

**ASSOCIATED STUDENTS
UCLA**

**FINANCIAL STATEMENTS
SERVICES AND ENTERPRISES**

February (01/25/15 - 02/21/15)

Prepared

March 09, 2015

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES

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EXECUTIVE SUMMARY

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - FEBRUARY 2015 (\$000's)
DIVISIONS AT CONTRIBUTION LEVEL**

FEBRUARY (01/25/15 - 02/21/15)										FY 13-14		FISCAL YEAR 2014-2015										FY 13-14	
CURRENT MONTH										**		YTD 7 MONTHS (07/27/14 - 02/21/15)										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%		
2,588		2,441		147	6.0%	(133)	(4.9%)	2,721		GROSS INCOME			29,194		26,967		2,227	8.3%	870	3.1%	28,324		
1,635		1,521		114	7.5%	165	11.2%	1,470		UCLA Store			9,120		8,869		251	2.8%	443	5.1%	8,677		
275		224		51	22.8%	98	55.4%	177		UCLA Restaurants			2,286		2,294		(8)	(0.3%)	103	4.7%	2,183		
111		122		(11)	(9.0%)	(9)	(7.5%)	120		Services Division			804		874		(70)	(8.0%)	(48)	(5.6%)	852		
4,609		4,308		301	7.0%	121	2.7%	4,488		UCLA Student Union			41,404		39,004		2,400	6.2%	1,368	3.4%	40,036		
										TOTAL													
922	35.6%	837	34.3%	85	Pts. 1.3	13	Pts. 2.2	909	33.4%	GROSS MARGIN			9,259	31.7%	8,752	32.5%	507	(0.8)	526	0.9	8,733	30.8%	
1,152	70.5%	1,066	70.1%	86	0.4	104	(0.8)	1,048	71.3%	UCLA Store			6,372	69.9%	6,230	70.2%	142	(0.3)	235	(0.8)	6,137	70.7%	
275	100.0%	224	100.0%	51	0.0	98	0.0	177	100.0%	UCLA Restaurants			2,283	99.9%	2,290	99.8%	(7)	0.1	102	0.0	2,181	99.9%	
57	51.4%	59	48.4%	(2)	3.0	(8)	(2.8)	65	54.2%	Services Division			411	51.1%	428	49.0%	(17)	2.1	(14)	1.2	425	49.9%	
2,406	52.2%	2,186	50.7%	220	1.5	207	3.2	2,199	49.0%	UCLA Student Union			18,325	44.3%	17,700	45.4%	625	(1.1)	849	0.6	17,476	43.7%	
										TOTAL													
524	20.2%	521	21.3%	(3)	1.1	(11)	(1.3)	513	18.9%	WAGES & BENEFITS			3,783	13.0%	3,751	13.9%	(32)	0.9	(100)	0.0	3,683	13.0%	
654	40.0%	624	41.0%	(30)	1.0	(58)	0.5	596	40.5%	UCLA Store			4,319	47.4%	4,253	48.0%	(66)	0.6	(220)	(0.2)	4,099	47.2%	
50	18.2%	51	22.8%	1	4.6	(2)	8.9	48	27.1%	UCLA Restaurants			357	15.6%	361	15.7%	4	0.1	(14)	0.1	343	15.7%	
70	63.1%	66	54.1%	(4)	(9.0)	(8)	(11.4)	62	51.7%	Services Division			432	53.7%	449	51.4%	17	(2.3)	7	(2.2)	439	51.5%	
1,298	28.2%	1,262	29.3%	(36)	1.1	(79)	(1.0)	1,219	27.2%	UCLA Student Union			8,891	21.5%	8,814	22.6%	(77)	1.1	(327)	(0.1)	8,564	21.4%	
										TOTAL													
81	3.1%	61	2.5%	(20)	(0.6)	(5)	(0.3)	76	2.8%	OTHER CONTROLLABLES *			1,591	5.4%	1,464	5.4%	(127)	0.0	(108)	(0.2)	1,483	5.2%	
172	10.5%	158	10.4%	(14)	(0.1)	(8)	0.7	164	11.2%	UCLA Store			1,003	11.0%	969	10.9%	(34)	(0.1)	(19)	0.3	984	11.3%	
90	32.7%	64	28.6%	(26)	(4.1)	(39)	(3.9)	51	28.8%	UCLA Restaurants			742	32.5%	778	33.9%	36	1.4	35	3.1	777	35.6%	
55	49.5%	48	39.3%	(7)	(10.2)	3	(1.2)	58	48.3%	Services Division			329	40.9%	310	35.5%	(19)	(5.4)	(6)	(3.0)	323	37.9%	
398	8.6%	331	7.7%	(67)	(0.9)	(49)	(0.8)	349	7.8%	UCLA Student Union			3,665	8.9%	3,521	9.0%	(144)	0.1	(98)	0.0	3,567	8.9%	
										TOTAL													
317	12.2%	255	10.4%	62	1.8	(3)	0.4	320	11.8%	CONTRIBUTION			3,885	13.3%	3,537	13.1%	348	0.2	318	0.7	3,567	12.6%	
326	19.9%	284	18.7%	42	1.2	38	0.3	288	19.6%	UCLA Store			1,050	11.5%	1,008	11.4%	42	0.1	(3)	(0.6)	1,053	12.1%	
135	49.1%	108	48.2%	27	0.9	58	5.6	77	43.5%	UCLA Restaurants			1,184	51.8%	1,151	50.2%	33	1.6	124	3.2	1,060	48.6%	
(67)	(60.4%)	(55)	(45.1%)	(12)	(15.3)	(12)	(14.6)	(55)	(45.8%)	Services Division			(350)	(43.5%)	(331)	(37.9%)	(19)	(5.6)	(14)	(4.1)	(336)	(39.4%)	
711	15.4%	592	13.7%	119	1.7	81	1.4	630	14.0%	UCLA Student Union			5,769	13.9%	5,365	13.8%	404	0.1	425	0.6	5,344	13.3%	
										TOTAL													
523	11.3%	539	12.5%	16	1.2	(16)	0.0	507	11.3%	ALLOCATED EXPENSES			3,849	9.3%	3,913	10.0%	64	0.7	(263)	(0.3)	3,586	9.0%	
179	3.9%	195	4.5%	16	0.6	8	0.3	187	4.2%	Admin&Support Services			1,433	3.5%	1,392	3.6%	(41)	0.1	(196)	(0.4)	1,237	3.1%	
102	2.2%	86	2.0%	(16)	(0.2)	(11)	(0.2)	91	2.0%	Maintenance Division			715	1.7%	669	1.7%	(46)	0.0	(3)	0.1	712	1.8%	
186	4.0%	213	4.9%	27	0.9	23	0.7	209	4.7%	Utilities			1,413	3.4%	1,494	3.8%	81	0.4	114	0.4	1,527	3.8%	
990	21.5%	1,033	24.0%	43	2.5	4	0.6	994	22.1%	Depreciation			7,410	17.9%	7,468	19.1%	58	1.2	(348)	(0.3)	7,062	17.6%	
										TOTAL													
(279)	(6.1%)	(441)	(10.2%)	162	4.1	85	2.0	(364)	(8.1%)	NET INCOME (LOSS)			(1,641)	(4.0%)	(2,103)	(5.4%)	462	1.4	77	0.3	(1,718)	(4.3%)	
										FROM OPERATIONS													
20	0.4%	0	0.0%	20	0.4	(2)	(0.1)	22	0.5%	OTHER INC/(EXP)			63	0.2%	0	0.0%	63	0.2	(42)	(0.1)	105	0.3%	
13	0.3%	13	0.3%	0	0.0	2	0.1	11	0.2%	Non-Recurrent Inc/(Exp)			102	0.2%	100	0.3%	2	(0.1)	(12)	(0.1)	114	0.3%	
(44)	(1.0%)	(44)	(1.0%)	0	0.0	3	0.0	(47)	(1.0%)	Interest Income			(310)	(0.7%)	(310)	(0.8%)	0	0.1	18	0.1	(328)	(0.8%)	
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%	Interest (Expense)			0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%	
213	4.6%	213	4.9%	0	(0.3)	2	(0.1)	211	4.7%	Income Taxes			1,492	3.6%	1,492	3.8%	0	(0.2)	14	(0.1)	1,478	3.7%	
202	4.4%	182	4.2%	20	0.2	5	0.0	197	4.4%	Student Union Fee Income			1,347	3.3%	1,282	3.3%	65	0.0	(22)	(0.1)	1,369	3.4%	
(77)	(1.7%)	(259)	(6.0%)	182	4.3	90	2.0	(167)	(3.7%)	TOTAL			(294)	(0.7%)	(821)	(2.1%)	527	1.4	55	0.2	(349)	(0.9%)	
										NET INCOME (LOSS)													

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - FEBRUARY 2015 (\$000's)
DIVISIONS FULLY ALLOCATED**

FEBRUARY (01/25/15 - 02/21/15)										FY 13-14		FISCAL YEAR 2014-2015										FY 13-14	
CURRENT MONTH										**		YTD 7 MONTHS (07/27/14 - 02/21/15)										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%		
2,588		2,441		147	6.0%	(133)	(4.9%)	2,721		GROSS INCOME			29,194		26,967		2,227	8.3%	870	3.1%	28,324		
1,635		1,521		114	7.5%	165	11.2%	1,470		UCLA Store			9,120		8,869		251	2.8%	443	5.1%	8,677		
275		224		51	22.8%	98	55.4%	177		UCLA Restaurants			2,286		2,294		(8)	(0.3%)	103	4.7%	2,183		
111		122		(11)	(9.0%)	(9)	(7.5%)	120		Services Division			804		874		(70)	(8.0%)	(48)	(5.6%)	852		
4,609		4,308		301	7.0%	121	2.7%	4,488		UCLA Student Union			41,404		39,004		2,400	6.2%	1,368	3.4%	40,036		
										TOTAL													
922	35.6%	837	34.3%	85	Pts. 1.3	13	Pts. 2.2	909	33.4%	GROSS MARGIN			9,259	31.7%	8,752	32.5%	507	(0.8)	526	0.9	8,733	30.8%	
1,152	70.5%	1,066	70.1%	86	0.4	104	(0.8)	1,048	71.3%	UCLA Store			6,372	69.9%	6,230	70.2%	142	(0.3)	235	(0.8)	6,137	70.7%	
275	100.0%	224	100.0%	51	0.0	98	0.0	177	100.0%	UCLA Restaurants			2,283	99.9%	2,290	99.8%	(7)	0.1	102	0.0	2,181	99.9%	
57	51.4%	59	48.4%	(2)	3.0	(8)	(2.8)	65	54.2%	Services Division			411	51.1%	428	49.0%	(17)	2.1	(14)	1.2	425	49.9%	
2,406	52.2%	2,186	50.7%	220	1.5	207	3.2	2,199	49.0%	UCLA Student Union			18,325	44.3%	17,700	45.4%	625	(1.1)	849	0.6	17,476	43.7%	
										TOTAL													
606	23.4%	582	23.8%	(24)	0.4	(17)	(1.8)	589	21.6%	TOTAL CONTROLLABLES			5,374	18.4%	5,216	19.3%	(158)	0.9	(208)	(0.2)	5,166	18.2%	
826	50.5%	782	51.4%	(44)	0.9	(66)	1.2	760	51.7%	UCLA Store			5,322	58.4%	5,222	58.9%	(100)	0.5	(239)	0.2	5,083	58.6%	
140	50.9%	116	51.8%	(24)	0.9	(40)	5.6	100	56.5%	UCLA Restaurants			1,099	48.1%	1,140	49.7%	41	1.6	22	3.3	1,121	51.4%	
124	111.7%	114	93.4%	(10)	(18.3)	(4)	(11.7)	120	100.0%	Services Division			761	94.7%	759	86.8%	(2)	(7.9)	1	(5.3)	762	89.4%	
1,696	36.8%	1,594	37.0%	(102)	0.2	(127)	(1.8)	1,569	35.0%	UCLA Student Union			12,556	30.3%	12,337	31.6%	(219)	1.3	(424)	0.0	12,132	30.3%	
										TOTAL													
317	12.2%	255	10.4%	62	1.8	(3)	0.4	320	11.8%	CONTRIBUTION			3,885	13.3%	3,537	13.1%	348	0.2	318	0.7	3,567	12.6%	
326	19.9%	284	18.7%	42	1.2	38	0.3	288	19.6%	UCLA Store			1,050	11.5%	1,008	11.4%	42	0.1	(3)	(0.6)	1,053	12.1%	
135	49.1%	108	48.2%	27	0.9	58	5.6	77	43.5%	UCLA Restaurants			1,184	51.8%	1,151	50.2%	33	1.6	124	3.2	1,060	48.6%	
(67)	(60.4%)	(55)	(45.1%)	(12)	(15.3)	(12)	(14.6)	(55)	(45.8%)	Services Division			(350)	(43.5%)	(331)	(37.9%)	(19)	(5.6)	(14)	(4.1)	(336)	(39.4%)	
711	15.4%	592	13.7%	119	1.7	81	1.4	630	14.0%	UCLA Student Union			5,769	13.9%	5,365	13.8%	404	0.1	425	0.6	5,344	13.3%	
										TOTAL													
466	18.0%	479	19.6%	13	1.6	24	0.0	490	18.0%	ALLOCATED EXPENSES			3,945	13.5%	3,899	14.5%	(46)	1.0	(173)	(0.2)	3,772	13.3%	
384	23.5%	396	26.0%	12	2.5	(12)	1.8	372	25.3%	UCLA Store			2,449	26.9%	2,415	27.2%	(34)	0.3	(133)	(0.2)	2,316	26.7%	
56	20.4%	73	32.6%	17	12.2	(10)	5.6	46	26.0%	UCLA Restaurants			401	17.5%	554	24.1%	153	6.6	(20)	0.0	381	17.5%	
84	75.7%	85	69.7%	1	(6.0)	2	(4.0)	86	71.7%	Services Division			615	76.5%	600	68.6%	(15)	(7.9)	(22)	(6.9)	593	69.6%	
990	21.5%	1,033	24.0%	43	2.5	4	0.6	994	22.1%	UCLA Student Union			7,410	17.9%	7,468	19.1%	58	1.2	(348)	(0.3)	7,062	17.6%	
										TOTAL													
(149)	(3.2%)	(224)	(5.2%)	75	2.0	21	0.6	(170)	(3.8%)	NET INCOME (LOSS)			(60)	(0.1%)	(362)	(0.9%)	302	0.8	146	0.4	(206)	(0.5%)	
(58)	(1.3%)	(111)	(2.6%)	53	1.3	26	0.6	(84)	(1.9%)	FROM OPERATIONS			(1,399)	(3.4%)	(1,407)	(3.6%)	8	0.2	(136)	(0.2)	(1,263)	(3.2%)	
79	1.7%	35	0.8%	44	0.9	48	1.0	31	0.7%	UCLA Store			783	1.9%	597	1.5%	186	0.4	103	0.2	680	1.7%	
(151)	(3.3%)	(141)	(3.3%)	(10)	0.0	(10)	(0.2)	(141)	(3.1%)	UCLA Restaurants			(965)	(2.3%)	(931)	(2.4%)	(34)	0.1	(36)	0.0	(929)	(2.3%)	
(279)	(6.1%)	(441)	(10.2%)	162	4.1	85	2.0	(364)	(8.1%)	Services Division			(1,641)	(4.0%)	(2,103)	(5.4%)	462	1.4	77	0.3	(1,718)	(4.3%)	
										UCLA Student Union													
20	0.4%	0	0.0%	20	0.4	(2)	(0.1)	22	0.5%	OTHER INC/(EXP)			63	0.2%	0	0.0%	63	0.2	(42)	(0.1)	105	0.3%	
13	0.3%	13	0.3%	0	0.0	2	0.1	11	0.2%	Non-Recurrent Inc/(Exp)			102	0.2%	100	0.3%	2	(0.1)	(12)	(0.1)	114	0.3%	
(44)	(1.0%)	(44)	(1.0%)	0	0.0	3	0.0	(47)	(1.0%)	Interest Income			(310)	(0.7%)	(310)	(0.8%)	0	0.1	18	0.1	(328)	(0.8%)	
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%	Interest (Expense)			0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%	
213	4.6%	213	4.9%	0	(0.3)	2	(0.1)	211	4.7%	Income Taxes			1,492	3.6%	1,492	3.8%	0	(0.2)	14	(0.1)	1,478	3.7%	
202	4.4%	182	4.2%	20	0.2	5	0.0	197	4.4%	Student Union Fee Income			1,347	3.3%	1,282	3.3%	65	0.0	(22)	(0.1)	1,369	3.4%	
(77)	(1.7%)	(259)	(6.0%)	182	4.3	90	2.0	(167)	(3.7%)	TOTAL			(294)	(0.7%)	(821)	(2.1%)	527	1.4	55	0.2	(349)	(0.9%)	
										NET INCOME (LOSS)													

P/L Reconciliation
Feb-15

<i>Financial Analysis</i>	\$000's
	Feb-15
Budgeted Net Income/(Loss)	(\$259)
UCLA Store	
Gross Margin:	
New Text above plan due to late textbook arrivals	7
Bookzone above plan due to higher library sales	10
Computer Store above plan due to promotional events (one day sale, Ipad promo) and timing for Apple Bonus (will mostly offset in May)	54
Luvall Gen Mdse above plan due to continued strong sales (increased traffic since store remodel and improved product assortment)	6
Hilltop Shop above plan due to changes in product positioning and processing of bed linen pre-orders which helped free up space for a better shopping experience	9
HSS Dental below plan due to the timing of the receipt of backordered merchandise and overall lower winter sales	(8)
Total Wages higher than plan	(8)
Other, negative controllables	(8)
Total Contribution	62
UCLA Restaurants	
Gross Margin:	
Wetzels/RX above plan due to unbudgeted addition of frozen yogurt and continued Boba sales (not anticipated in the budget)	5
Panda above plan due to large increase in customers this year	5
Greenhouse above plan due to good traffic throughout of 1st floor plus increased average check adds to positive variance	7
Luvall Food Servery above plan due to great response new menu changes and total average check increase	5
Kerckhoff Coffeehouse above plan due to positive response to menu changes and service flow improvements	5
Cooperage below plan due to Engineering and Lot 6 construction impacting pedestrian traffic patterns through-out level A	(11)
Ostin Café above plan due to new service area with no budget history, area doing better than plan	5
Tsunami above plan due to new budget written to reflect change in model to a 3rd party leased operation (new model not in operation yet)	5
Taco Bell below plan due to Engineering and Lot 6 construction impacting pedestrian traffic patterns, and increased traffic to 1st floor areas diverting customers away from A-Level	(6)
Catering above plan due to multiple additional miscellaneous events throughout the month	18
Concessions above plan due to several unbudgeted events	30
Total Wages higher than plan	(19)
Other, negative controllables	(7)
Total Contribution	42
Services	
Gross Margin:	
Licensing domestic above plan mostly due to releasing deferred income amounts associated with Adidas	53
Leased Ops above plan: mostly due to unbudgeted rent for Student Affairs Enrollment Offices (2 months) and Student Regent Office, (partially offset by unrealized rent in the Global Viewpoint Lounge)	5
Photography below plan (timing and aggressive budget)	(7)
Other, negative controllables mainly in Licensing	(24)
Total Contribution	27
UCLA Student Union	
Gross Margin:	
Post Office below plan due to lower postage sales and products	(2)
Total Wages higher than plan, mostly student	(7)
Other, negative controllables	(3)
Total Contribution	(12)
Allocated Expenses and Other	
A&SS below plan in various controllables	16
Utilities negative in all areas: higher chilled water consumption due to cooler weather and meter readings and Pauley steam charges are under r	(16)
Maintenance below plan mostly repairs and maintenance as service requests done by UCLA Facilities were lower than estimated	16
Non-recurring positive due to TGIF grant for AU Solar Array Expansion	20
Depreciation lower than plan due to timing of capitals	27
Total	63
Actual Net Income/(Loss)	(77)

ASUCLA
P/L Reconciliation
Year-To-Date Through February 2015

<i>Financial Analysis</i>	\$000's	
Budgeted Net Income/(Loss)		(821)
UCLA Store		
Gross Margin:		
Bearwear above plan due to fan enthusiasm, special product offerings, and return of Football Event to campus in August	128	
E-Commerce above plan due to fan enthusiasm over USC victory and the related Score Big promotion	31	
New Text below plan due to continued competition, peer to peer selling, student usage, and online digital availability	(15)	
Used Text above plan due to better availability of used books from wholesalers	13	
Bookzone above plan due to library sales higher than plan	15	
Course Reader Solutions above plan due to: accruing monthly versus budgeted for Jan., April, and July, an increase in digital sales and an additional school week in December	59	
Computer Store above plan from marketing, extended BTS promo, Ipad promo, remodel, holiday sales and Apple bonus that was not budgeted	181	
Lualle Books above plan due to better sell through of loose leaf textbooks options	17	
Lualle General Mdse above plan due to strong trend in market sales	23	
Hilltop Shop above plan due to changes in product positioning and processing of bed linen pre-orders which helped free up space for a better shopping experience	40	
Total Wages higher than plan, mostly student	(49)	
Other, negative controllables mostly office supplies, bank card exp. and payment to UCLA (some offsets in professional services and employee ben	(95)	
Total Contribution		348
UCLA Restaurants		
Gross Margin:		
Panda above plan due to a large increase in customers this year (13% over last year's trends, budget based on prior year actuals)	24	
Rubios above plan due to significant price increases this year resulting in over \$0.90 more per customer than last year	17	
La Cucina above plan due to small variances each month	10	
No Campus Student Ctr below plan mostly due to negative traffic impact from construction around Campbell Hall	(26)	
CSSC above plan as finals and break weeks were misaligned in budget (very soft budget for actual higher volume days)	14	
Cooperage below plan due to Engineering and Lot 6 construction impacting pedestrian traffic patterns through-out level A	(57)	
Kerckhoff Coffeehouse above plan due to positive response to menu changes and service improvements	31	
Tsunami above plan due to new budget written to reflect change in model to a 3rd party leased operation (new model not in operation yet)	27	
Taco Bell below plan due to Engineering and Lot 6 construction impacting pedestrian traffic patterns, and increased traffic to 1st floor areas diverting customers away from A-Level	(47)	
Catering above plan due to more training table meals, additional miscellaneous events and the grad picnic was larger than last year	121	
Concessions above plan due to several unbudgeted events	11	
Total Wages higher than plan	(75)	
Other, negative controllables	(8)	
Total Contribution		42
Services		
Gross Margin:		
Licensing foreign income above plan due to an unbudgeted program, UCLA Jell-O, and a new program in Australia performing better than anticipated	24	
Photography below plan due to an aggressive budget (less on campus events)	(19)	
Leased Ops below plan due to budgeted but unrealized rent in Global Viewpoint Lounge (partially offset by unbudgeted rent for Enrollment Office)	(11)	
Total Wages lower than plan	2	
Other, positive controllables mainly in Licensing	37	
Total Contribution		33
UCLA Student Union		
Gross Margin:		
Student Union Ops below plan due to aggressive budget	(8)	
AU Post Office below plan mostly lower postage sales and products	(10)	
Total Wages lower than plan	12	
Other, negative controllables mainly student event expense (as a result of higher student event income)	(13)	
Total Contribution		(19)
Allocated Expenses and Other		
A&SS lower than plan mostly insurance expense and other various	64	
Maintenance higher than plan mostly career wages, limited appointment, employee benefits and repairs & maintenance (Fast Track mold remediation)	(41)	
Utilities higher than plan mostly in chiller water and Water-Non Air Cond.	(46)	
Depreciation lower than plan due to timing of capitals and reduced expenditures	81	
Other, mainly positive non-recurring	65	
Total		123
Actual Net Income/(Loss)		(294)

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
BALANCE SHEETS
(\$000)**

	Current Month February 2015	Prior Month January 2015	Prior Year July 2014
ASSETS			
CURRENT ASSETS:			
Cash and cash equivalents	\$10,930	\$11,384	\$10,881
Accounts receivable	4,297	4,201	3,144
Less: Allowance for doubtful accounts	(227)	(199)	(182)
Accounts receivable, net	4,070	4,002	2,962
Student fees receivable	238	25	291
Inventories	5,966	6,863	6,114
Prepaid expenses and other current assets	193	188	302
Total current assets	21,397	22,462	20,550
LONG TERM ASSETS			
Long term note receivable	\$200	\$200	\$200
Property, equipment and improvements	67,375	67,282	67,008
Less: Accumulated depreciation	(42,834)	(42,648)	(41,459)
Total Long Term Assets	24,741	24,834	25,748
TOTAL ASSETS	46,138	47,296	46,299
LIABILITIES AND RETAINED EARNINGS			
CURRENT LIABILITIES:			
Accounts payable	\$4,368	\$5,131	\$4,468
Wages and payroll taxes payable	2,811	2,860	2,992
Sales tax payable & other liabilities	946	1,134	846
Interest payable	153	109	112
Deferred Income	496	602	224
Funds held for others	142	161	142
Current portion of long term debt	766	766	766
Total current liabilities	9,682	10,763	9,549
LONG TERM DEBT:			
AU expansion loan	10,825	10,825	10,825
Total long term debt	10,825	10,825	10,825
TOTAL LIABILITIES	20,507	21,588	20,375
RETAINED EARNINGS:			
Beginning Balance	25,924	25,924	26,518
Year-to-date net income/(loss)	(293)	(216)	(594)
Ending Balance	25,631	25,708	25,924
TOTAL LIABILITIES AND RETAINED EARNINGS	46,138	47,296	46,299

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
STATEMENTS OF CASH FLOWS**
February 2015
(\$000's)

	Current Month	Year to Date	Prior Year to Date
CASH FLOWS FROM OPERATING ACTIVITIES:			
Net income/(loss)	(77)	(293)	\$0
Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:			
Depreciation	186	1,413	0
<u>(Increase)/decrease in current assets:</u>			0
Accounts receivable	(68)	(1,108)	0
Student fees receivable	(213)	53	0
Inventories	897	148	0
Prepaid expenses and other current assets	(5)	109	0
<u>Increase/(decrease) in current liabilities:</u>			
Accounts payable	(763)	(100)	0
Sales tax payable & other liabilities	(188)	101	0
Wages and payroll taxes payable	(49)	(181)	0
Interest payable	44	41	0
Deferred Income	(106)	272	0
Funds held for others	(19)	0	0
			0
Net cash provided/(used) by operating activities	(361)	455	\$0
CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:			
Long term note receivable	0	0	0
Purchase of property, equipment and improvements	(93)	(406)	0
Net cash used in investing activities	(93)	(406)	\$0
CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:			
Principal payments on AU expansion loan	0	0	0
Net cash provided/(used) by financing activities	\$0	\$0	\$0
NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS	(\$454)	\$49	\$0
CASH AND CASH EQUIVALENTS, Beginning	\$11,384	10,881	0
CASH AND CASH EQUIVALENTS, Ending	\$10,930	\$10,930	\$0

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
CASH RESERVE COMPUTATION**

February 2015

(\$000's)

CASH AND CASH EQUIVALENTS	10,930
Less: Committed Capital Projects	
Ackerman B & A Level Remodel	(1,833)
Store POS	(150)
Student Service Center	(261)
Hill Top Shop Remodel	(180)
Food Service POS	(350)
KH Coffeehouse Patio Membrane	(225)
All-Gender Restroom	(150)
Subtotal	<u>(3,149)</u>
Adjustment for Cash Overdraft Entry	<u>(928)</u>
Uncommitted Cash	6,852
BOARD REQUIRED CASH RESERVE (EXC. COMM CAPITAL)	<u>9,279</u>
RESERVE SURPLUS (DEFICIT)	<u><u>(2,427)</u></u>

ASUCLA SERVICES AND ENTERPRISES
Capital Expenditures -Current Year Projects (\$000's)

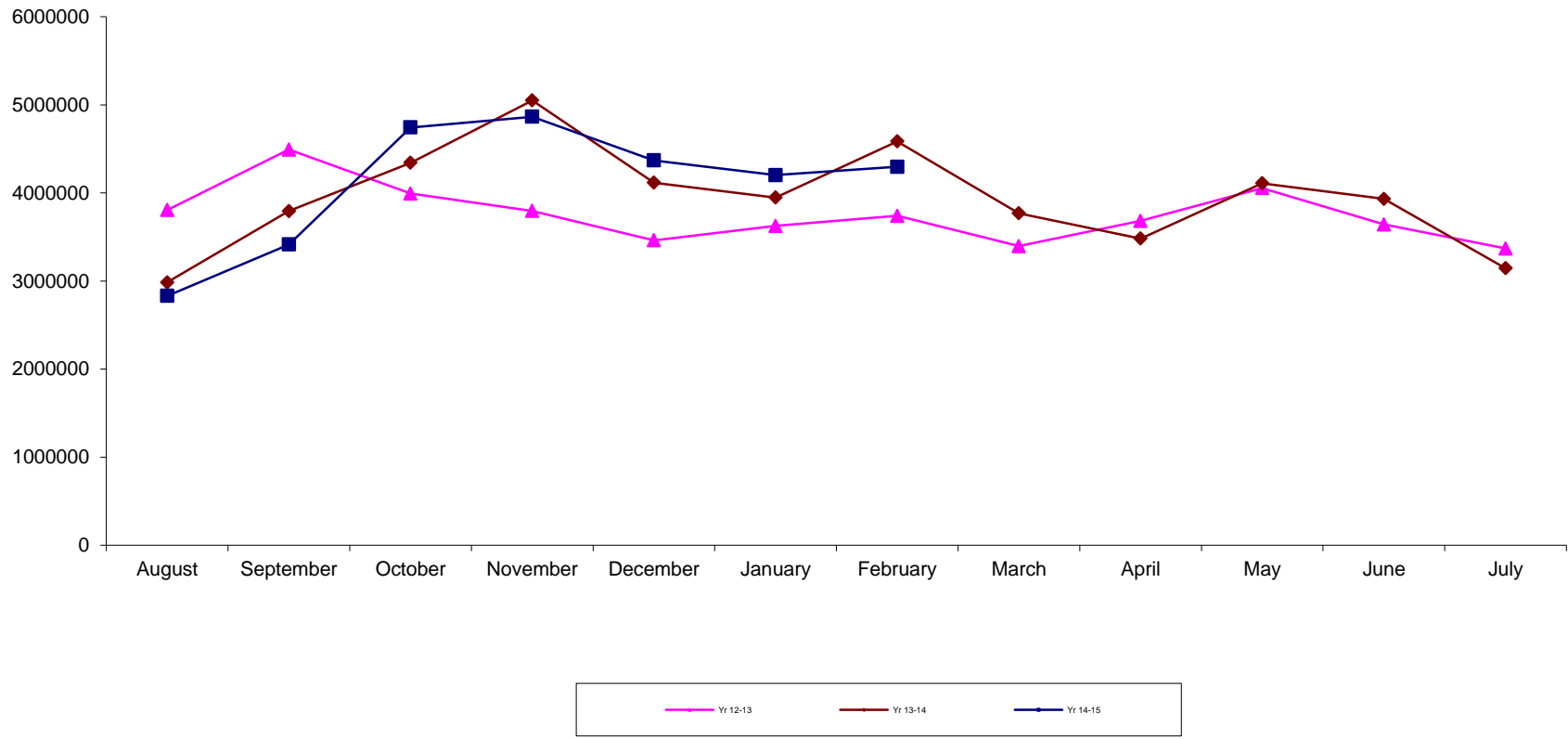
FY 2014-2015 February 2015

PROJECT NAME	BUDGET	PROJECTED							Status
		Payments	PO's	Total	Remaining Balance	Pending	Over (Under)		
Store/Services									
2014-S001	Store General Replacement	50.0	17.5	12.1	29.6	20.4		0.0	In Progress
2014-S002	HSS Remodel	50.0	0.0	0.0	0.0	0.0	50.0	0.0	Pending
2014-S003	Informal Photo-Equipment	7.0	0.0	0.0	0.0	0.0	7.0	0.0	Pending
2014-S004	Hill Top Shop Remodel	150.0	0.0	0.0	0.0	0.0	150.0	0.0	Pending
2014-O029	Course Reader Consulting	0.0	0.0	25.0	25.0	0.0		25.0	Completed awaiting invoice
2014-O030	Fast Track Update	0.0	14.7	16.0	30.7	1.8		32.5	In Progress
Total Store/Services		257.0	32.2	53.1	85.3	22.2	207.0	57.5	
Food Service									
2014-F005	FS Miscellaneous and Unanticipated	50.0	8.5	1.6	10.1	39.9		0.0	In Progress
2014-F006	LV Steam Table/ Food Warmer	22.0	21.1	0.0	21.1	0.9		0.0	Completed
2014-F007	Display Merchandiser	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2014-F008	KCH Coffee Boba program	35.0	21.4	0.0	21.4	13.6		0.0	In Progress
2014-F009	Baskin Robbins move/Wetzel's reimage	25.0	0.0	0.0	0.0	0.0	25.0	0.0	Pending
2014-F010	Electric Cart	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2014-O028	RX Yogurt	0.0	71.0	0.0	71.0	9.0		80.0	In Progress
Total Food Services		162.0	122.0	1.6	123.6	63.4	55.0	80.0	
Technology									
2014-T011	Network Infrastructure Upgrade	20.0	10.1	0.0	10.1	9.9		0.0	In Progress
2014-T012	Printer Replacement	10.0	5.2	3.2	8.4	1.6		0.0	In Progress
2014-T013	Marketing Hardware Upgrade	20.0	0.0	0.0	0.0	0.0	20.0	0.0	Pending
2014-T014	Marketing Color Laser Printer	6.0	0.0	0.0	0.0	0.0	6.0	0.0	Pending
2014-T015	Food Service POS	350.0	0.0	0.0	0.0	0.0	350.0	0.0	Pending
2014-T016	Kronos System	150.0	0.0	0.0	0.0	0.0		(150.0)	Cancel
Total Technology		556.0	15.3	3.2	18.5	11.5	376.0	(150.0)	
Others									
2014-O017	Meeting Room Upgrade	30.0	0.0	0.0	0.0	0.0	30.0	0.0	Pending
2014-O018	SUO Chair Replacements	25.0	0.0	0.0	0.0	0.0	25.0	0.0	Pending
2014-O019	SUO General Replacement	15.0	2.8	5.4	8.2	6.8		0.0	In Progress
2014-O020	Custodial Replacements	5.0	0.0	0.0	0.0	0.0	5.0	0.0	Pending
2014-O021	Fac. Misc. Remodels	25.0	0.0	20.9	20.9	4.1		0.0	In Progress
2014-O022	KH Coffeehouse Patio Membrane	225.0	0.0	0.0	0.0	0.0	225.0	0.0	Pending
2014-O023	Finance Misc. Replacements	20.0	8.5	2.6	11.1	8.9		0.0	In Progress
2014-O024	Marketing Misc. Furniture Replacement	2.5	0.0	0.0	0.0	0.0	2.5	0.0	Pending
2014-O025	AU 1st Floor Restroom Upgrade	30.0	0.0	0.0	0.0	0.0	30.0	0.0	Pending
2014-O026	KH Grand Salon - AC Upgrade	12.0	0.0	0.0	0.0	0.0	12.0	0.0	Pending
2014-O027	Additional Utility Efficiency Projects	50.0	6.9	2.8	9.7	40.3		0.0	In Progress
2014-O031	AU Solar Panels Expansion Design	0.0	0.0	20.0	20.0	0.0		20.0	Completed awaiting invoice
2014-O032	Variable Pumps	0.0	0.0	0.0	0.0	100.0		100.0	In Progress
2014-O033	All-Gender Restroom	0.0	0.0	0.0	0.0	150.0		150.0	In Progress
Total Others		439.5	18.2	51.7	69.9	310.1	329.5	270.0	
Total Current Year Projects		1,414.5	187.7	109.6	297.3	407.2	967.5	257.5	

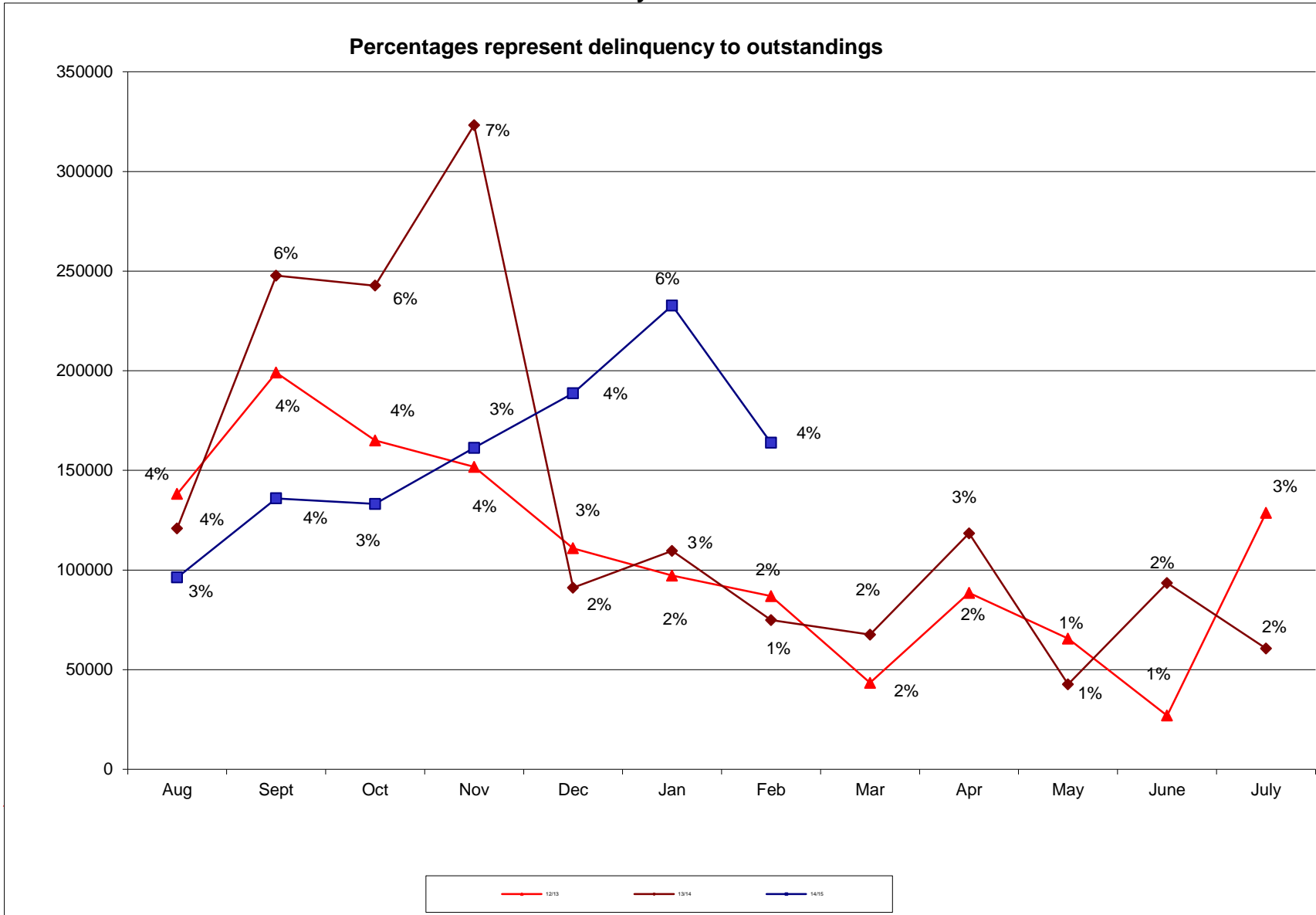
ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES
ACCOUNTS RECEIVABLE AGING REPORT

2/21/2015	Feb	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$554,227	14%	\$145,297	56%	\$39,036	71%	\$18,230	48%	\$7,794	37%	\$34,781	70%	\$799,365	19%
ASUCLA PUBLICATIONS		\$89,539	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$89,539	2%
ASUCLA USA/GSA		\$129,854	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$129,854	3%
DUE FROM VENDORS		\$660,110	17%	(\$3,835)	-1%	\$10,425	19%	\$19,415	52%	\$12,944	61%	\$11,668	23%	\$710,727	17%
DENTAL KITS		\$229,633	7%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$229,633	5%
OTHER		\$2,211,600	57%	\$116,649	45%	\$5,416	10%	\$0	0%	\$421	2%	\$3,673	7%	\$2,337,759	54%
TOTAL CURRENT MONTH		\$3,874,963	100%	\$258,111	100%	\$54,877	100%	\$37,645	100%	\$21,159	100%	\$50,122	100%	\$4,296,877	100%
		90%		6%		2%		1%		0%		1%		100%	
1/24/2015	Jan	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$597,247	16%	\$163,868	83%	\$28,941	27%	\$23,411	50%	\$13,988	32%	\$35,599	99%	\$863,054	21%
ASUCLA PUBLICATIONS		\$152,258	4%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$152,258	4%
ASUCLA USA/GSA		\$97,284	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$97,284	2%
DUE FROM VENDORS		\$225,624	6%	\$12,355	6%	(\$902)	-1%	\$21,451	46%	\$14,300	33%	\$10,967	30%	\$283,795	7%
DENTAL KITS		\$285,154	8%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$285,154	7%
OTHER		\$2,415,660	64%	\$20,170	11%	\$78,271	74%	\$2,044	4%	\$15,100	35%	(\$10,479)	-29%	\$2,520,766	60%
TOTAL CURRENT MONTH		\$3,773,227	100%	\$196,393	100%	\$106,310	100%	\$46,906	100%	\$43,388	100%	\$36,087	100%	\$4,202,311	100%
		90%		5%		2%		1%		1%		1%		100%	
12/27/2014	Dec	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$722,745	20%	\$120,169	19%	\$25,582	44%	\$16,488	35%	\$26,906	66%	\$26,045	61%	\$937,935	21%
ASUCLA PUBLICATIONS		\$84,528	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$84,528	2%
ASUCLA USA/GSA		\$91,606	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$91,606	2%
DUE FROM VENDORS		\$434,925	12%	(\$712)	0%	\$9,301	16%	\$19,104	40%	\$12,736	31%	\$18,095	43%	\$493,449	11%
DENTAL KITS		\$381,956	11%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$381,956	9%
OTHER		\$1,837,837	52%	\$506,693	81%	\$23,386	40%	\$11,971	25%	\$840	2%	(\$1,764)	-4%	\$2,378,963	54%
TOTAL CURRENT MONTH		\$3,553,597	100%	\$626,150	100%	\$58,269	100%	\$47,563	100%	\$40,482	100%	\$42,376	100%	\$4,368,437	100%
		81%		16%		1%		1%		0%		1%		100%	

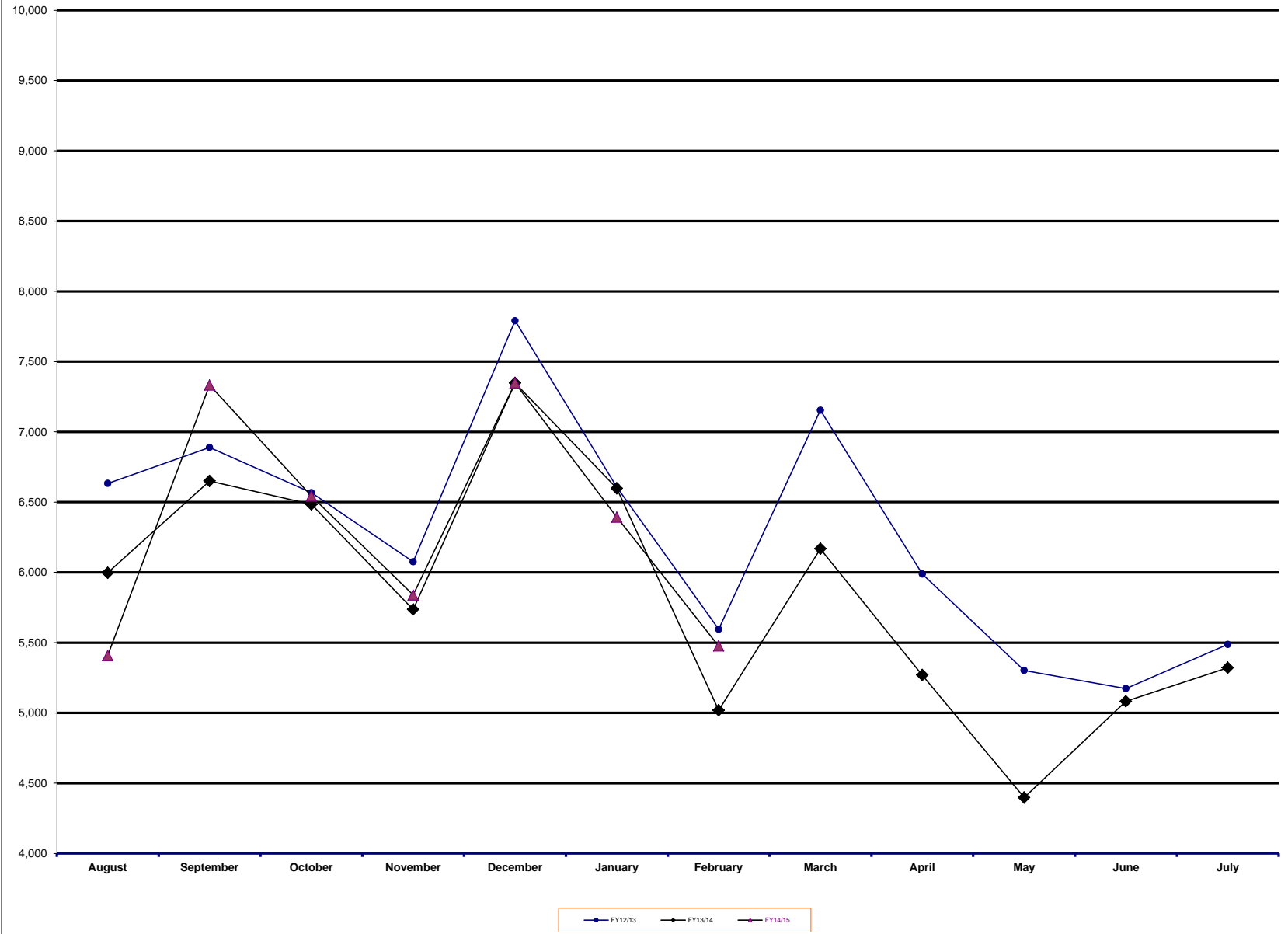
Total Aged Accounts Receivable Balances 12 Month History August 12 through Feb 15



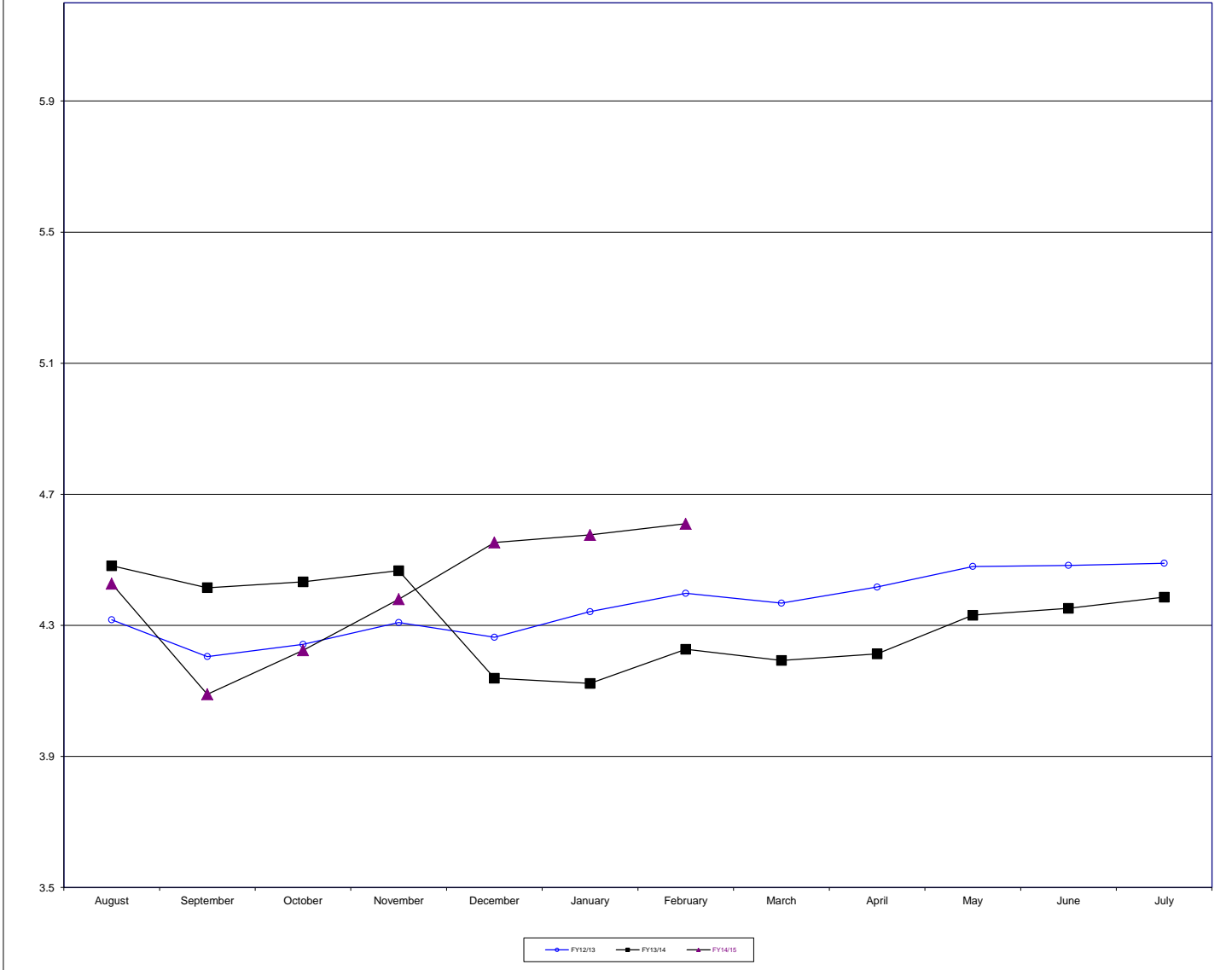
Aged Accounts Receivable Balances >60 Days Past Due



Associated Students UCLA Store Inventory At Cost (\$000)



Associated Students UCLA
Store Inventory Turns*



*This value measures how quickly inventory is sold. It is defined as cost of sales for the trailing 12 months divided by month end inventory.

UCLA STORE
INCOME STATEMENT

FEB. 07(01/25/15-02/21/15)			FISCAL YEAR 14-15			FISCAL YEAR 13-14	
CURRENT MONTH			YTD 7 MO(07/27/14-02/21/15)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
995,151	884,953	110,198	13,025,244	11,545,134	1,480,110	1,055,201	12,744,427
967,566	978,002	<10,437>	8,054,775	7,771,018	283,757	999,490	7,628,432
131,777	106,300	25,477	703,075	605,600	97,475	106,142	570,713
169,271	149,137	20,134	1,826,303	1,640,987	185,316	165,307	1,869,723
49,037	50,000	<963>	1,197,456	1,164,000	33,456	43,873	1,122,034
179,996	224,189	<44,193>	3,534,890	3,597,550	<62,660>	242,743	3,728,294
2,492,797	2,392,581	100,216	28,341,743	26,324,289	2,017,454	2,612,757	27,663,623
1,654,354	1,594,552	<59,802>	19,813,550	18,111,159	<1,702,391>	1,800,187	19,467,557
3,775	3,120	<655>	52,472	43,180	<9,292>	3,703	53,576
4,158	4,205	47	34,147	32,710	<1,437>	4,419	32,662
634	500	<134>	3,329	2,890	<439>	511	2,695
1,088	570	<518>	10,732	7,090	<3,642>	1,056	11,278
204	180	<24>	4,538	4,140	<398>	172	4,206
1,738	1,130	<608>	16,632	13,630	<3,002>	1,868	18,707
11,596	9,705	<1,891>	121,850	103,640	<18,210>	11,728	123,123
1,665,950	1,604,257	<61,693>	19,935,400	18,214,799	<1,720,601>	1,811,916	19,590,680
66.4	66.7	0.3	69.9	68.8	<1.1>	68.9	70.4
826,847	788,324	38,523	8,406,342	8,109,490	296,852	800,841	8,072,943
33.6	33.4	0.3	30.1	31.2	<1.1>	31.1	29.6
0.5	0.4	<0.1>	0.4	0.4	<0.0>	0.5	0.5
33.2	33.0	0.2	29.7	30.8	<1.2>	30.7	29.2
16.1	15.1	1.0	16.9	18.6	<1.7>	12.9	17.4
47.6	47.1	0.5	48.9	49.0	<0.2>	47.6	48.7
38.3	39.5	<1.2>	39.4	39.2	0.3	37.6	39.3
38.9	38.7	0.1	30.0	31.0	<1.0>	32.4	28.2
51.6	51.2	0.4	50.8	50.3	0.5	51.1	49.9
35.8	30.5	5.3	23.6	22.8	0.8	30.0	22.4
95,473	48,341	47,132	852,304	642,942	209,362	108,493	660,128
922,319	836,665	85,654	9,258,647	8,752,432	506,215	909,334	8,733,070
249,696	255,102	5,406	1,764,471	1,800,072	35,601	256,990	1,794,848
0	0	0	2,412	0	<2,412>	0	0
139,720	125,829	<13,891>	1,056,136	973,630	<82,506>	128,090	981,252
389,417	380,931	<8,486>	2,823,020	2,773,702	<49,318>	385,079	2,776,100
15.6	15.9	0.3	10.0	10.5	0.6	14.7	10.0
135,050	140,389	5,340	959,953	977,630	17,677	127,586	906,868
11,016	6,690	<4,326>	82,796	62,339	<20,457>	10,031	74,509
12,484	13,795	1,311	93,124	94,555	1,431	12,178	92,097
80	80	0	560	560	0	80	560
23	20	<3>	207	108	<99>	<3,762>	141
4,163	2,900	<1,263>	15,514	11,650	<3,864>	6,526	15,392
0	0	0	1,900	1,900	0	0	1,900
4,224	2,670	<1,554>	32,545	26,380	<6,165>	5,495	41,413
15,762	14,134	<1,628>	232,299	229,177	<3,122>	16,150	225,047
900	900	0	6,303	6,300	<3>	815	6,190
<0>	0	0	614	0	<614>	0	0
<0>	0	0	89	0	<89>	<59>	14
0	0	0	441	0	<441>	0	248
19,572	17,500	<2,072>	183,316	184,746	1,430	17,635	171,983
<60,500>	<61,700>	<1,200>	<68,461>	<70,680>	<2,219>	<54,965>	<78,960>
1,402	50	<1,352>	265,116	259,350	<5,766>	26	254,674
2,350	3,270	920	33,086	31,175	<1,911>	5,604	40,136
51,307	47,588	<3,719>	470,871	444,400	<26,471>	47,261	441,601
<3,166>	0	3,166	<838>	0	838	<180>	11,427
<376>	0	376	6,895	0	<6,895>	1,936	3,343
42	0	<42>	1,675	723	<952>	0	571
523	0	<523>	3,529	4,000	471	502	1,240
122	0	<122>	1,727	1,400	<327>	794	2,198
0	0	0	300	300	0	0	300
11,924	8,700	<3,224>	43,831	62,500	18,669	8,039	67,088
0	0	0	4,342	0	<4,342>	0	1,672
0	0	0	2,801	2,500	<301>	0	2,640
1,340	75	<1,265>	36,299	35,671	<628>	140	34,579
0	<2>	<2>	0	4	4	0	0
8,101	3,985	<4,116>	139,997	75,368	<64,629>	2,240	70,659
216,341	201,044	<15,297>	2,550,829	2,442,056	<108,773>	204,075	2,389,531
605,758	581,975	<23,783>	5,373,849	5,215,758	<158,091>	589,154	5,165,630
316,561	254,690	61,871	3,884,798	3,536,674	348,124	320,180	3,567,440
27,877	29,540	1,663	241,176	229,328	<11,848>	26,643	193,984
123,203	128,053	4,850	1,070,925	1,112,043	41,118	131,651	1,040,280
47,846	52,406	4,560	493,958	477,775	<16,183>	53,834	445,710
24,957	25,850	893	216,654	213,509	<3,145>	26,238	205,480
77,683	80,641	2,958	698,404	691,380	<7,024>	78,042	667,559
69,776	71,733	1,957	555,793	510,234	<45,559>	72,726	489,204
36,981	29,365	<7,616>	258,864	227,715	<31,149>	32,841	257,754
57,584	62,419	4,835	408,933	436,933	28,000	67,753	472,419
465,905	480,007	14,102	3,944,707	3,898,917	<45,790>	489,728	3,772,390
<149,344>	<225,317>	75,973	<59,910>	<362,243>	302,333	<169,548>	<204,950>

UCLA RESTAURANTS
INCOME STATEMENT

FEB. 07(01/25/15-02/21/15)			FISCAL YEAR 14-15			FISCAL YEAR 13-14	
CURRENT MONTH			YTD 7 MO(07/27/14-02/21/15)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
163,251	146,696	16,555	928,288	912,203	16,085	151,883	882,227
226,286	215,600	10,686	1,201,212	1,216,737	<15,525>	206,634	1,150,649
144,306	141,757	2,549	876,025	863,181	12,844	135,670	851,016
279,977	263,954	16,023	1,525,548	1,476,246	49,302	245,697	1,392,769
298,861	310,398	<11,537>	1,651,465	1,731,229	<79,764>	272,110	1,536,788
296,111	238,477	57,634	1,536,798	1,413,414	123,384	246,465	1,543,965
1,408,791	1,316,882	91,909	7,719,336	7,613,010	106,326	1,258,460	7,357,414
482,484	454,667	<27,817>	2,747,892	2,639,353	<108,539>	421,948	2,540,684
34.3	34.5	0.3	35.6	34.7	<0.9>	33.5	34.5
926,308	862,215	64,093	4,971,443	4,973,657	<2,214>	836,512	4,816,731
65.8	65.5	0.3	64.4	65.3	<0.9>	66.5	65.5
68.0	67.2	0.8	66.8	66.6	0.2	68.9	67.4
64.4	65.8	<1.4>	64.0	65.4	<1.4>	65.5	65.0
64.2	64.2	0.1	64.0	64.4	<0.4>	66.7	64.7
66.6	68.3	<1.7>	67.3	68.6	<1.3>	69.3	69.3
65.8	64.5	1.4	63.4	64.6	<1.2>	65.0	64.1
65.5	63.4	2.0	62.3	62.9	<0.6>	65.6	63.8
226,135	203,919	22,216	1,400,932	1,256,109	144,823	211,421	1,319,778
1,152,443	1,066,134	86,309	6,372,376	6,229,766	142,610	1,047,933	6,136,508
288,204	280,583	<7,621>	2,031,208	2,010,864	<20,344>	271,733	1,952,188
247	1,900	1,653	11,596	12,400	804	907	4,664
234,636	221,846	<12,790>	1,401,255	1,362,014	<39,241>	217,986	1,339,329
<43,911>	<44,558>	<647>	<260,174>	<276,566>	<16,392>	<37,550>	<233,278>
479,176	459,771	<19,405>	3,183,884	3,108,712	<75,172>	453,076	3,062,903
34.0	34.9	0.9	41.3	40.8	<0.4>	36.0	41.6
174,829	163,932	<10,897>	1,135,337	1,144,272	8,935	143,241	1,036,159
1,366	1,650	284	10,537	12,350	1,813	1,504	12,930
4,015	4,372	357	29,560	30,554	994	4,191	29,556
500	1,000	500	7,985	10,500	2,515	500	9,616
62,606	61,008	<1,598>	364,354	354,070	<10,284>	58,968	343,468
4.4	4.6	0.2	4.7	4.7	<0.1>	4.7	4.7
2,935	4,546	1,611	33,585	30,579	<3,006>	6,521	33,220
<9,043>	<10,800>	<1,757>	<70,279>	<69,600>	679	<9,376>	<63,253>
3,354	2,643	<711>	21,791	19,703	<2,088>	2,550	21,298
6,290	6,172	<118>	35,744	40,064	4,320	4,364	35,580
1,021	1,585	564	5,884	11,280	5,396	807	13,081
2,517	2,495	<22>	45,968	50,665	4,697	488	45,517
0	100	100	0	700	700	0	0
0	9	9	3	52	49	0	34
8,664	6,758	<1,906>	70,506	48,376	<22,130>	8,610	76,011
46,085	39,551	<6,534>	253,114	221,516	<31,598>	44,845	223,289
1,975	1,990	15	11,309	11,441	132	1,984	11,063
900	950	50	12,397	5,984	<6,413>	2,903	11,564
5	0	<5>	70	0	<70>	0	102
355	0	<355>	3,446	500	<2,946>	47	1,796
468	450	<18>	2,705	3,025	320	0	870
511	0	<511>	586	10,500	9,914	0	381
0	0	0	600	0	<600>	0	600
0	0	0	2,781	300	<2,481>	0	0
37,563	33,515	<4,048>	160,067	176,288	16,221	34,713	177,386
346,916	321,926	<24,990>	2,138,050	2,113,119	<24,931>	306,859	2,020,268
826,092	781,697	<44,395>	5,321,934	5,221,831	<100,103>	759,935	5,083,170
326,351	284,437	41,914	1,050,441	1,007,935	42,506	287,998	1,053,338
34,302	35,654	1,352	271,061	256,246	<14,815>	31,347	214,160
77,824	79,783	1,959	352,470	385,349	32,879	71,112	345,766
30,223	32,651	2,428	155,316	164,389	9,073	29,079	146,748
15,764	16,105	341	71,172	74,471	3,299	14,173	68,380
49,070	50,243	1,173	225,829	239,942	14,113	42,154	218,687
58,821	58,220	<601>	468,532	414,113	<54,419>	61,307	412,397
31,174	23,829	<7,345>	218,222	184,782	<33,440>	27,685	217,286
87,000	99,425	12,425	686,594	695,975	9,381	95,272	692,481
384,178	395,910	11,732	2,449,195	2,415,267	<33,928>	372,129	2,315,904
<57,828>	<111,473>	53,645	<1,398,753>	<1,407,332>	8,579	<84,130>	<1,262,567>
404,150	395,056	9,094	2,243,557	2,258,875	<15,318>	385,017	2,212,094
135,803	132,699	3,104	793,007	784,376	8,631	131,042	778,855
268,347	262,357	5,990	1,450,550	1,474,499	<23,949>	253,975	1,433,239
5.70	5.43	0.26	5.67	5.47	0.20	5.42	5.38
7.39	6.91	0.48	6.40	6.13	0.27	6.99	6.08
4.84	4.69	0.15	4.76	4.70	0.06	4.60	4.57
32,467	30,447	<2,020>	202,252	196,515	<5,737>	30,817	198,393
43.39	43.25	0.14	38.17	38.74	<0.57>	40.84	37.09

SERVICES DIVISION
INCOME STATEMENT

FEB. 07(01/25/15-02/21/15)			FISCAL YEAR 14-15			FISCAL YEAR 13-14	
CURRENT MONTH			YTD 7 MO(07/27/14-02/21/15)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
7,772	14,803	<7,032>	90,446	110,528	<20,082>	2,455	89,778
7,772	14,803	<7,032>	90,446	110,528	<20,082>	2,455	89,778
9	242	234	2,777	3,448	671	745	2,403
7,763	14,561	<6,798>	87,669	107,080	<19,411>	1,710	87,375
99.9	98.4	1.5	96.9	96.9	0.1	69.7	97.3
99.9	98.4	1.5	96.9	96.9	0.1	69.7	97.3
163,365	110,158	53,207	1,518,879	1,495,283	23,596	91,488	1,461,318
104,137	98,916	5,221	676,711	687,768	<11,057>	83,435	632,282
267,502	209,074	58,428	2,195,589	2,183,051	12,538	174,923	2,093,600
275,265	223,635	51,630	2,283,258	2,290,131	<6,873>	176,633	2,180,975
33,619	32,643	<976>	236,981	230,263	<6,718>	32,009	225,965
438	1,818	1,380	3,368	12,351	8,983	1,483	11,225
34,057	34,461	404	240,349	242,614	2,265	33,492	237,190
438.2	232.8	<205.4>	265.7	219.5	<46.2>	1,364.4	264.2
16,383	16,949	566	116,939	118,741	1,802	14,800	106,169
783	700	<83>	4,478	5,330	852	344	4,272
701	698	<3>	4,664	4,975	311	609	4,562
156	105	<51>	643	735	92	0	662
<0>	0	0	16,443	15,000	<1,443>	0	7,608
0	0	0	7,818	8,000	182	0	6,000
0	0	0	500	500	0	0	0
3,249	3,900	651	22,369	22,900	531	433	23,473
0	220	220	520	1,228	708	120	1,098
2,083	2,111	28	14,581	17,215	2,634	2,083	21,231
1,150	1,150	0	3,350	8,050	4,700	1,150	5,446
2,842	4,150	1,308	31,284	29,050	<2,234>	4,070	24,677
0	0	0	147,025	159,171	12,146	3,758	159,016
15,353	10,183	<5,170>	98,615	98,958	343	7,797	100,956
63,384	41,080	<22,304>	389,341	407,068	17,727	31,073	418,150
106,084	81,246	<24,838>	858,572	896,921	38,349	66,236	883,320
140,141	115,707	<24,434>	1,098,920	1,139,535	40,615	99,728	1,120,510
135,124	107,928	27,196	1,184,338	1,150,596	33,742	76,905	1,060,465
2,438	2,672	234	20,562	20,072	<490>	2,317	16,622
12,669	11,377	<1,292>	82,280	93,328	11,048	8,314	82,504
5,089	4,807	<282>	38,383	40,888	2,505	3,509	36,373
2,654	2,371	<283>	17,184	18,458	1,274	1,710	16,831
8,262	7,396	<866>	55,018	59,665	4,647	5,087	54,187
12,377	27,074	14,697	98,588	192,581	93,993	12,900	86,776
6,560	11,090	4,530	45,918	85,999	40,081	5,825	45,721
6,052	6,147	95	43,453	43,029	<424>	5,865	41,595
56,100	72,934	16,834	401,385	554,020	152,635	45,528	380,610
79,024	34,994	44,030	782,952	596,576	186,376	31,378	679,855

UCLA STUDENT UNION
INCOME STATEMENT

FEB. 07(01/25/15-02/21/15)			FISCAL YEAR 14-15			FISCAL YEAR 13-14	
CURRENT MONTH			YTD 7 MO(07/27/14-02/21/15)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
21,205	33,710	<12,505>	285,058	322,319	<37,261>	18,743	287,102
0	0	0	32	0	32	0	0
0	0	0	5	0	5	6	1,684
50,817	60,185	<9,368>	353,194	395,991	<42,797>	59,296	379,110
72,022	93,895	<21,873>	638,289	718,310	<80,021>	78,045	667,897
49,730	58,861	9,131	347,530	387,279	39,749	53,963	370,274
3,907	4,826	919	45,226	59,275	14,049	1,141	56,414
0	0	0	0	0	<0>	0	25
53,636	63,687	10,051	392,756	446,554	53,798	55,104	426,713
74.5	67.8	<6.6>	61.5	62.2	0.6	70.6	63.9
18,386	30,208	<11,822>	245,533	271,756	<26,223>	22,941	241,184
25.5	32.2	<6.6>	38.5	37.8	0.6	29.4	36.1
81.6	85.7	<4.1>	84.1	81.6	2.5	93.9	80.4
0.0	0.0	0.0	100.0	0.0	100.0	0.0	0.0
0.0	0.0	0.0	99.4	0.0	99.4	100.0	98.5
2.1	2.2	<0.1>	1.6	2.2	<0.6>	9.0	2.3
29,869	17,703	12,166	102,185	86,472	15,713	30,598	105,910
0	0	0	0	0	0	1,246	11,132
8,991	10,595	<1,604>	63,178	69,710	<6,532>	10,313	67,260
38,861	28,298	10,563	165,364	156,182	9,182	42,157	184,303
57,246	58,506	<1,260>	410,897	427,938	<17,041>	65,098	425,486
30,369	30,322	<47>	205,863	212,234	6,371	31,254	218,012
23,190	18,685	<4,505>	115,001	122,315	7,314	15,111	110,817
53,560	49,007	<4,553>	320,863	334,549	13,686	46,364	328,830
74.4	52.2	<22.2>	50.3	46.6	<3.7>	59.4	49.2
15,982	16,585	603	111,061	114,408	3,347	15,911	109,821
459	678	219	5,445	9,282	3,837	906	13,873
3,105	3,320	215	23,026	22,980	<46>	3,191	22,344
0	0	0	3,255	1,150	<2,105>	375	687
0	0	0	2,832	2,474	<358>	0	2,474
4,568	4,567	<1>	5,264	5,495	232	4,567	5,393
0	0	0	5,676	5,108	<568>	13	2,520
676	89	<587>	21,627	18,123	<3,504>	1,081	20,477
12,081	8,036	<4,045>	59,560	38,770	<20,790>	17,432	51,528
0	240	240	837	1,995	1,158	1,059	1,962
0	0	0	0	600	600	0	838
7	50	43	1,749	804	<945>	291	938
498	595	97	3,541	4,177	636	539	3,295
588	350	<238>	11,575	8,339	<3,236>	684	7,014
1,221	1,414	193	8,072	9,305	1,233	1,355	8,817
241	36	<205>	1,412	237	<1,175>	32	124
0	0	0	0	0	0	770	6,515
0	0	0	2,791	3,000	209	0	2,908
15,417	15,417	0	107,917	107,919	2	15,417	107,917
16,019	13,500	<2,519>	64,782	70,500	5,718	9,932	63,627
70,862	64,877	<5,985>	440,420	424,666	<15,754>	73,554	433,069
124,422	113,884	<10,538>	761,283	759,215	<2,068>	119,918	761,899
<67,176>	<55,378>	<11,798>	<350,386>	<331,277>	<19,109>	<54,820>	<336,413>
3,835	3,800	<35>	27,292	27,631	339	3,209	22,994
5,103	6,209	1,106	29,994	36,529	6,535	5,634	33,249
2,050	2,623	573	14,013	16,305	2,292	2,378	14,494
1,069	1,294	225	6,254	7,267	1,013	1,159	6,781
3,328	4,037	709	20,028	23,439	3,411	3,447	21,842
36,771	37,543	772	292,892	267,042	<25,850>	38,325	257,801
19,488	15,369	<4,119>	136,416	119,176	<17,240>	17,307	135,831
12,259	14,612	2,353	87,665	102,284	14,619	14,418	99,875
83,903	85,487	1,584	614,555	599,673	<14,882>	85,876	592,866
<151,079>	<140,865>	<10,214>	<964,941>	<930,950>	<33,991>	<140,696>	<929,279>

ADMINISTRATIVE AND SUPPORT SERVICES
EXPENSE STATEMENT

FEB. 07(01/25/15-02/21/15)			FISCAL YEAR 14-15			FISCAL YEAR 13-14	
CURRENT MONTH			YTD 7 MO(07/27/14-02/21/15)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
307,137	293,495	<13,642>	2,168,515	2,140,065	<28,450>	284,286	2,053,796
592	6,868	6,276	19,635	32,114	12,479	6,332	22,505
29,016	33,649	4,633	213,405	227,052	13,647	28,948	189,283
336,745	334,012	<2,733>	2,401,555	2,399,231	<2,324>	319,566	2,265,584
7.3	7.8	0.4	5.8	6.2	0.4	7.1	5.7
			WAGE % TO TOTAL SALES				
0	0	0	11,156	13,200	2,044	0	11,682
0	2,000	2,000	4,000	6,000	2,000	0	4,000
140,182	142,329	2,147	1,000,363	1,002,475	2,112	121,488	906,114
4,761	7,710	2,949	51,114	54,601	3,487	11,358	70,347
8,125	9,750	1,625	61,691	66,418	4,727	7,989	59,426
885	1,184	299	6,094	8,151	2,057	1,024	6,850
7	2,148	2,141	2,479	14,877	12,398	773	4,355
0	20	20	39	140	101	0	0
456	216	<240>	11,690	8,028	<3,662>	61	7,012
0	0	0	25	0	<25>	0	0
1,430	741	<689>	5,029	5,605	576	0	0
188	336	149	1,632	3,040	1,408	383	2,763
63	225	162	2,512	1,425	<1,087>	365	974
276	295	19	2,259	2,065	<194>	307	1,947
<49>	<500>	<451>	<1,308>	<3,500>	<2,192>	<327>	<598>
0	50	50	498	350	<148>	384	783
2,860	2,810	<50>	16,409	19,670	3,261	2,613	19,408
1,790	1,000	<790>	10,599	7,000	<3,599>	1,005	7,465
2,100	2,100	0	14,700	14,700	0	2,225	14,825
5,858	5,106	<752>	33,577	39,495	5,918	4,446	33,618
<4,801>	0	4,801	4,226	0	<4,226>	0	5,200
9,797	10,320	523	72,537	72,240	<297>	8,624	70,799
0	40	40	0	620	620	0	477
9,100	4,550	<4,550>	63,919	53,439	<10,480>	10,823	67,292
0	80	80	<15>	560	575	<16>	<12>
16,081	19,845	3,764	112,567	138,915	26,348	18,041	126,287
2,568	4,390	1,822	23,322	23,298	<24>	2,869	21,197
1,424	888	<536>	6,702	6,116	<586>	917	6,417
8,242	10,740	2,498	70,743	71,405	662	9,733	68,631
1,412	1,200	<212>	6,956	4,800	<2,156>	1,103	4,753
9,583	9,871	288	67,083	69,091	2,008	9,583	67,083
0	0	0	3,448	3,448	0	488	3,836
0	0	0	22,000	22,000	0	0	0
13,671	10,200	<3,471>	87,533	71,200	<16,333>	9,664	66,500
240	0	<240>	3,508	3,200	<308>	20	3,386
3,173	5,667	2,494	22,474	25,235	2,761	3,550	22,548
3,000	3,300	300	21,569	23,100	1,531	6,316	24,179
6,980	7,635	655	52,353	53,445	1,092	7,417	51,917
13,955	15,929	1,974	97,668	111,503	13,835	15,929	111,503
483	1,666	1,183	19,287	24,997	5,710	505	18,281
263,838	283,841	20,003	1,992,440	2,042,352	49,912	259,659	1,891,244
600,583	617,853	17,271	4,393,995	4,441,583	47,588	579,226	4,156,828
			Less: Allocated Exp				
15,021	16,207	1,186	119,645	115,277	<4,368>	15,656	105,311
7,961	6,634	<1,327>	55,726	51,442	<4,284>	7,070	55,487
9,438	15,462	6,024	83,406	108,240	24,834	11,539	105,867
32,420	38,303	5,883	258,777	274,959	16,182	34,265	266,664
633,002	656,156	23,154	4,652,772	4,716,542	63,770	613,490	4,423,492
			Allocated-Svs and Ent				
<555,244>	<577,512>	<22,268>	<4,107,971>	<4,188,014>	<80,043>	<541,037>	<3,852,630>
<29,813>	<30,512>	<699>	<208,642>	<209,341>	<699>	<26,661>	<182,713>
<3,174>	<3,174>	0	<20,839>	<20,839>	0	<3,732>	<24,246>
<44,771>	<44,957>	<186>	<315,320>	<298,347>	16,973	<42,060>	<363,903>
<633,002>	<656,155>	<23,153>	<4,652,772>	<4,716,541>	<63,769>	<613,490>	<4,423,492>
0	1	1	0	1	1	0	0
			TOTAL EXPENSE				

MAINTENANCE DIVISION
EXPENSE STATEMENT

FEB. 07(01/25/15-02/21/15)			FISCAL YEAR 14-15			FISCAL YEAR 13-14	
CURRENT MONTH			YTD 7 MO(07/27/14-02/21/15)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
98,785	105,914	7,129	777,195	770,270	<6,925>	94,602	667,902
2,749	0	<2,749>	31,276	0	<31,276>	4,019	15,915
856	1,200	344	5,149	8,400	3,251	295	295
<825>	<160>	665	<4,825>	<1,120>	3,705	<120>	<4,360>
<6,063>	<4,389>	1,674	<38,936>	<31,736>	7,200	<4,483>	<30,346>
<3,710>	<6,000>	<2,290>	<36,545>	<42,000>	<5,455>	<5,890>	<62,658>
91,791	96,565	4,774	733,314	703,814	<29,500>	88,423	586,749
63,162	65,653	2,491	470,562	455,721	<14,841>	58,417	404,591
42	128	86	956	1,296	340	248	939
716	766	50	5,025	4,982	<43>	743	4,828
147	30	<117>	579	1,010	431	0	168
4,108	4,844	736	33,338	33,594	256	5,987	31,756
4,117	4,265	148	32,159	32,424	265	4,247	31,283
1,220	1,469	249	9,581	8,148	<1,433>	1,282	9,267
1,326	543	<783>	3,736	3,846	110	364	2,677
8,171	17,875	9,704	136,254	125,125	<11,129>	21,326	138,311
1,127	3,000	1,873	16,910	23,075	6,165	2,932	20,776
0	75	75	0	525	525	0	0
342	225	<117>	1,758	1,575	<183>	343	1,639
786	50	<736>	3,666	350	<3,316>	0	0
7,121	3,850	<3,271>	28,367	26,950	<1,417>	2,628	25,582
7,376	8,107	731	47,195	54,694	7,499	10,912	55,870
4,384	3,684	<700>	28,436	25,490	<2,946>	3,746	24,820
<28>	830	858	4,424	5,810	1,386	1,929	8,082
0	0	0	0	0	0	0	2,592
104,118	115,394	11,276	822,947	804,615	<18,332>	115,103	763,181
195,908	211,959	16,051	1,556,260	1,508,429	<47,831>	203,526	1,349,930
13,464	15,374	1,910	102,691	107,618	4,927	13,860	114,730
13,464	15,374	1,910	102,691	107,618	4,927	13,860	114,730
209,372	227,333	17,961	1,658,952	1,616,047	<42,905>	217,386	1,464,660
<177,744>	<194,570>	<16,826>	<1,415,805>	<1,383,970>	31,835	<185,258>	<1,246,179>
<6,535>	<6,535>	0	<45,745>	<45,745>	0	<6,001>	<42,007>
<2,562>	<2,562>	0	<17,934>	<17,934>	0	<2,644>	<18,508>
<7,510>	<7,459>	51	<59,823>	<53,121>	6,702	<7,828>	<52,655>
<15,021>	<16,207>	<1,186>	<119,645>	<115,277>	4,368	<15,656>	<105,311>
<209,372>	<227,333>	<17,961>	<1,658,952>	<1,616,047>	42,905	<217,386>	<1,464,660>
0	0	0	0	0	<0>	0	0

UTILITIES
EXPENSE STATEMENT

FEB. 07(01/25/15-02/21/15)			FISCAL YEAR 14-15			FISCAL YEAR 13-14	
CURRENT MONTH			YTD 7 MO(07/27/14-02/21/15)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
13,313	8,620	<4,693>	156,452	129,663	<26,789>	11,008	134,087
63,553	59,804	<3,749>	450,560	449,042	<1,518>	53,810	459,299
12,451	9,407	<3,044>	69,202	57,241	<11,961>	14,113	62,865
17,653	13,826	<3,827>	75,964	74,427	<1,537>	15,101	93,727
3,744	2,494	<1,250>	22,821	16,274	<6,547>	4,549	20,071
110,714	94,151	<16,563>	774,999	726,647	<48,352>	98,581	770,049
110,714	94,151	<16,563>	774,999	726,647	<48,352>	98,581	770,049
<94,203>	<79,653>	14,550	<659,420>	<617,672>	41,748	<83,658>	<656,592>
<3,283>	<3,283>	0	<22,981>	<22,981>	0	<2,998>	<20,980>
<1,287>	<1,287>	0	<9,009>	<9,009>	0	<1,321>	<9,247>
<3,980>	<3,294>	686	<27,863>	<25,541>	2,322	<3,535>	<27,743>
<7,961>	<6,634>	1,327	<55,726>	<51,442>	4,284	<7,070>	<55,487>
<110,714>	<94,151>	16,563	<774,999>	<726,645>	48,354	<98,581>	<770,049>
0	0	0	<0>	2	2	0	<0>