

**ASSOCIATED STUDENTS
UCLA**

**FINANCIAL STATEMENTS
SERVICES AND ENTERPRISES**

January (12/28/14 - 01/24/15)

Prepared

February 09, 2015

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES

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EXECUTIVE SUMMARY

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - JANUARY 2015 (\$000's)
DIVISIONS AT CONTRIBUTION LEVEL**

JANUARY (12/28/14 - 01/24/15)										FY 13-14		FISCAL YEAR 2014-2015										FY 13-14	
CURRENT MONTH										**		YTD 6 MONTHS (07/27/14 - 01/24/15)										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%		
4,287		4,108		179	4.4%	(149)	(3.4%)	4,436		GROSS INCOME													
1,080		1,139		(59)	(5.2%)	(38)	(3.4%)	1,118		UCLA Store	26,606		24,526		2,080	8.5%	1,003	3.9%	25,603				
363		378		(15)	(4.0%)	48	15.2%	315		UCLA Restaurants	7,485		7,348		137	1.9%	278	3.9%	7,207				
84		116		(32)	(27.6%)	(9)	(9.7%)	93		Services Division	2,011		2,070		(59)	(2.9%)	5	0.2%	2,006				
										UCLA Student Union	693		752		(59)	(7.8%)	(39)	(5.3%)	732				
5,814		5,741		73	1.3%	(148)	(2.5%)	5,962		TOTAL	36,795		34,696		2,099	6.0%	1,247	3.5%	35,548				
										GROSS MARGIN													
1,232	28.7%	1,222	29.7%	10	Pts. (1.0)	23	Pts. 1.4	1,209	27.3%	UCLA Store	8,336	31.3%	7,916	32.3%	420	(1.0)	512	0.7	7,824	30.6%			
748	69.3%	796	69.9%	(48)	(0.6)	(38)	(1.0)	786	70.3%	UCLA Restaurants	5,220	69.7%	5,164	70.3%	56	(0.6)	131	(0.9)	5,089	70.6%			
363	100.0%	378	100.0%	(15)	0.0	48	0.0	315	100.0%	Services Division	2,008	99.9%	2,066	99.8%	(58)	0.1	4	0.0	2,004	99.9%			
41	48.8%	56	48.3%	(15)	0.5	6	11.2	35	37.6%	UCLA Student Union	354	51.1%	369	49.1%	(15)	2.0	(6)	1.9	360	49.2%			
2,384	41.0%	2,452	42.7%	(68)	(1.7)	39	1.7	2,345	39.3%	TOTAL	15,918	43.3%	15,515	44.7%	403	(1.4)	641	0.3	15,277	43.0%			
										WAGES & BENEFITS													
540	12.6%	519	12.6%	(21)	0.0	(32)	(1.1)	508	11.5%	UCLA Store	3,259	12.2%	3,230	13.2%	(29)	1.0	(89)	0.2	3,170	12.4%			
590	54.6%	575	50.5%	(15)	(4.1)	(36)	(5.0)	554	49.6%	UCLA Restaurants	3,665	49.0%	3,629	49.4%	(36)	0.4	(162)	(0.4)	3,503	48.6%			
54	14.9%	51	13.5%	(3)	(1.4)	(7)	0.0	47	14.9%	Services Division	307	15.3%	310	15.0%	3	(0.3)	(12)	(0.6)	295	14.7%			
61	72.6%	62	53.4%	1	(19.2)	(2)	(9.2)	59	63.4%	UCLA Student Union	362	52.2%	383	50.9%	21	(1.3)	14	(0.8)	376	51.4%			
1,245	21.4%	1,207	21.0%	(38)	(0.4)	(77)	(1.8)	1,168	19.6%	TOTAL	7,593	20.6%	7,552	21.8%	(41)	1.2	(249)	0.1	7,344	20.7%			
										OTHER CONTROLLABLES *													
152	3.5%	153	3.7%	1	0.2	13	0.2	165	3.7%	UCLA Store	1,510	5.7%	1,404	5.7%	(106)	0.0	(104)	(0.2)	1,406	5.5%			
130	12.0%	136	11.9%	6	(0.1)	11	0.6	141	12.6%	UCLA Restaurants	831	11.1%	811	11.0%	(20)	(0.1)	(11)	0.3	820	11.4%			
89	24.5%	101	26.7%	12	2.2	(2)	3.1	87	27.6%	Services Division	652	32.4%	714	34.5%	62	2.1	74	3.8	726	36.2%			
45	53.6%	46	39.7%	1	(13.9)	(3)	(8.4)	42	45.2%	UCLA Student Union	274	39.5%	262	34.8%	(12)	(4.7)	(8)	(3.2)	266	36.3%			
416	7.2%	436	7.6%	20	0.4	19	0.1	435	7.3%	TOTAL	3,267	8.9%	3,191	9.2%	(76)	0.3	(49)	0.2	3,218	9.1%			
										CONTRIBUTION													
540	12.6%	549	13.4%	(9)	(0.8)	5	0.5	535	12.1%	UCLA Store	3,568	13.4%	3,282	13.4%	286	0.0	321	0.7	3,247	12.7%			
29	2.7%	85	7.5%	(56)	(4.8)	(62)	(5.4)	91	8.1%	UCLA Restaurants	724	9.7%	723	9.8%	1	(0.1)	(41)	(0.9)	765	10.6%			
219	60.3%	225	59.5%	(6)	0.8	38	2.8	181	57.5%	Services Division	1,049	52.2%	1,043	50.4%	6	1.8	65	3.1	984	49.1%			
(65)	(77.4%)	(52)	(44.8%)	(13)	(32.6)	1	(6.4)	(66)	(71.0%)	UCLA Student Union	(283)	(40.8%)	(276)	(36.7%)	(7)	(4.1)	(1)	(2.3)	(282)	(38.5%)			
723	12.4%	807	14.1%	(84)	(1.7)	(18)	0.0	741	12.4%	TOTAL	5,058	13.7%	4,772	13.8%	286	(0.1)	344	0.4	4,714	13.3%			
										ALLOCATED EXPENSES													
579	10.0%	535	9.3%	(44)	(0.7)	(76)	(1.6)	503	8.4%	Admin&Support Services	3,326	9.0%	3,374	9.7%	48	0.7	(247)	(0.3)	3,079	8.7%			
231	4.0%	215	3.7%	(16)	(0.3)	(54)	(1.0)	177	3.0%	Maintenance Division	1,253	3.4%	1,196	3.4%	(57)	0.0	(203)	(0.4)	1,050	3.0%			
108	1.9%	90	1.6%	(18)	(0.3)	(21)	(0.4)	87	1.5%	Utilities	613	1.7%	583	1.7%	(30)	0.0	8	0.0	621	1.7%			
205	3.5%	213	3.7%	8	0.2	16	0.2	221	3.7%	Depreciation	1,227	3.3%	1,281	3.7%	54	0.4	91	0.4	1,318	3.7%			
1,123	19.3%	1,053	18.3%	(70)	(1.0)	(135)	(2.7)	988	16.6%	TOTAL	6,419	17.4%	6,434	18.5%	15	1.1	(351)	(0.3)	6,068	17.1%			
										NET INCOME (LOSS)													
(400)	(6.9%)	(246)	(4.3%)	(154)	(2.6)	(153)	(2.8)	(247)	(4.1%)	FROM OPERATIONS	(1,361)	(3.7%)	(1,662)	(4.8%)	301	1.1	(7)	0.1	(1,354)	(3.8%)			
										OTHER INC/(EXP)													
0	0.0%	0	0.0%	0	0.0	(24)	(0.4)	24	0.4%	Non-Recurrent Inc/(Exp)	43	0.1%	0	0.0%	43	0.1	(39)	(0.1)	82	0.2%			
15	0.3%	14	0.2%	1	0.1	0	0.0	15	0.3%	Interest Income	90	0.2%	87	0.3%	3	(0.1)	(13)	(0.1)	103	0.3%			
(44)	(0.8%)	(44)	(0.8%)	0	0.0	3	0.0	(47)	(0.8%)	Interest (Expense)	(266)	(0.7%)	(266)	(0.8%)	0	0.1	15	0.1	(281)	(0.8%)			
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%	Income Taxes	0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%			
213	3.7%	213	3.7%	0	0.0	2	0.2	211	3.5%	Student Union Fee Income	1,278	3.5%	1,278	3.7%	0	(0.2)	11	(0.1)	1,267	3.6%			
184	3.2%	183	3.2%	1	0.0	(19)	(0.2)	203	3.4%	TOTAL	1,145	3.1%	1,099	3.2%	46	(0.1)	(26)	(0.2)	1,171	3.3%			
(216)	(3.7%)	(63)	(1.1%)	(153)	(2.6)	(172)	(3.0)	(44)	(0.7%)	NET INCOME (LOSS)	(216)	(0.6%)	(563)	(1.6%)	347	1.0	(33)	(0.1)	(183)	(0.5%)			

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - JANUARY 2015 (\$000's)
DIVISIONS FULLY ALLOCATED**

JANUARY (12/28/14 - 01/24/15)										FY 13-14		FISCAL YEAR 2014-2015										FY 13-14	
CURRENT MONTH										**		YTD 6 MONTHS (07/27/14 - 01/24/15)										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%		
4,287		4,108		179	4.4%	(149)	(3.4%)	4,436		GROSS INCOME			26,606		24,526		2,080	8.5%	1,003	3.9%	25,603		
1,080		1,139		(59)	(5.2%)	(38)	(3.4%)	1,118		UCLA Store			7,485		7,348		137	1.9%	278	3.9%	7,207		
363		378		(15)	(4.0%)	48	15.2%	315		UCLA Restaurants			2,011		2,070		(59)	(2.9%)	5	0.2%	2,006		
84		116		(32)	(27.6%)	(9)	(9.7%)	93		Services Division			693		752		(59)	(7.8%)	(39)	(5.3%)	732		
5,814		5,741		73	1.3%	(148)	(2.5%)	5,962		UCLA Student Union			36,795		34,696		2,099	6.0%	1,247	3.5%	35,548		
										TOTAL													
1,232	28.7%	1,222	29.7%	10	Pts. (1.0)	23	Pts. 1.4	1,209	27.3%	GROSS MARGIN			8,336	31.3%	7,916	32.3%	420	Pts. (1.0)	512	Pts. 0.7	7,824	30.6%	
748	69.3%	796	69.9%	(48)	(0.6)	(38)	(1.0)	786	70.3%	UCLA Store			5,220	69.7%	5,164	70.3%	56	(0.6)	131	(0.9)	5,089	70.6%	
363	100.0%	378	100.0%	(15)	0.0	48	0.0	315	100.0%	UCLA Restaurants			2,008	99.9%	2,066	99.8%	(58)	0.1	4	0.0	2,004	99.9%	
41	48.8%	56	48.3%	(15)	0.5	6	11.2	35	37.6%	Services Division			354	51.1%	369	49.1%	(15)	2.0	(6)	1.9	360	49.2%	
2,384	41.0%	2,452	42.7%	(68)	(1.7)	39	1.7	2,345	39.3%	UCLA Student Union			15,918	43.3%	15,515	44.7%	403	(1.4)	641	0.3	15,277	43.0%	
										TOTAL													
692	16.1%	672	16.4%	(20)	0.3	(18)	(0.9)	674	15.2%	TOTAL CONTROLLABLES			4,768	17.9%	4,634	18.9%	(134)	1.0	(192)	0.0	4,576	17.9%	
720	66.7%	711	62.4%	(9)	(4.3)	(25)	(4.5)	695	62.2%	UCLA Store			4,496	60.1%	4,440	60.4%	(56)	0.3	(173)	(0.1)	4,323	60.0%	
144	39.7%	152	40.2%	8	0.5	(10)	2.8	134	42.5%	UCLA Restaurants			959	47.7%	1,024	49.5%	65	1.8	62	3.2	1,021	50.9%	
106	126.2%	108	93.1%	2	(33.1)	(5)	(17.6)	101	108.6%	Services Division			637	91.9%	645	85.8%	8	(6.1)	5	(4.2)	642	87.7%	
1,662	28.6%	1,643	28.6%	(19)	0.0	(58)	(1.7)	1,604	26.9%	UCLA Student Union			10,860	29.5%	10,743	31.0%	(117)	1.5	(298)	0.2	10,562	29.7%	
										TOTAL													
540	12.6%	549	13.4%	(9)	(0.8)	5	0.5	535	12.1%	CONTRIBUTION			3,568	13.4%	3,282	13.4%	286	0.0	321	0.7	3,247	12.7%	
29	2.7%	85	7.5%	(56)	(4.8)	(62)	(5.4)	91	8.1%	UCLA Store			724	9.7%	723	9.8%	1	(0.1)	(41)	(0.9)	765	10.6%	
219	60.3%	225	59.5%	(6)	0.8	38	2.8	181	57.5%	UCLA Restaurants			1,049	52.2%	1,043	50.4%	6	1.8	65	3.1	984	49.1%	
(65)	(77.4%)	(52)	(44.8%)	(13)	(32.6)	1	(6.4)	(66)	(71.0%)	Services Division			(283)	(40.8%)	(276)	(36.7%)	(7)	(4.1)	(1)	(2.3)	(282)	(38.5%)	
723	12.4%	807	14.1%	(84)	(1.7)	(18)	0.0	741	12.4%	UCLA Student Union			5,058	13.7%	4,772	13.8%	286	(0.1)	344	0.4	4,714	13.3%	
										TOTAL													
617	14.4%	561	13.7%	(56)	(0.7)	(64)	(1.9)	553	12.5%	ALLOCATED EXPENSES			3,478	13.1%	3,420	13.9%	(58)	0.8	(196)	(0.3)	3,282	12.8%	
349	32.3%	323	28.4%	(26)	(3.9)	(43)	(4.9)	306	27.4%	UCLA Store			2,065	27.6%	2,019	27.5%	(46)	(0.1)	(121)	(0.6)	1,944	27.0%	
65	17.9%	83	22.0%	18	4.1	(14)	(1.7)	51	16.2%	UCLA Restaurants			345	17.2%	481	23.2%	136	6.0	(10)	(0.5)	335	16.7%	
92	109.5%	86	74.1%	(6)	(35.4)	(14)	(25.6)	78	83.9%	Services Division			531	76.6%	514	68.4%	(17)	(8.2)	(24)	(7.3)	507	69.3%	
1,123	19.3%	1,053	18.3%	(70)	(1.0)	(135)	(2.7)	988	16.6%	UCLA Student Union			6,419	17.4%	6,434	18.5%	15	1.1	(351)	(0.3)	6,068	17.1%	
										TOTAL													
(77)	(1.3%)	(12)	(0.2%)	(65)	(1.1)	(58)	(1.0)	(19)	(0.3%)	NET INCOME (LOSS)			90	0.2%	(138)	(0.4%)	228	0.6	125	0.3	(35)	(0.1%)	
(320)	(5.5%)	(238)	(4.1%)	(82)	(1.4)	(106)	(1.9)	(214)	(3.6%)	FROM OPERATIONS			(1,341)	(3.6%)	(1,296)	(3.7%)	(45)	0.1	(163)	(0.3)	(1,178)	(3.3%)	
154	2.6%	142	2.5%	12	0.1	24	0.4	130	2.2%	UCLA Store			704	1.9%	562	1.6%	142	0.3	56	0.1	648	1.8%	
(157)	(2.7%)	(138)	(2.4%)	(19)	(0.3)	(13)	(0.3)	(144)	(2.4%)	UCLA Restaurants			(814)	(2.2%)	(790)	(2.3%)	(24)	0.1	(25)	0.0	(789)	(2.2%)	
(400)	(6.9%)	(246)	(4.3%)	(154)	(2.6)	(153)	(2.8)	(247)	(4.1%)	Services Division			(1,361)	(3.7%)	(1,662)	(4.8%)	301	1.1	(7)	0.1	(1,354)	(3.8%)	
										UCLA Student Union													
0	0.0%	0	0.0%	0	0.0	(24)	(0.4)	24	0.4%	OTHER INC/(EXP)			43	0.1%	0	0.0%	43	0.1	(39)	(0.1)	82	0.2%	
15	0.3%	14	0.2%	1	0.1	0	0.0	15	0.3%	Non-Recurrent Inc/(Exp)			90	0.2%	87	0.3%	3	(0.1)	(13)	(0.1)	103	0.3%	
(44)	(0.8%)	(44)	(0.8%)	0	0.0	3	0.0	(47)	(0.8%)	Interest Income			(266)	(0.7%)	(266)	(0.8%)	0	0.1	15	0.1	(261)	(0.8%)	
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%	Interest (Expense)			0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%	
213	3.7%	213	3.7%	0	0.0	2	0.2	211	3.5%	Income Taxes			1,278	3.5%	1,278	3.7%	0	(0.2)	11	(0.1)	1,267	3.6%	
184	3.2%	183	3.2%	1	0.0	(19)	(0.2)	203	3.4%	Student Union Fee Income			1,145	3.1%	1,099	3.2%	46	(0.1)	(26)	(0.2)	1,171	3.3%	
(216)	(3.7%)	(63)	(1.1%)	(153)	(2.6)	(172)	(3.0)	(44)	(0.7%)	TOTAL			(216)	(0.6%)	(563)	(1.6%)	347	1.0	(33)	(0.1)	(183)	(0.5%)	
										NET INCOME (LOSS)													

P/L Reconciliation
Jan-15

<i>Financial Analysis</i>	\$000's
	Jan-15
Budgeted Net Income/(Loss)	(\$63)
UCLA Store	
Gross Margin:	
Bearwear below plan as one less home basketball game negatively impacted foot traffic in the Store and Pauley	(32)
Market and Essentials below plan due to foot traffic impacted by construction and overall mild weather reduced beverage sales	(9)
E-Commerce above plan due to a successful weeklong sale and clearance, and jerseys have been trending well (higher price point)	10
New Text above plan due to better sell through and loose leaf textbook options during Winter rush	28
Used Text above plan due to better availability of used books from wholesalers	7
Luvalle Books above plan due to better sell through and loose leaf textbook options during Winter rush	12
HSS Dental below plan mostly in dental kit due to the timing of the receipt of backordered merchandise	(4)
Total Wages higher than plan	(15)
Other, mostly negative controllables	(6)
Total Contribution	(9)
UCLA Restaurants	
Gross Margin:	
Wetzels/RX above plan due to unbudgeted addition of frozen yogurt and continued Boba sales (not anticipated in the budget)	5
Luvalle Food Servery above plan due to great response new menu changes and total average check increase	5
Cooperage below plan due to Engineering and Lot 6 construction impacting pedestrian traffic patterns through-out level A	(7)
Catering below plan due to slow start for social events in January and football training table started two weeks later than past year	(18)
Concessions below plan due to timing of events, (WBB, MBB and gymnastics will occur in February and March)	(38)
Total Wages higher than plan	(16)
Other, positive controllables mainly commission expense	13
Total Contribution	(56)
Services	
Gross Margin:	
Licensing domestic below plan due to reduced royalty on sales into Costco and Old Navy, over optimistic budget and some timing	(16)
Total Wages higher than plan	(2)
Other, positive controllables mainly in Licensing	12
Total Contribution	(6)
UCLA Student Union	
Gross Margin:	
Student Union Ops below plan due to aggressive budget	(15)
Total Wages lower than plan	2
Total Contribution	(13)
Allocated Expenses and Other	
A&SS higher than plan in various controllables	(44)
Utilities higher than plan: more days included in Electricity meter, high LuValle consumption and Pauley steam charges are under review	(18)
Maintenance higher than plan due mostly to correction for prior month Custodial wages	(16)
Depreciation lower than plan due to timing of capitals	9
Total	(69)
Actual Net Income/(Loss)	(216)

ASUCLA
P/L Reconciliation
Year-To-Date Through January 2015

<i>Financial Analysis</i>	\$000's
Budgeted Net Income/(Loss)	(563)
UCLA Store	
Gross Margin:	
Bearwear above plan due to fan enthusiasm, special product offerings, and return of Football Event to campus in August	126
Fast Track above plan due to greater than anticipated sales related to inclement weather	10
E-Commerce above plan due to fan enthusiasm over USC victory and the related Score Big promotion	31
New Text below plan due to continued competition, peer to peer selling, student usage, and online digital availability	(22)
Used Text above plan due to better availability of used books from wholesalers	14
Course Reader Solutions above plan due to: accruing monthly versus budgeted for Jan. April, and July, an increase in digital sales and an additional school week in December	56
Computer Store above plan from marketing, extended BTS promo, remodel, holiday sales and Apple bonus that was not budgeted	127
Luvall Books above plan due to better sell through of loose leaf textbooks options	17
Luvall General Mdse above plan due to strong trend in market sales	17
HSS Dental above plan due to unplanned UC Riverside sale of dental counter equipment	12
Hilltop Shop above plan due to changes in product positioning and processing of bed linen pre-orders which helped free up space for a better shopping experience	32
Total Wages higher than plan	(41)
Other, negative controllables mostly office supplies, bank card exp. and payment to UCLA (some offsets in professional services and employee b	(93)
Total Contribution	286
UCLA Restaurants	
Gross Margin:	
Panda above plan due to a large increase in customers this year (11% over last year's trends, budget based on prior year actuals)	19
No Campus Student Ctr below plan mostly due to negative traffic impact from construction around Campbell Hall	(29)
CSSC above plan as finals and break weeks were misaligned in budget (very soft budget for actual higher volume days)	10
Rubios above plan due to significant price increases this year resulting in over \$0.90 more per customer than last year	14
Cooperage below plan due to Engineering and Lot 6 construction impacting pedestrian traffic patterns through-out level A	(46)
Kerckhoff Coffee house above plan due to positive response to menu changes and service improvements	26
Tsunami above plan due to new budget written to reflect change in model to a 3rd party leased operation (new model not in operation yet)	23
Taco Bell below plan due to Engineering and Lot 6 construction impacting pedestrian traffic patterns, and increased traffic to 1st floor areas diverting customers away from A-Level	(42)
Catering above plan due to more training table meals, additional miscellaneous events and the grad picnic was larger than last year	103
Concessions below plan due to timing of events	(19)
Total Wages higher than plan	(56)
Other	(2)
Total Contribution	1
Services	
Gross Margin:	
Licensing foreign income above plan due to an unbudgeted program, UCLA Jell-O, and a new program in Australia performing better than anticipated	24
Licensing domestic income below plan due mostly to timing	(54)
Photography below plan due to timing and aggressive budget	(12)
Leased Ops below plan due to budgeted but unrealized rent for Student Affairs Enrollment Management and the Global Viewpoint Lounge	(16)
Other, positive controllables mainly in Licensing	64
Total Contribution	6
UCLA Student Union	
Gross Margin:	
Student Union Ops below plan due to aggressive budget	(8)
AU Post Office below plan mostly lower postage sales	(8)
Total Wages lower than plan	18
Other, negative controllables mainly student event expense	(9)
Total Contribution	(7)
Allocated Expenses and Other	
A&SS lower than plan mostly insurance expense, student wages and Trav/Trips/Conference	48
Maintenance higher than plan mostly career wages, limited appointment, employee benefits and repairs & maintenance (Fast Track mold remediation)	(57)
Utilities higher than plan mostly in chiller water (billing under review) and Water-Non Air Cond.	(30)
Depreciation lower than plan due to timing of capitals	54
Other, mainly positive non-recurring	46
Total	61
Actual Net Income/(Loss)	(216)

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
BALANCE SHEETS
(\$000)**

	Current Month January 2015	Prior Month December 2014	Prior Year July 2014
ASSETS			
CURRENT ASSETS:			
Cash and cash equivalents	\$11,384	\$9,960	\$10,881
Accounts receivable	4,201	4,369	3,144
Less: Allowance for doubtful accounts	(199)	(207)	(182)
Accounts receivable, net	4,002	4,162	2,962
Student fees receivable	25	82	291
Inventories	6,863	7,796	6,114
Prepaid expenses and other current assets	188	177	302
Total current assets	22,462	22,177	20,550
LONG TERM ASSETS			
Long term note receivable	\$200	\$200	\$200
Property, equipment and improvements	67,282	67,268	67,008
Less: Accumulated depreciation	(42,648)	(42,446)	(41,459)
Total Long Term Assets	24,834	25,022	25,748
TOTAL ASSETS	47,296	47,199	46,299
LIABILITIES AND RETAINED EARNINGS			
CURRENT LIABILITIES:			
Accounts payable	\$5,131	\$4,826	\$4,468
Wages and payroll taxes payable	2,860	2,994	2,992
Sales Tax Payable & Other Liabilities	1,134	762	846
Interest payable	109	334	112
Deferred Income	602	618	224
Funds Held for Others	161	150	142
Current portion of long term debt	766	766	766
Total current liabilities	10,763	10,450	9,549
LONG TERM DEBT:			
AU expansion loan	10,825	10,825	10,825
Total long term debt	10,825	10,825	10,825
TOTAL LIABILITIES	21,588	21,275	20,375
RETAINED EARNINGS:			
Beginning Balance	25,924	25,924	26,518
Year-to-date net income/(loss)	(216)	(0)	(594)
Ending Balance	25,708	25,924	25,924
TOTAL LIABILITIES AND RETAINED EARNINGS	47,296	47,199	46,299

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
STATEMENTS OF CASH FLOWS**
January 2015
(\$000's)

	Current Month	Year to Date	Prior Year to Date
CASH FLOWS FROM OPERATING ACTIVITIES:			
Net income/(loss)	(\$216)	(\$216)	(\$183)
Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:			
Depreciation - PP&E	205	1,227	1,318
<u>(Increase)/decrease in current assets:</u>			0
Accounts receivable	160	(1,040)	(549)
Student fees receivable	57	266	84
Inventories	933	(749)	(685)
Prepaid expenses and other current assets	(11)	114	67
<u>Increase/(decrease) in current liabilities:</u>			
Accounts payable	305	663	519
Sales Tax payable & other liabilities	372	289	347
Wages and payroll taxes payable	(134)	(132)	(174)
Interest payable	(225)	(3)	282
Deferred Income	(16)	378	321
Funds held for others	11	19	30
			0
Net cash provided/(used) by operating activities	\$1,441	\$816	\$1,375
CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:			
Long term note receivable	0	\$0	0
Purchase of property, equipment and improvements	(17)	(313)	(1,287)
Net cash used in investing activities	(\$17)	(\$313)	(\$1,287)
CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:			
Principal payments on AU expansion loan	(0)	(0)	0
Net cash provided/(used) by financing activities	(\$0)	(\$0)	\$0
NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS	\$1,424	\$503	\$88
CASH AND CASH EQUIVALENTS, Beginning	\$9,960	10,881	11,541
CASH AND CASH EQUIVALENTS, Ending	\$11,384	\$11,384	\$11,629

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
CASH RESERVE COMPUTATION**
January 2015
(\$000's)

CASH AND CASH EQUIVALENTS	11,384
Less: Committed Capital Projects	
Ackerman B & A Level Remodel	(1,833)
Store POS	(150)
Student Service Center	(261)
Hill Top Shop Remodel	(180)
Food Service POS	(350)
Kronos System	(150)
KH Coffeehouse Patio Membrane	(225)
Subtotal	(3,149)
Adjustment for Cash Overdraft Entry	(1,181)
Uncommitted Cash	7,054
BOARD REQUIRED CASH RESERVE (EXC. COMM CAPITAL)	9,186
RESERVE SURPLUS (DEFICIT)	(2,132)

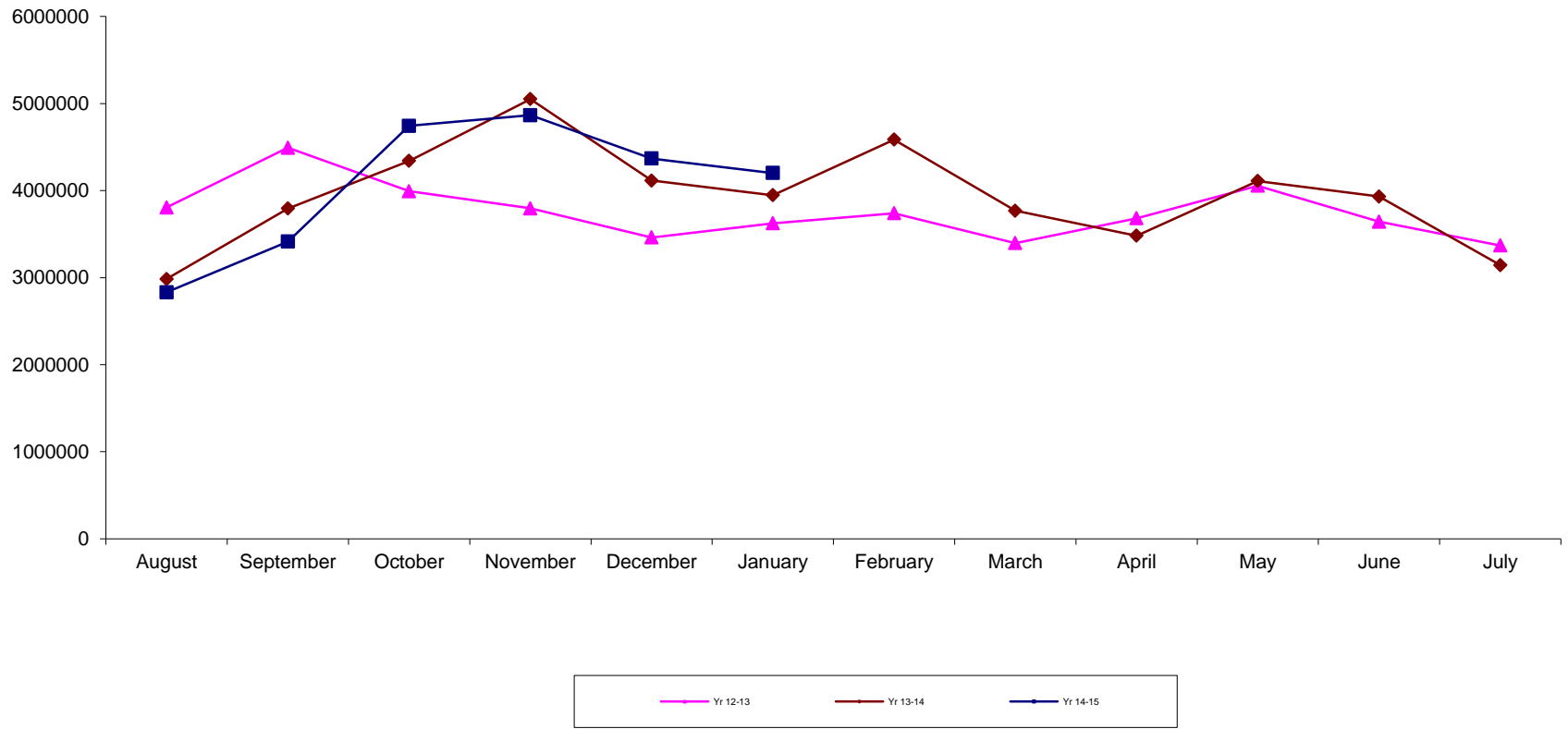
ASUCLA SERVICES AND ENTERPRISES
Capital Expenditures -Current Year Projects (\$000's)
FY 2014-2015 January 2015

PROJECT NAME	BUDGET	PROJECTED						Status
		Payments	PO's	Total	Remaining Balance	Pending	Over (Under)	
Store/Services								
2014-S001 Store General Replacement	50.0	17.5	7.3	24.8	25.2		0.0	In Progress
2014-S002 HSS Remodel	50.0	0.0	0.0	0.0	0.0	50.0	0.0	Pending
2014-S003 Informal Photo-Equipment	7.0	0.0	0.0	0.0	0.0	7.0	0.0	Pending
2014-S004 Hill Top Shop Remodel	150.0	0.0	0.0	0.0	0.0	150.0	0.0	Pending
2014-O029 Course Reader Consulting	0.0	0.0	25.0	25.0	0.0		25.0	In Progress
2014-O030 Fast Track Update	0.0	3.0	24.9	27.9	4.6		32.5	In Progress
Total Store/Services	257.0	20.5	57.2	77.7	29.8	207.0	57.5	
Food Service								
2014-F005 FS Miscellaneous and Unanticipated	50.0	8.5	0.0	8.5	41.5		0.0	In Progress
2014-F006 LV Steam Table/ Food Warmer	22.0	21.1	0.0	21.1	0.9		0.0	Completed
2014-F007 Display Merchandiser	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2014-F008 Coffee Boba program	35.0	4.6	16.8	21.4	13.6		0.0	In Progress
2014-F009 Baskin Robbins move/Wetzel's reimage	25.0	0.0	0.0	0.0	0.0	25.0	0.0	Pending
2014-F010 Electric Cart	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2014-O028 RX Yogurt	0.0	65.1	4.9	70.0	10.0		80.0	In Progress
Total Food Services	162.0	99.3	21.7	121.0	66.0	55.0	80.0	
Technology								
2014-T011 Network Infrastructure Upgrade	20.0	1.3	8.8	10.1	9.9		0.0	In Progress
2014-T012 Printer Replacement	10.0	5.2	2.2	7.4	2.6		0.0	In Progress
2014-T013 Marketing Hardware Upgrade	20.0	0.0	0.0	0.0	0.0	20.0	0.0	Pending
2014-T014 Marketing Color Laser Printer	6.0	0.0	0.0	0.0	0.0	6.0	0.0	Pending
2014-T015 Food Service POS	350.0	0.0	0.0	0.0	0.0	350.0	0.0	Pending
2014-T016 Kronos System	150.0	0.0	0.0	0.0	0.0	150.0	0.0	Pending
Total Technology	556.0	6.5	11.0	17.5	12.5	526.0	0.0	
Others								
2014-O017 Meeting Room Upgrade	30.0	0.0	0.0	0.0	0.0	30.0	0.0	Pending
2014-O018 SUO Chair Replacements	25.0	0.0	0.0	0.0	0.0	25.0	0.0	Pending
2014-O019 SUO General Replacement	15.0	0.0	8.2	8.2	6.8		0.0	In Progress
2014-O020 Custodial Replacements	5.0	0.0	0.0	0.0	0.0	5.0	0.0	Pending
2014-O021 Fac. Misc. Remodels	25.0	0.0	18.8	18.8	6.2		0.0	In Progress
2014-O022 KH Coffeehouse Patio Membrane	225.0	0.0	0.0	0.0	0.0	225.0	0.0	Pending
2014-O023 Finance Misc. Replacements	20.0	8.5	2.6	11.1	8.9		0.0	In Progress
2014-O024 Marketing Misc. Furniture Replacement	2.5	0.0	0.0	0.0	0.0	2.5	0.0	Pending
2014-O025 AU 1st Floor Restroom Upgrade	30.0	0.0	0.0	0.0	0.0	30.0	0.0	Pending
2014-O026 KH Grand Salon - AC Upgrade	12.0	0.0	0.0	0.0	0.0	12.0	0.0	Pending
2014-O027 Additional Utility Efficiency Projects	50.0	0.0	9.7	9.7	40.3		0.0	In Progress
Total Others	439.5	8.5	39.3	47.8	62.2	329.5	0.0	
Total Current Year Projects	1,414.5	134.8	129.2	264.0	170.5	1,117.5	137.5	

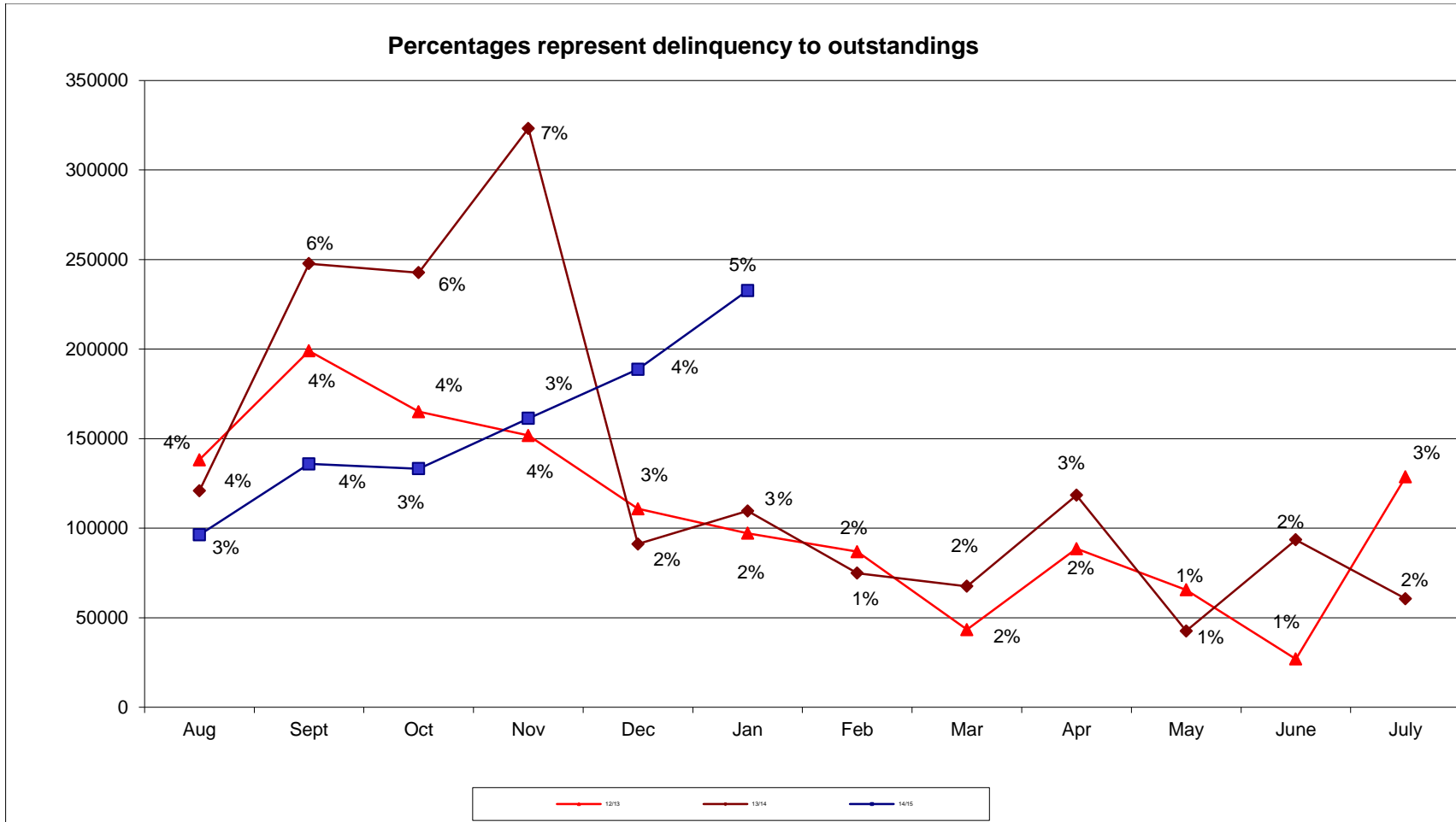
ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES
ACCOUNTS RECEIVABLE AGING REPORT

1/24/2015	Jan	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$597,247	16%	\$163,868	83%	\$28,941	27%	\$23,411	50%	\$13,988	32%	\$35,599	99%	\$863,054	21%
ASUCLA PUBLICATIONS		\$152,258	4%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$152,258	4%
ASUCLA USA/GSA		\$97,284	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$97,284	2%
DUE FROM VENDORS		\$225,624	6%	\$12,355	6%	(\$902)	-1%	\$21,451	46%	\$14,300	33%	\$10,967	30%	\$283,795	7%
DENTAL KITS		\$285,154	7%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$285,154	7%
OTHER		\$2,415,660	64%	\$20,170	11%	\$78,271	74%	\$2,044	4%	\$15,100	35%	(\$10,479)	-29%	\$2,520,766	60%
TOTAL CURRENT MONTH		\$3,773,227	100%	\$196,393	100%	\$106,310	100%	\$46,906	100%	\$43,388	100%	\$36,087	100%	\$4,202,311	100%
		90%		5%		2%		1%		1%		1%		100%	
12/27/2014	Dec	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$722,745	20%	\$120,169	19%	\$25,582	44%	\$16,488	35%	\$26,906	66%	\$26,045	61%	\$937,935	21%
ASUCLA PUBLICATIONS		\$84,528	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$84,528	2%
ASUCLA USA/GSA		\$91,606	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$91,606	2%
DUE FROM VENDORS		\$434,925	12%	(\$712)	0%	\$9,301	16%	\$19,104	40%	\$12,736	31%	\$18,095	43%	\$493,449	11%
DENTAL KITS		\$381,956	11%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$381,956	9%
OTHER		\$1,837,837	52%	\$506,693	81%	\$23,386	40%	\$11,971	25%	\$840	2%	(\$1,764)	-4%	\$2,378,963	54%
TOTAL CURRENT MONTH		\$3,553,597	100%	\$626,150	100%	\$58,269	100%	\$47,563	100%	\$40,482	100%	\$42,376	100%	\$4,368,437	100%
		81%		16%		1%		1%		0%		1%		100%	
11/22/2014	Nov	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$668,812	17%	\$233,380	31%	\$30,642	50%	\$52,998	95%	\$11,909	83%	\$14,576	48%	\$1,012,317	21%
ASUCLA PUBLICATIONS		\$107,767	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$107,767	2%
ASUCLA USA/GSA		\$81,059	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$81,059	2%
DUE FROM VENDORS		\$853,201	22%	\$34,184	5%	\$7,782	13%	\$3,368	6%	\$2,246	16%	\$17,695	58%	\$918,476	19%
DENTAL KITS		\$452,944	11%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$452,944	9%
OTHER		\$1,790,119	45%	\$482,499	64%	\$22,410	37%	(\$537)	-1%	\$112	1%	(\$1,930)	-6%	\$2,292,673	47%
TOTAL CURRENT MONTH		\$3,953,902	100%	\$750,063	100%	\$60,834	100%	\$55,829	100%	\$14,267	100%	\$30,341	100%	\$4,865,236	100%
		82%		15%		2%		1%		0%		0%		100%	

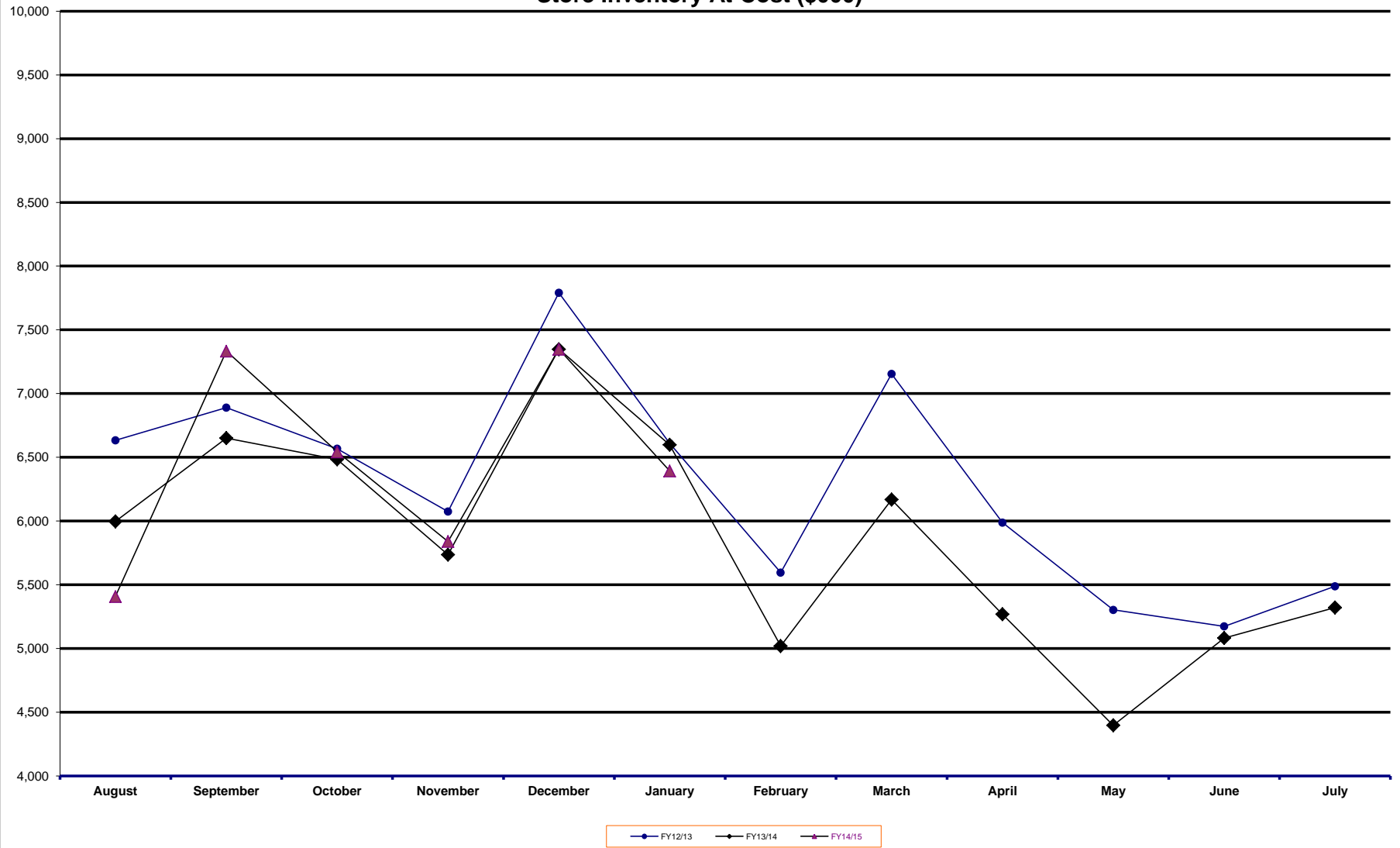
Total Aged Accounts Receivable Balances
12 Month History
August 12 through Jan 15



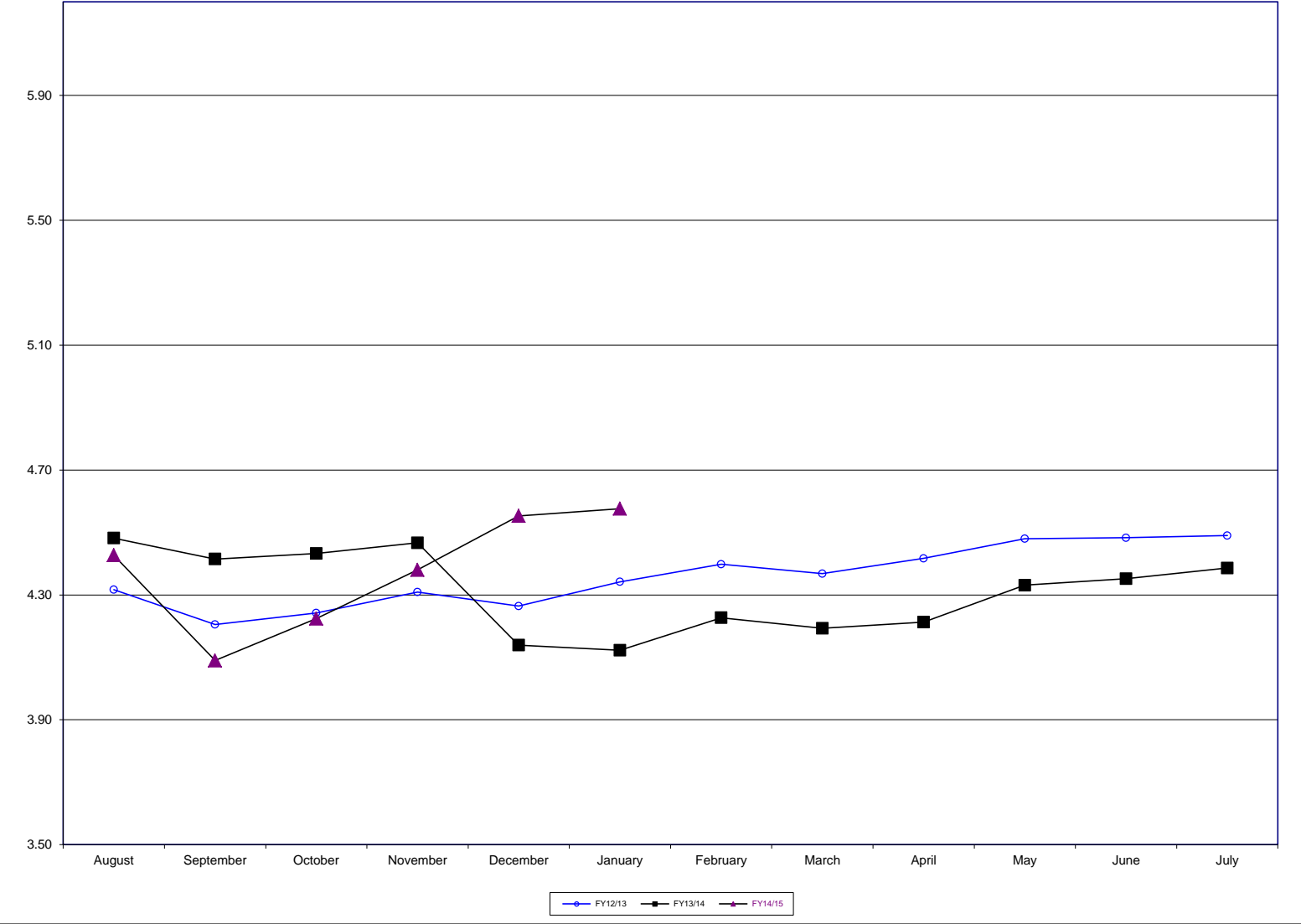
Aged Accounts Receivable Balances >60 Days Past Due



Associated Students UCLA Store Inventory At Cost (\$000)



Associated Students UCLA Store Inventory Turns*



*This value measures how quickly inventory is sold. It is defined as cost of sales for the trailing 12 months divided by month end inventory.

UCLA STORE
INCOME STATEMENT

JAN. 06(12/28/14-01/24/15)			FISCAL YEAR 14-15			FISCAL YEAR 13-14	
CURRENT MONTH			YTD 6 MO(07/27/14-01/24/15)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
2,598,498	2,361,859	236,639	12,030,093	10,660,181	1,369,912	2,651,904	11,689,226
616,731	696,643	<79,912>	7,087,210	6,793,016	294,194	688,845	6,628,943
89,764	75,600	14,164	571,298	499,300	71,998	71,024	464,570
445,677	412,409	33,268	1,657,032	1,491,850	165,182	485,931	1,704,415
55,649	42,000	13,649	1,148,419	1,114,000	34,419	39,660	1,078,161
345,929	382,591	<36,662>	3,354,894	3,373,361	<18,467>	387,738	3,485,551
4,152,246	3,971,102	181,144	25,848,946	23,931,708	1,917,238	4,325,102	25,050,866
3,034,611	2,870,637	<163,974>	18,159,196	16,516,607	<1,642,589>	3,203,620	17,667,370
12,369	9,330	<3,039>	48,698	40,060	<8,638>	12,500	49,873
2,803	2,980	177	29,989	28,505	<1,484>	3,059	28,243
429	360	<69>	2,695	2,390	<305>	337	2,184
2,463	1,850	<613>	9,644	6,520	<3,124>	2,857	10,221
271	150	<121>	4,334	3,960	<374>	189	4,034
2,156	1,510	<646>	14,895	12,500	<2,395>	4,741	16,839
20,490	16,180	<4,310>	110,254	93,935	<16,319>	23,684	111,394
3,055,101	2,886,817	<168,284>	18,269,450	16,610,542	<1,658,908>	3,227,305	17,778,764
73.1	72.3	<0.8>	70.3	69.0	<1.2>	74.1	70.5
1,097,146	1,084,285	12,861	7,579,496	7,321,166	258,330	1,097,797	7,272,102
26.9	27.7	<0.8>	29.8	31.0	<1.2>	25.9	29.5
0.5	0.4	<0.1>	0.4	0.4	<0.0>	0.6	0.4
26.4	27.3	<0.9>	29.3	30.6	<1.3>	25.4	29.0
20.6	21.1	<0.5>	17.0	18.9	<1.9>	19.2	17.8
49.4	49.9	<0.5>	49.1	49.3	<0.3>	49.7	48.9
39.4	38.7	0.7	39.7	39.1	0.6	38.8	39.7
27.4	26.9	0.5	29.1	30.2	<1.1>	25.4	27.8
50.4	50.9	<0.5>	50.7	50.2	0.5	52.7	49.9
20.7	20.2	0.5	23.0	22.3	0.6	19.6	21.9
134,714	137,379	<2,665>	756,832	594,601	162,231	110,896	551,635
1,231,860	1,221,664	10,196	8,336,328	7,915,767	420,561	1,208,692	7,823,737
260,638	255,102	<5,536>	1,514,775	1,544,970	30,195	256,075	1,537,859
139	0	<139>	2,412	0	<2,412>	0	0
132,946	123,664	<9,282>	916,416	847,801	<68,615>	121,381	853,162
393,724	378,766	<14,958>	2,433,603	2,392,771	<40,832>	377,456	2,391,020
9.5	9.5	0.1	9.4	10.0	0.6	8.7	9.5
146,033	140,310	<5,723>	824,903	837,241	12,338	130,916	779,282
8,740	8,728	<12>	71,780	55,649	<16,131>	7,529	64,478
13,477	13,570	93	80,641	80,760	119	12,859	79,919
80	80	0	480	480	0	80	480
18	13	<5>	184	88	<96>	3,801	3,904
1,891	2,000	109	11,351	8,750	<2,601>	2,389	8,866
800	800	0	1,900	1,900	0	0	1,900
929	3,190	2,261	28,321	23,710	<4,611>	10,149	35,919
22,783	28,088	5,306	216,537	215,043	<1,494>	28,001	208,896
900	900	0	5,403	5,400	<3>	892	5,374
208	0	<208>	614	0	<614>	0	0
0	0	0	89	0	<89>	0	73
0	0	0	441	0	<441>	0	248
13,224	9,556	<3,668>	163,743	167,246	3,503	15,320	154,349
<1,019>	<1,510>	<491>	<7,961>	<8,980>	<1,019>	<7,736>	<23,995>
41	50	9	263,714	259,300	<4,414>	47	254,647
3,868	5,420	1,552	30,736	27,905	<2,831>	6,761	34,531
72,084	67,748	<4,336>	419,564	396,812	<22,752>	72,267	394,340
3,665	0	<3,665>	2,327	0	<2,327>	939	11,607
1,346	0	<1,346>	7,271	0	<7,271>	<69>	1,406
3	0	<3>	1,633	723	<910>	0	571
501	500	<1>	3,006	4,000	994	738	738
0	0	0	1,604	1,400	<204>	0	1,404
300	300	0	300	300	0	300	300
3,791	9,500	5,709	31,907	53,800	21,893	7,743	59,049
636	0	<636>	4,342	0	<4,342>	102	1,672
0	500	500	2,801	2,500	<301>	472	2,640
<1,349>	0	1,349	34,959	35,596	637	919	34,439
0	1	1	0	6	6	0	0
5,574	3,894	<1,680>	131,896	71,383	<60,513>	1,739	68,419
298,523	293,638	<4,885>	2,334,488	2,241,012	<93,476>	296,157	2,185,456
692,247	672,404	<19,843>	4,768,091	4,633,783	<134,308>	673,613	4,576,477
539,613	549,260	<9,647>	3,568,237	3,281,984	286,253	535,079	3,247,260
38,849	31,788	<7,061>	213,299	199,788	<13,511>	27,984	167,341
165,518	159,326	<6,192>	947,722	983,990	36,268	153,862	908,629
79,453	65,389	<14,064>	446,112	425,369	<20,743>	75,886	391,876
32,801	31,893	<908>	191,697	187,659	<4,038>	30,598	179,242
113,224	103,178	<10,046>	620,722	610,739	<9,983>	94,595	589,517
88,997	78,571	<10,426>	486,017	438,501	<47,516>	70,233	416,479
38,966	30,790	<8,176>	221,884	198,350	<23,534>	31,430	224,913
58,721	62,419	3,698	351,349	374,514	23,165	67,793	404,665
616,528	563,354	<53,174>	3,478,802	3,418,910	<59,892>	552,381	3,282,661
<76,915>	<14,094>	<62,821>	89,435	<136,926>	226,361	<17,302>	<35,401>

UCLA RESTAURANTS
INCOME STATEMENT

JAN. 06(12/28/14-01/24/15)			FISCAL YEAR 14-15			FISCAL YEAR 13-14	
CURRENT MONTH			YTD 6 MO(07/27/14-01/24/15)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
116,961	109,187	7,774	765,037	765,507	<470>	112,217	730,344
154,203	151,020	3,183	974,927	1,001,137	<26,210>	144,616	944,015
100,577	102,189	<1,612>	731,719	721,424	10,295	99,129	715,345
179,753	175,682	4,071	1,245,571	1,212,292	33,279	169,155	1,147,071
200,252	210,252	<10,000>	1,352,604	1,420,831	<68,227>	184,186	1,264,678
164,123	231,111	<66,988>	1,240,687	1,174,937	65,750	232,372	1,297,500
915,870	979,441	<63,571>	6,310,544	6,296,128	14,416	941,675	6,098,954
331,475	342,621	11,146	2,265,408	2,184,686	<80,722>	331,400	2,118,736
36.2	35.0	<1.2>	35.9	34.7	<1.2>	35.2	34.7
584,394	636,820	<52,426>	4,045,136	4,111,442	<66,306>	610,274	3,980,219
63.8	65.0	<1.2>	64.1	65.3	<1.2>	64.8	65.3
67.2	66.4	0.8	66.6	66.5	0.1	67.3	67.1
63.5	65.6	<2.1>	63.9	65.3	<1.4>	65.3	64.9
62.5	64.0	<1.5>	64.0	64.5	<0.5>	63.9	64.3
68.8	67.7	1.1	67.4	68.6	<1.2>	68.7	69.3
63.4	64.0	<0.7>	62.9	64.6	<1.7>	64.3	63.9
58.8	63.5	<4.8>	61.5	62.7	<1.2>	62.6	63.4
164,051	159,283	4,768	1,174,797	1,052,190	122,607	175,872	1,108,357
748,445	796,103	<47,658>	5,219,933	5,163,632	56,301	786,147	5,088,575
291,510	275,055	<16,455>	1,743,003	1,730,281	<12,722>	266,432	1,680,455
795	2,000	1,205	11,349	10,500	<849>	1,257	3,757
170,221	171,078	857	1,166,619	1,140,168	<26,451>	174,312	1,121,343
<33,897>	<35,630>	<1,733>	<216,263>	<232,008>	<15,745>	<31,064>	<195,728>
428,630	412,503	<16,127>	2,704,708	2,648,941	<55,767>	410,936	2,609,827
46.8	42.1	<4.7>	42.9	42.1	<0.8>	43.6	42.8
161,609	162,169	560	960,507	980,340	19,833	142,971	892,918
2,122	2,210	88	9,171	10,700	1,529	2,359	11,426
4,226	4,367	141	25,546	26,182	636	4,058	25,365
583	1,000	417	7,485	9,500	2,015	1,500	9,116
43,877	45,076	1,199	301,748	293,062	<8,686>	42,318	284,500
4.8	4.6	<0.2>	4.8	4.7	<0.1>	4.5	4.7
6,643	4,191	<2,452>	30,650	26,033	<4,617>	3,664	26,699
<10,602>	<9,600>	1,002	<61,235>	<58,800>	2,435	<8,002>	<53,877>
3,535	2,745	<790>	18,437	17,060	<1,377>	4,235	18,748
4,304	5,159	855	29,454	33,892	4,438	3,641	31,217
<1,535>	1,680	3,215	4,862	9,695	4,833	1,688	12,274
1,809	2,395	587	43,450	48,170	4,720	1,479	45,029
0	100	100	0	600	600	0	0
0	6	6	3	43	40	0	34
7,810	6,756	<1,054>	61,842	41,618	<20,224>	7,327	67,401
42,216	29,670	<12,546>	207,029	181,965	<25,064>	36,749	178,444
1,434	1,370	<64>	9,334	9,451	117	1,417	9,079
1,553	785	<768>	11,496	5,034	<6,462>	490	8,661
65	0	<65>	65	0	<65>	95	102
698	0	<698>	3,092	500	<2,592>	0	1,749
0	400	400	2,237	2,575	338	0	870
0	500	500	75	10,500	10,425	381	381
0	0	0	600	0	<600>	0	600
0	0	0	2,781	300	<2,481>	0	0
20,799	37,658	16,859	122,504	142,773	20,269	37,403	142,673
291,147	298,637	7,490	1,791,134	1,791,193	59	283,775	1,713,409
719,777	711,140	<8,637>	4,495,842	4,440,134	<55,708>	694,711	4,323,236
28,669	84,963	<56,294>	724,091	723,498	593	91,436	765,340
42,293	34,619	<7,674>	236,759	220,592	<16,167>	30,466	182,813
41,696	44,159	2,463	274,646	305,566	30,920	38,762	274,654
20,015	18,123	<1,892>	125,093	131,738	6,645	19,118	117,669
8,263	8,840	577	55,407	58,366	2,959	7,708	54,207
28,522	28,597	75	176,759	189,699	12,940	23,831	176,533
75,024	63,768	<11,256>	409,711	355,893	<53,818>	59,206	351,090
32,848	24,985	<7,863>	187,047	160,953	<26,094>	26,496	189,601
100,038	99,425	<613>	599,594	596,550	<3,044>	100,037	597,208
348,699	322,516	<26,183>	2,065,017	2,019,357	<45,660>	305,624	1,943,776
<320,030>	<237,553>	<82,477>	<1,340,926>	<1,295,859>	<45,067>	<214,188>	<1,178,436>
273,743	284,293	<10,550>	1,839,407	1,863,819	<24,412>	284,134	1,827,077
96,558	96,969	<411>	657,204	651,677	5,527	101,255	647,813
177,185	187,324	<10,139>	1,182,203	1,212,142	<29,939>	182,879	1,179,264
5.74	5.57	0.17	5.66	5.48	0.18	5.55	5.38
7.31	6.92	0.39	6.39	6.13	0.25	6.96	6.06
4.89	4.88	0.01	4.75	4.70	0.04	4.77	4.57
24,257	25,149	892	169,785	166,068	<3,717>	26,346	167,578
37.76	38.95	<1.19>	37.17	37.91	<0.75>	35.74	36.39

SERVICES DIVISION
INCOME STATEMENT

JAN. 06(12/28/14-01/24/15)			FISCAL YEAR 14-15			FISCAL YEAR 13-14	
CURRENT MONTH			YTD 6 MO(07/27/14-01/24/15)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
11,166	11,221	<55>	82,674	95,725	<13,051>	9,952	87,323
11,166	11,221	<55>	82,674	95,725	<13,051>	9,952	87,323
454	173	<281>	2,768	3,206	438	176	1,658
10,712	11,048	<336>	79,906	92,519	<12,613>	9,776	85,665
95.9	98.5	<2.5>	96.7	96.7	0.0	98.2	98.1
95.9	98.5	<2.5>	96.7	96.7	0.0	98.2	98.1
253,722	268,446	<14,724>	1,355,514	1,385,125	<29,611>	215,286	1,369,830
98,257	98,123	134	572,574	588,852	<16,278>	89,819	548,846
351,979	366,569	<14,590>	1,928,088	1,973,977	<45,889>	305,105	1,918,677
362,691	377,617	<14,926>	2,007,993	2,066,496	<58,503>	314,881	2,004,342
36,012	32,456	<3,556>	203,361	197,620	<5,741>	30,778	193,957
159	1,818	1,659	2,931	10,533	7,602	764	9,741
36,170	34,274	<1,896>	206,292	208,153	1,861	31,542	203,698
323.9	305.5	<18.5>	249.5	217.5	<32.1>	316.9	233.3
17,974	16,891	<1,083>	100,557	101,792	1,235	15,114	91,369
147	951	804	3,695	4,630	935	818	3,928
667	713	46	3,963	4,277	314	661	3,954
348	105	<243>	487	630	143	0	662
5,375	5,000	<375>	16,443	15,000	<1,443>	<295>	7,608
0	0	0	7,818	8,000	182	0	6,000
0	0	0	500	500	0	0	0
1,024	1,700	676	19,121	19,000	<121>	5,325	23,040
0	0	0	520	1,008	488	0	978
2,083	2,320	237	12,498	15,104	2,606	3,233	19,148
0	1,150	1,150	2,200	6,900	4,700	550	4,296
4,471	4,150	<321>	28,442	24,900	<3,542>	3,400	20,608
33,375	37,020	3,645	147,025	159,171	12,146	31,595	155,258
7,960	9,594	1,634	83,262	88,775	5,513	8,281	93,159
34,041	38,430	4,389	325,957	365,988	40,031	33,812	387,077
107,465	118,024	10,559	752,488	815,675	63,187	102,493	817,084
143,635	152,298	8,663	958,780	1,023,828	65,048	134,034	1,020,782
219,056	225,319	<6,263>	1,049,214	1,042,668	6,546	180,847	983,560
3,569	2,876	<693>	18,124	17,400	<724>	2,338	14,305
13,559	14,181	622	69,611	81,951	12,340	10,563	74,190
6,730	6,013	<717>	33,295	36,081	2,786	5,390	32,864
2,779	2,933	154	14,529	16,087	1,558	2,173	15,121
9,591	9,488	<103>	46,757	52,269	5,512	6,718	49,100
15,786	29,657	13,871	86,211	165,507	79,296	12,458	73,876
6,912	11,628	4,716	39,358	74,909	35,551	5,575	39,896
6,238	6,147	<91>	37,401	36,882	<519>	5,961	35,731
65,165	82,923	17,758	345,285	481,086	135,801	51,177	335,082
153,891	142,396	11,495	703,929	561,582	142,347	129,670	648,478

UCLA STUDENT UNION
INCOME STATEMENT

JAN. 06(12/28/14-01/24/15)			FISCAL YEAR 14-15			FISCAL YEAR 13-14	
CURRENT MONTH			YTD 6 MO(07/27/14-01/24/15)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
20,784	35,377	<14,593>	263,853	288,609	<24,756>	19,679	268,359
0	0	0	32	0	32	0	0
0	0	0	5	0	5	3	1,678
42,864	56,217	<13,353>	302,377	335,806	<33,429>	53,540	319,814
63,647	91,594	<27,947>	566,267	624,415	<58,148>	73,223	589,852
39,783	54,980	15,197	297,801	328,418	30,617	53,539	316,311
3,199	4,899	1,700	41,319	54,449	13,130	4,577	55,273
0	0	0	0	0	<0>	0	25
42,983	59,879	16,896	339,120	382,867	43,747	58,116	371,609
67.5	65.4	<2.2>	59.9	61.3	1.4	79.4	63.0
20,665	31,715	<11,050>	227,148	241,548	<14,400>	15,106	218,243
32.5	34.6	<2.2>	40.1	38.7	1.4	20.6	37.0
84.6	86.2	<1.5>	84.3	81.1	3.2	76.7	79.4
0.0	0.0	0.0	100.0	0.0	100.0	0.0	0.0
0.0	0.0	0.0	99.4	0.0	99.4	100.0	98.5
7.2	2.2	5.0	1.5	2.2	<0.7>	0.0	1.1
12,412	14,799	<2,387>	72,316	68,769	3,547	9,541	75,312
0	0	0	0	0	0	1,000	9,886
7,554	9,896	<2,342>	54,187	59,115	<4,928>	9,590	56,947
19,966	24,695	<4,729>	126,503	127,884	<1,381>	20,131	142,146
40,631	56,410	<15,779>	353,651	369,432	<15,781>	35,238	360,388
30,202	30,321	119	175,493	181,912	6,419	31,254	186,759
14,193	15,747	1,554	91,810	103,630	11,820	12,303	95,707
44,395	46,068	1,673	267,304	285,542	18,238	43,557	282,466
69.8	50.3	<19.5>	47.2	45.7	<1.5>	59.5	47.9
16,268	16,386	118	95,079	97,823	2,744	15,752	93,910
852	1,010	158	4,986	8,604	3,618	3,683	12,966
3,423	3,100	<323>	19,921	19,660	<261>	3,334	19,153
0	0	0	3,255	1,150	<2,105>	0	312
286	0	<286>	2,832	2,474	<358>	0	2,474
0	232	232	696	928	232	129	826
131	800	669	5,676	5,108	<568>	13	2,507
741	614	<127>	20,951	18,034	<2,917>	929	19,396
9,474	7,358	<2,116>	47,479	30,734	<16,745>	5,110	34,096
54	240	186	837	1,755	918	0	902
0	600	600	0	600	600	838	838
49	145	96	1,741	754	<987>	5	647
546	601	55	3,043	3,582	539	446	2,756
1,700	2,018	318	10,987	7,989	<2,998>	2,213	6,330
1,299	1,321	22	6,850	7,891	1,041	1,488	7,463
529	34	<495>	1,171	201	<970>	58	92
0	0	0	0	0	0	600	5,745
0	0	0	2,791	3,000	209	283	2,908
15,417	15,417	0	92,500	92,502	2	15,417	92,500
10,414	12,500	2,086	48,763	57,000	8,237	7,032	53,695
61,183	62,376	1,193	369,557	359,789	<9,768>	57,329	359,516
105,579	108,444	2,865	636,861	645,331	8,470	100,886	641,981
<64,948>	<52,034>	<12,914>	<283,210>	<275,899>	<7,311>	<65,648>	<281,593>
4,382	3,866	<516>	23,457	23,831	374	3,230	19,785
3,122	4,365	1,243	24,891	30,320	5,429	3,130	27,615
1,550	1,851	301	11,963	13,682	1,719	1,597	12,116
640	903	263	5,185	5,973	788	644	5,622
2,208	2,920	712	16,700	19,402	2,702	1,991	18,395
46,899	41,122	<5,777>	256,122	229,499	<26,623>	37,011	219,476
20,534	16,114	<4,420>	116,928	103,807	<13,121>	16,563	118,525
12,843	14,612	1,769	75,406	87,672	12,266	14,243	85,457
92,178	85,753	<6,425>	530,652	514,186	<16,466>	78,409	506,990
<157,126>	<137,787>	<19,339>	<813,862>	<790,085>	<23,777>	<144,057>	<788,583>

ADMINISTRATIVE AND SUPPORT SERVICES
EXPENSE STATEMENT

JAN. 06(12/28/14-01/24/15)			FISCAL YEAR 14-15			FISCAL YEAR 13-14	
CURRENT MONTH			YTD 6 MO(07/27/14-01/24/15)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
312,340	293,495	<18,845>	1,861,378	1,846,570	<14,808>	278,178	1,769,509
2,192	5,226	3,034	19,043	25,246	6,203	3,283	16,173
32,648	32,309	<339>	184,389	193,403	9,014	18,014	160,335
347,180	331,030	<16,150>	2,064,810	2,065,219	409	299,476	1,946,018
6.0	5.8	<0.2>	5.6	6.0	0.3	5.0	5.5
0	2,200	2,200	11,156	13,200	2,044	682	11,682
2,000	0	<2,000>	4,000	4,000	0	0	4,000
150,237	142,253	<7,984>	860,181	860,146	<35>	126,354	784,626
6,049	7,321	1,272	46,352	46,891	539	7,239	58,990
9,012	9,169	157	53,567	56,668	3,101	8,203	51,437
565	1,153	588	5,209	6,967	1,758	920	5,826
0	2,096	2,096	2,472	12,729	10,257	592	3,582
0	20	20	39	120	81	0	0
3,629	264	<3,365>	11,234	7,812	<3,422>	801	6,951
0	0	0	25	0	<25>	0	0
1,653	798	<855>	3,599	4,864	1,265	0	0
105	469	364	1,445	2,704	1,259	0	2,381
0	200	200	2,449	1,200	<1,249>	151	609
624	295	<329>	1,983	1,770	<213>	246	1,640
<40>	<500>	<460>	<1,259>	<3,000>	<1,741>	<252>	<271>
0	50	50	498	300	<198>	313	399
2,562	2,810	248	13,549	16,860	3,311	2,873	16,795
1,000	1,000	0	8,809	6,000	<2,809>	1,150	6,460
2,100	2,100	0	12,600	12,600	0	2,100	12,600
4,238	5,224	986	27,720	34,389	6,669	4,357	29,172
8,547	0	<8,547>	9,027	0	<9,027>	5,200	5,200
16,329	10,320	<6,009>	62,740	61,920	<820>	16,045	62,175
0	225	225	0	580	580	0	477
11,860	5,930	<5,930>	54,819	48,889	<5,930>	11,509	56,469
<41>	80	121	<15>	480	495	4	3
16,081	19,845	3,764	96,486	119,070	22,584	18,041	108,246
7,095	3,082	<4,013>	20,755	18,908	<1,847>	2,869	18,327
880	872	<8>	5,278	5,228	<50>	917	5,500
10,342	10,025	<317>	62,501	60,665	<1,836>	9,733	58,897
<30>	0	30	5,544	3,600	<1,944>	190	3,650
9,583	9,870	287	57,500	59,220	1,720	9,583	57,500
0	0	0	3,448	3,448	0	0	3,348
0	0	0	22,000	22,000	0	0	0
15,274	10,200	<5,074>	73,862	61,000	<12,862>	9,140	56,835
1,174	1,000	<174>	3,269	3,200	<69>	48	3,366
3,400	3,510	110	19,301	19,568	267	3,408	18,998
3,302	3,300	<2>	18,569	19,800	1,231	3,010	17,863
7,635	7,635	0	45,373	45,810	437	7,416	44,500
13,955	15,929	1,974	83,713	95,574	11,861	15,929	95,574
3,291	1,666	<1,625>	18,804	23,331	4,527	2,919	17,777
312,414	280,411	<32,003>	1,728,602	1,758,511	29,909	271,690	1,631,584
659,594	611,441	<48,153>	3,793,412	3,823,730	30,318	571,166	3,577,602
19,158	17,751	<1,407>	104,625	99,070	<5,555>	15,119	89,655
8,388	6,956	<1,432>	47,765	44,808	<2,957>	6,766	48,417
12,424	15,463	3,039	73,967	92,778	18,811	15,838	94,327
39,970	40,170	200	226,357	236,656	10,299	37,723	232,400
699,564	651,611	<47,953>	4,019,769	4,060,386	40,617	608,889	3,810,002
<618,762>	<575,308>	43,454	<3,552,727>	<3,610,502>	<57,775>	<540,585>	<3,311,593>
<29,813>	<29,813>	0	<178,829>	<178,829>	0	<25,962>	<156,052>
<3,174>	<3,174>	0	<17,665>	<17,665>	0	<3,732>	<20,514>
<47,815>	<43,316>	4,499	<270,549>	<253,390>	17,159	<38,610>	<321,843>
<699,564>	<651,611>	47,953	<4,019,769>	<4,060,386>	<40,617>	<608,889>	<3,810,002>
0	0	<0>	0	0	<0>	0	0

MAINTENANCE DIVISION
EXPENSE STATEMENT

JAN. 06(12/28/14-01/24/15)			FISCAL YEAR 14-15			FISCAL YEAR 13-14	
CURRENT MONTH			YTD 6 MO(07/27/14-01/24/15)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
129,149	122,220	<6,929>	678,410	664,356	<14,054>	93,227	573,301
5,174	0	<5,174>	28,528	0	<28,528>	2,201	11,896
759	1,200	441	4,293	7,200	2,907	0	0
<437>	<160>	277	<4,000>	<960>	3,040	<160>	<4,240>
<5,634>	<4,471>	1,163	<32,873>	<27,347>	5,526	<4,766>	<25,863>
<5,840>	<6,000>	<160>	<32,835>	<36,000>	<3,165>	<3,790>	<56,768>
123,172	112,789	<10,383>	641,523	607,249	<34,274>	86,712	498,327
77,449	69,893	<7,556>	407,400	390,068	<17,332>	55,229	346,173
256	528	272	914	1,168	254	3	691
729	693	<36>	4,309	4,216	<93>	678	4,085
0	30	30	432	980	548	0	168
4,580	5,090	510	29,230	28,750	<480>	4,614	25,770
3,821	4,682	861	28,043	28,159	116	5,031	27,036
680	746	66	8,361	6,679	<1,682>	2,035	7,984
397	543	146	2,410	3,303	893	437	2,313
18,573	17,875	<698>	128,083	107,250	<20,833>	17,817	116,985
4,543	3,225	<1,318>	15,783	20,075	4,292	2,936	17,844
0	75	75	0	450	450	0	0
138	225	87	1,416	1,350	<66>	20	1,296
0	50	50	2,880	300	<2,580>	0	0
3,522	3,850	328	21,246	23,100	1,854	3,500	22,954
6,754	8,010	1,256	39,819	46,587	6,768	6,973	44,958
3,944	3,684	<260>	24,052	21,806	<2,246>	3,862	21,075
1,051	830	<221>	4,453	4,980	527	3,541	6,153
0	0	0	0	0	0	0	2,592
126,435	120,029	<6,406>	718,829	689,221	<29,608>	106,675	648,077
249,607	232,818	<16,789>	1,360,352	1,296,470	<63,882>	193,387	1,146,404
14,934	15,374	440	89,228	92,244	3,016	16,845	100,870
14,934	15,374	440	89,228	92,244	3,016	16,845	100,870
264,541	248,192	<16,349>	1,449,580	1,388,714	<60,866>	210,231	1,247,274
<226,706>	<213,118>	13,588	<1,238,060>	<1,189,400>	48,660	<178,908>	<1,060,921>
<6,535>	<6,535>	0	<39,210>	<39,210>	0	<6,001>	<36,006>
<2,562>	<2,562>	0	<15,372>	<15,372>	0	<2,644>	<15,864>
<9,579>	<8,226>	1,353	<52,312>	<45,662>	6,650	<7,559>	<44,828>
<19,158>	<17,751>	1,407	<104,625>	<99,070>	5,555	<15,119>	<89,655>
<264,541>	<248,192>	16,349	<1,449,580>	<1,388,714>	60,866	<210,231>	<1,247,274>
0	0	0	0	0	<0>	0	0

UTILITIES
EXPENSE STATEMENT

JAN. 06(12/28/14-01/24/15)			FISCAL YEAR 14-15			FISCAL YEAR 13-14	
CURRENT MONTH			YTD 6 MO(07/27/14-01/24/15)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
11,131	10,082	<1,049>	143,139	121,043	<22,096>	1,935	123,079
73,789	63,200	<10,589>	387,007	389,238	2,231	66,341	405,489
9,983	8,987	<996>	56,751	47,834	<8,917>	7,593	48,752
17,573	13,694	<3,879>	58,311	60,601	2,290	15,799	78,626
3,937	2,533	<1,404>	19,077	13,780	<5,297>	2,863	15,522
116,413	98,496	<17,917>	664,285	632,496	<31,789>	94,531	671,468
116,413	98,496	<17,917>	664,285	632,496	<31,789>	94,531	671,468
<99,261>	<83,517>	15,744	<565,218>	<538,019>	27,199	<80,064>	<572,935>
<3,283>	<3,283>	0	<19,698>	<19,698>	0	<2,997>	<17,982>
<1,287>	<1,287>	0	<7,722>	<7,722>	0	<1,321>	<7,926>
<4,194>	<3,453>	741	<23,882>	<22,247>	1,635	<3,383>	<24,209>
<8,388>	<6,956>	1,432	<47,765>	<44,808>	2,957	<6,766>	<48,417>
<116,413>	<98,496>	17,917	<664,285>	<632,494>	31,791	<94,531>	<671,468>
0	0	0	<0>	2	2	<0>	<0>