

**ASSOCIATED STUDENTS
UCLA**

**FINANCIAL STATEMENTS
SERVICES AND ENTERPRISES
January (01/01/12 - 01/28/12)**

**Prepared
February 13, 2012**

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES

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**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - JANUARY 2012 (\$000's)
DIVISIONS AT CONTRIBUTION LEVEL**

JANUARY (01/01/12 - 01/28/12)										FY 10-11		FISCAL YEAR 2011-2012										FY 10-11									
CURRENT MONTH										**		YTD 6 MONTHS (07/31/11 - 01/28/12)										**									
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT											
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%	\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%										
				\$	%	\$	%									\$	%	\$	%												
4,966		5,788		(822)	(14.2%)	(766)	(13.4%)	5,732		GROSS INCOME																					
972		1,126		(154)	(13.7%)	(220)	(18.5%)	1,192		UCLA Store												27,945	29,364	(1,419)	(4.8%)	(585)	(2.1%)	28,530			
382		414		(32)	(7.7%)	(22)	(5.4%)	404		UCLA Restaurants												6,365	6,324	41	0.6%	266	4.4%	6,099			
97		109		(12)	(11.0%)	(6)	(5.8%)	103		Services Division												1,828	1,852	(24)	(1.3%)	104	6.0%	1,724			
										UCLA Student Union												676	680	(4)	(0.6%)	20	3.0%	656			
6,417		7,437		(1,020)	(13.7%)	(1,014)	(13.6%)	7,431		TOTAL												36,814	38,220	(1,406)	(3.7%)	(195)	(0.5%)	37,009			
1,388	28.0%	1,591	27.5%	(203)		(135)		1,523	26.6%	GROSS MARGIN																					
684	70.4%	796	70.7%	(112)	(0.3)	(148)	0.6	832	69.8%	UCLA Store												8,094	29.0%	8,462	28.8%	(368)	0.2	(149)	0.1	8,243	28.9%
381	99.7%	414	100.0%	(33)	(0.3)	(23)	(0.3)	404	100.0%	UCLA Restaurants												4,454	70.0%	4,481	70.9%	(27)	(0.9)	105	(1.3)	4,349	71.3%
37	38.1%	46	42.2%	(9)	(4.1)	(1)	1.2	38	36.9%	Services Division												1,826	99.9%	1,849	99.8%	(23)	0.1	105	0.1	1,721	99.8%
										UCLA Student Union												319	47.2%	328	48.2%	(9)	(1.0)	13	0.6	306	46.6%
2,490	38.8%	2,847	38.3%	(357)	0.5	(307)	1.2	2,797	37.6%	TOTAL												14,693	39.9%	15,120	39.6%	(427)	0.3	74	0.4	14,619	39.5%
525	10.6%	555	9.6%	30	(1.0)	(4)	(1.5)	521	9.1%	WAGES & BENEFITS																					
526	54.1%	545	48.4%	19	(5.7)	(1)	(10.1)	525	44.0%	UCLA Store												3,202	11.5%	3,263	11.1%	61	(0.4)	(86)	(0.6)	3,116	10.9%
45	11.8%	55	13.3%	10	1.5	(4)	(1.7)	41	10.1%	UCLA Restaurants												3,237	50.9%	3,290	52.0%	53	1.1	(225)	(1.5)	3,012	49.4%
60	61.9%	61	56.0%	1	(5.9)	1	(2.7)	61	59.2%	Services Division												275	15.0%	312	16.8%	37	1.8	(26)	(0.6)	249	14.4%
										UCLA Student Union												371	54.9%	377	55.4%	6	0.5	(15)	(0.6)	356	54.3%
1,156	18.0%	1,216	16.4%	60	(1.6)	(8)	(2.6)	1,148	15.4%	TOTAL												7,085	19.2%	7,242	18.9%	157	(0.3)	(352)	(1.0)	6,733	18.2%
143	2.9%	158	2.7%	15	(0.2)	22	0.0	165	2.9%	OTHER CONTROLLABLES *																					
100	10.3%	103	9.1%	3	(1.2)	12	(0.9)	112	9.4%	UCLA Store												1,275	4.6%	1,283	4.4%	8	(0.2)	(4)	(0.1)	1,271	4.5%
105	27.5%	114	27.5%	9	0.0	27	5.2	132	32.7%	UCLA Restaurants												686	10.8%	642	10.2%	(44)	(0.6)	3	0.5	689	11.3%
50	51.5%	55	50.5%	5	(1.0)	0	(3.0)	50	48.5%	Services Division												636	34.8%	590	31.9%	(46)	(2.9)	(41)	(0.3)	595	34.5%
										UCLA Student Union												273	40.4%	283	41.6%	10	1.2	1	1.4	274	41.8%
398	6.2%	430	5.8%	32	(0.4)	61	0.0	459	6.2%	TOTAL												2,870	7.8%	2,798	7.3%	(72)	(0.5)	(41)	(0.2)	2,829	7.6%
720	14.5%	879	15.2%	(159)	(0.7)	(117)	(0.1)	837	14.6%	CONTRIBUTION																					
58	6.0%	148	13.1%	(90)	(7.1)	(137)	(10.4)	195	16.4%	UCLA Store												3,616	12.9%	3,916	13.3%	(300)	(0.4)	(241)	(0.6)	3,857	13.5%
231	60.5%	245	59.2%	(14)	1.3	0	3.3	231	57.2%	UCLA Restaurants												530	8.3%	550	8.7%	(20)	(0.4)	(118)	(2.3)	648	10.6%
(72)	(74.2%)	(71)	(65.1%)	(1)	(9.1)	2	(2.4)	(74)	(71.8%)	Services Division												914	50.0%	948	51.2%	(34)	(1.2)	37	(0.9)	877	50.9%
										UCLA Student Union												(325)	(48.1%)	(331)	(48.7%)	6	0.6	(1)	1.3	(324)	(49.4%)
937	14.6%	1,201	16.1%	(264)	(1.5)	(252)	(1.4)	1,189	16.0%	TOTAL												4,735	12.9%	5,083	13.3%	(348)	(0.4)	(323)	(0.8)	5,058	13.7%
479	7.5%	500	6.7%	21	(0.8)	(11)	(1.2)	468	6.3%	ALLOCATED EXPENSES																					
155	2.4%	177	2.4%	22	0.0	6	(0.2)	161	2.2%	Admin&Support Services												2,902	7.9%	2,933	7.7%	31	(0.2)	(94)	(0.3)	2,808	7.6%
53	0.8%	73	1.0%	20	0.2	6	0.0	59	0.8%	Maintenance Division												996	2.7%	1,040	2.7%	44	0.0	(19)	(0.1)	977	2.6%
199	3.1%	221	3.0%	22	(0.1)	4	(0.4)	203	2.7%	Utilities												436	1.2%	457	1.2%	21	0.0	15	0.0	451	1.2%
										Depreciation												1,188	3.2%	1,325	3.5%	137	0.3	26	0.1	1,214	3.3%
886	13.8%	971	13.1%	85	(0.7)	5	(1.8)	891	12.0%	TOTAL												5,522	15.0%	5,755	15.1%	233	0.1	(72)	(0.3)	5,450	14.7%
51	0.8%	230	3.1%	(179)	(2.3)	(247)	(3.2)	298	4.0%	NET INCOME (LOSS) FROM OPERATIONS																					
8	0.1%	0	0.0%	8	0.1	(6)	(0.1)	14	0.2%	OTHER INC/(EXP)																					
20	0.3%	17	0.2%	3	0.1	(7)	(0.1)	27	0.4%	Non-Recurrent Inc/(Exp)												13	0.0%	0	0.0%	13	0.0	(30)	(0.1)	43	0.1%
(56)	(0.9%)	(56)	(0.8%)	0	(0.1)	3	(0.1)	(59)	(0.8%)	Interest Income												125	0.3%	103	0.3%	22	0.0	(43)	(0.2)	168	0.5%
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%	Interest (Expense)												(339)	(0.9%)	(339)	(0.9%)	0	0.0	16	0.1	(355)	(1.0%)
186	2.9%	186	2.5%	0	0.4	1	0.4	185	2.5%	Income Taxes												0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%
										Student Union Fee Income												1,113	3.0%	1,113	2.9%	0	0.1	3	0.0	1,110	3.0%
158	2.5%	147	2.0%	11	0.5	(9)	0.3	167	2.2%	TOTAL												912	2.5%	877	2.3%	35	0.2	(54)	(0.1)	966	2.6%
209	3.3%	377	5.1%	(168)	(1.8)	(256)	(3.0)	465	6.3%	NET INCOME (LOSS)												125	0.3%	205	0.5%	(80)	(0.2)	(449)	(1.3)	574	1.6%

* Without Benefits

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - JANUARY 2012 (\$000's)
DIVISIONS FULLY ALLOCATED**

JANUARY (01/01/12 - 01/28/12)										FY 10-11		FISCAL YEAR 2011-2012										FY 10-11									
CURRENT MONTH										**		YTD 6 MONTHS (07/31/11 - 01/28/12)										**									
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT											
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%	\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%										
				\$	%	\$	%									\$	%	\$	%												
4,966		5,788		(822)	(14.2%)	(766)	(13.4%)	5,732		GROSS INCOME																					
972		1,126		(154)	(13.7%)	(220)	(18.5%)	1,192		UCLA Store												27,945	29,364	(1,419)	(4.8%)	(585)	(2.1%)	28,530			
382		414		(32)	(7.7%)	(22)	(5.4%)	404		UCLA Restaurants												6,365	6,324	41	0.6%	266	4.4%	6,099			
97		109		(12)	(11.0%)	(6)	(5.8%)	103		Services Division												1,828	1,852	(24)	(1.3%)	104	6.0%	1,724			
										UCLA Student Union												676	680	(4)	(0.6%)	20	3.0%	656			
6,417		7,437		(1,020)	(13.7%)	(1,014)	(13.6%)	7,431		TOTAL												36,814	38,220	(1,406)	(3.7%)	(195)	(0.5%)	37,009			
1,388	28.0%	1,591	27.5%	(203)		(135)		1,523	26.6%	GROSS MARGIN																					
684	70.4%	796	70.7%	(112)	(0.3)	(148)	0.6	832	69.8%	UCLA Store												8,094	29.0%	8,462	28.8%	(368)	0.2	(149)	0.1	8,243	28.9%
381	99.7%	414	100.0%	(33)	(0.3)	(23)	(0.3)	404	100.0%	UCLA Restaurants												4,454	70.0%	4,481	70.9%	(27)	(0.9)	105	(1.3)	4,349	71.3%
37	38.1%	46	42.2%	(9)	(4.1)	(1)	1.2	38	36.9%	Services Division												1,826	99.9%	1,849	99.8%	(23)	0.1	105	0.1	1,721	99.8%
										UCLA Student Union												319	47.2%	328	48.2%	(9)	(1.0)	13	0.6	306	46.6%
2,490	38.8%	2,847	38.3%	(357)	0.5	(307)	1.2	2,797	37.6%	TOTAL												14,693	39.9%	15,120	39.6%	(427)	0.3	74	0.4	14,619	39.5%
668	13.5%	713	12.3%	45	(1.2)	18	(1.5)	686	12.0%	TOTAL CONTROLLABLES																					
626	64.4%	648	57.5%	22	(6.9)	11	(11.0)	637	53.4%	UCLA Store												4,477	16.0%	4,547	15.5%	70	(0.5)	(90)	(0.6)	4,387	15.4%
150	39.3%	169	40.8%	19	1.5	23	3.5	173	42.8%	UCLA Restaurants												3,923	61.6%	3,932	62.2%	9	0.6	(222)	(0.9)	3,701	60.7%
109	112.4%	117	107.3%	8	(5.1)	3	(3.7)	112	108.7%	Services Division												911	49.8%	902	48.7%	(9)	(1.1)	(67)	(0.8)	844	49.0%
										UCLA Student Union												645	95.4%	660	97.1%	15	1.7	(15)	0.6	630	96.0%
1,553	24.2%	1,647	22.1%	94	(2.1)	55	(2.6)	1,608	21.6%	TOTAL												9,956	27.0%	10,041	26.3%	85	(0.7)	(394)	(1.2)	9,562	25.8%
720	14.5%	879	15.2%	(159)	(0.7)	(117)	(0.1)	837	14.6%	CONTRIBUTION																					
58	6.0%	148	13.1%	(90)	(7.1)	(137)	(10.4)	195	16.4%	UCLA Store												3,616	12.9%	3,916	13.3%	(300)	(0.4)	(241)	(0.6)	3,857	13.5%
231	60.5%	245	59.2%	(14)	1.3	0	3.3	231	57.2%	UCLA Restaurants												530	8.3%	550	8.7%	(20)	(0.4)	(118)	(2.3)	648	10.6%
(72)	(74.2%)	(71)	(65.1%)	(1)	(9.1)	2	(2.4)	(74)	(71.8%)	Services Division												914	50.0%	948	51.2%	(34)	(1.2)	37	(0.9)	877	50.9%
										UCLA Student Union												(325)	(48.1%)	(331)	(48.7%)	6	0.6	(1)	1.3	(324)	(49.4%)
937	14.6%	1,201	16.1%	(264)	(1.5)	(252)	(1.4)	1,189	16.0%	TOTAL												4,735	12.9%	5,083	13.3%	(348)	(0.4)	(323)	(0.8)	5,058	13.7%
532	10.7%	566	9.8%	34	(0.9)	0	(1.4)	532	9.3%	ALLOCATED EXPENSES																					
234	24.1%	275	24.4%	41	0.3	6	(4.0)	240	20.1%	UCLA Store												3,184	11.4%	3,265	11.1%	81	(0.3)	(22)	(0.3)	3,162	11.1%
49	12.8%	51	12.3%	2	(0.5)	(2)	(1.2)	47	11.6%	UCLA Restaurants												1,571	24.7%	1,714	27.1%	143	2.4	(32)	0.5	1,539	25.2%
71	73.2%	79	72.5%	8	(0.7)	1	(3.3)	72	69.9%	Services Division												293	16.0%	293	15.8%	0	(0.2)	(15)	0.1	278	16.1%
										UCLA Student Union												474	70.1%	483	71.0%	9	0.9	(3)	1.7	471	71.8%
886	13.8%	971	13.1%	85	(0.7)	5	(1.8)	891	12.0%	TOTAL												5,522	15.0%	5,755	15.1%	233	0.1	(72)	(0.3)	5,450	14.7%
188	2.9%	312	4.2%	(124)	(1.3)	(116)	(1.2)	304	4.1%	NET INCOME (LOSS)																					
(176)	(2.7%)	(127)	(1.7%)	(49)	(1.0)	(131)	(2.1)	(45)	(0.6%)	FROM OPERATIONS																					
182	2.8%	194	2.6%	(12)	0.2	(3)	0.3	185	2.5%	UCLA Store												432	1.2%	651	1.7%	(219)	(0.5)	(264)	(0.7)	696	1.9%
(143)	(2.2%)	(149)	(2.0%)	6	(0.2)	3	(0.2)	(146)	(2.0%)	UCLA Restaurants												(1,041)	(2.8%)	(1,164)	(3.0%)	123	0.2	(149)	(0.4)	(892)	(2.4%)
										Services Division												621	1.7%	655	1.7%	(34)	0.0	22	0.1	599	1.6%
										UCLA Student Union												(799)	(2.2%)	(814)	(2.1%)	15	(0.1)	(4)	(0.1)	(795)	(2.1%)
51	0.8%	230	3.1%	(179)	(2.3)	(247)	(3.2)	298	4.0%	TOTAL												(787)	(2.1%)	(672)	(1.8%)	(115)	(0.3)	(395)	(1.0)	(392)	(1.1%)
8	0.1%	0	0.0%	8	0.1	(6)	(0.1)	14	0.2%	OTHER INC/(EXP)																					
20	0.3%	17	0.2%	3	0.1	(7)	(0.1)	27	0.4%	Non-Recurrent Inc/(Exp)												13	0.0%	0	0.0%	13	0.0	(30)	(0.1)	43	0.1%
(56)	(0.9%)	(56)	(0.8%)	0	(0.1)	3	(0.1)	(59)	(0.8%)	Interest Income												125	0.3%	103	0.3%	22	0.0	(43)	(0.2)	168	0.5%
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%	Interest (Expense)												(339)	(0.9%)	(339)	(0.9%)	0	0.0	16	0.1	(355)	(1.0%)
186	2.9%	186	2.5%	0	0.4	1	0.4	185	2.5%	Income Taxes												0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%
										Student Union Fee Income												1,113	3.0%	1,113	2.9%	0	0.1	3	0.0	1,110	3.0%
158	2.5%	147	2.0%	11	0.5	(9)	0.3	167	2.2%	TOTAL												912	2.5%	877	2.3%	35	0.2	(54)	(0.1)	966	2.6%
209	3.3%	377	5.1%	(168)	(1.8)	(256)	(3.0)	465	6.3%	NET INCOME (LOSS)												125	0.3%	205	0.5%	(80)	(0.2)	(449)	(1.3)	574	1.6%

ASUCLA
P/L Reconciliation
Jan-12

<i>Financial Analysis</i>	\$000's	
	Jan-12	
Budgeted Net Income/(Loss)		377
UCLA Store		
Gross Margin:		
Bearwear gross income \$46K below plan due to reduced foot traffic mainly from relocating Pauley Pavilion events during the remodel	(26)	
Campus Photo Studio gross income \$23K below plan due to shift of deadline for yearbook photos from Jan/Feb to March/April	(21)	
Computer Store gross income \$351K below plan due to lower department and individual sales	(35)	
New Text gross income \$275K below plan due to less requisitions and titles requested in comparison to last year, and students are buying books elsewhere	(59)	
Used Text gross income \$146K above plan due to better availability of used textbook titles	42	
APS gross income \$101K below plan as the number of requisitions for course readers were lower than anticipated	(20)	
Luvall Books gross margin below plan due to price match and a sale in trade books	(7)	
Luvall Market gross income \$19K below plan due to larger sales reduction than anticipated due to school starting one week later	(9)	
HSS Books gross income \$31K below plan due to reduced traffic in January exacerbated by Winter rush starting one week later	(13)	
HSS Dental gross income \$43K below plan due to reduced store traffic and counter sales, and timing of dental kit merchandise arrival	(17)	
HSS South Campus and Kinross gross income \$34K below plan due to delay in opening	(15)	
Total Wages lower than plan	24	
Other	(3)	
Total Contribution		(159)
UCLA Restaurants		
Gross Margin:		
Panda Express gross income above plan due to increased enrollment and delayed opening of CSSC	9	
Northern Lights gross income \$8K below plan due to additional coffee areas opened in north campus	(7)	
North Campus Student Center gross income below plan due to aggressive budget for sales this fiscal year	(7)	
Court Science Stu Ctr., Subway and Yoshinoya gross income \$93K below plan due to delay in opening	(68)	
Luvall Food Servery gross income \$23K below plan as budget didn't account for school starting one week later	(12)	
Jimmy's gross income \$13K below plan as budget didn't account for school starting one week later	(9)	
KH Coffeehouse gross income \$13K below plan as budget didn't account for school starting one week later	(5)	
Concessions gross income \$16K below plan due to second coffee cart budgeted but not opened, slow start to expected sales at the TFT coffee cart, and lower sales at Wooden Center athletics events	(12)	
Total Wages lower than plan, primarily student	17	
Other	4	
Total Contribution		(90)
Services		
Gross Margin:		
Licensing foreign income below plan due to non-renewal of Korean license, no over royalty earned in China and Europe, and discontinued programs in Japan and Australia	(27)	
Licensing domestic income above plan due to higher sales	6	
Leased Ops income below plan mainly due to delay in opening of CSSC which will generate utilities charges and ATM rents	(5)	
Photography income below plan due to timing as several large events budgeted in January have been booked for February	(8)	
Other, positive controllables mainly international agency fee and career wages	20	
Total Contribution		(14)
UCLA Student Union		
Gross Margin:		
Student Union Ops gross income \$11K below plan due to a decrease in advertising income and student events	(5)	
Recreation & Games gross income below plan due to lower than anticipated sales	(4)	
Other, positive controllables mostly student event expense and career wages	8	
Total Contribution		(1)
Allocated Expenses and Other		
A&SS lower than plan mostly repairs and maintenance, total wages and employee benefits	21	
Maintenance lower than plan due to increased time spent on capital projects, which gets recharged directly to the capital projects, thus less labor and materials are spent on routine repairs, in addition to taking over PM drain cleaning from UCLA Facilities	22	
Utilities lower than plan due to reduced consumption caused partly by winter closure and the delay in opening CSSC	20	
Depreciation lower than plan due to timing of capital expenditures, mainly CSSC opening delay	22	
Other	11	
Total		96
Actual Net Income/(Loss)		209

ASUCLA
P/L Reconciliation
Year-To-Date Through January 2012

<i>Financial Analysis</i>	\$000's
Budgeted Net Income/(Loss)	205
UCLA Store	
Gross Margin:	
Bearwear gross income \$196K below plan due to reduced fan enthusiasm in addition to the relocation of Pauley Pavilion events during the remodel	(139)
Campus Photo Studio gross margin below plan due to lower sales and higher raw materials costs	(44)
Computer store gross income \$824K below plan due to lower department and individual sales	(44)
New Text gross income \$194K below plan due to less requisitions and titles requested in comparison to last year; also students shopping elsewhere	(64)
Used Text gross income \$145K above plan due to better availability of used titles	36
Bookzone gross income \$17K above plan due mostly to additional sales of UCLA History book and Wooden commemorative book	16
Luvalle Books gross income \$110K below plan due to undergraduate and F/EMBA sales moved to Ackerman and fewer law titles requested	(42)
Luvalle Essentials/Market gross income \$48K below plan due to a very difficult retail climate and aggressive sales plan	(30)
Kinross and South Campus Stores' gross income \$134K below plan as they were budgeted to open in September but will now open in winter quarter	(58)
Total Wages lower than plan	14
Other, mostly positive controllables including employee benefits and bank card expense	55
Total Contribution	(300)
UCLA Restaurants	
Gross Margin:	
Panda Express gross income above plan due to increased enrollment and delayed opening of CSSC	52
Greenhouse gross income \$50K above plan due to increased enrollment and delayed opening of CSSC	21
No Campus Student Center gross margin below plan due to aggressive budget for sales this fiscal year	(26)
Court Science Stu Ctr., Subway and Yoshinoya gross income \$436K below plan due to construction issues delaying opening	(314)
KH Coffeehouse gross income \$55K above plan due to increased enrollment and delayed opening of CSSC	37
Cooperage gross income \$98K above plan due to increased enrollment and delayed opening of CSSC	52
Taco Bell gross income \$35K above plan due to increased enrollment and delayed opening of CSSC	26
Catering gross income \$245K above plan due to athletics training table growth and multiple new client events throughout the year	144
Concessions gross income \$73K below plan due to delay in opening second coffee cart in addition to lower sales than planned at Wooden Center athletics events	(46)
Total Wages lower than plan, mainly student	24
Other	10
Total Contribution	(20)
Services	
Gross Margin:	
Licensing domestic income above plan due to better than anticipated results	23
Licensing foreign income below plan due to non-renewal of Korean license, no over royalty earned in China and Europe, and discontinued programs in Japan and Australia	(8)
Leased Ops income below plan mainly due to delay in opening of CSSC which will generate utilities charges and ATM rents	(35)
Total Wages lower than plan, mainly career	23
Other, mostly negative controllables mainly payments to UCLA and trademark	(37)
Total Contribution	(34)
UCLA Student Union	
Gross Margin:	
Student Union Ops gross income \$21K above plan due to increased social business especially weddings, tenting for reception and strong parents weekend	8
Recreation and Games gross income below plan due to sales much lower than prior year, which budget was based on	(17)
Other, positive controllables mainly student event expense and waiver pool	15
Total Contribution	6
Allocated Expenses and Other	
A&SS lower than plan mostly repairs and maintenance, student wages and employee benefits	31
Maintenance lower than plan due to more time spent on capital projects thus less labor and materials spent on repairs and maintenance and a/c maintenance, in addition to bringing pm drain cleaning service in-house	44
Utilities lower than plan due to lower consumption caused partly by delay in opening CSSC, in addition to later start to winter quarter	21
Depreciation lower than plan due to timing of capitals, mainly CSSC opening delay	137
Other, mostly positive interest income from higher amounts of invested cash, and positive non-recurring	35
Total	268
Actual Net Income/(Loss)	125

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
BALANCE SHEETS
(\$000)**

ASSETS

CURRENT ASSETS:

Cash and short term investments	\$10,356	\$9,126	\$10,888
Accounts receivable	3,249	3,287	3,154
Less: Allowance for doubtful accounts	(74)	(68)	(81)
Accounts receivable, net	3,174	3,219	3,074
Student fees receivable	92	248	246
Inventories	6,978	8,525	6,644
Prepaid expenses and other current assets	153	149	233
Total current assets	20,753	21,268	21,085

LONG TERM ASSETS

Property, equipment and improvements	64,063	64,004	63,237
Less: Accumulated depreciation	(35,245)	(35,070)	(34,082)
Total Long Term Assets	28,818	28,934	29,155

TOTAL ASSETS

49,572 50,202 50,240

LIABILITIES AND RETAINED EARNINGS

CURRENT LIABILITIES:

Accounts payable	\$4,346	\$5,408	\$5,491
Wages and payroll taxes payable	2,486	2,251	2,630
Sales Tax Payable & Other Liabilities	1,123	669	851
Interest payable	139	425	143
Deferred Income	387	514	176
Funds Held for Others	116	166	101
Current portion of long term debt	673	673	673
Total current liabilities	9,270	10,106	10,065

LONG TERM DEBT:

AU expansion loan	13,452	13,452	13,452
Total long term debt	13,452	13,452	13,452

TOTAL LIABILITIES

22,722 23,558 23,518

RETAINED EARNINGS:

Beginning Balance	26,722	26,722	26,034
Year-to-date net income/(loss)	125	(78)	688

Ending Balance

26,849 26,644 26,722

TOTAL LIABILITIES AND RETAINED EARNINGS

49,572 50,202 50,240

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
STATEMENTS OF CASH FLOWS**
January 2012
(\$000's)

CASH FLOWS FROM OPERATING ACTIVITIES:

	Current Month	Year to Date	Prior Year to Date
Net income/(loss)	\$209	\$131	\$574
Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:			
Depreciation - PP&E	199	\$1,188	1,214
Loss on disposals of fixed assets	0	\$0	0
Depreciation - textbook rental equipment	0	\$0	0
(Increase)/decrease in current assets:			
Accounts receivable	45	(\$100)	(950)
Student fees receivable	156	\$152	149
Inventories	1,547	(\$334)	855
Prepaid expenses and other current assets	(4)	\$80	79
Increase/(decrease) in current liabilities:			
Accounts payable	(1,064)	(\$1,144)	(3)
Sales Tax Payable & Other Liabilities	453	\$272	375
Wages and payroll taxes payable	234	(\$146)	(145)
Interest payable	(286)	(\$6)	(3)
Deferred Income	(127)	\$210	166
Funds held for Others	(50)	\$15	34
Net cash provided/(used) by operating activities	\$1,313	\$319	\$2,345
CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:			
Purchase of textbook rental equipment	0	\$0	3
Purchase of property, equipment and improvements	(83)	(\$850)	(390)
Net cash used in investing activities	(\$83)	(\$850)	(\$387)
CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:			
Principal payments on AU expansion loan	0	\$0	0
Net cash provided/(used) by financing activities	\$0	\$0	\$0
NET INCREASE/(DECREASE) IN CASH AND S/T INVMT	\$1,229	(\$532)	\$1,958
CASH AND SHORT TERM INVESTMENTS, Beginning	\$9,126	10,888	\$10,097
CASH AND SHORT TERM INVESTMENTS, Ending	\$10,356	\$10,356	\$12,055

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
CASH RESERVE COMPUTATION**
January 2012
(\$000's)

CASH AND SHORT TERM INVESTMENTS	10,356
Less: Committed Capital Projects	
Court of Sciences Student Center	(164)
AGB Drape Replacement & Sound Paneling	(150)
Ackerman Union Space Store Redesign Study	(300)
Ackerman Remodel	(2,000)
HTS Renovation	(150)
Pauley Pavillion Remodel	(650)
Store POS	(150)
Subtotal	<u>(3,564)</u>
Adjustment for Cash Overdraft Entry	<u>(920)</u>
Uncommitted Cash	5,872
BOARD REQUIRED CASH RESERVE (EXC. COMM CAPITAL)	<u>4,746</u>
RESERVE SURPLUS (DEFICIT)	<u><u>1,126</u></u>

ASUCLA SERVICES AND ENTERPRISES
Capital Expenditures - Current Year Projects (\$000's)
FY 2011-2012 January 2011

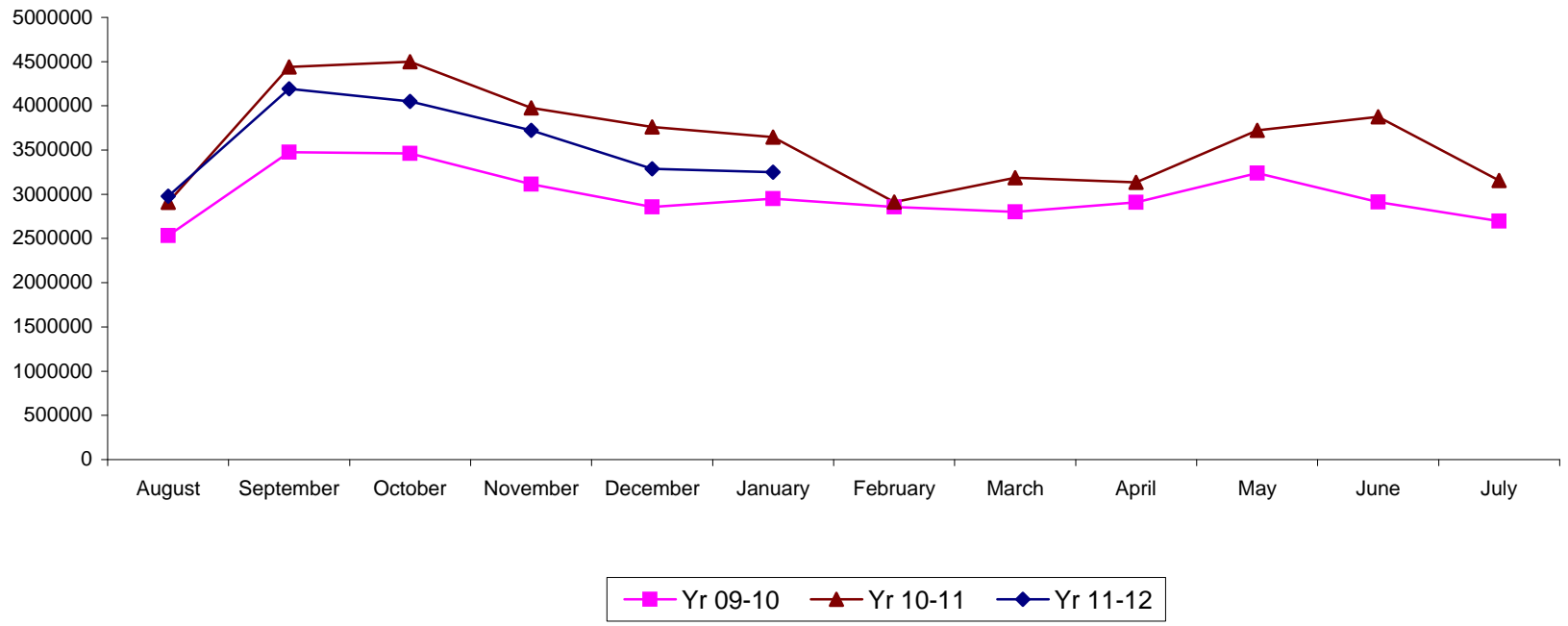
PROJECT NAME	BUDGET	PROJECTED						Status
		Payments	PO's	Total	Remaining Balance	Pending	Over (Under)	
Store/Services								
2011-S001 Store General Replacement	50.0	7.3	5.8	13.1	36.9		0.0	In Progress
2011-S002 Ackerman B & A Level Remodel	2,000.0	0.0	0.0	0.0	0.0	2,000.0	0.0	Pending
2011-S003 Informal Photo-Photo Equipment	10.0	0.0	0.0	0.0	0.0		10.0	Pending
2011-S004 HTS Renovation	150.0	0.0	0.0	0.0	0.0	150.0	0.0	Pending
2011-S032 AU Space / Store Redesign Study	0.0	300.0	0.0	300.0	0.0		300.0	Completed
2011-S033 Text book Multi Store Fulfillment Modification	0.0	0.0	12.3	12.3	2.7		15.0	Pending
2011-S034 Kinross Grad Student Center	0.0	0.0	19.2	19.2	10.8		30.0	Pending
Total Store/Services	2,210.0	307.3	37.3	344.6	50.4	2,160.0	345.0	
Food Service								
2011-F005 FS Miscellaneous and Unanticipated	50.0	6.1	17.2	23.3	26.7		0.0	In Progress
2011-F006 FS Patio Furniture Upgrade	40.0	40.6	0.0	40.6	0.0		0.6	Completed
2011-F007 TFC Dining Room Upgrade	75.0	0.0	0.0	0.0	0.0	75.0	0.0	Pending
2011-F008 KCH Dining Room Finish Replacement	45.0	0.0	0.0	0.0	0.0	45.0	0.0	Pending
2011-F009 Pauley Pavilion Remodel	650.0	0.0	0.0	0.0	0.0	650.0	0.0	Pending
2011-F010 LVC Patio Awning	15.0	3.7	0.0	3.7	11.3		0.0	In Progress
2011-F011 Office Carpet	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2011-F012 Freezer	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2011-F013 LV New Lockers	5.0	0.0	0.0	0.0	0.0	5.0	0.0	Pending
2011-F014 Dining Room furniture	20.0	0.0	0.0	0.0	0.0	20.0	0.0	Pending
2011-F015 NC New Lockers	5.0	0.0	0.0	0.0	0.0	5.0	0.0	Pending
2011-F016 Space Saving Shelving	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2011-F017 New Candy Storage	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2011-F018 Synapse Menu Renovation Equipment Upgrades	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2011-F031 Training Table	0.0	20.7	0.0	20.7	0.0		20.7	Completed
Total Food Services	970.0	71.1	17.2	88.3	38.0	865.0	21.3	
Technology								
2011-T019 Network Infrastructure Upgrade	20.0	2.5	2.8	5.3	14.7		0.0	In Progress
2011-T020 Printer Replacement	10.0	3.8	0.0	3.8	6.2		0.0	In Progress
2011-T021 Store POS	150.0	0.0	0.0	0.0	0.0	150.0	0.0	Pending
2011-T022 Marketing Oversized HP Design Jet Printer	30.0	0.0	0.0	0.0	0.0	30.0	0.0	Pending
Total Technology	210.0	6.3	2.8	9.1	20.9	180.0	0.0	
Others								
2011-O023 Custodial Replacements	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2011-O024 Global Viewpoint Globe	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2011-O025 Sound Barrier Reinforcement 2nd Fl Lng/AGB	25.0	0.0	0.0	0.0	0.0	25.0	0.0	Pending
2011-O026 Fac. Misc. Remodels	25.0	0.0	0.0	0.0	0.0	25.0	0.0	Pending
2011-O027 KH Meeting Room Carpet	45.0	0.0	0.0	0.0	0.0	45.0	0.0	Pending
2011-O028 Finance Misc. Replacements	15.0	9.3	26.5	35.8	0.0		20.8	Completed Awaiting Invoice
2011-O029 MCO Equipment	10.0	14.8	0.0	14.8	0.0		4.8	Completed
2011-O030 EAS AU B-Level	55.0	0.0	0.0	0.0	0.0	55.0	0.0	Pending
Total Others	200.0	24.1	26.5	50.6	0.0	175.0	25.6	
Total Current Year Projects	3,590.0	408.8	83.8	492.6	109.3	3,380.0	391.9	

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES
ACCOUNTS RECEIVABLE AGING REPORT

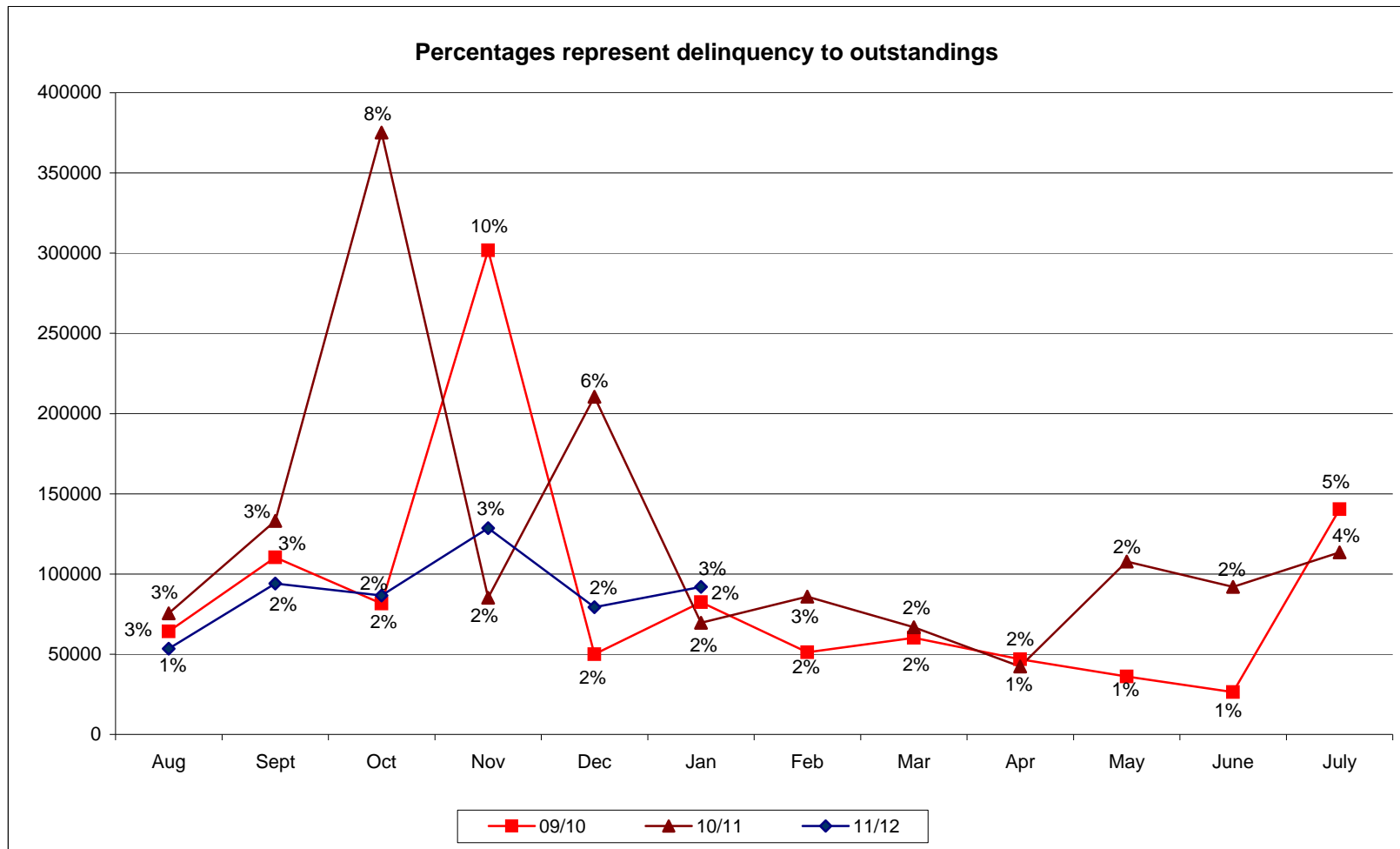
1/28/2012	January	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$612,760	21%	\$124,041	61%	\$28,453	54%	\$6,685	52%	\$9,093	79%	\$7,696	51%	\$788,728	25%
ASUCLA PUBLICATIONS		\$179,965	6%	\$1,686	1%	\$1,349	3%	\$0	0%	\$0	0%	\$0	0%	\$183,000	6%
ASUCLA USA/GSA		\$63,800	2%	\$6,905	3%	\$80	0%	\$0	0%	\$0	0%	\$0	0%	\$70,785	2%
DUE FROM VENDORS		\$212,596	7%	\$14,286	7%	\$9,303	18%	(\$166)	-1%	(\$111)	-1%	\$6,539	43%	\$242,447	7%
DENTAL KITS		\$326,414	11%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$326,414	10%
OTHER		\$1,558,219	53%	\$55,983	28%	\$13,300	25%	\$6,310	49%	\$2,561	22%	\$964	6%	\$1,637,337	50%
TOTAL CURRENT MONTH		\$2,953,754	100%	\$202,901	100%	\$52,485	100%	\$12,829	100%	\$11,543	100%	\$15,199	100%	\$3,248,711	100%
		92%		6%		2%		0%		0%		0%		100%	
12/31/2011	December	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$908,452	30%	\$143,296	71%	\$18,866	44%	\$9,213	44%	\$2,349	41%	\$6,356	66%	\$1,088,532	32%
ASUCLA PUBLICATIONS		\$93,168	3%	\$1,349	1%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$94,517	3%
ASUCLA USA/GSA		\$61,718	2%	\$2,193	1%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$63,911	2%
DUE FROM VENDORS		\$354,448	12%	\$11,659	6%	\$4,871	11%	\$3,907	19%	\$2,604	45%	\$1,921	20%	\$379,410	12%
DENTAL KITS		\$444,550	15%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$444,550	14%
OTHER		\$1,143,208	38%	\$43,298	21%	\$19,433	45%	\$7,642	37%	\$801	14%	\$1,314	14%	\$1,215,696	37%
TOTAL CURRENT MONTH		\$3,005,544	100%	\$201,795	100%	\$43,170	100%	\$20,762	100%	\$5,754	100%	\$9,591	100%	\$3,286,616	100%
		92%		6%		1%		1%		0%		0%		100%	
11/26/2011	November	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$718,972	22%	\$324,165	79%	\$28,537	31%	\$5,742	33%	\$4,204	42%	\$3,539	43%	\$1,085,159	29%
ASUCLA PUBLICATIONS		\$112,726	4%	\$492	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$113,218	3%
ASUCLA USA/GSA		\$85,528	3%	\$18,989	5%	\$315	0%	\$0	0%	\$0	0%	(\$985)	-12%	\$103,847	3%
DUE FROM VENDORS		\$705,835	22%	\$27,985	7%	\$3,922	4%	\$7,051	41%	\$4,700	47%	\$1,629	19%	\$751,122	20%
DENTAL KITS		\$516,728	16%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$516,728	14%
OTHER		\$1,046,714	33%	\$37,927	9%	\$60,129	65%	\$4,455	26%	\$1,129	11%	\$4,224	50%	\$1,154,578	31%
TOTAL CURRENT MONTH		\$3,186,503	100%	\$409,558	100%	\$92,903	100%	\$17,248	100%	\$10,033	100%	\$8,407	100%	\$3,724,652	100%
		86%		11%		2%		1%		0%		0%		100%	

Total Aged Accounts Receivable Balances

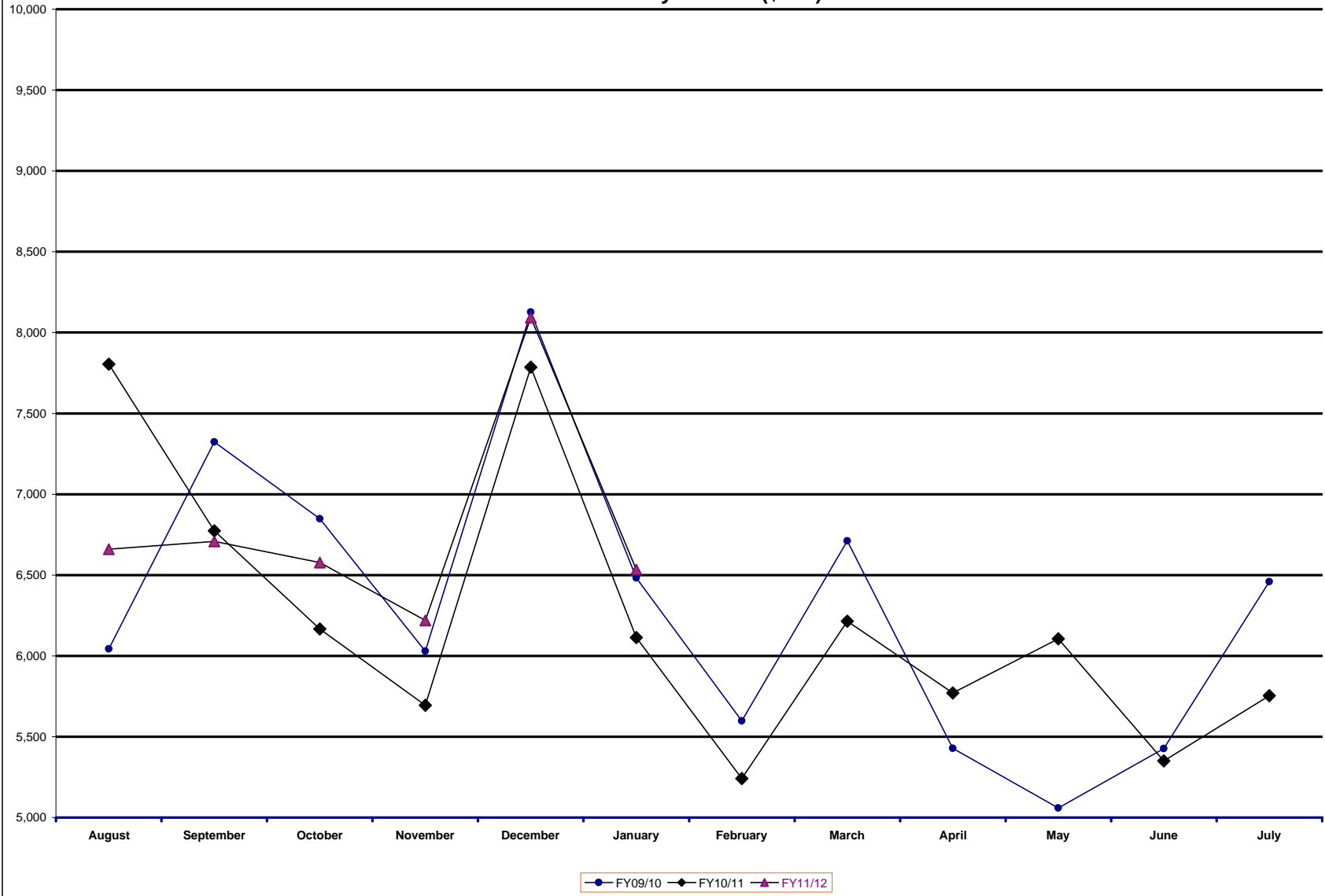
12 Month History
August 09 through January 12



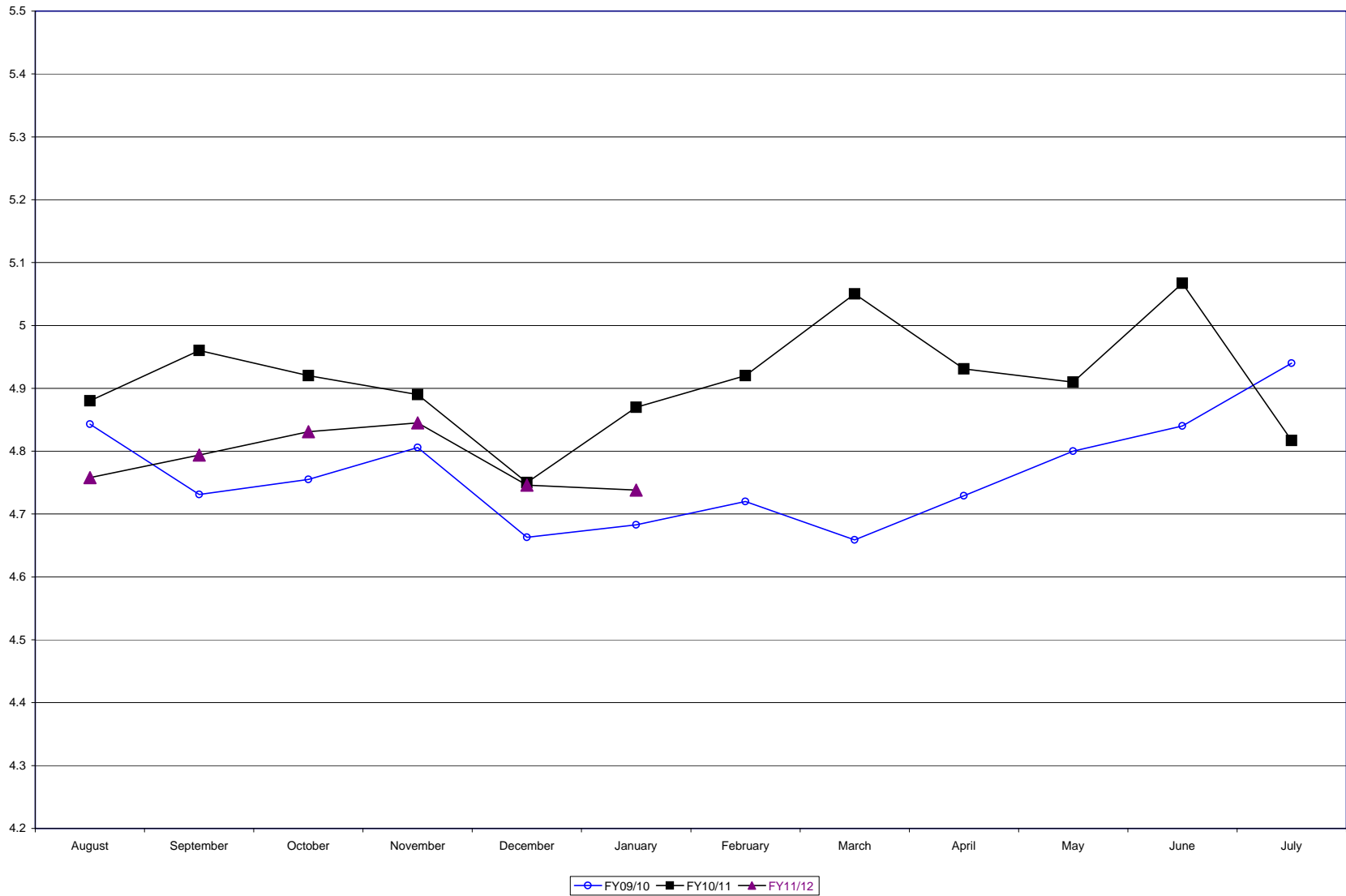
Aged Accounts Receivable Balances >60 Days Past Due



**Associated Students UCLA
Store Inventory At Cost (\$000)**



Associated Students UCLA Store Inventory Turns*



*This value measures how quickly inventory is sold. It is defined as cost of sales for the trailing 12 months divided by month end inventory.

**UCLA STORE
INCOME STATEMENT**

JAN. 06(01/01/12-01/28/12)			FISCAL YEAR 11-12			FISCAL YEAR 10-11	
CURRENT MONTH			YTD 6 MO(07/31/11-01/28/12)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
2,200,095	2,453,245	<253,150>	6,673,669	6,847,319	<173,650>	2,370,948	6,835,308
112,509	125,200	<12,691>	664,692	644,249	20,443	128,746	623,917
418,014	497,244	<79,230>	5,064,686	5,326,941	<262,255>	501,682	5,187,184
1,142,590	1,522,900	<380,310>	9,598,571	10,366,600	<768,029>	1,543,179	9,786,764
592,669	610,221	<17,552>	1,953,926	2,116,449	<162,523>	661,265	2,154,243
396,696	507,200	<110,504>	3,382,053	3,565,150	<183,097>	468,890	3,390,693
4,862,573	5,716,010	<853,437>	27,337,597	28,866,708	<1,529,111>	5,674,709	27,978,108
3,552,341	4,173,476	621,135	19,732,959	20,789,978	1,057,019	4,178,629	20,164,240
11,434	9,870	<1,564>	33,327	28,530	<4,797>	13,607	36,074
1,707	2,000	293	9,704	10,300	596	1,984	9,122
1,902	1,935	33	21,084	21,225	141	2,067	20,736
3,467	4,160	693	25,540	26,450	910	4,452	26,100
3,514	3,030	<484>	11,688	11,150	<538>	4,127	12,585
3,936	2,320	<1,616>	17,021	14,400	<2,621>	4,237	17,556
25,960	23,315	<2,645>	118,364	112,055	<6,309>	30,475	122,173
3,578,300	4,196,791	618,491	19,851,323	20,902,033	1,050,710	4,209,104	20,286,413
73.1	73.0	<0.0>	72.2	72.0	<0.2>	73.6	72.1
1,284,272	1,519,219	<234,947>	7,486,274	7,964,675	<478,401>	1,465,605	7,691,696
27.0	27.0	<0.0>	27.8	28.0	<0.2>	26.4	27.9
0.5	0.4	<0.1>	0.4	0.4	<0.0>	0.5	0.4
26.4	26.6	<0.2>	27.4	27.6	<0.2>	25.8	27.5
24.9	24.8	0.1	25.0	24.8	0.1	23.8	24.5
28.9	30.7	<1.8>	31.7	30.7	1.0	30.0	30.8
52.4	55.2	<2.8>	50.5	52.0	<1.6>	53.3	52.1
23.5	20.9	2.6	18.7	18.3	0.4	21.8	18.7
24.6	27.2	<2.6>	26.9	28.4	<1.5>	24.6	26.5
17.8	22.5	<4.7>	21.6	22.3	<0.7>	20.9	21.3
103,674	72,093	31,581	607,274	497,696	109,578	57,767	551,778
1,387,946	1,591,312	<203,366>	8,093,548	8,462,371	<368,823>	1,523,371	8,243,473
278,051	280,686	2,635	1,662,470	1,660,128	<2,342>	273,440	1,637,558
0	0	0	1,709	0	<1,709>	0	0
116,872	138,019	21,147	797,772	815,730	17,958	133,078	788,569
394,923	418,705	23,782	2,461,951	2,475,858	13,907	406,518	2,426,128
8.1	7.3	<0.8>	9.0	8.6	<0.4>	7.2	8.7
130,114	135,914	5,800	740,172	787,416	47,244	114,064	689,621
6,650	6,832	182	62,174	55,632	<6,542>	7,464	61,350
12,356	13,971	1,615	83,911	85,412	1,501	12,742	83,906
80	135	55	730	810	80	160	800
17	24	7	129	139	10	29	177
1,807	605	<1,202>	8,273	5,155	<3,118>	2,695	5,934
1,275	1,225	<50>	2,075	2,098	23	1,310	2,110
4,144	3,420	<724>	32,441	26,665	<5,776>	3,237	27,403
27,292	20,755	<6,537>	189,514	155,865	<33,649>	21,670	153,393
870	1,075	205	5,589	6,450	861	841	4,623
0	0	0	681	0	<681>	0	171
29	0	<29>	179	0	<179>	0	28
0	0	<0>	<18>	0	18	<7>	<5>
0	58	58	111	272	161	58	272
9,633	11,320	1,687	119,514	125,258	5,744	9,805	119,654
<4,951>	<4,100>	851	<7,825>	<10,756>	<2,931>	<2,980>	<9,428>
85	85	<0>	235,107	235,510	403	76	228,125
4,118	4,630	512	19,998	15,120	<4,878>	5,951	17,844
0	0	0	28	0	<28>	0	0
74,001	93,752	19,751	416,399	473,050	56,651	91,191	447,024
1,680	0	<1,680>	7,551	0	<7,551>	552	12,883
752	0	<752>	2,230	0	<2,230>	1,791	6,478
0	250	250	0	1,500	1,500	0	3,349
0	0	0	4,051	1,900	<2,151>	0	0
0	0	0	975	1,600	625	0	1,579
300	0	<300>	900	0	<900>	0	0
594	460	<134>	1,540	3,950	2,410	1,962	11,947
59	860	801	4,054	3,960	<94>	2,611	9,071
531	200	<331>	4,432	3,200	<1,232>	2,846	3,105
700	700	<0>	39,320	39,300	<20>	441	33,182
0	0	0	<53>	0	53	0	0
0	2	2	0	8	8	0	0
1,027	1,876	849	40,947	51,196	10,249	950	45,809
273,166	294,049	20,883	2,015,129	2,070,710	55,581	279,461	1,960,406
668,089	712,754	44,665	4,477,080	4,546,568	69,488	685,979	4,386,534
719,857	878,558	<158,701>	3,616,468	3,915,803	<299,335>	837,392	3,856,939
25,546	28,819	3,273	150,304	153,839	3,535	23,804	146,082
154,875	165,809	10,934	891,076	936,260	45,184	154,452	887,216
64,009	68,436	4,427	370,601	386,054	15,453	64,947	355,705
35,215	37,076	1,861	204,252	210,392	6,140	34,051	206,503
101,469	99,401	<2,068>	593,107	577,598	<15,509>	95,458	571,318
61,859	70,439	8,580	394,538	413,588	19,051	64,049	389,544
19,328	26,494	7,166	157,781	165,372	7,591	21,504	163,409
70,451	70,434	<17>	422,587	422,604	17	73,910	442,542
532,752	566,908	34,156	3,184,246	3,265,707	81,461	532,175	3,162,319
187,106	311,650	<124,544>	432,222	650,096	<217,874>	305,217	694,620

UCLA RESTAURANTS
INCOME STATEMENT

JAN. 06(01/01/12-01/28/12)			FISCAL YEAR 11-12			FISCAL YEAR 10-11	
CURRENT MONTH			YTD 6 MO(07/31/11-01/28/12)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
124,847	120,436	4,411	753,526	683,837	69,689	148,845	726,819
159,289	179,204	<19,915>	993,964	1,033,526	<39,562>	224,914	1,028,379
41,016	127,398	<86,382>	271,194	676,376	<405,182>	42,731	271,526
195,103	224,200	<29,097>	1,170,447	1,133,937	36,510	202,663	1,030,829
211,335	216,110	<4,775>	1,324,429	1,136,213	188,216	255,189	1,281,063
112,931	126,840	<13,909>	998,475	883,148	115,327	174,508	956,219
844,520	994,188	<149,668>	5,512,035	5,547,037	<35,002>	1,048,850	5,294,836
288,953	330,532	41,579	1,911,623	1,842,907	<68,716>	360,131	1,750,195
34.2	33.3	<1.0>	34.7	33.2	<1.5>	34.3	33.1
555,566	663,656	<108,090>	3,600,413	3,704,130	<103,717>	688,719	3,544,641
65.8	66.8	<1.0>	65.3	66.8	<1.5>	65.7	67.0
66.1	68.0	<1.9>	66.5	67.8	<1.3>	67.0	67.3
63.0	66.2	<3.2>	63.2	66.0	<2.8>	64.9	65.7
65.4	67.3	<1.9>	66.8	67.5	<0.7>	67.0	68.2
72.4	69.9	2.5	70.2	69.8	0.4	70.9	70.9
65.8	65.9	<0.1>	65.6	66.3	<0.7>	66.0	66.2
58.9	62.3	<3.4>	60.5	63.6	<3.1>	59.8	65.3
127,941	132,124	<4,183>	853,386	776,907	76,479	143,517	804,234
683,507	795,780	<112,273>	4,453,799	4,481,037	<27,238>	832,237	4,348,875
256,230	255,139	<1,091>	1,567,433	1,572,051	4,618	242,461	1,455,570
1,161	0	<1,161>	12,153	400	<11,753>	1,177	5,559
151,717	172,852	21,135	987,953	1,030,881	42,928	184,521	951,790
<24,771>	<26,739>	<1,968>	<146,587>	<158,210>	<11,623>	<27,147>	<136,453>
384,337	401,252	16,915	2,420,952	2,445,122	24,170	401,013	2,276,466
45.5	40.4	<5.2>	43.9	44.1	0.2	38.2	43.0
141,429	143,607	2,178	816,361	844,890	28,529	124,222	735,347
2,112	2,350	238	11,736	11,045	<691>	1,753	11,992
4,010	4,831	821	26,566	29,396	2,830	4,099	27,574
454	1,200	746	6,508	8,400	1,892	1,065	5,384
42,968	50,667	7,699	266,720	277,341	10,621	55,528	263,690
5.1	5.1	0.0	4.8	5.0	0.2	5.3	5.0
2,572	3,387	815	19,988	19,937	<51>	2,077	15,371
0	0	0	7	0	<7>	0	0
<7,333>	<8,350>	<1,017>	<46,440>	<50,100>	<3,660>	<6,398>	<44,327>
1,534	2,445	911	19,674	15,150	<4,524>	4,827	17,657
4,469	3,672	<797>	36,968	25,289	<11,679>	5,210	28,849
1,905	1,725	<180>	9,786	14,035	4,249	1,679	12,685
435	2,520	2,085	53,026	69,805	16,779	1,666	65,470
0	100	100	0	600	600	100	108
1	58	57	27	343	316	20	93
5,314	3,446	<1,868>	40,243	24,741	<15,502>	6,596	29,409
26,233	18,864	<7,369>	140,868	103,072	<37,796>	20,557	97,895
1,458	1,920	462	9,263	10,318	1,055	2,058	9,863
1,945	454	<1,491>	3,772	2,453	<1,319>	<17,094>	3,901
0	0	0	194	0	<194>	0	3
0	0	0	1,314	500	<814>	0	<66>
0	350	350	1,745	2,100	355	387	2,549
480	200	<280>	870	700	<170>	0	460
0	0	0	0	0	0	63	2,063
0	0	0	0	250	250	0	0
11,679	13,501	1,822	83,292	76,137	<7,155>	27,644	138,798
241,664	246,947	5,283	1,502,488	1,486,402	<16,086>	236,061	1,424,768
626,001	648,199	22,198	3,923,440	3,931,524	8,084	637,073	3,701,233
57,506	147,581	<90,075>	530,359	549,513	<19,154>	195,163	647,641
24,861	27,618	2,757	147,828	151,671	3,843	23,481	137,095
30,327	32,265	1,938	231,017	228,934	<2,083>	32,127	223,940
12,534	13,317	783	96,413	94,494	<1,919>	13,509	91,040
6,896	7,215	319	52,931	51,682	<1,249>	7,083	52,661
19,869	19,342	<527>	152,707	139,721	<12,986>	19,855	142,142
52,148	59,268	7,120	332,595	348,623	16,028	53,993	328,383
16,295	22,334	6,039	133,010	139,407	6,397	18,129	137,754
71,022	93,208	22,186	424,433	559,248	134,815	71,631	426,266
233,952	274,567	40,615	1,570,934	1,713,780	142,846	239,808	1,539,281
<176,445>	<126,986>	<49,459>	<1,040,575>	<1,164,267>	123,692	<44,644>	<891,639>
277,494	333,962	<56,468>	1,675,859	1,811,996	<136,137>	342,175	1,681,432
81,892	104,524	<22,632>	489,656	546,419	<56,763>	97,092	492,231
195,602	229,438	<33,836>	1,186,203	1,265,577	<79,374>	245,083	1,189,201
4.64	4.51	0.12	4.72	4.57	0.14	4.23	4.28
5.84	5.18	0.66	5.99	5.68	0.31	5.72	5.85
4.13	4.21	<0.08>	4.19	4.09	0.10	4.10	4.11
24,467	26,609	2,142	159,957	163,297	3,340	28,439	158,078
34.52	37.36	<2.85>	34.46	33.97	0.49	36.88	33.50

SERVICES DIVISION
INCOME STATEMENT

JAN. 06(01/01/12-01/28/12)			FISCAL YEAR 11-12			FISCAL YEAR 10-11	
CURRENT MONTH			YTD 6 MO(07/31/11-01/28/12)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
9,388	17,009	<7,621>	84,925	88,527	<3,602>	16,356	85,129
9,388	17,009	<7,621>	84,925	88,527	<3,602>	16,356	85,129
394	108	<286>	2,420	2,796	376	107	2,794
8,994	16,901	<7,907>	82,506	85,731	<3,225>	16,248	82,335
95.8	99.4	<3.6>	97.2	96.8	0.3	99.3	96.7
95.8	99.4	<3.6>	97.2	96.8	0.3	99.3	96.7
291,085	311,675	<20,590>	1,262,939	1,248,350	14,589	305,195	1,178,755
81,201	85,782	<4,581>	480,100	515,305	<35,205>	82,638	459,947
372,287	397,457	<25,170>	1,743,039	1,763,655	<20,616>	387,833	1,638,702
381,281	414,358	<33,077>	1,825,544	1,849,386	<23,842>	404,081	1,721,037
30,653	37,464	6,811	189,562	213,338	23,776	28,858	174,987
614	457	<157>	4,937	3,872	<1,065>	510	2,918
31,268	37,921	6,653	194,499	217,210	22,711	29,368	177,905
333.1	223.0	<110.1>	229.0	245.4	16.3	179.6	209.0
13,621	17,217	3,596	80,770	94,740	13,970	11,827	70,961
979	1,302	323	5,671	5,161	<510>	306	4,431
641	576	<65>	4,248	3,591	<657>	657	4,323
27	105	78	319	630	311	74	440
486	0	<486>	10,168	10,000	<168>	1,400	8,300
0	0	0	7,805	8,000	195	0	7,282
0	0	0	0	39	39	0	39
1,031	2,860	1,829	15,278	17,160	1,882	2,456	25,188
0	305	305	736	853	117	305	853
2,858	4,577	1,719	15,423	20,187	4,764	5,800	28,356
0	1,150	1,150	8,086	6,900	<1,186>	0	10,510
0	0	0	0	0	0	0	5,000
57	3,500	3,443	34,796	21,000	<13,796>	2,400	27,775
23,924	32,514	8,590	62,468	64,637	2,169	30,976	66,219
15,221	14,800	<421>	93,437	93,300	<137>	16,994	85,665
60,226	52,625	<7,601>	377,783	338,183	<39,600>	70,500	320,650
119,069	131,531	12,462	716,989	684,381	<32,608>	143,695	665,992
150,337	169,452	19,115	911,489	901,591	<9,898>	173,062	843,897
230,943	244,906	<13,963>	914,056	947,795	<33,739>	231,018	877,140
2,023	2,610	587	11,900	13,562	1,662	1,720	10,740
11,508	11,504	<4>	63,866	63,443	<423>	10,560	59,024
4,919	4,900	<19>	27,996	27,098	<898>	4,579	24,701
2,706	2,655	<51>	15,160	14,805	<355>	2,401	14,341
7,798	7,118	<680>	43,971	40,040	<3,931>	6,731	38,709
10,973	12,469	1,496	69,984	73,346	3,362	11,361	69,097
3,429	4,699	1,270	27,988	29,334	1,346	3,815	28,986
5,363	5,277	<86>	31,748	31,662	<86>	5,345	32,055
48,719	51,232	2,513	292,613	293,290	677	46,512	277,653
182,224	193,674	<11,450>	621,443	654,505	<33,062>	184,507	599,487

ADMINISTRATIVE AND SUPPORT SERVICES
EXPENSE STATEMENT

JAN. 06(01/01/12-01/28/12)			FISCAL YEAR 11-12			FISCAL YEAR 10-11	
CURRENT MONTH			YTD 6 MO(07/31/11-01/28/12)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
293,789	298,062	4,273	1,759,316	1,764,237	4,921	290,567	1,731,111
0	300	300	480	1,800	1,320	5,053	26,029
29,553	33,727	4,174	185,738	199,967	14,229	30,046	192,387
323,342	332,089	8,747	1,945,534	1,966,004	20,470	325,665	1,949,526
5.0	4.5	<0.6>	5.3	5.1	<0.1>	4.4	5.3
0	1,000	1,000	11,667	6,000	<5,667>	0	9,558
0	833	833	861	4,998	4,137	2,000	4,000
121,301	126,092	4,791	707,889	723,051	15,162	109,855	657,691
8,096	9,373	1,277	44,127	47,911	3,784	8,974	43,935
8,782	9,662	880	56,201	59,967	3,766	8,489	56,447
957	1,089	132	5,699	6,733	1,034	1,095	6,548
0	211	211	2,602	2,070	<532>	35	743
0	40	40	0	240	240	32	250
3,639	8,555	4,916	6,279	13,810	7,531	445	5,846
0	76	76	741	722	<19>	114	342
38	630	593	740	2,025	1,285	1,100	3,500
69	620	551	2,555	3,720	1,165	308	3,456
246	250	4	2,071	1,500	<571>	208	1,355
<2,073>	<5,118>	<3,045>	<19,644>	<30,708>	<11,064>	<5,199>	<31,652>
567	50	<517>	842	300	<542>	0	0
2,367	2,450	83	14,214	14,355	142	2,426	13,904
1,200	1,200	0	11,296	7,200	<4,096>	1,000	6,582
1,850	1,850	0	11,016	11,230	214	1,850	11,943
4,013	5,264	1,251	22,790	32,835	10,045	6,810	31,827
5,021	10,244	5,223	54,494	61,464	6,970	10,050	50,453
102	24	<78>	286	307	21	24	308
7,880	7,880	0	53,406	53,406	0	10,341	58,938
0	80	80	<5>	480	485	120	<7>
18,338	13,042	<5,296>	110,028	78,252	<31,776>	11,341	68,046
2,602	2,858	257	17,488	18,706	1,218	2,646	19,141
814	813	<1>	4,884	4,878	<6>	1,031	6,186
9,828	9,828	0	59,337	59,220	<117>	9,828	59,220
0	0	0	2,467	2,400	<67>	170	1,914
9,167	9,375	208	55,413	56,250	837	9,375	56,250
0	0	0	3,250	3,250	0	0	3,250
0	0	0	0	0	0	0	143
11,915	10,000	<1,915>	60,705	60,000	<705>	8,685	51,804
0	0	0	0	0	0	0	4,000
4,250	5,221	971	22,203	27,832	5,629	3,746	23,559
4,303	4,600	297	26,728	27,600	872	4,152	24,825
7,417	7,417	0	44,500	44,502	2	7,417	44,500
15,498	13,516	<1,982>	92,588	81,096	<11,492>	11,850	71,100
660	500	<160>	16,239	19,700	3,461	535	15,354
248,845	259,525	10,680	1,505,957	1,507,302	1,345	230,850	1,385,259
572,188	591,614	19,427	3,451,491	3,473,306	21,815	556,515	3,334,785
13,317	15,143	1,826	84,931	89,072	4,141	13,788	83,857
4,161	5,703	1,542	33,966	35,600	1,634	4,629	35,177
18,123	17,470	<653>	106,205	104,820	<1,385>	17,782	105,410
35,601	38,316	2,715	225,102	229,492	4,390	36,199	224,444
607,788	629,930	22,142	3,676,593	3,702,798	26,205	592,714	3,559,229
<514,410>	<538,222>	<23,812>	<3,127,394>	<3,162,831>	<35,437>	<503,792>	<3,032,367>
<24,280>	<24,280>	0	<144,146>	<144,146>	0	<23,298>	<138,875>
<3,772>	<3,772>	0	<20,751>	<20,751>	0	<3,583>	<20,414>
<65,326>	<63,656>	1,670	<384,302>	<375,070>	9,232	<62,041>	<367,573>
<607,788>	<629,930>	<22,142>	<3,676,593>	<3,702,798>	<26,205>	<592,714>	<3,559,229>
0	0	<0>	<0>	0	0	<0>	0

MAINTENANCE DIVISION
EXPENSE STATEMENT

JAN. 06(01/01/12-01/28/12)			FISCAL YEAR 11-12			FISCAL YEAR 10-11	
CURRENT MONTH			YTD 6 MO(07/31/11-01/28/12)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
98,225	96,038	<2,187>	558,784	570,305	11,521	93,290	558,859
105	0	<105>	6,329	0	<6,329>	1,817	6,134
0	0	0	<9,652>	0	9,652	0	0
<4,868>	<3,601>	1,267	<28,210>	<21,727>	6,483	<4,939>	<25,576>
<7,155>	<3,000>	4,155	<31,080>	<18,000>	13,080	<1,400>	<26,083>
86,308	89,437	3,129	496,172	530,578	34,406	88,768	513,335
54,440	57,183	2,743	312,857	329,381	16,524	49,780	298,052
72	490	418	992	1,315	323	387	1,009
1,042	981	<61>	4,794	5,960	1,166	907	5,757
294	30	<264>	768	180	<588>	0	0
4,552	4,544	<8>	26,952	25,844	<1,108>	4,430	26,291
4,714	4,732	18	30,567	28,751	<1,816>	4,989	29,154
1,063	573	<490>	7,670	5,300	<2,370>	466	5,370
610	812	202	3,273	4,915	1,642	788	4,422
784	15,600	14,816	109,680	93,600	<16,080>	10,222	90,482
2,753	2,925	172	17,686	17,550	<136>	2,754	16,317
0	100	100	39	600	561	0	94
207	210	4	1,867	1,260	<607>	35	788
0	250	250	467	1,500	1,033	1,304	1,873
2,550	3,150	600	15,422	16,400	978	1,384	11,098
7,068	7,362	294	39,179	42,819	3,640	6,576	41,543
2,836	3,219	384	17,038	19,032	1,994	3,121	18,723
643	955	312	3,276	5,730	2,454	<335>	3,442
83,626	103,116	19,490	592,527	600,137	7,610	86,808	554,417
169,934	192,553	22,619	1,088,698	1,130,715	42,017	175,577	1,067,752
15,975	17,078	1,103	93,853	102,468	8,615	16,372	99,006
15,975	17,078	1,103	93,853	102,468	8,615	16,372	99,006
185,909	209,631	23,722	1,182,552	1,233,183	50,632	191,948	1,166,758
<157,579>	<179,231>	<21,652>	<1,005,030>	<1,053,514>	<48,485>	<163,156>	<992,306>
<6,059>	<6,059>	0	<36,349>	<36,349>	0	<5,882>	<35,292>
<2,296>	<2,296>	0	<13,776>	<13,776>	0	<2,229>	<13,374>
<6,658>	<6,902>	<244>	<42,466>	<40,471>	1,995	<6,894>	<41,929>
<13,317>	<15,143>	<1,826>	<84,931>	<89,072>	<4,141>	<13,788>	<83,857>
<185,909>	<209,631>	<23,722>	<1,182,552>	<1,233,182>	<50,631>	<191,949>	<1,166,758>
0	0	<0>	0	1	1	<1>	<0>

UTILITIES
EXPENSE STATEMENT

JAN. 06(01/01/12-01/28/12)			FISCAL YEAR 11-12			FISCAL YEAR 10-11	
CURRENT MONTH			YTD 6 MO(07/31/11-01/28/12)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
4,859	8,768	3,909	75,149	76,510	1,361	4,952	79,190
41,423	51,519	10,096	316,085	318,199	2,114	46,749	329,216
4,818	6,863	2,045	35,474	40,689	5,215	2,779	34,321
6,248	9,479	3,231	35,501	42,614	7,113	8,697	38,892
1,757	3,038	1,281	12,414	18,392	5,978	2,758	12,667
59,105	79,667	20,562	474,623	496,404	21,781	65,935	494,286
59,105	79,667	20,562	474,623	496,404	21,781	65,935	494,286
<49,238>	<67,488>	<18,250>	<401,928>	<421,260>	<19,332>	<54,781>	<416,261>
<2,628>	<2,628>	0	<15,768>	<15,768>	0	<3,053>	<18,318>
<997>	<996>	1	<5,977>	<5,976>	1	<1,157>	<6,942>
<2,081>	<2,852>	<771>	<16,984>	<17,800>	<816>	<2,315>	<17,588>
<4,161>	<5,703>	<1,542>	<33,966>	<35,600>	<1,634>	<4,629>	<35,177>
<59,105>	<79,667>	<20,562>	<474,623>	<496,404>	<21,781>	<65,935>	<494,286>
0	0	0	0	0	0	0	0