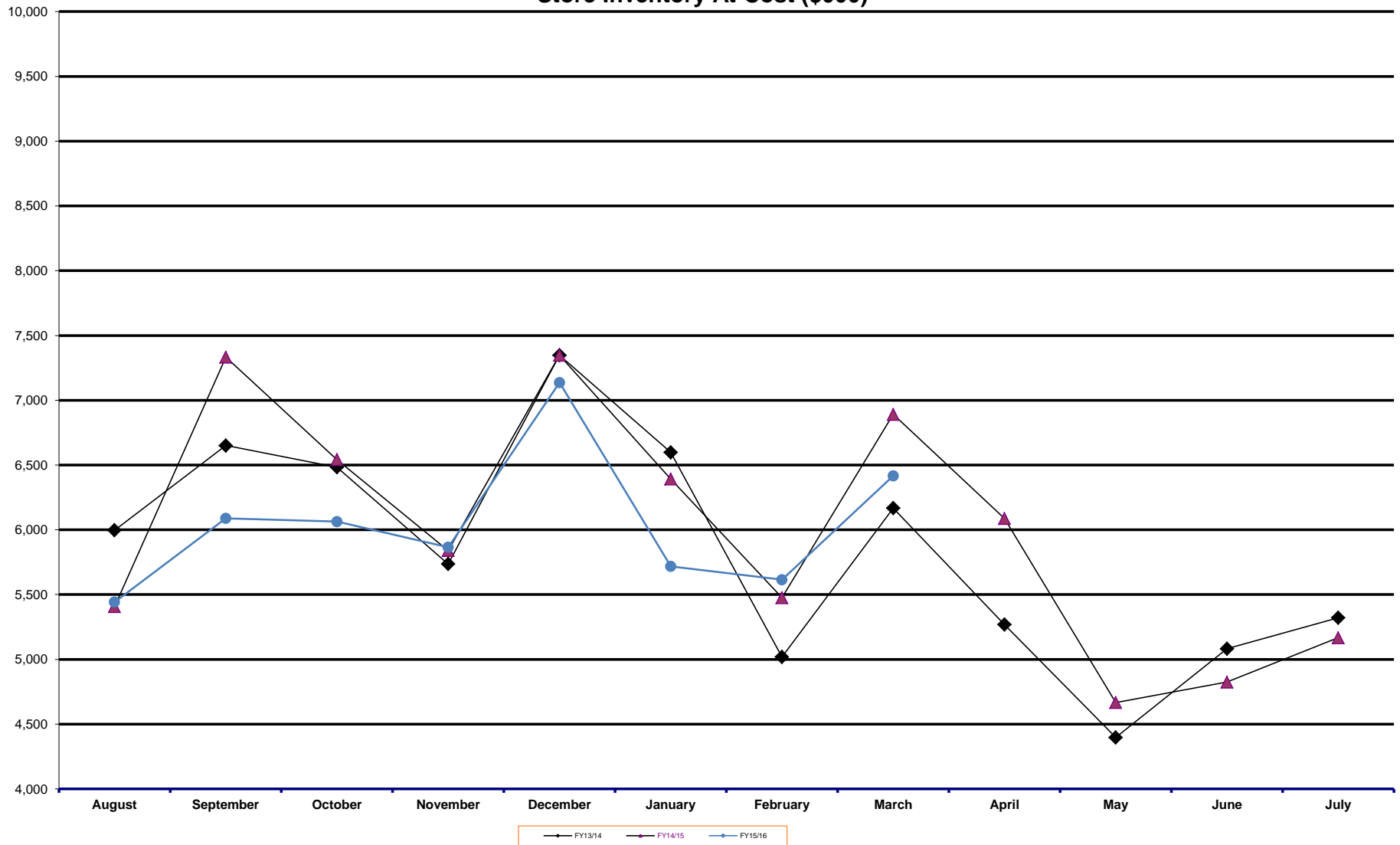
Total Aged Accounts Receivable Balances 12 Month History August 13 to March 16



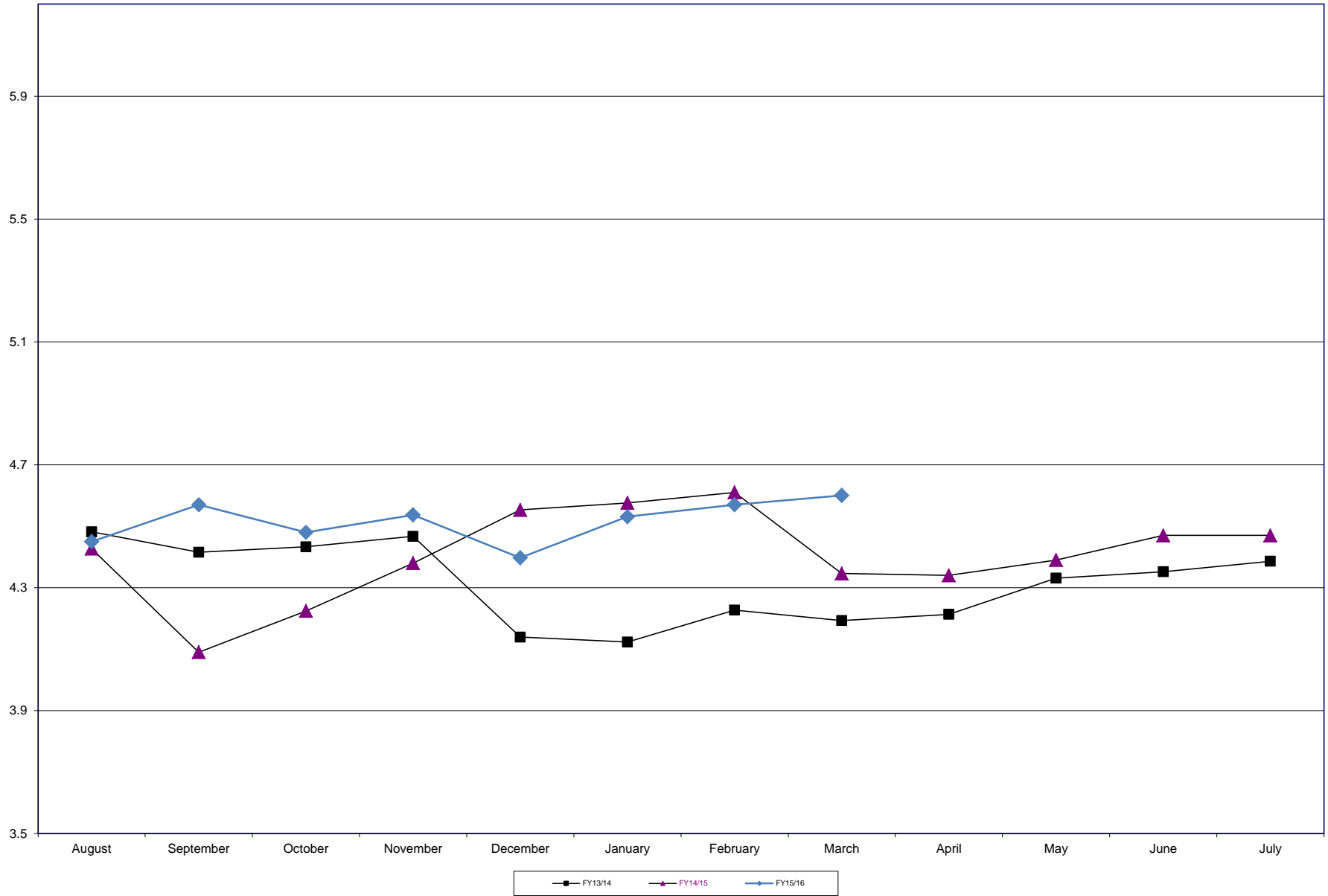
Aged Accounts Receivable Balances > 60 Days Past Due



Associated Students UCLA Store Inventory At Cost (\$000)



Associated Students UCLA Store Inventory Turns*



*This value measures how quickly inventory is sold. It is defined as cost of sales for the trailing 12 months divided by month end inventory.

UCLA STORE
INCOME STATEMENT

MAR. 08(02/21/16-03/26/16)		
CURRENT MONTH		
ACTUAL	BUDGET	VARIANCE
1,037,878	1,177,021	<139,143>
1,242,904	1,171,401	71,503
160,985	162,300	<1,315>
224,005	227,380	<3,375>
63,338	85,000	<21,662>
205,840	279,186	<73,346>
2,934,950	3,102,288	<167,338>
1,892,070	2,041,630	149,560
4,100	4,650	550
5,324	4,720	<604>
746	770	24
1,276	890	<386>
0	310	310
1,199	1,410	211
12,646	12,750	104
1,904,716	2,054,380	149,664
64.5	65.8	1.3
1,030,234	1,047,908	<17,674>
35.5	34.2	1.3
0.4	0.4	<0.0>
35.1	33.8	1.3
14.3	16.2	<1.9>
49.9	49.5	0.5
41.2	40.0	1.2
35.5	35.5	<0.1>
53.5	52.1	1.4
39.8	31.6	8.2
93,103	85,507	7,596
1,123,337	1,133,415	<10,078>
242,310	256,831	14,521
0	0	0
194,489	191,255	<3,234>
436,798	448,086	11,288
14.9	14.4	<0.4>
132,279	147,231	14,952
8,299	7,695	<604>
11,317	14,055	2,738
0	80	80
22	20	<2>
10,177	12,600	2,423
0	0	0
4,073	4,780	707
13,365	16,850	3,485
900	900	0
0	0	0
480	0	<480>
0	0	0
12,468	17,770	5,302
<500>	<2,200>	<1,700>
9,023	9,050	27
3,562	4,255	693
67,703	56,495	<11,208>
554	0	<554>
702	0	<702>
0	0	0
572	0	<572>
723	0	<723>
0	0	0
10,049	11,500	1,451
0	0	0
36,688	37,560	872
5,145	75	<5,070>
0	<2>	<2>
7,536	7,112	<424>
335,135	345,826	10,691
771,934	793,912	21,978
351,403	339,503	11,900
40,303	34,994	<5,309>
120,888	129,558	8,670
56,509	62,315	5,806
26,831	28,477	1,646
82,752	85,615	2,863
84,787	79,839	<4,948>
41,336	32,997	<8,339>
57,454	65,523	8,069
510,860	519,318	8,458
<159,456>	<179,815>	20,359

FISCAL YEAR 15-16			FISCAL YEAR 14-15	
YTD 8 MO(07/26/15-03/26/16)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	MONTH	YTD
13,377,568	14,031,654	<654,086>	1,178,323	14,203,566
9,152,193	9,264,195	<112,002>	1,146,040	9,200,815
867,479	890,800	<23,321>	151,336	854,411
1,980,379	2,034,272	<53,893>	229,972	2,056,275
1,152,391	1,208,000	<55,609>	70,586	1,268,042
3,981,910	3,886,190	95,720	251,811	3,786,701
30,511,921	31,315,111	<803,190>	3,028,068	31,369,810
21,034,932	21,673,827	638,895	1,994,628	21,808,178
51,320	49,400	<1,920>	4,796	57,268
43,851	38,875	<4,976>	4,503	38,650
4,024	4,210	186	717	4,046
11,561	8,710	<2,851>	1,296	12,027
<530>	4,380	4,910	280	4,819
16,981	15,310	<1,671>	1,444	18,076
127,207	120,885	<6,322>	13,036	134,886
21,162,139	21,794,712	632,573	2,007,664	21,943,064
68.9	69.2	0.3	65.9	69.5
9,349,782	9,520,399	<170,617>	1,020,404	9,426,746
31.1	30.8	0.3	34.1	30.5
0.4	0.4	<0.0>	0.4	0.4
30.6	30.4	0.2	33.7	30.1
17.4	17.1	0.3	16.2	16.9
49.0	49.3	<0.3>	49.6	49.0
40.9	39.6	1.2	39.8	39.5
32.2	31.5	0.7	34.0	30.4
51.6	51.1	0.5	50.4	50.7
23.9	24.4	<0.5>	34.9	24.4
949,351	914,505	34,846	109,540	961,844
10,299,133	10,434,904	<135,771>	1,129,943	10,388,590
1,967,442	2,037,923	70,481	248,469	2,012,941
5,984	2,500	<3,484>	0	2,412
1,330,143	1,331,255	1,112	158,871	1,215,007
3,303,569	3,371,678	68,109	407,340	3,230,360
10.8	10.8	<0.1>	13.5	10.3
1,088,568	1,156,539	67,971	147,070	1,107,023
74,521	73,776	<745>	9,263	92,059
88,523	109,140	20,617	13,897	107,021
560	640	80	80	640
155	120	<35>	26	233
26,633	28,250	1,617	12,237	27,752
1,900	1,925	25	0	1,900
38,443	37,230	<1,213>	3,666	36,211
186,152	239,755	53,603	14,977	247,276
7,988	7,200	<788>	900	7,203
53	0	<53>	0	614
<3>	0	3	<1>	88
0	400	400	0	441
174,030	205,309	31,279	13,246	196,562
<81,458>	<82,750>	<1,292>	<3,318>	<71,779>
270,072	269,400	<672>	5,302	270,418
54,282	40,941	<13,341>	6,987	40,073
526,016	523,960	<2,056>	57,997	528,868
8,510	0	<8,510>	924	86
2,853	0	<2,853>	<7>	6,888
824	1,473	649	8	1,683
3,924	0	<3,924>	1,046	4,575
2,160	2,400	240	688	2,415
300	300	0	0	300
90,714	93,729	3,015	18,317	62,148
6,917	3,500	<3,417>	0	4,342
50,782	56,164	5,382	37,996	40,797
39,528	35,421	<4,107>	0	36,299
0	5	5	0	0
111,454	139,167	27,713	7,903	147,900
2,774,403	2,943,994	169,591	349,203	2,900,032
6,077,972	6,315,672	237,700	756,543	6,130,393
4,221,161	4,119,232	101,929	373,400	4,258,198
298,950	292,189	<6,761>	28,437	269,613
1,073,221	1,128,496	55,275	142,024	1,212,949
525,527	569,365	43,838	62,030	555,989
245,202	249,550	4,348	24,939	241,592
786,113	800,856	14,743	83,664	782,068
688,287	619,488	<68,799>	81,397	637,190
267,363	284,522	17,159	29,992	288,856
467,233	524,184	56,951	57,898	466,831
4,351,897	4,468,650	116,753	510,381	4,455,088
<130,736>	<349,418>	218,682	<136,981>	<196,891>

UCLA RESTAURANTS
INCOME STATEMENT

MAR. 08(02/21/16-03/26/16)			FISCAL YEAR 15-16			FISCAL YEAR 14-15	
CURRENT MONTH			YTD 8 MO(07/26/15-03/26/16)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
161,316	183,086	<21,770>	1,072,617	1,192,817	<120,200>	165,841	1,094,129
254,325	228,721	25,604	1,586,014	1,481,425	104,589	228,126	1,429,338
154,880	157,127	<2,247>	1,003,355	1,043,462	<40,107>	159,630	1,035,656
291,156	300,303	<9,147>	1,823,673	1,882,580	<58,907>	292,596	1,818,143
332,729	316,765	15,964	2,146,707	2,132,420	14,287	309,121	1,960,586
253,199	252,610	589	1,765,809	1,787,194	<21,385>	277,664	1,814,461
1,447,606	1,438,612	8,994	9,398,174	9,519,898	<121,724>	1,432,978	9,152,314
464,373	491,430	27,057	3,106,838	3,301,848	195,010	496,146	3,244,038
32.1	34.2	2.1	33.1	34.7	1.6	34.6	35.5
983,233	947,182	36,051	6,291,336	6,218,050	73,286	936,832	5,908,275
67.9	65.8	2.1	66.9	65.3	1.6	65.4	64.6
67.9	67.8	0.2	66.8	67.5	<0.7>	66.6	66.8
66.0	64.5	1.5	65.7	64.4	1.2	64.6	64.1
66.6	64.2	2.4	66.5	64.4	2.2	64.1	64.1
70.2	68.1	2.1	69.7	67.1	2.6	68.7	67.5
65.9	65.4	0.5	65.6	64.9	0.6	64.3	63.6
70.8	64.8	6.0	67.9	64.1	3.9	64.5	62.6
232,688	239,677	<6,989>	1,616,826	1,600,941	15,885	247,390	1,648,322
1,215,920	1,186,859	29,061	7,908,162	7,818,991	89,171	1,184,222	7,556,597
323,169	327,736	4,567	2,410,761	2,400,364	<10,397>	316,854	2,348,062
0	300	300	0	3,300	3,300	0	11,596
286,222	271,810	<14,412>	1,723,467	1,705,197	<18,270>	251,638	1,652,893
<50,552>	<46,167>	4,385	<333,451>	<317,257>	16,194	<46,699>	<306,873>
558,838	553,679	<5,159>	3,800,776	3,791,604	<9,172>	521,794	3,705,678
38.6	38.5	<0.1>	40.4	39.8	<0.6>	36.4	40.5
175,823	183,343	7,520	1,368,641	1,372,724	4,083	166,883	1,302,220
3,056	1,785	<1,271>	14,877	13,235	<1,642>	2,849	13,386
3,694	4,380	686	29,364	35,045	5,681	4,255	33,816
108	0	<108>	108	0	<108>	0	0
0	500	500	8,872	12,000	3,128	1,000	8,985
65,234	67,050	1,816	421,919	444,389	22,470	67,846	432,201
4.5	4.7	0.2	4.5	4.7	0.2	4.7	4.7
5,571	5,079	<492>	43,181	38,977	<4,204>	7,641	41,226
<9,067>	<10,700>	<1,633>	<76,725>	<83,500>	<6,775>	<10,272>	<80,551>
2,541	2,695	155	27,276	21,560	<5,716>	3,182	24,973
5,812	6,211	399	34,932	40,049	5,117	5,539	41,283
1,002	970	<32>	15,444	9,115	<6,329>	863	6,747
2,023	1,578	<445>	28,640	52,303	23,663	1,086	47,053
0	100	100	0	800	800	0	0
0	19	19	3	110	107	1	4
5,706	6,371	665	70,929	44,338	<26,591>	10,015	80,521
43,637	51,227	7,590	304,189	331,290	27,101	39,193	292,307
2,328	2,050	<278>	14,783	13,486	<1,297>	2,104	13,412
87	1,153	1,066	11,115	8,302	<2,813>	363	12,760
29	0	<29>	127	0	<127>	60	130
581	500	<81>	4,726	3,700	<1,026>	542	3,988
793	425	<368>	2,615	3,300	685	291	2,996
206	0	<206>	636	675	39	0	586
0	0	0	600	650	50	0	600
2,073	1,000	<1,073>	8,629	2,000	<6,629>	0	2,781
38,037	34,182	<3,855>	200,131	209,774	9,643	40,150	200,217
349,273	359,918	10,645	2,535,012	2,574,322	39,310	343,592	2,481,641
908,111	913,597	5,486	6,335,789	6,365,926	30,137	865,385	6,187,320
307,809	273,262	34,547	1,572,373	1,453,065	119,308	318,836	1,369,278
51,564	43,240	<8,324>	345,508	327,535	<17,973>	36,427	307,488
67,083	68,209	1,126	410,169	416,689	6,520	76,063	428,533
31,357	32,807	1,450	203,090	210,674	7,584	33,092	188,407
14,889	14,993	104	93,472	92,376	<1,096>	13,356	84,528
45,920	45,074	<846>	297,277	292,903	<4,374>	44,936	270,764
71,475	64,798	<6,677>	580,224	502,783	<77,441>	68,618	537,149
34,846	26,775	<8,071>	225,386	230,877	5,491	25,283	243,505
87,380	95,779	8,399	719,775	766,232	46,457	87,090	773,685
404,513	391,675	<12,838>	2,874,900	2,840,069	<34,831>	384,864	2,834,059
<96,703>	<118,413>	21,710	<1,302,527>	<1,387,004>	84,477	<66,028>	<1,464,781>
406,540	411,421	<4,881>	2,616,960	2,666,207	<49,247>	420,476	2,664,033
139,064	145,870	<6,806>	910,640	931,480	<20,840>	147,467	940,474
267,476	265,551	1,925	1,706,320	1,734,727	<28,407>	273,009	1,723,559
6.14	5.83	0.31	6.06	5.87	0.19	5.73	5.68
7.80	7.37	0.43	7.51	7.26	0.26	7.50	7.19
5.28	4.99	0.29	5.20	5.05	0.15	4.78	4.77
35,274	34,076	<1,198>	228,853	230,341	1,488	35,614	237,866
41.03	42.22	<1.19>	41.07	41.45	<0.39>	40.24	38.48

SERVICES DIVISION
INCOME STATEMENT

MAR. 08(02/21/16-03/26/16)			FISCAL YEAR 15-16			FISCAL YEAR 14-15	
CURRENT MONTH			YTD 8 MO(07/26/15-03/26/16)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
18,997	19,500	<503>	94,260	117,000	<22,740>	10,059	100,505
18,997	19,500	<503>	94,260	117,000	<22,740>	10,059	100,505
0	300	300	1,920	2,550	630	0	2,777
18,997	19,200	<203>	92,341	114,450	<22,109>	10,059	97,728
100.0	98.5	1.5	98.0	97.8	0.1	100.0	97.2
100.0	98.5	1.5	98.0	97.8	0.1	100.0	97.2
126,004	177,609	<51,605>	1,605,572	1,739,177	<133,605>	90,561	1,609,440
94,638	108,727	<14,089>	777,257	819,686	<42,429>	95,610	772,321
220,642	286,336	<65,694>	2,382,829	2,558,863	<176,034>	186,172	2,381,761
239,639	305,536	<65,897>	2,475,170	2,673,313	<198,143>	196,231	2,479,489
34,575	34,800	225	283,828	278,400	<5,428>	34,086	271,067
120	900	780	1,340	6,375	5,035	310	3,678
34,695	35,700	1,005	285,168	284,775	<393>	34,396	274,745
182.6	183.1	0.4	302.5	243.4	<59.1>	341.9	273.4
17,299	18,813	1,514	142,042	149,214	7,172	18,962	135,901
479	700	221	3,067	6,150	3,083	241	4,720
567	700	133	5,421	5,609	188	683	5,347
135	105	<30>	191	840	649	29	672
2,000	2,050	50	9,168	15,400	6,232	2,654	19,097
1,000	1,000	<0>	8,500	8,500	0	0	7,818
0	0	0	0	0	0	0	500
142	3,550	3,408	9,034	24,400	15,366	3,251	25,620
0	100	100	816	800	<16>	0	520
2,443	2,583	140	17,495	20,064	2,569	2,083	16,664
0	250	250	10,939	2,000	<8,939>	1,150	4,500
7,833	3,800	<4,033>	31,561	30,400	<1,161>	2,989	34,274
14,322	10,100	<4,222>	144,728	139,680	<5,048>	11,270	158,295
8,267	13,428	5,161	122,971	127,000	4,029	8,166	106,781
27,072	50,982	23,910	483,905	503,877	19,972	29,132	418,473
81,559	108,161	26,602	989,838	1,033,934	44,096	80,611	939,183
116,253	143,861	27,608	1,275,006	1,318,709	43,703	115,007	1,213,928
123,386	161,675	<38,289>	1,200,163	1,354,604	<154,441>	81,224	1,265,561
3,201	2,788	<413>	25,979	24,736	<1,243>	2,401	22,963
9,217	11,990	2,773	84,398	94,537	10,139	8,593	90,872
4,472	5,979	1,507	43,087	49,454	6,367	3,879	42,263
2,123	2,732	609	20,035	21,700	1,665	1,560	18,743
6,549	8,214	1,665	63,648	69,347	5,699	5,232	60,251
15,040	30,136	15,096	122,090	233,828	111,738	14,438	113,026
7,332	12,462	5,130	47,425	107,454	60,029	5,320	51,238
6,035	6,361	326	48,650	50,888	2,238	6,052	49,505
53,970	80,662	26,692	455,313	651,944	196,631	47,476	448,861
69,416	81,013	<11,597>	744,850	702,660	42,190	33,748	816,700

UCLA STUDENT UNION
INCOME STATEMENT

MAR. 08(02/21/16-03/26/16)			FISCAL YEAR 15-16			FISCAL YEAR 14-15	
CURRENT MONTH			YTD 8 MO(07/26/15-03/26/16)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
74,881	47,400	27,481	357,331	373,270	<15,939>	51,580	336,638
0	90	<90>	0	556	<556>	0	32
0	0	0	0	0	0	0	5
47,545	58,800	<11,255>	326,105	388,619	<62,514>	56,825	410,019
122,425	106,290	16,135	683,436	762,445	<79,009>	108,405	746,694
44,637	57,506	12,869	317,072	380,069	62,997	56,146	403,676
13,530	7,654	<5,876>	67,302	62,560	<4,742>	10,815	56,041
0	0	0	0	0	0	0	0
58,166	65,160	6,994	384,373	442,629	58,256	66,961	459,717
47.5	61.3	13.8	56.2	58.1	1.8	61.8	61.6
64,259	41,130	23,129	299,062	319,816	<20,754>	41,444	286,977
52.5	38.7	13.8	43.8	42.0	1.8	38.2	38.4
81.9	83.9	<1.9>	81.2	83.2	<2.1>	79.0	83.4
0.0	100.0	<100.0>	0.0	100.0	<100.0>	0.0	100.0
0.0	0.0	0.0	0.0	0.0	0.0	0.0	99.4
6.1	2.2	3.9	2.8	2.2	0.6	1.2	1.6
19,291	17,050	2,241	109,468	126,309	<16,841>	18,978	121,163
8,607	10,351	<1,744>	57,017	68,413	<11,396>	10,389	73,568
27,898	27,401	497	166,485	194,722	<28,237>	29,367	194,731
92,157	68,531	23,626	465,548	514,538	<48,990>	70,810	481,707
30,959	30,859	<100>	236,427	246,872	10,445	30,369	236,232
21,789	22,344	555	138,101	147,089	8,988	13,865	128,866
52,747	53,203	456	374,528	393,961	19,433	44,234	365,098
43.1	50.1	7.0	54.8	51.7	<3.1>	40.8	48.9
16,204	16,370	166	126,930	128,059	1,129	17,203	128,264
2,776	839	<1,937>	10,873	10,162	<711>	633	6,078
3,287	3,380	93	22,171	26,285	4,114	3,418	26,444
0	0	0	566	1,150	584	0	3,255
2,487	1,988	<499>	5,203	4,262	<941>	2,427	5,259
0	0	0	4,961	4,995	34	0	5,264
334	100	<234>	4,768	5,208	440	52	5,728
1,229	89	<1,140>	25,587	21,112	<4,475>	918	22,544
16,045	12,000	<4,045>	68,892	69,482	590	15,049	74,608
<12>	139	151	77	1,112	1,035	54	891
0	0	0	1,400	2,000	600	87	87
0	255	255	569	1,099	530	0	1,749
575	601	26	4,226	4,778	552	468	4,009
3,245	903	<2,342>	12,735	9,669	<3,066>	570	12,145
1,089	1,382	293	7,644	9,132	1,488	1,158	9,229
532	35	<497>	2,442	232	<2,210>	513	1,925
0	0	0	575	0	<575>	0	0
0	0	0	3,206	2,629	<577>	0	2,791
15,417	15,417	0	123,333	123,336	3	15,417	123,333
14,175	13,500	<675>	74,911	86,000	11,089	6,906	71,688
77,381	66,998	<10,383>	501,069	510,702	9,633	64,872	505,291
130,129	120,201	<9,928>	875,597	904,663	29,066	109,106	870,389
<37,972>	<51,670>	13,698	<410,049>	<390,125>	<19,924>	<38,296>	<388,682>
4,868	3,559	<1,309>	33,888	31,668	<2,220>	3,089	30,381
5,782	4,999	<783>	30,326	36,589	6,263	6,033	36,027
2,805	2,493	<312>	15,503	19,204	3,701	2,724	16,737
1,332	1,139	<193>	7,175	8,390	1,215	1,095	7,349
4,108	3,425	<683>	22,743	26,814	4,071	3,674	23,701
44,681	41,786	<2,895>	362,714	324,225	<38,489>	42,895	335,787
21,783	17,269	<4,514>	140,895	148,906	8,011	15,805	152,222
10,522	14,398	3,876	98,199	115,184	16,985	12,259	99,925
95,882	89,068	<6,814>	711,442	710,980	<462>	87,574	702,128
<133,853>	<140,738>	6,885	<1,121,492>	<1,101,105>	<20,387>	<125,869>	<1,090,810>

ADMINISTRATIVE AND SUPPORT SERVICES
EXPENSE STATEMENT

MAR. 08(02/21/16-03/26/16)			FISCAL YEAR 15-16			FISCAL YEAR 14-15	
CURRENT MONTH			YTD 8 MO(07/26/15-03/26/16)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
310,095	299,402	<10,693>	2,404,672	2,436,910	32,238	287,690	2,456,204
0	300	300	0	3,400	3,400	0	19,635
27,873	35,547	7,674	252,337	271,340	19,003	28,477	241,882
337,968	335,249	<2,719>	2,657,008	2,711,650	54,642	316,166	2,717,721
6.6	6.3	<0.3>	5.8	5.8	<0.0>	6.1	5.8
0	0	0	11,859	12,000	142	0	11,156
0	0	0	6,000	4,000	<2,000>	0	4,000
149,328	142,404	<6,924>	1,169,591	1,156,940	<12,651>	155,828	1,156,192
6,959	7,568	609	59,753	64,821	5,068	17,063	68,177
8,239	10,014	1,775	61,529	78,272	16,743	8,819	70,510
873	1,173	300	6,045	8,183	2,138	820	6,914
307	2,653	2,346	4,439	18,241	13,802	596	3,075
130	20	<110>	187	160	<27>	0	39
5,263	549	<4,714>	13,774	9,607	<4,167>	183	11,873
0	52	52	0	416	416	0	0
0	0	0	0	0	0	0	25
530	1,793	1,263	3,271	6,392	3,121	3,474	8,503
165	514	349	5,026	4,273	<753>	68	1,700
58	206	148	1,282	2,934	1,652	614	3,126
588	350	<238>	2,964	2,800	<164>	276	2,535
<426>	<400>	26	<3,023>	<3,200>	<177>	<598>	<1,906>
438	52	<386>	1,108	410	<698>	0	498
2,572	2,750	178	21,686	22,000	314	2,777	19,186
1,030	1,180	150	9,728	10,910	1,182	1,797	12,396
1,500	1,500	0	12,000	12,000	0	2,100	16,800
6,894	5,827	<1,067>	47,276	50,266	2,990	6,932	40,510
653	1,564	911	7,260	12,512	5,252	479	4,706
11,459	12,433	974	98,041	99,464	1,423	12,156	84,693
0	22	22	218	492	274	0	0
2,684	4,184	1,500	36,015	39,015	3,000	8,120	72,039
<0>	40	40	<37>	320	357	<39>	<53>
14,303	17,700	3,397	114,427	141,600	27,173	16,081	128,648
4,069	4,260	191	41,064	33,179	<7,885>	8,814	32,136
1,178	1,383	205	10,651	11,058	407	1,424	8,126
9,906	10,558	652	80,535	84,461	3,926	10,342	81,085
0	500	500	10,914	7,500	<3,414>	240	7,196
8,912	10,044	1,132	72,826	79,308	6,482	9,583	76,667
3,398	3,398	0	7,018	7,018	0	3,236	6,684
423	2,000	1,577	24,999	31,000	6,001	0	22,000
10,694	11,500	806	100,818	103,100	2,282	11,367	98,899
1,766	100	<1,666>	8,440	3,900	<4,540>	13	3,521
3,905	5,531	1,626	31,230	33,941	2,711	3,640	26,114
3,249	3,600	351	25,937	27,700	1,763	3,312	24,881
7,635	7,864	229	61,080	62,912	1,832	7,635	59,988
13,401	14,374	973	107,208	116,544	9,336	13,955	111,623
1,038	1,500	462	24,487	27,100	2,613	753	20,040
283,121	290,760	7,639	2,297,624	2,383,549	85,925	311,861	2,304,301
621,089	626,009	4,920	4,954,633	5,095,199	140,566	628,028	5,022,022
18,252	18,038	<214>	148,167	139,960	<8,207>	17,522	137,168
8,898	7,454	<1,444>	57,555	64,275	6,720	6,456	62,182
10,310	12,193	1,883	90,838	97,544	6,706	9,601	93,007
37,460	37,685	225	296,561	301,779	5,218	33,580	292,357
658,549	663,694	5,145	5,251,194	5,396,978	145,784	661,608	5,314,379
<582,554>	<592,599>	<10,045>	<4,625,312>	<4,763,061>	<137,749>	<583,247>	<4,691,218>
<30,696>	<30,696>	0	<247,681>	<247,681>	0	<30,120>	<238,762>
<3,536>	<3,536>	0	<24,735>	<24,735>	0	<3,170>	<24,009>
<41,763>	<36,863>	4,900	<353,466>	<361,501>	<8,035>	<45,071>	<360,391>
<658,549>	<663,694>	<5,145>	<5,251,194>	<5,396,978>	<145,784>	<661,608>	<5,314,379>
0	0	0	0	0	0	0	0

MAINTENANCE DIVISION
EXPENSE STATEMENT

MAR. 08(02/21/16-03/26/16)			FISCAL YEAR 15-16			FISCAL YEAR 14-15	
CURRENT MONTH			YTD 8 MO(07/26/15-03/26/16)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
112,682	119,775	7,093	896,203	915,878	19,675	112,173	889,367
4,174	2,198	<1,976>	25,234	12,089	<13,145>	4,813	36,089
0	872	872	209	7,080	6,871	969	6,118
<1,338>	<610>	728	<7,674>	<4,960>	2,714	<996>	<5,822>
<6,596>	<5,438>	1,158	<53,633>	<44,174>	9,459	<6,540>	<45,476>
<4,998>	<6,300>	<1,302>	<12,038>	<50,400>	<38,362>	<920>	<37,465>
103,925	110,497	6,572	848,301	835,513	<12,788>	109,498	842,811
67,650	71,603	3,953	562,965	574,590	11,625	67,741	538,303
119	168	49	811	1,184	373	449	1,405
618	678	60	4,975	5,418	443	729	5,754
0	0	0	286	2,000	1,714	560	1,139
5,279	5,247	<32>	39,015	40,253	1,238	5,543	38,881
5,660	5,791	131	41,867	44,277	2,410	4,882	37,041
646	1,066	420	7,582	9,451	1,869	680	10,261
1,797	491	<1,306>	5,164	4,900	<264>	380	4,116
31,311	20,400	<10,911>	260,977	157,100	<103,877>	22,080	158,334
2,242	2,725	483	33,700	24,590	<9,110>	2,648	19,558
86	0	<86>	318	700	382	0	0
<37>	900	937	1,824	7,200	5,376	570	2,328
0	250	250	0	2,000	2,000	0	3,666
6,567	3,495	<3,072>	36,646	27,960	<8,686>	2,630	30,997
9,085	8,235	<850>	55,174	56,591	1,417	6,364	53,559
4,053	3,428	<625>	31,509	27,424	<4,085>	4,157	32,592
<729>	780	1,509	7,194	6,240	<954>	322	4,746
134,347	125,257	<9,090>	1,090,007	991,878	<98,129>	119,733	942,680
238,272	235,754	<2,518>	1,938,308	1,827,391	<110,917>	229,231	1,785,491
14,824	16,946	2,122	115,147	135,568	20,421	13,498	116,189
14,824	16,946	2,122	115,147	135,568	20,421	13,498	116,189
253,096	252,700	<396>	2,053,455	1,962,959	<90,496>	242,728	1,901,680
<215,982>	<216,558>	<576>	<1,753,315>	<1,680,323>	72,992	<207,348>	<1,623,153>
<6,993>	<6,993>	0	<55,951>	<55,951>	0	<6,535>	<52,280>
<2,743>	<2,743>	0	<21,938>	<21,938>	0	<2,562>	<20,496>
<9,126>	<8,368>	758	<74,084>	<64,787>	9,297	<8,761>	<68,584>
<18,252>	<18,038>	214	<148,167>	<139,960>	8,207	<17,522>	<137,168>
<253,096>	<252,700>	396	<2,053,455>	<1,962,959>	90,496	<242,728>	<1,901,680>
0	0	0	<0>	0	0	<0>	0

UTILITIES
EXPENSE STATEMENT

MAR. 08(02/21/16-03/26/16)			
CURRENT MONTH			
ACTUAL	BUDGET	VARIANCE	
17,233	11,521	<5,712>	Chiller Water
84,547	65,743	<18,804>	Elec-Non Air Cond.
12,626	10,864	<1,762>	Water-Non Air Cond.
4,053	12,104	8,051	Steam-Non Air Cond.
3,445	3,685	240	Gas
1,550	1,551	1	Energy Management
123,454	105,468	<17,986>	TOTAL OTHER CONTROL.
123,454	105,468	<17,986>	TOTAL CONTROLLABLE EXP
<105,297>	<89,503>	15,794	Allocated-Svs and Ent
<3,455>	<3,455>	0	Allocated-USAC
<1,355>	<1,355>	0	Allocated-GSA
<4,449>	<3,701>	748	Allocated-Comm Board
<8,898>	<7,454>	1,444	Allocated-A & SS
<123,455>	<105,468>	17,987	TOTAL OTHER
<0>	0	0	TOTAL EXPENSE

FISCAL YEAR 15-16			FISCAL YEAR 14-15	
YTD 8 MO(07/26/15-03/26/16)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	MONTH	YTD
126,509	182,373	55,864	12,141	168,593
519,041	522,408	3,367	66,633	517,193
80,122	84,709	4,587	13,468	82,670
47,286	76,769	29,483	<4,457>	71,507
22,070	27,759	5,689	2,870	25,691
10,853	12,408	1,555	0	0
805,881	906,426	100,545	90,655	865,654
805,881	906,426	100,545	90,655	865,654
<681,069>	<771,758>	<90,689>	<76,401>	<735,821>
<27,640>	<27,640>	0	<3,283>	<26,264>
<10,840>	<10,840>	0	<1,287>	<10,296>
<28,778>	<31,913>	<3,135>	<3,228>	<31,091>
<57,555>	<64,275>	<6,720>	<6,456>	<62,182>
<805,881>	<906,426>	<100,545>	<90,655>	<865,654>
0	0	0	0	<0>