

**ASSOCIATED STUDENTS
UCLA**

**FINANCIAL STATEMENTS
SERVICES AND ENTERPRISES
January (12/27/15 - 01/23/16)**

**Prepared
February 08, 2016**

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES

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**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - JANUARY 2016 (\$000's)
DIVISIONS AT CONTRIBUTION LEVEL**

JANUARY (12/27/15 - 01/23/16)										FY 14-15	
CURRENT MONTH										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%
				\$	%	\$	%				
3,903		4,245		(342)	(8.1%)	(384)	(9.0%)	4,287			
1,070		1,138		(68)	(6.0%)	(10)	(0.9%)	1,080			
259		287		(28)	(9.8%)	(104)	(28.7%)	363			
77		90		(13)	(14.4%)	(7)	(8.3%)	84			
5,309		5,760		(451)	(7.8%)	(505)	(8.7%)	5,814			
1,184	30.3%	1,261	29.7%	(77)		(48)		1,232	28.7%		
776	72.5%	801	70.4%	(25)	0.6	28	1.6	748	69.3%		
259	100.0%	286	99.7%	(27)	2.1	(104)	3.2	363	100.0%		
43	55.8%	47	52.2%	(4)	0.3	2	0.0	41	48.8%		
2,262	42.6%	2,395	41.6%	(133)	1.0	(122)	1.6	2,384	41.0%		
534	13.7%	556	13.1%	22		6		540	12.6%		
604	56.4%	596	52.4%	(8)	(0.6)	(14)	(1.8)	590	54.6%		
57	22.0%	55	19.2%	(2)	(2.8)	(3)	(7.1)	54	14.9%		
59	76.6%	64	71.1%	5	(5.5)	2	(4.0)	61	72.6%		
1,254	23.6%	1,271	22.1%	17	(1.5)	(9)	(2.2)	1,245	21.4%		
148	3.8%	167	3.9%	19		4		152	3.5%		
128	12.0%	134	11.8%	6	(0.2)	2	0.0	130	12.0%		
76	29.3%	73	25.4%	(3)	(3.9)	13	(4.8)	89	24.5%		
43	55.8%	47	52.2%	4	(3.6)	2	(2.2)	45	53.6%		
395	7.4%	421	7.3%	26	(0.1)	21	(0.2)	416	7.2%		
502	12.9%	538	12.7%	(36)		(38)		540	12.6%		
44	4.1%	72	6.3%	(28)	(2.2)	15	1.4	29	2.7%		
126	48.6%	159	55.4%	(33)	(6.8)	(93)	(11.7)	219	60.3%		
(59)	(76.6%)	(64)	(71.1%)	5	(5.5)	6	0.8	(65)	(77.4%)		
613	11.5%	705	12.2%	(92)	(0.7)	(110)	(0.9)	723	12.4%		
561	10.6%	564	9.8%	3	(0.8)	18	(0.6)	579	10.0%		
219	4.1%	225	3.9%	6	(0.2)	12	(0.1)	231	4.0%		
89	1.7%	103	1.8%	14	0.1	19	0.2	108	1.9%		
197	3.7%	211	3.7%	14	0.0	8	(0.2)	205	3.5%		
1,066	20.1%	1,103	19.1%	37	(1.0)	57	(0.8)	1,123	19.3%		
(453)	(8.5%)	(398)	(6.9%)	(55)	(1.6)	(53)	(1.6)	(400)	(6.9%)		
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%		
14	0.3%	15	0.3%	(1)	0.0	(1)	0.0	15	0.3%		
(37)	(0.7%)	(41)	(0.7%)	4	0.0	7	0.1	(44)	(0.8%)		
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%		
226	4.3%	223	3.9%	3	0.4	13	0.6	213	3.7%		
203	3.8%	197	3.4%	6	0.4	19	0.6	184	3.2%		
(250)	(4.7%)	(201)	(3.5%)	(49)	(1.2)	(34)	(1.0)	(216)	(3.7%)		

FISCAL YEAR 2015-2016										FY 14-15	
YTD 6 MONTHS (07/26/15 - 01/23/16)										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%
				\$	%	\$	%				
25,951		26,467		(516)	(1.9%)	(655)	(2.5%)	26,606			
7,767		7,733		34	0.4%	282	3.8%	7,485			
2,007		2,135		(128)	(6.0%)	(4)	(0.2%)	2,011			
602		715		(113)	(15.8%)	(91)	(13.1%)	693			
36,327		37,050		(723)	(2.0%)	(468)	(1.3%)	36,795			
8,290	31.9%	8,390	31.7%	(100)		(46)		8,336	31.3%		
5,561	71.6%	5,425	70.2%	136	0.2	341	0.6	5,220	69.7%		
2,005	99.9%	2,133	99.9%	(128)	1.4	(3)	1.9	2,008	99.9%		
331	55.0%	387	54.1%	(56)	0.0	(23)	0.0	354	51.1%		
16,187	44.6%	16,335	44.1%	(148)	0.5	269	1.3	15,918	43.3%		
3,294	12.7%	3,383	12.8%	89		(35)		3,259	12.2%		
3,775	48.6%	3,756	48.6%	(19)	0.1	(110)	0.4	3,665	49.0%		
323	16.1%	325	15.2%	2	(0.9)	(16)	(0.8)	307	15.3%		
375	62.3%	385	53.8%	10	(8.5)	(13)	(10.1)	362	52.2%		
7,767	21.4%	7,849	21.2%	82	(0.2)	(174)	(0.8)	7,593	20.6%		
1,440	5.5%	1,517	5.7%	77		70		1,510	5.7%		
835	10.8%	843	10.9%	8	0.1	(4)	0.3	831	11.1%		
721	35.9%	742	34.8%	21	(1.1)	(69)	(3.5)	652	32.4%		
260	43.2%	275	38.5%	15	(4.7)	14	(3.7)	274	39.5%		
3,256	9.0%	3,377	9.1%	121	0.1	11	(0.1)	3,267	8.9%		
3,555	13.7%	3,490	13.2%	65		(13)		3,568	13.4%		
951	12.2%	826	10.7%	125	1.5	227	2.5	724	9.7%		
961	47.9%	1,066	49.9%	(105)	(2.0)	(88)	(4.3)	1,049	52.2%		
(303)	(50.3%)	(273)	(38.2%)	(30)	(12.1)	(20)	(9.5)	(283)	(40.8%)		
5,164	14.2%	5,109	13.8%	55	0.4	106	0.5	5,058	13.7%		
3,226	8.9%	3,345	9.0%	119	0.1	100	0.1	3,326	9.0%		
1,329	3.7%	1,265	3.4%	(64)	(0.3)	(76)	(0.3)	1,253	3.4%		
564	1.6%	641	1.7%	77	0.1	49	0.1	613	1.7%		
1,166	3.2%	1,267	3.4%	101	0.2	61	0.1	1,227	3.3%		
6,285	17.3%	6,518	17.6%	233	0.3	134	0.1	6,419	17.4%		
(1,121)	(3.1%)	(1,409)	(3.8%)	288	0.7	240	0.6	(1,361)	(3.7%)		
24	0.1%	0	0.0%	24	0.1	(19)	0.0	43	0.1%		
81	0.2%	85	0.2%	(4)	0.0	(9)	0.0	90	0.2%		
(222)	(0.6%)	(248)	(0.7%)	26	0.1	44	0.1	(266)	(0.7%)		
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%		
1,358	3.7%	1,337	3.6%	21	0.1	80	0.2	1,278	3.5%		
1,241	3.4%	1,174	3.2%	67	0.2	96	0.3	1,145	3.1%		
120	0.3%	(235)	(0.6%)	355	0.9	336	0.9	(216)	(0.6%)		

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - JANUARY 2016 (\$000's)
DIVISIONS FULLY ALLOCATED**

JANUARY (12/27/15 - 01/23/16)										FY 14-15	
CURRENT MONTH										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%
				\$	%	\$	%				
3,903		4,245		(342)	(8.1%)	(384)	(9.0%)	4,287			
1,070		1,138		(68)	(6.0%)	(10)	(0.9%)	1,080			
259		287		(28)	(9.8%)	(104)	(28.7%)	363			
77		90		(13)	(14.4%)	(7)	(8.3%)	84			
5,309		5,760		(451)	(7.8%)	(505)	(8.7%)	5,814			
1,184	30.3%	1,261	29.7%	(77)		(48)		1,232	28.7%		
776	72.5%	801	70.4%	(25)	2.1	28	3.2	748	69.3%		
259	100.0%	286	99.7%	(27)	0.3	(104)	0.0	363	100.0%		
43	55.8%	47	52.2%	(4)	3.6	2	7.0	41	48.8%		
2,262	42.6%	2,395	41.6%	(133)	1.0	(122)	1.6	2,384	41.0%		
682	17.5%	722	17.0%	40	(0.5)	10	(1.4)	692	16.1%		
732	68.4%	730	64.1%	(2)	(4.3)	(12)	(1.7)	720	66.7%		
133	51.4%	127	44.3%	(6)	(7.1)	11	(11.7)	144	39.7%		
102	132.5%	111	123.3%	9	(9.2)	4	(6.3)	106	126.2%		
1,649	31.1%	1,690	29.3%	41	(1.8)	13	(2.5)	1,662	28.6%		
502	12.9%	538	12.7%	(36)	0.2	(38)	0.3	540	12.6%		
44	4.1%	72	6.3%	(28)	(2.2)	15	1.4	29	2.7%		
126	48.6%	159	55.4%	(33)	(6.8)	(93)	(11.7)	219	60.3%		
(59)	(76.6%)	(64)	(71.1%)	5	(5.5)	6	0.8	(65)	(77.4%)		
613	11.5%	705	12.2%	(92)	(0.7)	(110)	(0.9)	723	12.4%		
586	15.0%	600	14.1%	14	(0.9)	31	(0.6)	617	14.4%		
339	31.7%	333	29.3%	(6)	(2.4)	10	0.6	349	32.3%		
55	21.2%	79	27.5%	24	6.3	10	(3.3)	65	17.9%		
86	111.7%	91	101.1%	5	(10.6)	6	(2.2)	92	109.5%		
1,066	20.1%	1,103	19.1%	37	(1.0)	57	(0.8)	1,123	19.3%		
(83)	(1.6%)	(62)	(1.1%)	(21)	(0.5)	(6)	(0.3)	(77)	(1.3%)		
(295)	(5.6%)	(261)	(4.5%)	(34)	(1.1)	25	(0.1)	(320)	(5.5%)		
71	1.3%	80	1.4%	(9)	(0.1)	(83)	(1.3)	154	2.6%		
(146)	(2.8%)	(155)	(2.7%)	9	(0.1)	11	(0.1)	(157)	(2.7%)		
(453)	(8.5%)	(398)	(6.9%)	(55)	(1.6)	(53)	(1.6)	(400)	(6.9%)		
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%		
14	0.3%	15	0.3%	(1)	0.0	(1)	0.0	15	0.3%		
(37)	(0.7%)	(41)	(0.7%)	4	0.0	7	0.1	(44)	(0.8%)		
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%		
226	4.3%	223	3.9%	3	0.4	13	0.6	213	3.7%		
203	3.8%	197	3.4%	6	0.4	19	0.6	184	3.2%		
(250)	(4.7%)	(201)	(3.5%)	(49)	(1.2)	(34)	(1.0)	(216)	(3.7%)		
GROSS INCOME											
UCLA Store											
UCLA Restaurants											
Services Division											
UCLA Student Union											
TOTAL											
GROSS MARGIN											
UCLA Store											
UCLA Restaurants											
Services Division											
UCLA Student Union											
TOTAL											
TOTAL CONTROLLABLES											
UCLA Store											
UCLA Restaurants											
Services Division											
UCLA Student Union											
TOTAL											
CONTRIBUTION											
UCLA Store											
UCLA Restaurants											
Services Division											
UCLA Student Union											
TOTAL											
ALLOCATED EXPENSES											
UCLA Store											
UCLA Restaurants											
Services Division											
UCLA Student Union											
TOTAL											
NET INCOME (LOSS)											
FROM OPERATIONS											
UCLA Store											
UCLA Restaurants											
Services Division											
UCLA Student Union											
TOTAL											
OTHER INC/(EXP)											
Non-Recurrent Inc/(Exp)											
Interest Income											
Interest (Expense)											
Income Taxes											
Student Union Fee Income											
TOTAL											
NET INCOME (LOSS)											

FISCAL YEAR 2015-2016										FY 14-15	
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36,327		37,050		(723)	(2.0%)	(468)	(1.3%)	36,795			
8,290	31.9%	8,390	31.7%	(100)		(46)		8,336	31.3%		
5,561	71.6%	5,425	70.2%	136	1.4	341	1.9	5,220	69.7%		
2,005	99.9%	2,133	99.9%	(128)	0.0	(3)	0.0	2,008	99.9%		
331	55.0%	387	54.1%	(56)	0.9	(23)	3.9	354	51.1%		
16,187	44.6%	16,335	44.1%	(148)	0.5	269	1.3	15,918	43.3%		
4,734	18.2%	4,900	18.5%	166	0.3	34	(0.3)	4,768	17.9%		
4,610	59.4%	4,599	59.5%	(11)	0.1	(114)	0.7	4,496	60.1%		
1,044	52.0%	1,067	50.0%	23	(2.0)	(85)	(4.3)	959	47.7%		
635	105.5%	660	92.3%	25	(13.2)	2	(13.6)	637	91.9%		
11,023	30.3%	11,226	30.3%	203	0.0	(163)	(0.8)	10,860	29.5%		
3,555	13.7%	3,490	13.2%	65	0.5	(13)	0.3	3,568	13.4%		
951	12.2%	826	10.7%	125	1.5	227	2.5	724	9.7%		
961	47.9%	1,066	49.9%	(105)	(2.0)	(88)	(4.3)	1,049	52.2%		
(303)	(50.3%)	(273)	(38.2%)	(30)	(12.1)	(20)	(9.5)	(283)	(40.8%)		
5,164	14.2%	5,109	13.8%	55	0.4	106	0.5	5,058	13.7%		
3,349	12.9%	3,457	13.1%	108	0.2	129	0.2	3,478	13.1%		
2,060	26.5%	2,033	26.3%	(27)	(0.2)	5	1.1	2,065	27.6%		
346	17.2%	495	23.2%	149	6.0	(1)	0.0	345	17.2%		
530	88.0%	533	74.5%	3	(13.5)	1	(11.4)	531	76.6%		
6,285	17.3%	6,518	17.6%	233	0.3	134	0.1	6,419	17.4%		
206	0.6%	34	0.1%	172	0.5	116	0.4	90	0.2%		
(1,109)	(3.1%)	(1,208)	(3.3%)	99	0.2	232	0.5	(1,341)	(3.6%)		
615	1.7%	571	1.5%	44	0.2	(89)	(0.2)	704	1.9%		
(833)	(2.3%)	(806)	(2.2%)	(27)	(0.1)	(19)	(0.1)	(814)	(2.2%)		
(1,121)	(3.1%)	(1,409)	(3.8%)	288	0.7	240	0.6	(1,361)	(3.7%)		
24	0.1%	0	0.0%	24	0.1	(19)	0.0	43	0.1%		
81	0.2%	85	0.2%	(4)	0.0	0	0.0	90	0.2%		
(222)	(0.6%)	(248)	(0.7%)	26	0.1	44	0.1	(266)	(0.7%)		
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%		
1,358	3.7%	1,337	3.6%	21	0.1	80	0.2	1,278	3.5%		
1,241	3.4%	1,174	3.2%	67	0.2	96	0.3	1,145	3.1%		
120	0.3%	(235)	(0.6%)	355	0.9	336	0.9	(216)	(0.6%)		

ASUCLA
P/L Reconciliation
Jan-16

<i>Financial Analysis</i>	\$000's
	Jan-16
Budgeted Net Income/(Loss)	(\$201)
UCLA Store	
Gross Margin:	
Fast Track above plan mostly weather related with strong umbrella sales	17
Market below plan as the rain/cold weather that increased umbrella sales in Fast Track has a negative impact on beverage/food sales due to reduced traffic	(8)
E-Commerce below plan due to poor response to promotional marketing efforts and low level of fan enthusiasm	(10)
Used Text above plan with cost savings due to benefits of a new MBS partnership contract, pricing strategy for buyback and sourcing of goods	7
Course Reader Solutions below plan due to higher royalty costs from 3rd party digital sales (late Feb./Mar. sales could partially offset)	(50)
Computer Store below plan due to winter rush demand for Apple equipment down from a year ago for both individual and institutional customers	(10)
Luvalle Books below plan due to lower law school textbook sales over last year coupled with their late start date	(16)
Total Wages below plan	13
Other, positive controllables (employee benefits, freight out and advertising)	21
Total Contribution	(36)
UCLA Restaurants	
Gross Margin:	
Wetzels/RX below plan as customer traffic is unexpectedly down in many Ackerman restaurants	(8)
Panda below plan due to customer traffic continuing pattern of decline for many Ackerman restaurants	(4)
CSSC below plan due to mostly to closing of Southern Lights from a water leak	(16)
Café Synapse above plan: budget written to reflect a different model not in operation yet (sales were budgeted down for less food options)	7
Luvalle Food Servery below plan; small decrease in customers from last year trends (budget planned for modest growth) and impact of cold weather and rain with limited indoor seating	(5)
Kerckhoff Coffeehouse above plan due to some additional customers from the closure of Southern Lights	4
Catering below plan mainly due to loss of Football training table events	(4)
Total Wages above plan	(3)
Other	1
Total Contribution	(28)
Services	
Gross Margin:	
Licensing International below plan mostly due to the poor performance in Europe and Australia	(39)
Licensing Domestic above plan due to mostly to timing (year-to-date is slightly negative to plan)	22
Leased Ops below plan due to mostly to the renewal agreement with Chase Bank which resulted in less ATM's and reduced rates	(8)
Photography below plan mostly due to timing from marketing efforts to encourage seniors to have portraits taken earlier in the year	(3)
Total wages above plan	(3)
Other, negative controllables	(2)
Total Contribution	(33)
UCLA Student Union	
Gross Margin:	
Student Union Ops. below plan due to less advertising income opportunities than anticipated	(4)
Total Wages below plan	3
Other, positive controllables	6
Total Contribution	5
Allocated Expenses and Other	
A&SS below plan	3
Utilities below plan: steam and chiller water savings continue due to the efforts of changing some of the HVAC hardware and better control of the chiller water systems timers	14
Maintenance below plan mostly career wages (some offset in unplanned air conditioning repairs)	6
Depreciation lower than plan due to timing of capitals and reduced expenditures	14
Other, positive student union fee and interest expense	6
Total	43
Actual Net Income/(Loss)	(\$250)

ASUCLA
P/L Reconciliation
Year-To-Date Through January 2016

<i>Financial Analysis</i>	\$000's
Budgeted Net Income/(Loss)	(\$235)
UCLA Store	
Gross Margin:	
Bearwear below plan due to negative results in November and December sales related to reduction in promotional events and reduced fan enthusiasm	(157)
Fast Track above plan: positive results from sales of "Los Angeles" themed tourist merchandise during the Special Olympics and strong sales of backpacks and umbrellas	31
Campus Portrait Studio above plan due to sitting schedule for yearbooks was opened earlier than budgeted	10
E-Commerce below plan due to lower than expected response to event driven merchandise and reduced sales related to Score Big promotions	(29)
New Text above plan due to shortfall in used book availability increases new text sales, generally strong new text sales and changes in procedures and pricing strategy	57
Used Text below plan due to lower availability of used books	(22)
Total Wages lower than plan, mostly career	47
Other, mostly positive controllables (freight out, payment to UCLA, employee benefits and various other)	128
Total Contribution	65
UCLA Restaurants	
Gross Margin:	
Wetzels/RX below plan: customer traffic is unexpectedly down in most Ackerman restaurants	(42)
Greenhouse below plan: customer traffic is unexpectedly down in most Ackerman restaurants	(20)
Northern Lights above plan due to average check higher than plan and a slight increase in customers	13
No Campus Student Ctr above plan mostly due to average check higher than plan and a strong finals week	29
CSSC below plan due to closing of Southern Lights from a water leak	(50)
Café Synapse above plan: budget is written for a different operation model that has not yet been executed (sales budgeted down for less food options)	53
Kerckhoff Coffeehouse above plan due to higher than average check and some additional customers due to closure of Southern Lights	18
Cooperage below plan due to aggressive budget for sales rebound that has not occurred, (sales in most Ackerman restaurants 1st floor and A-Level softer than expected)	(19)
Kikka Sushi above plan due to sales in new location better than expected	20
Music Café above plan due to more customer traffic than last year	18
Catering above plan due to catered events not budgeted for Special Olympics (partially offset by loss of Football training table events)	32
Concessions above plan due to several unbudgeted events and conservative budget for Special Olympics	81
Total Wages higher than plan	(15)
Other, mostly positive controllables	7
Total Contribution	125
Services	
Gross Margin:	
Licensing International below plan due to mostly to poor performance in Europe and Australia	(85)
Licensing Domestic below plan	(5)
Leased Ops below plan mostly due to delay of additional offices for Enrollment Management, and the Chase renewal agreement resulted in less ATM's and reduced rates	(17)
Photography below plan due to an aggressive budget (less on campus events)	(22)
Other, positive controllables mainly in Licensing	24
Total Contribution	(105)
UCLA Student Union	
Gross Margin:	
Student Union Ops below plan mostly to the loss of a primary summer client during the Special Olympics and fewer advertising income opportunities than plan	(45)
AU Post Office below plan due to marketplace changes, mostly lower postage sales	(11)
Total Wages lower than plan	11
Other, positive controllables mainly student union event fund	15
Total Contribution	(30)
Allocated Expenses and Other	
A&SS below plan (total wages, insurance expense and various other)	119
Maintenance higher than plan mostly repairs and maintenance (leak in Southern Lights, Luvall roof, prevention of water leaks in Kerckhoff, elevator repairs)	(64)
Utilities lower than plan: mostly chiller water and steam savings which are due to changing some of the HVAC hardware and better control of the CW systems timers	77
Depreciation lower than plan due to timing of capitals and reduced expenditures	101
Interest Expense below plan due to prior year refinancing of AU debt	26
Various positive non-recurrent income	24
Other, mostly positive student fee income	17
Total	300
Actual Net Income/(Loss)	\$120

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
BALANCE SHEETS
(\$000)**

	Current Month January 2016	Prior Month December 2015	Prior Year July 2015
ASSETS			
CURRENT ASSETS:			
Cash and cash equivalents	\$11,659	\$9,826	\$11,434
Accounts receivable	3,951	3,461	4,012
Less: Allowance for doubtful accounts	(303)	(306)	(263)
Accounts receivable, net	3,648	3,155	3,749
Student fees receivable	420	1,544	489
Inventories	6,195	7,597	5,893
Prepaid expenses and other current assets	204	258	278
Total current assets	22,126	22,380	21,843
LONG TERM ASSETS			
Long term note receivable	200	200	200
Property, equipment and improvements	68,732	68,624	68,112
Less: Accumulated depreciation	(44,922)	(44,727)	(43,761)
Total long term assets	24,010	24,292	24,551
TOTAL ASSETS	\$46,136	\$46,477	\$46,394
LIABILITIES AND RETAINED EARNINGS			
CURRENT LIABILITIES:			
Accounts payable	\$4,166	\$4,784	\$5,291
Wages and payroll taxes payable	3,133	2,844	3,324
Sales tax payable & other liabilities	1,132	919	767
Interest payable	285	247	139
Deferred income	625	653	235
Funds held for others	139	124	102
Current portion of long term debt	736	736	736
Total current liabilities	10,216	10,307	10,594
LONG TERM DEBT:			
AU expansion loan	9,595	9,595	9,595
Total long term debt	9,595	9,595	9,595
TOTAL LIABILITIES	19,811	19,902	20,189
RETAINED EARNINGS:			
Beginning Balance	26,205	26,205	25,924
Year-to-date net income/(loss)	120	370	281
Ending Balance	26,325	26,575	26,205
TOTAL LIABILITIES AND RETAINED EARNINGS	\$46,136	\$46,477	\$46,394

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
STATEMENTS OF CASH FLOWS
January 2016
(\$000's)**

	Current Month	Year to Date	Prior Year to Date
CASH FLOWS FROM OPERATING ACTIVITIES:			
Net income/(loss)	(\$250)	\$120	(\$216)
Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:			
Depreciation	197	1,166	1,227
Loss (Gain) on disposals of fixed assets	0	1	0
<u>(Increase)/decrease in current assets:</u>			
Accounts receivable	(493)	100	(1,040)
Student fees receivable	1,124	69	266
Inventories	1,403	(302)	(749)
Prepaid expenses and other current assets	54	74	114
<u>Increase/(decrease) in current liabilities:</u>			
Accounts payable	(619)	(1,126)	663
Sales tax payable & other liabilities	213	365	289
Wages and payroll taxes payable	289	(191)	(132)
Interest payable	38	146	(3)
Deferred Income	(28)	390	378
Funds held for others	15	39	19
Net cash provided/(used) by operating activities	1,943	851	816
CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:			
Purchase of property, equipment and improvements	(110)	(644)	(313)
Change in capital projects in progress	0	18	0
Net cash used in investing activities	(110)	(626)	(313)
CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:			
Principal payments on AU expansion loan	0	0	0
Net cash provided/(used) by financing activities	0	0	0
NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS	1,833	225	503
CASH AND CASH EQUIVALENTS, Beginning	9,826	11,434	10,881
CASH AND CASH EQUIVALENTS, Ending	\$11,659	\$11,659	\$11,384

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
CASH RESERVE COMPUTATION
January 2016
(\$000's)**

CASH AND CASH EQUIVALENTS	\$11,659
Less: Committed Capital Projects	
Ackerman A Level and First Floor Remodel	(2,905)
Student Service Center	(359)
KH Coffeehouse Patio Membrane	(225)
Subtotal	<u>(3,489)</u>
Adjustment for Book Overdraft Entry	(401)
Uncommitted Cash	<u>7,769</u>
BOARD REQUIRED CASH RESERVE (EXC. COMM CAPITAL)	<u>10,243</u>
RESERVE SURPLUS (DEFICIT)	<u><u>(\$2,474)</u></u>

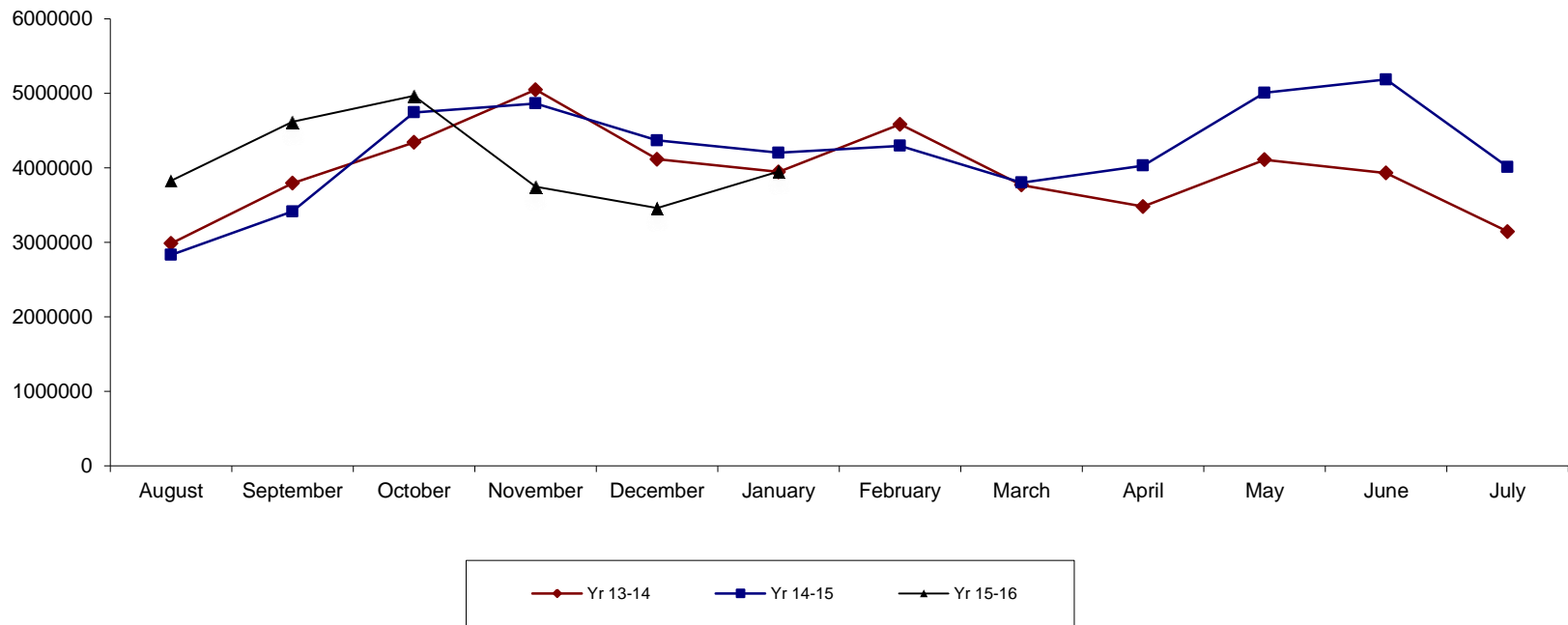
ASUCLA SERVICES AND ENTERPRISES
Capital Expenditures -Current Year Projects (\$000's)
FY 2015-2016 January 2016

PROJECT NAME	BUDGET	PROJECTED						Status
		Payments	PO's	Total	Remaining Balance	Pending	Over (Under)	
ASUCLA								
2015-001 A Level/1st Floor Remodel	1,000.0	95.0	0.0	95.0	905.0		0.0	In Progress
Total Store/Services	1,000.0	95.0	0.0	95.0	905.0	0.0	0.0	
Store/Services								
2015-002 Store General Replacement	50.0	3.9	0.0	3.9	46.1		0.0	In Progress
2015-003 Informal Photo-Equipment	5.0	0.0	0.0	0.0	0.0	5.0	0.0	Pending
2015-004 DC Carts	25.0	0.0	0.0	0.0	0.0	25.0	0.0	Pending
2015-005 DC Equipment - Tunnel	50.0	0.0	0.0	0.0	0.0	50.0	0.0	Pending
2015-006 DC Dock Retrofit - Tunnel	75.0	0.0	0.0	0.0	0.0	75.0	0.0	Pending
2015-007 HTS Air Conditioning	75.0	0.0	0.0	0.0	0.0	75.0	0.0	Pending
2015-008 Wireless Store Expansion	50.0	0.0	0.0	0.0	0.0	50.0	0.0	Pending
2015-009 AU B-Level Update	175.0	0.0	0.0	0.0	0.0	175.0	0.0	Pending
Total Store/Services	505.0	3.9	0.0	3.9	46.1	455.0	0.0	
Food Service								
2015-010 FS Miscellaneous and Unanticipated	50.0	1.4	15.6	17.0	33.0		0.0	In Progress
2015-011 FS Patio Furniture Upgrade	20.0	19.9	0.0	19.9	0.0		(0.1)	Completed
2015-012 FS New trash/recycling/compost receptacles	75.0	12.8	0.0	12.8	62.2		0.0	In Progress
2015-013 LV New cash stands and re-lamination of counters	25.0	0.0	18.3	18.3	6.7		0.0	In Progress
2015-014 NC Convection Oven	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2015-015 Commissary Dish Machine	60.0	0.0	57.7	57.7	2.3		0.0	In Progress
Total Food Services	240.0	34.1	91.6	125.7	104.2	10.0	(0.1)	
Technology								
2015-016 Printer Replacement	2.0	0.0	0.0	0.0	0.0	2.0	0.0	Pending
2015-017 PC Replacement	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2015-018 Kronos Replacement.	150.0	0.0	0.0	0.0	0.0	150.0	0.0	Pending
2015-019 Network Infrastructure Upgrade	180.0	161.4	5.2	166.6	13.4		0.0	In Progress
2015-020 Marketing Hardware/software Upgrade	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
Total Technology	357.0	161.4	5.2	166.6	13.4	177.0	0.0	
Others								
2015-021 Fac. Misc. Remodels	40.0	0.0	0.0	0.0	0.0	40.0	0.0	Pending
2015-022 KH 2nd Floor Lobby/Hallway Re-Flooring	30.0	0.0	0.0	0.0	0.0	30.0	0.0	Pending
2015-023 KH 3rd Floor Staircase/Landing Re-carpeting	20.0	0.0	0.0	0.0	0.0	20.0	0.0	Pending
2015-024 NC Restroom Improvement	60.0	0.0	0.0	0.0	0.0	60.0	0.0	Pending
2015-025 KH Men's Restroom	20.0	0.0	0.0	0.0	0.0	20.0	0.0	Pending
2015-026 LVC Patio Deck	30.0	0.0	0.0	0.0	0.0	30.0	0.0	Pending
2015-027 SUO Omni Locks	75.0	0.0	0.0	0.0	0.0	75.0	0.0	Pending
2015-028 Custodial Replacements	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2015-029 Finance Misc. Replacements	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2015-030 Licensing Office Reconfiguration	75.0	0.0	0.0	0.0	0.0	75.0	0.0	Pending
2015-031 LP Security System	40.0	4.2	0.0	4.2	35.8		0.0	In Progress
2015-032 LP Electric cart	0.0	0.0	16.3	16.3	0.0		16.3	Completed Awaiting Invoice
Total Others	415.0	4.2	16.3	20.5	35.8	375.0	16.3	
Total Current Year Projects	2,517.0	298.6	113.1	411.7	1,104.5	1,017.0	16.2	

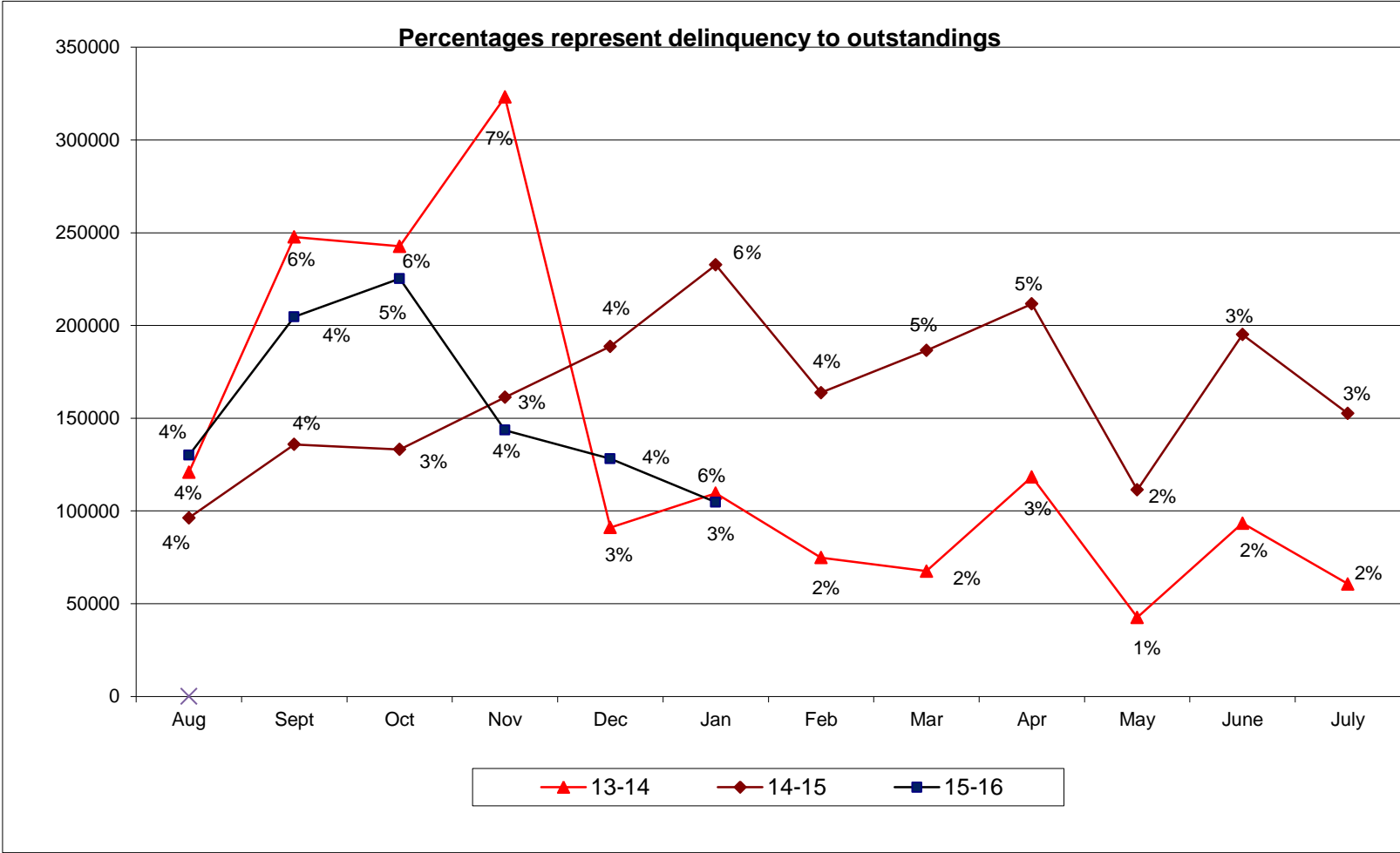
ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES
ACCOUNTS RECEIVABLE AGING REPORT

1/23/2016	Jan	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$439,200	12%	\$289,028	91%	\$5,667	184%	\$8,411	25%	\$2,003	6%	\$16,521	46%	\$760,830	19%
ASUCLA PUBLICATIONS		\$200,638	6%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$200,638	5%
ASUCLA USA/GSA		\$87,184	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$87,184	3%
DUE FROM VENDORS		\$203,487	6%	\$1,925	1%	(\$2,384)	-78%	\$22,502	66%	\$28,942	91%	\$19,296	54%	\$273,768	7%
DENTAL KITS		\$290,882	8%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$290,882	7%
OTHER		\$2,309,298	66%	\$24,510	8%	(\$209)	-6%	\$2,941	9%	\$982	3%	\$57	0%	\$2,337,579	59%
TOTAL CURRENT MONTH		\$3,530,689	100%	\$315,463	100%	\$3,074	100%	\$33,854	100%	\$31,927	100%	\$35,874	100%	\$3,950,881	100%
		89%		8%		0%		1%		1%		1%		100%	
12/26/2015	Dec	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$703,085	22%	\$64,631	96%	\$11,914	37%	\$6,590	25%	\$3,479	10%	\$13,782	39%	\$803,481	23%
ASUCLA PUBLICATIONS		\$135,264	4%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$135,264	4%
ASUCLA USA/GSA		\$80,502	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$80,502	2%
DUE FROM VENDORS		\$164,327	5%	(\$1,596)	-2%	\$13,126	41%	\$10,402	40%	\$29,094	84%	\$19,397	55%	\$234,750	7%
DENTAL KITS		\$384,971	12%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$384,971	11%
OTHER		\$1,797,577	55%	\$4,342	6%	\$7,051	22%	\$9,302	35%	\$1,979	6%	\$2,009	6%	\$1,822,260	53%
TOTAL CURRENT MONTH		\$3,265,726	100%	\$67,377	100%	\$32,091	100%	\$26,294	100%	\$34,552	100%	\$35,188	100%	\$3,461,228	100%
		94%		2%		1%		1%		1%		1%		100%	
11/21/2015	Nov	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$612,832	18%	\$185,984	73%	\$16,410	31%	\$10,341	43%	\$9,992	31%	\$15,615	44%	\$851,174	23%
ASUCLA PUBLICATIONS		\$156,315	5%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$156,315	4%
ASUCLA USA/GSA		\$89,939	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$89,939	2%
DUE FROM VENDORS		\$400,089	12%	\$56,288	22%	\$11,747	22%	\$9,311	38%	\$21,813	69%	\$14,542	42%	\$513,790	14%
DENTAL KITS		\$443,801	13%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$443,801	12%
OTHER		\$1,646,575	49%	\$11,757	5%	\$24,142	47%	\$4,624	19%	\$152	0%	\$4,831	14%	\$1,692,081	45%
TOTAL CURRENT MONTH		\$3,349,551	100%	\$254,029	100%	\$52,299	100%	\$24,276	100%	\$31,957	100%	\$34,988	100%	\$3,747,100	100%
		89%		7%		1%		1%		1%		1%		100%	

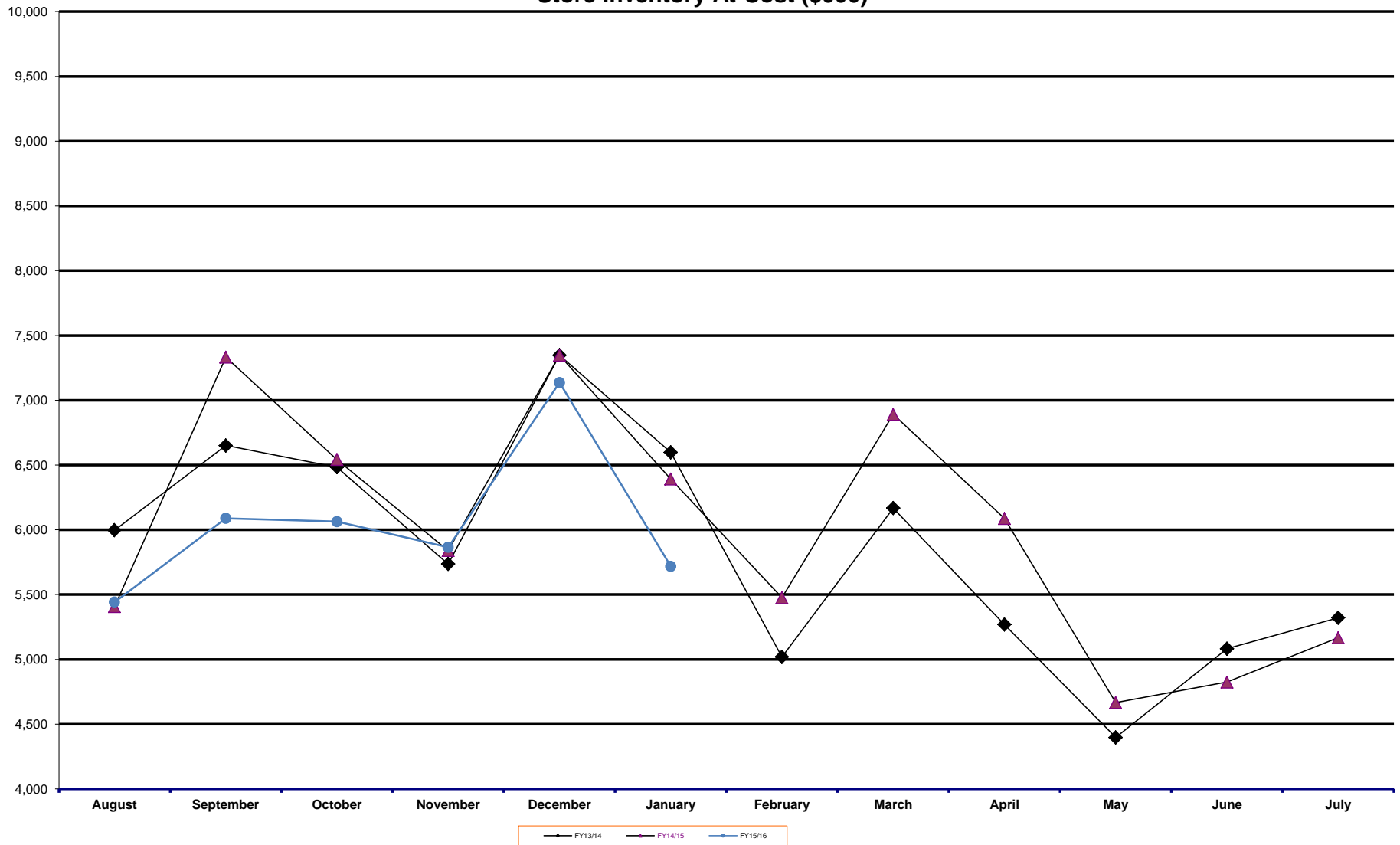
Total Aged Accounts Receivable Balances 12 Month History August 13 to January 16



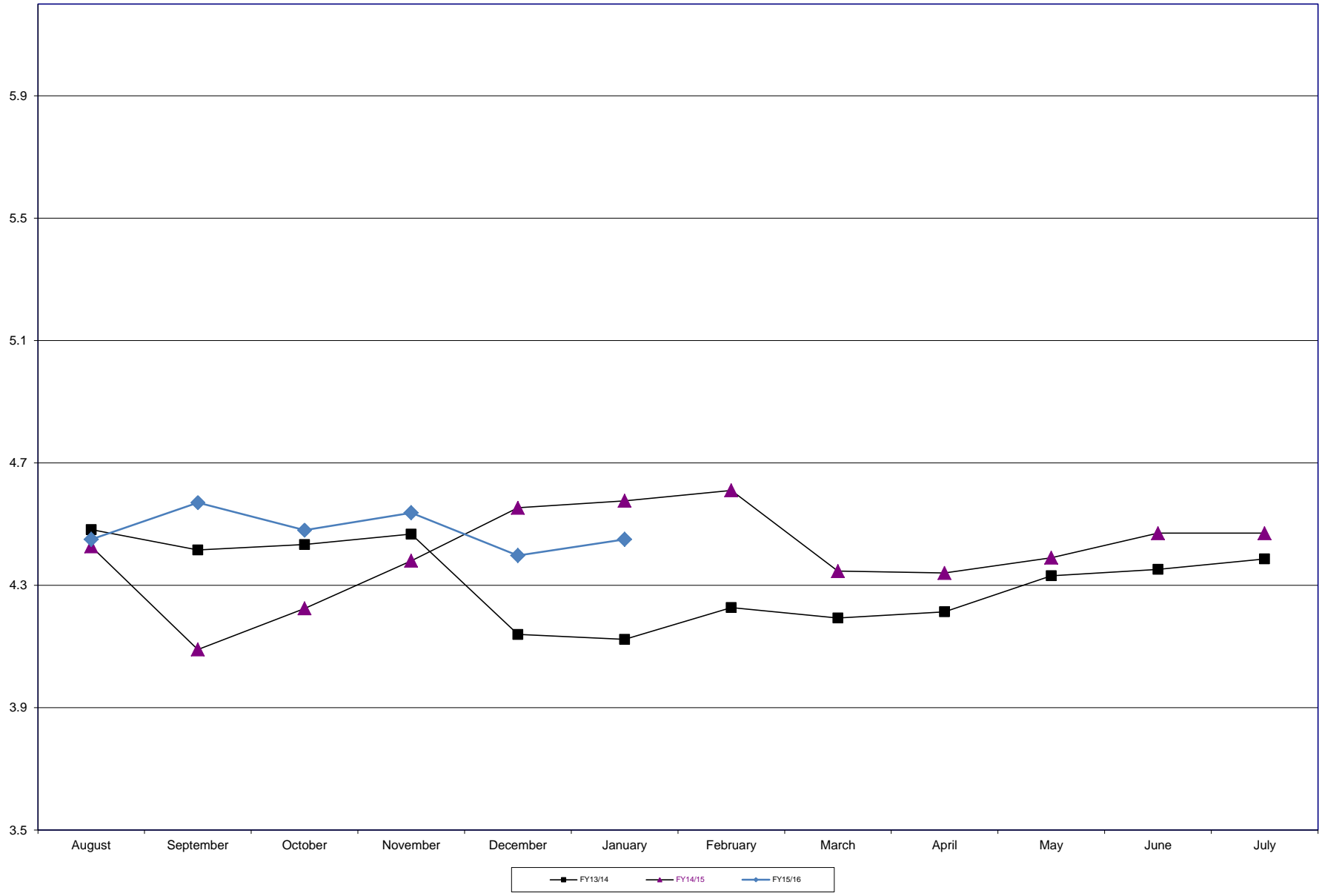
Aged Accounts Receivable Balances > 60 Days Past Due



Associated Students UCLA Store Inventory At Cost (\$000)



Associated Students UCLA Store Inventory Turns*



*This value measures how quickly inventory is sold. It is defined as cost of sales for the trailing 12 months divided by month end inventory.

UCLA STORE
INCOME STATEMENT

JAN. 06(12/27/15-01/23/16)			FISCAL YEAR 15-16			FISCAL YEAR 14-15	
CURRENT MONTH			YTD 6 MO(07/26/15-01/23/16)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
2,320,759	2,482,155	<161,396>	11,458,345	11,963,028	<504,683>	2,598,498	12,030,093
684,750	667,435	17,315	6,959,280	7,103,031	<143,751>	616,731	7,087,210
94,809	94,500	309	563,884	575,200	<11,316>	89,764	571,298
378,889	440,156	<61,267>	1,587,590	1,624,560	<36,970>	445,677	1,657,032
42,911	60,000	<17,089>	1,037,388	1,071,000	<33,612>	55,649	1,148,419
279,346	351,148	<71,802>	3,541,518	3,368,512	173,006	345,929	3,354,894
3,801,464	4,095,394	<293,930>	25,148,004	25,705,331	<557,327>	4,152,246	25,848,946
2,700,579	2,966,795	266,216	17,557,627	17,979,417	421,790	3,034,611	18,159,196
11,133	10,200	<933>	44,320	41,520	<2,800>	12,369	48,698
3,345	2,890	<455>	34,032	29,980	<4,052>	2,803	29,989
430	450	20	2,608	2,720	112	429	2,695
2,190	1,980	<210>	9,222	7,110	<2,112>	2,463	9,644
0	220	220	<530>	3,880	4,410	271	4,334
1,274	1,410	136	14,438	12,680	<1,758>	2,156	14,895
18,372	17,150	<1,222>	104,089	97,890	<6,199>	20,490	110,254
2,718,950	2,983,945	264,995	17,661,716	18,077,307	415,591	3,055,101	18,269,450
71.0	72.4	1.4	69.8	69.9	0.1	73.1	70.3
1,082,513	1,111,449	<28,936>	7,486,286	7,628,024	<141,735>	1,097,146	7,579,496
29.0	27.6	1.4	30.2	30.1	0.1	26.9	29.8
0.5	0.4	<0.1>	0.4	0.4	<0.0>	0.5	0.4
28.5	27.1	1.3	29.8	29.7	0.1	26.4	29.3
21.7	20.7	1.0	17.8	17.3	0.5	20.6	17.0
50.8	50.2	0.6	48.9	49.5	<0.6>	49.4	49.1
42.0	39.6	2.4	41.0	39.6	1.4	39.4	39.7
26.6	27.1	<0.5>	30.8	30.2	0.6	27.4	29.1
54.3	51.7	2.6	51.6	51.0	0.6	50.4	50.7
24.5	21.4	3.1	22.4	23.2	<0.8>	20.7	23.0
101,896	149,278	<47,382>	803,280	761,903	41,377	134,714	756,832
1,184,410	1,260,727	<76,317>	8,289,569	8,389,927	<100,358>	1,231,860	8,336,328
247,744	250,770	3,026	1,484,936	1,530,322	45,386	260,638	1,514,775
0	0	0	5,984	2,500	<3,484>	139	2,412
150,673	160,995	10,322	978,834	984,142	5,308	132,946	916,416
398,417	411,765	13,348	2,469,753	2,516,964	47,211	393,724	2,433,603
10.5	10.1	<0.4>	9.8	9.8	<0.0>	9.5	9.4
135,873	143,938	8,065	824,725	865,608	40,883	146,033	824,903
5,719	6,131	412	61,707	58,186	<3,521>	8,740	71,780
10,598	13,660	3,062	73,059	81,300	8,241	13,477	80,641
80	80	0	480	480	0	80	480
16	14	<2>	116	80	<36>	18	184
4,228	2,650	<1,578>	11,039	10,700	<339>	1,891	11,351
1,000	0	<1,000>	1,800	1,925	125	800	1,900
4,205	4,560	355	29,744	28,300	<1,444>	929	28,321
17,000	28,910	11,910	162,433	208,050	45,617	22,783	216,537
901	900	<1>	6,189	5,400	<789>	900	5,403
0	0	0	53	0	<53>	208	614
<7>	0	7	<493>	0	493	0	89
0	0	0	0	400	400	0	441
5,816	13,514	7,698	152,502	169,774	17,272	13,224	163,743
<1,335>	<1,800>	<465>	<11,040>	<10,225>	815	<1,019>	<7,961>
24	50	26	261,015	260,300	<715>	41	263,714
6,321	4,418	<1,903>	44,487	31,716	<12,771>	3,868	30,736
72,574	72,617	43	408,962	418,489	9,527	72,084	419,564
240	0	<240>	6,299	0	<6,299>	3,665	2,327
137	0	<137>	2,418	0	<2,418>	1,346	7,271
1,122	200	<922>	824	1,473	649	3	1,633
572	0	<572>	2,780	0	<2,780>	501	3,006
269	0	<269>	1,437	1,600	163	0	1,604
0	300	300	300	300	0	300	300
9,820	11,000	1,180	69,838	68,729	<1,109>	3,791	31,907
2,340	0	<2,340>	7,557	3,500	<4,057>	636	4,342
2,409	2,728	319	14,089	17,928	3,839	0	2,801
<850>	75	925	34,345	35,271	926	<1,349>	34,959
0	<1>	<1>	0	6	6	0	0
4,721	6,629	1,908	97,728	123,518	25,790	5,574	131,896
283,791	310,573	26,782	2,264,392	2,382,808	118,416	298,523	2,334,488
682,209	722,338	40,129	4,734,146	4,899,772	165,626	692,247	4,768,091
502,201	538,389	<36,188>	3,555,423	3,490,155	65,268	539,613	3,568,237
46,066	39,422	<6,644>	217,272	222,967	5,695	38,849	213,299
148,040	154,472	6,432	840,401	881,554	41,153	165,518	947,722
70,369	75,875	5,506	406,462	444,412	37,950	79,453	446,112
33,435	33,294	<141>	192,751	194,903	2,152	32,801	191,697
111,339	113,423	2,084	624,243	636,153	11,910	113,224	620,722
84,322	82,428	<1,894>	511,793	465,025	<46,768>	88,997	486,017
32,295	35,127	2,832	204,149	218,057	13,908	38,966	221,884
59,868	65,523	5,655	352,326	393,138	40,812	58,721	351,349
585,735	599,564	13,829	3,349,397	3,456,209	106,812	616,528	3,478,802
<83,535>	<61,175>	<22,360>	206,026	33,946	172,080	<76,915>	89,435

UCLA RESTAURANTS
INCOME STATEMENT

JAN. 06(12/27/15-01/23/16)			FISCAL YEAR 15-16			FISCAL YEAR 14-15	
CURRENT MONTH			YTD 6 MO(07/26/15-01/23/16)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
108,145	127,003	<18,858>	751,943	833,026	<81,083>	116,961	765,037
162,453	165,061	<2,608>	1,078,581	1,015,108	63,473	154,203	974,927
86,531	102,930	<16,399>	724,490	745,068	<20,578>	100,577	731,719
170,926	185,674	<14,748>	1,254,622	1,294,142	<39,520>	179,753	1,245,571
214,447	217,138	<2,691>	1,486,845	1,493,123	<6,278>	200,252	1,352,604
167,552	179,215	<11,663>	1,299,342	1,219,946	79,396	164,123	1,240,687
910,054	977,021	<66,967>	6,595,822	6,600,413	<4,591>	915,870	6,310,544
293,355	336,264	42,909	2,205,980	2,307,738	101,758	331,475	2,265,408
32.2	34.4	2.2	33.5	35.0	1.5	36.2	35.9
616,700	640,757	<24,057>	4,389,842	4,292,675	97,167	584,394	4,045,136
67.8	65.6	2.2	66.6	65.0	1.5	63.8	64.1
69.0	67.5	1.5	66.6	67.4	<0.9>	67.2	66.6
64.9	64.6	0.3	65.1	64.4	0.7	63.5	63.9
65.5	63.9	1.6	66.5	64.3	2.2	62.5	64.0
72.0	66.4	5.6	69.6	66.7	2.9	68.8	67.4
66.1	64.5	1.5	65.5	64.8	0.7	63.4	62.9
68.4	67.0	1.4	67.0	63.3	3.8	58.8	61.5
159,504	160,714	<1,210>	1,171,188	1,132,119	39,069	164,051	1,174,797
776,204	801,471	<25,267>	5,561,031	5,424,794	136,237	748,445	5,219,933
286,996	284,659	<2,337>	1,797,837	1,781,526	<16,311>	291,510	1,743,003
0	700	700	0	2,300	2,300	795	11,349
180,209	177,373	<2,836>	1,193,850	1,181,371	<12,479>	170,221	1,166,619
<36,731>	<35,123>	1,608	<238,796>	<227,338>	11,458	<33,897>	<216,263>
430,474	427,609	<2,865>	2,752,892	2,737,859	<15,033>	428,630	2,704,708
47.3	43.8	<3.5>	41.7	41.5	<0.3>	46.8	42.9
173,199	168,142	<5,057>	1,022,273	1,017,801	<4,472>	161,609	960,507
1,232	1,465	233	10,419	9,855	<564>	2,122	9,171
3,469	4,383	914	23,776	26,285	2,509	4,226	25,546
98	500	402	8,274	10,500	2,226	583	7,485
41,112	43,762	2,650	300,646	310,223	9,577	43,877	301,748
4.5	4.5	<0.0>	4.6	4.7	0.1	4.8	4.8
4,175	4,707	532	32,336	28,946	<3,390>	6,643	30,650
<11,588>	<10,350>	1,238	<58,090>	<62,100>	<4,010>	<10,602>	<61,235>
3,580	2,930	<650>	23,832	16,435	<7,397>	3,535	18,437
3,069	3,681	612	23,809	28,106	4,297	4,304	29,545
1,321	1,345	24	11,694	7,080	<4,614>	<1,535>	4,862
915	1,495	580	25,043	48,470	23,427	1,809	43,450
0	100	100	0	600	600	0	0
0	11	11	2	72	70	0	3
7,029	5,439	<1,590>	59,492	32,623	<26,869>	7,810	61,842
39,898	42,278	2,380	215,051	226,586	11,535	42,216	207,029
1,473	1,378	<95>	10,191	9,421	<770>	1,434	9,334
2,034	965	<1,069>	8,673	5,971	<2,702>	1,553	11,496
13	0	<13>	98	0	<98>	65	65
399	700	301	3,745	3,200	<545>	698	3,092
181	400	219	1,822	2,450	628	0	2,237
306	0	<306>	431	75	<356>	0	75
50	0	<50>	600	650	50	0	600
0	0	0	6,556	1,000	<5,556>	0	2,781
29,712	28,840	<872>	126,603	137,028	10,425	20,799	122,504
301,678	302,171	493	1,857,277	1,861,277	4,000	291,147	1,791,134
732,153	729,780	<2,373>	4,610,168	4,599,136	<11,032>	719,777	4,495,842
44,051	71,691	<27,640>	950,862	825,658	125,204	28,669	724,091
49,773	40,939	<8,834>	242,979	242,202	<777>	42,293	236,759
40,565	41,404	839	272,386	270,515	<1,871>	41,696	274,646
19,282	20,338	1,056	132,219	136,263	4,044	20,015	125,093
9,162	8,924	<238>	62,400	60,001	<2,399>	8,263	55,407
30,508	30,402	<106>	201,382	195,300	<6,082>	28,522	176,759
71,083	66,899	<4,184>	431,439	377,419	<54,020>	75,024	409,711
27,225	28,504	1,279	172,097	176,944	4,847	32,848	187,047
91,563	95,779	4,216	545,069	574,674	29,605	100,038	599,594
339,160	333,189	<5,971>	2,059,972	2,033,318	<26,654>	348,699	2,065,017
<295,109>	<261,498>	<33,611>	<1,109,110>	<1,207,660>	98,550	<320,030>	<1,340,926>
257,198	277,007	<19,809>	1,826,173	1,855,827	<29,654>	273,742	1,839,407
88,911	95,841	<6,930>	642,560	652,429	<9,869>	96,558	657,204
168,287	181,166	<12,879>	1,183,613	1,203,398	<19,785>	177,184	1,182,203
6.17	5.98	0.19	6.04	5.85	0.19	5.74	5.66
7.77	7.49	0.29	7.62	7.40	0.22	7.31	6.39
5.32	5.19	0.13	5.18	5.01	0.17	4.89	4.75
23,305	23,742	437	163,531	165,753	2,222	24,258	169,787
39.05	41.15	<2.10>	40.33	39.81	0.52	37.76	37.17

SERVICES DIVISION
INCOME STATEMENT

JAN. 06(12/27/15-01/23/16)			FISCAL YEAR 15-16			FISCAL YEAR 14-15	
CURRENT MONTH			YTD 6 MO(07/26/15-01/23/16)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
4,457	7,500	<3,043>	62,668	84,500	<21,832>	11,166	82,674
4,457	7,500	<3,043>	62,668	84,500	<21,832>	11,166	82,674
64	300	236	1,775	1,950	176	454	2,768
4,393	7,200	<2,807>	60,893	82,550	<21,657>	10,712	79,906
98.6	96.0	2.6	97.2	97.7	<0.5>	95.9	96.7
98.6	96.0	2.6	97.2	97.7	<0.5>	95.9	96.7
161,117	177,906	<16,789>	1,358,486	1,447,838	<89,352>	253,722	1,355,514
93,239	101,224	<7,985>	585,527	602,591	<17,064>	98,257	572,574
254,356	279,130	<24,774>	1,944,013	2,050,429	<106,416>	351,979	1,928,088
258,749	286,330	<27,581>	2,004,906	2,132,979	<128,073>	362,691	2,007,993
38,266	34,800	<3,466>	214,781	208,800	<5,981>	36,012	203,361
200	900	700	1,036	4,575	3,539	159	2,931
38,465	35,700	<2,765>	215,816	213,375	<2,441>	36,170	206,292
863.0	476.0	<387.0>	344.4	252.5	<91.9>	323.9	249.5
18,358	18,813	455	107,454	111,588	4,134	17,974	100,557
951	700	<251>	2,515	4,200	1,685	147	3,695
770	709	<61>	4,564	4,209	<355>	667	3,963
0	105	105	57	630	573	348	487
0	3,050	3,050	7,123	13,300	6,177	5,375	16,443
0	0	0	7,499	7,500	1	0	7,818
0	0	0	0	0	0	0	500
127	1,550	1,423	8,892	17,300	8,408	1,024	19,121
0	100	100	816	600	<216>	0	520
2,083	2,483	400	12,969	14,898	1,929	2,083	12,498
0	250	250	4,997	1,500	<3,497>	0	2,200
650	3,800	3,150	21,317	22,800	1,483	4,471	28,442
4,800	6,450	1,650	118,335	119,455	1,120	33,375	147,025
13,278	11,107	<2,171>	106,051	106,533	482	7,960	83,262
53,470	42,291	<11,179>	425,665	428,934	3,269	34,041	325,957
94,488	91,408	<3,080>	828,255	853,447	25,192	107,465	752,488
132,953	127,108	<5,845>	1,044,072	1,066,822	22,750	143,635	958,780
125,795	159,222	<33,427>	960,834	1,066,157	<105,323>	219,056	1,049,214
4,447	3,418	<1,029>	19,166	18,943	<223>	3,569	18,124
9,458	10,060	602	65,160	72,211	7,051	13,559	69,611
4,666	5,124	458	32,799	37,755	4,956	6,730	33,295
2,217	2,248	31	15,530	16,578	1,048	2,779	14,529
7,382	7,659	277	49,743	53,911	4,168	9,591	46,757
14,957	31,114	16,157	90,783	175,526	84,743	15,786	86,211
5,729	13,266	7,537	36,212	82,352	46,140	6,912	39,358
6,097	6,361	264	36,580	38,166	1,586	6,238	37,401
54,953	79,250	24,297	345,972	495,442	149,470	65,165	345,285
70,842	79,972	<9,130>	614,862	570,715	44,147	153,891	703,929

UCLA STUDENT UNION
INCOME STATEMENT

JAN. 06(12/27/15-01/23/16)			FISCAL YEAR 15-16			FISCAL YEAR 14-15	
CURRENT MONTH			YTD 6 MO(07/26/15-01/23/16)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
27,854	27,480	374	254,599	301,635	<47,036>	20,784	263,853
0	55	<55>	0	416	<416>	0	32
0	0	0	0	0	0	0	5
31,569	39,864	<8,295>	232,309	282,559	<50,250>	42,864	302,377
59,423	67,399	<7,976>	486,908	584,610	<97,702>	63,647	566,267
30,823	38,987	8,164	227,280	276,343	49,063	39,783	297,801
3,576	3,804	228	43,448	51,352	7,904	3,199	41,319
0	0	0	0	0	0	0	0
34,399	42,791	8,392	270,727	327,695	56,968	42,983	339,120
57.9	63.5	5.6	55.6	56.1	0.5	67.5	59.9
25,024	24,608	416	216,180	256,915	<40,735>	20,665	227,148
42.1	36.5	5.6	44.4	44.0	0.5	32.5	40.1
87.2	86.2	1.0	82.9	83.0	<0.1>	84.6	84.3
0.0	100.0	<100.0>	0.0	100.0	<100.0>	0.0	100.0
0.0	0.0	0.0	0.0	0.0	0.0	0.0	99.4
2.4	2.2	0.2	2.2	2.2	<0.0>	7.2	1.5
11,269	15,503	<4,234>	74,751	80,356	<5,605>	12,412	72,316
6,253	7,018	<765>	40,359	49,742	<9,383>	7,554	54,187
17,522	22,521	<4,999>	115,110	130,098	<14,988>	19,966	126,503
42,546	47,129	<4,583>	331,290	387,013	<55,723>	40,631	353,651
27,226	30,859	3,633	179,680	185,154	5,474	30,202	175,493
17,517	17,240	<277>	98,775	104,334	5,559	14,193	91,810
44,743	48,099	3,356	278,454	289,488	11,034	44,395	267,304
75.3	71.4	<3.9>	57.2	49.5	<7.7>	69.8	47.2
14,288	15,997	1,709	96,632	95,453	<1,179>	16,268	95,079
1,448	905	<543>	7,663	8,570	907	852	4,986
2,960	3,085	125	17,736	19,595	1,859	3,423	19,921
0	0	0	566	1,150	584	0	3,255
0	0	0	2,716	2,274	<442>	286	2,832
198	232	34	894	928	34	0	696
267	800	533	2,975	5,108	2,133	131	5,676
673	614	<59>	22,855	20,934	<1,921>	741	20,951
9,660	9,200	<460>	42,009	40,682	<1,327>	9,474	47,479
0	139	139	89	834	745	54	837
1,400	2,000	600	1,400	2,000	600	0	0
5	20	15	353	754	401	49	1,741
483	595	112	3,061	3,576	515	546	3,043
3,001	1,787	<1,214>	8,378	8,266	<112>	1,700	10,987
1,042	937	<105>	5,425	6,639	1,214	1,299	6,850
0	24	24	1,759	169	<1,590>	529	1,171
0	0	0	575	0	<575>	0	0
0	0	0	3,206	2,629	<577>	0	2,791
15,417	15,417	0	92,500	92,502	2	15,417	92,500
6,214	11,000	4,786	45,487	58,000	12,513	10,414	48,763
57,055	62,752	5,697	356,280	370,063	13,783	61,183	369,557
101,798	110,851	9,053	634,734	659,551	24,817	105,579	636,861
<59,253>	<63,722>	4,469	<303,444>	<272,538>	<30,906>	<64,948>	<283,210>
5,174	4,362	<812>	24,504	24,274	<230>	4,382	23,457
2,812	4,476	1,664	20,307	25,983	5,676	3,122	24,891
1,387	2,279	892	10,238	13,608	3,370	1,550	11,963
659	1,000	341	4,835	5,955	1,120	640	5,185
2,195	3,408	1,213	15,524	19,472	3,948	2,208	16,700
44,436	43,141	<1,295>	269,705	243,383	<26,322>	46,899	256,122
17,019	18,384	1,365	107,583	114,123	6,540	20,534	116,928
12,803	14,398	1,595	77,241	86,388	9,147	12,843	75,406
86,485	91,448	4,963	529,937	533,186	3,249	92,178	530,652
<145,738>	<155,170>	9,432	<833,381>	<805,724>	<27,657>	<157,126>	<813,862>

ADMINISTRATIVE AND SUPPORT SERVICES
EXPENSE STATEMENT

JAN. 06(12/27/15-01/23/16)			FISCAL YEAR 15-16			FISCAL YEAR 14-15	
CURRENT MONTH			YTD 6 MO(07/26/15-01/23/16)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
313,994	299,402	<14,592>	1,782,670	1,838,106	55,436	312,340	1,861,378
0	500	500	0	2,800	2,800	2,192	19,043
33,154	36,082	2,928	190,591	200,140	9,549	32,648	184,389
347,148	335,984	<11,164>	1,973,260	2,041,046	67,786	347,180	2,064,810
6.5	5.8	<0.7>	5.4	5.5	0.1	6.0	5.6
0	0	0	11,859	12,000	142	0	11,156
0	2,000	2,000	4,000	4,000	0	2,000	4,000
152,129	145,589	<6,540>	869,638	870,314	676	150,237	860,181
7,858	10,732	2,874	44,895	48,831	3,936	6,049	46,352
7,584	9,701	2,117	49,167	58,337	9,170	9,012	53,567
548	700	152	4,569	5,794	1,225	565	5,209
325	2,123	1,798	3,763	13,362	9,599	0	2,472
0	20	20	39	120	81	0	39
5,188	614	<4,574>	8,278	8,472	194	3,629	11,234
0	52	52	0	312	312	0	0
0	0	0	0	0	0	0	25
114	1,703	1,589	2,342	3,707	1,365	1,653	3,599
75	97	22	4,568	3,317	<1,251>	105	1,445
0	0	0	974	2,523	1,549	0	2,449
586	350	<236>	2,376	2,100	<276>	624	1,983
10	<400>	<410>	<2,397>	<2,400>	<3>	<40>	<1,259>
0	51	51	384	306	<78>	0	498
2,525	2,750	225	16,117	16,500	383	2,562	13,549
1,030	1,425	395	7,468	8,305	837	1,000	8,809
1,500	1,500	0	9,000	9,000	0	2,100	12,600
6,699	5,567	<1,132>	35,921	38,413	2,492	4,238	27,720
604	1,564	960	3,203	9,384	6,181	8,547	9,027
11,395	12,433	1,038	69,266	74,598	5,332	16,329	62,740
218	170	<48>	218	429	211	0	0
5,741	5,741	0	30,082	30,082	0	11,860	54,819
<1>	40	41	<35>	240	275	<41>	<15>
14,303	17,700	3,397	85,820	106,200	20,380	16,081	96,486
4,588	5,237	649	32,426	25,078	<7,348>	7,095	20,755
1,383	1,382	<1>	8,295	8,292	<3>	880	5,278
9,996	10,558	562	60,723	63,345	2,622	10,342	62,501
329	500	171	9,781	5,500	<4,281>	<30>	5,544
9,167	9,870	703	55,002	59,220	4,218	9,583	57,500
0	0	0	3,620	3,620	0	0	3,448
1,000	1,000	0	16,950	17,000	50	0	22,000
15,451	16,800	1,349	78,368	79,600	1,232	15,274	73,862
336	1,200	864	6,664	3,700	<2,964>	1,174	3,269
3,400	4,102	702	22,627	22,879	252	3,400	19,301
3,249	3,600	351	19,439	20,500	1,061	3,302	18,569
7,635	7,864	229	45,810	47,184	1,374	7,635	45,373
13,401	14,374	973	80,406	87,796	7,390	13,955	83,713
4,555	3,400	<1,155>	22,399	24,100	1,701	3,291	18,804
292,920	302,109	9,189	1,724,024	1,792,060	68,036	312,414	1,728,602
640,068	638,093	<1,975>	3,697,285	3,833,106	135,821	659,594	3,793,412
18,152	18,623	471	110,174	105,062	<5,112>	19,158	104,625
6,952	7,935	983	43,947	49,260	5,313	8,388	47,765
12,821	12,193	<628>	70,219	73,158	2,939	12,424	73,967
37,925	38,751	826	224,339	227,480	3,141	39,970	226,357
677,993	676,844	<1,149>	3,921,624	4,060,586	138,962	699,564	4,019,769
<598,936>	<602,525>	<3,589>	<3,450,301>	<3,572,952>	<122,651>	<618,762>	<3,552,727>
<31,126>	<31,126>	0	<185,093>	<185,093>	0	<29,813>	<178,829>
<3,412>	<3,412>	0	<17,787>	<17,787>	0	<3,174>	<17,665>
<44,519>	<39,781>	4,738	<268,443>	<284,754>	<16,311>	<47,815>	<270,549>
<677,993>	<676,844>	1,149	<3,921,624>	<4,060,586>	<138,962>	<699,564>	<4,019,769>
0	0	0	0	0	<0>	0	0

MAINTENANCE DIVISION
EXPENSE STATEMENT

JAN. 06(12/27/15-01/23/16)			FISCAL YEAR 15-16			FISCAL YEAR 14-15	
CURRENT MONTH			YTD 6 MO(07/26/15-01/23/16)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
118,370	124,634	6,264	676,891	690,236	13,345	129,149	678,410
2,387	2,198	<189>	18,069	7,693	<10,376>	5,174	28,528
0	1,078	1,078	209	5,490	5,281	759	4,293
<2,031>	<650>	1,381	<5,778>	<3,740>	2,038	<437>	<4,000>
<6,901>	<5,471>	1,430	<40,475>	<33,347>	7,128	<5,634>	<32,873>
<2,520>	<6,300>	<3,780>	<7,040>	<37,800>	<30,760>	<5,840>	<32,835>
109,305	115,489	6,184	641,876	628,532	<13,344>	123,172	641,523
80,460	77,500	<2,960>	427,256	431,391	4,135	77,449	407,400
14	243	229	689	863	174	256	914
567	677	110	3,987	4,062	75	729	4,309
0	0	0	286	1,600	1,314	0	432
3,792	5,247	1,455	28,733	30,005	1,272	4,580	29,230
5,395	5,232	<163>	31,792	33,177	1,385	3,821	28,043
610	830	220	5,576	6,918	1,342	680	8,361
328	516	188	2,934	3,043	109	397	2,410
15,340	18,725	3,385	171,345	118,300	<53,045>	18,573	128,083
2,380	3,190	810	27,509	19,140	<8,369>	4,543	15,783
0	0	0	232	525	293	0	0
<658>	900	1,558	1,413	5,400	3,987	138	1,416
0	250	250	0	1,500	1,500	0	2,880
7,767	3,495	<4,272>	29,201	20,970	<8,231>	3,522	21,246
7,066	7,151	85	38,484	41,117	2,633	6,754	39,819
4,080	3,428	<652>	24,483	20,568	<3,915>	3,944	24,052
1,194	780	<414>	6,873	4,680	<2,193>	1,051	4,453
128,334	128,164	<170>	800,794	743,259	<57,535>	126,435	718,829
237,639	243,653	6,014	1,442,670	1,371,791	<70,879>	249,607	1,360,352
14,124	16,946	2,822	84,726	101,676	16,950	14,934	89,228
14,124	16,946	2,822	84,726	101,676	16,950	14,934	89,228
251,764	260,599	8,835	1,527,396	1,473,467	<53,929>	264,541	1,449,580
<214,799>	<223,582>	<8,783>	<1,303,720>	<1,261,353>	42,367	<226,706>	<1,238,060>
<6,994>	<6,994>	0	<41,964>	<41,964>	0	<6,535>	<39,210>
<2,742>	<2,742>	0	<16,452>	<16,452>	0	<2,562>	<15,372>
<9,076>	<8,658>	418	<55,087>	<48,636>	6,451	<9,579>	<52,312>
<18,152>	<18,623>	<471>	<110,174>	<105,062>	5,112	<19,158>	<104,625>
<251,764>	<260,599>	<8,835>	<1,527,396>	<1,473,467>	53,929	<264,541>	<1,449,580>
0	0	0	0	0	0	0	0

UTILITIES
EXPENSE STATEMENT

JAN. 06(12/27/15-01/23/16)			
CURRENT MONTH			
ACTUAL	BUDGET	VARIANCE	
1,648	15,179	13,531	Chiller Water
74,742	67,877	<6,865>	Elec-Non Air Cond.
10,109	10,622	513	Water-Non Air Cond.
6,008	13,208	7,200	Steam-Non Air Cond.
3,707	3,530	<177>	Gas
1,292	1,551	259	Energy Management
97,506	111,967	14,461	TOTAL OTHER CONTROL.
97,506	111,967	14,461	TOTAL CONTROLLABLE EXP
<82,268>	<95,282>	<13,014>	Allocated-Svs and Ent
<3,455>	<3,455>	0	Allocated-USAC
<1,355>	<1,355>	0	Allocated-GSA
<3,476>	<3,940>	<464>	Allocated-Comm Board
<6,952>	<7,935>	<983>	Allocated-A & SS
<97,506>	<111,967>	<14,461>	TOTAL OTHER
0	0	<0>	TOTAL EXPENSE

FISCAL YEAR 15-16			FISCAL YEAR 14-15	
YTD 6 MO(07/26/15-01/23/16)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	MONTH	YTD
103,098	158,133	55,035	11,131	143,139
393,017	390,787	<2,230>	73,789	387,007
60,321	63,135	2,814	9,983	56,751
34,220	52,231	18,011	17,573	58,311
16,414	20,461	4,047	3,937	19,077
7,752	9,306	1,554	0	0
614,822	694,053	79,231	116,413	664,285
614,822	694,053	79,231	116,413	664,285
<520,042>	<591,475>	<71,433>	<99,261>	<565,218>
<20,730>	<20,730>	0	<3,283>	<19,698>
<8,130>	<8,130>	0	<1,287>	<7,722>
<21,974>	<24,458>	<2,484>	<4,194>	<23,882>
<43,947>	<49,260>	<5,313>	<8,388>	<47,765>
<614,822>	<694,053>	<79,231>	<116,413>	<664,285>
0	0	<0>	0	<0>